

Purbeck District Council

Purbeck District Partial Review of Purbeck Local
Plan Part 1 and revised Community
Infrastructure Levy Economic Viability
Assessment

March 2016

Appendices - Components

Appendix I - Development Appraisal Assumptions

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- Followed by Example Appraisal Summaries

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Followed by Example Appraisal Summaries

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Purbeck District Council - Appendix I - Viability Assessment - Residential Assumptions

				Percentage Affordable Housing & Tenure Mix	Percentage Affordable	Housing & Tenure Mix	Percentage Affordabl	e Housing & Tenure Mix	Percentage Affordable	e Housing & Tenure Mix	Percentage Affordable	Housing & Tenure Mix	
				0% Affordable Housing*	20% Afforda	ble Housing*	30% Afforda	able Housing*	40% Afforda	able Housing*	50% Afforda	ble Housing*	
Scenario type Appraised	Site type	Density (dph)	Land Area (Ha)	Private Mix	Private Mix	Affordable Mix: Tenure Split 90% Rent; 10% Intermediate (shared ownership)	Private Mix	Affordable Mix: Tenure Split 90% Rent; 10% Intermediate (shared ownership)	Private Mix	Affordable Mix: Tenure Split 90% Rent; 10% Intermediate (shared ownership)	Private Mix	Affordable Mix: Tenure Split 90% Rent; 10% Intermediate (shared ownership)	Build Period (Months)
1 House (Large)	Garden Land	20	0.1	1 x 48H	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	6
2 Houses (Large)	PDL (Existing Dwelling)	20	0.1	2 x 4BH	N/A	N/A	N/A	N/A	N/A	N/A	1 x 48H	1 x 4BH AR	6
5 Houses	PDL (Existing Dwelling)	30	0.2	1 x 28H, 3 x 38H 1 x 48H	1 x 28H, 2 x 38H 1 x 48H	1 x 3BH AR	1 x 28H, 2 x 38H 1 x 48H	1 x 38H AR	2 x 3BH 1 x 4BH	1 x 28H, 1 x 38H AR	1 x 3BH 1 x 4BH	1 x 28H, 2 x 38H AR	6
5 Flats	PDL (Existing Dwelling)	75	0.1	2 x 18F, 3 x 28F	1 x 1BF, 3 x 2BF	1 x 1BF AR	1 x 1BF, 3 x 2BF	1 x 1BF AR	1 x 18F, 2 x 28F	1 x 18F, 1 x 28F AR	1 x 18F, 1 x 28F	1 x 1BF, 2 x 2BF AR	6
6 Houses	PDL (Existing Dwelling)	30	0.2	2 x 28H, 3 x 38H 1 x 48H	2 x 28H, 2 x 38H 1 x 48H	1 x 3BH AR	1 x 28H, 2 x 38H 1 x 48H	1 x 28H, 1 x 38H AR	1 x 28H, 2 x 38H 1 x 48H	1 x 28H, 1 x 38H AR	1 x 28H, 1 x 38H 1 x 48H	1 x 28H, 2 x 38H AR	6
6 Flats	PDL (Existing Dwelling)	75	0.1	2 x 1BF, 4 x 2BF	1 x 1BF, 4 x 2BF	1 x 1BF AR	1 x 1BF, 3 x 2BF	1 x 1BF, 1 x 2BF AR	1 x 1BF, 3 x 2BF	1 x 1BF, 1 x 2BF AR	1 x 18F, 2 x 28F	1 x 1BF, 2 x 2BF AR	6
10 Houses	PDL (Existing Dwelling)	30	0.3	4 x 28H, 5 x 38H 1 x 48H	3 x 28H, 4 x 38H 1 x 48H	1 x 28H, 1 x 38H AR	3 x 28H, 4 x 38H	1 x 28H, 1 x 38H 1 x 48H AR	3 x 28H, 3 x 38H	1 x 28H, 2 x 38H 1 x 48H AR	2 x 28H, 3 x 38H	2 x 28H, 2 x 38H 1 x 48H AR	9
10 Flats	PDL (Existing Dwelling)	75	0.2	4 x 18F, 6 x 28F	3 x 1BF, 5 x 2BF	1 x 1BF, 1 x 2BF AR	2 x 1BF, 5 x 2BF	2 x 1BF, 1 x 2BF AR	2 x 18F, 4 x 28F	2 x 1BF, 2 x 2BF AR	1 x 1BF, 4 x 2BF	3 x 1BF, 2 x 2BF AR	9
11 Houses	PDL (Existing Dwelling)	30	0.4	N/A	N/A	N/A	3 x 28H, 4 x 38H, 1 x 48H	1 x 28H, 1 x 38H 1 x 48H AR	3 x 28H, 3 x 38H, 1 x 48H	1 x 28H, 2 x 38H 1 x 48H AR	2 x 28H, 3 x 38H	2 x 28H, 3 x 38H 1 x 48H 4R	9
11 Flats	PDL (Existing Dwelling)	75	0.2	N/A	N/A	N/A	3 x 1BF, 5 x 2BF	2 x 1BF, 1 x 2BF AR	3 x 18F, 4 x 28F	2 x 1BF, 2 x 2BF AR	1 x 1BF, 4 x 2BF	3 x 1BF, 3 x 2BF AR	9
15 Mixed	PDL (former commercial)	55	0.3	N/A	N/A	N/A	1 x 1BF, 2 x 2BF, 2 x 2BH, 4 x 3BH, 1 x 4BH	2 x 1BF, 1 x 2BF, 1 x 2BH, 1 x 3BH AR	2 x 2BF, 1 x 2BH, 4 x 3BH, 1 x 4BH	2 x 1BF, 1 x 2BF, 1 x 2BH, 1 x 3BH AR 1 x 1 BF SO	2 x 2BF, 1 x 2BH, 3 x 3BH, 1 x 4BH	2 x 18F, 1 x 28F, 2 x 28H, 1 x 38H, 1 x 48H AR; 1 x 1	12
20 Houses	Greenfield (small settlement exension)	30	0.8	N/A	N/A	N/A	5 x 28H, 7 x 38H, 2 x 48H	2 x 28H, 2 x 38H, 1 x 48H AR: 1 x 28H SO	4 x 28H, 6 x 38H, 2 x 48H	3 x 28H, 3 x 38H, 1 x 48H AR: 1 x 28H SO	4 x 28H, 5 x 38H, 1 x 48H	4 x 28H, 4 x 38H, 1 x 48H AR: 1 x 28H SO	12
25 Flats	PDL (former commercial)	100	0.3	N/A	N/A	N/A	7 x 1BF, 10 x 2BF	4 x 18F, 3 x 28F AR; 1 x 18F SO	6 x 1BF, 9 x 2BF	5 x 1BF, 4 x 2BF AR; 1 x 1BF SO	5 x 18F, 7 x 28F	7 x 1BF, 5 x 2BF AR; 1 x 1BF SO	12
30 Flats (Sheltered)	PDL (former commercial)	125	0.3	N/A	N/A	N/A	15 x 1BF, 6 x 2BF	5 x 1BF, 3 x 2BF AR; 1 x 1BF SO	13 x 1BF, 5 x 2BF	8 x 1BF, 3 x 2BF AR; 1 x 1BF SO	11 x 18F, 4 x 28F	8 x 1BF, 6 x 2BF AR; 1 x 1BF SO	12
50 Mixed	Greenfield	40	1.5	N/A	N/A	N/A	2 x 18F, 8 x 28F, 9 x 28H, 14 x 38H, 2 x 48H	5 x 18F, 2 x 28F, 3 x 28H, 3 x 38H, 1 x 48H AR; 1 x 28H SO	2 x 18F, 7 x 28F, 7 x 28H, 12 x 38H, 2 x 48H	6 x 1BF, 3 x 2BF, 4 x 2BH, 4 x 3BH, 1 x 4BH AR; 1 x 1BF, 1 x 2BH SO	1 x 18F, 6 x 28F, 7 x 28H, 10 x 38H, 1 x 48H	7 x 18F, 5 x 28F, 5 x 28H, 5 x 38H, 1 x 48H AR; 1 x 18F, 1 x 28H SO	18
200 Mixed	Greenfield	40	7.5	N/A	N/A	N/A	7 x 1BF, 35 x 2BF, 35 x 2BH, 56 x 3BH, 7 x 4BH	19 x 1BF, 10 x 2BF, 11 x 2BH, 11 x 3BH, 3 x 4BH AR; 2 x 1 BF, 2 x 2BF, 2 x 2BH	6 x 1BF, 30 x 2BF, 30 x 2BH, 48 x 3BH, 6 x 4BH	25 x 1BF, 14 x 2BF, 14 x 2BH, 15 x 3BH, 4 x 4BH AR; 3 x 1 BF, 2 x 2BF, 3 x 2BH	5 x 1BF, 25 x 2BF, 25 x 2BH, 40 x 3BH, 5 x 4BH	31 x 18F, 18 x 28F, 18 x 28H, 18 x 38H, 5 x 48H AR; 4 x 1 BF, 3 x 28F, 3 x 28H SO	24
500 Mixed	Greenfield	40	18.7	N/A	N/A	N/A	18 x 18F, 87 x 28F, 87 x 28H, 140 x 38H, 18 x 48H	48 x 18F, 25 x 28F, 27 x 28H, 27 x 38H, 8 x 48H AR; 6 x 1 8F, 4 x 28F, 5 x 28H SO.	15 x 1BF, 75 x 2BF, 75 x 2BH, 120 x 3BH, 15 x 4BH	63 x 1BF, 34 x 2BF, 35 x 2BH, 38 x 3BH, 10 x 4BH AR; 8 x 1 BF, 4 x 2BF, 8 x 2BH SO	12 x 18F, 62 x 28F, 63 x 28H, 100 x 38H, 13 x 48H	77 x 18F, 45 x 28F, 45 x 28H, 45 x 38H, 13 x 48H AR; 10 x 1 8F, 7 x 28F, 8 x 28H SO	60**
1000 Mixed	Greenfield	35	42.6	N/A	N/A	N/A	N/A	N/A	30 x 18F, 150 x 28F, 150 x 28H, 240 x 38H, 30 x 48H	126 x 18F, 68 x 28F, 70 x 28H, 76 x 38H, 20 x 48H AR; 16 x 1 8F, 8 x 28F, 16 x 28H 50	24 x 1BF, 124 x 2BF, 126 x 2BH, 200 x 3BH, 26 x 4BH	154 x 18F, 90 x 28F, 90 x 28H, 90 x 38H, 26 x 48H AR; 20 x 1 8F, 14 x 28F, 16 x 28H SO	84**

Note: Land Area-85% of total land area is developable on site of <50, 67% of total land area is developable on sites of >50 units.

"Asky applies picts paties. Actual parentage will very due to numbers rounding.

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Note: Provisional VL's below all s	ubject to further checking a	ind DSP analysis											
Market Value Level	VL1	VL2 VL3 VL4 VL5					VL7	VL8	VL9	VL10	VL11+		
						The Coast							
			Purbeck F	tural Centre		War	reham						
Location (Range)					Purbeck Rural Frin	ge							
			Uį	pton					Swa	nage			
1 Bed Flat	£122,500	£135,000	£147,500	£160,000	£172,500	£185,000	£197,500	£210,000	£222,500	£235,000	£247,500		
2 Bed Flat	£171,500	£189,000	£206,500	£224,000	£241,500	£259,000	£276,500	£294,000	£311,500	£329,000	£346,500		
2 Bed House	£208,250	£229,500	£250,750	£272,000	£293,250	£314,500	£335,750	£357,000	£378,250	£399,500	£420,750		
3 Bed House	£245,000	£270,000	£295,000	£320,000	£345,000	£370,000	£395,000	£420,000	£445,000	£470,000	£495,000		
4 Bed House	£318,500	£351,000	£383,500	£416,000	£448,500	£481,000	£513,500	£546,000	£578,500	£611,000	£643,500		
Value Level (£/m2)	£2.450	£2,700	£2,950	£3,200	£3.450	£3,700	£3.950	£4,200	£4.450	£4,700	£4.950		

Dwelling mis principles - for building us assumptions board on Entern Courset SMAA 2015 Purheck District Summony
Market Housing \$9.4.0-des, 5904.2-beds, 6905.8-beds, 5904.0-beds
3595.1-beds, 4905.2-beds, 2005.8-beds, 5964.0-beds
Note: All subject to 'Destif Sciencia' Intermediate mis based on overall Arl mis but adjusted across 1 and 2-beds only

Affordable Housing Revenue:

Affordable Housing Revenue:

Affordable Housing Revenue:

Affordable Rent Value:

Affordable Rent Value:

Affordable Rent Value:

Shared Ownership Value:

Affordable Rent Value:

Affordable Ren

Development / Policy Costs		Notes / variances
RESIDENTIAL BUILDING, MARKETING & S106 COSTS		
Build Costs Mixed Developments - generally (£/sg. m) ¹	£1,133	
Build Costs Estate Housing - generally (£/sq. m) ¹	£1,251	1 - 10 units only. Increased by 14% based on FSB report.
Build Costs Estate Housing - generally (£/sq. m) ¹	£1,098	>11 units
Build Costs Estate Housing - generally (£/sq. m) ² - single storey	£1.197	
Build Costs 'One-Off' Housing - Detached (3 units or Less) (£/sq.m) ²	£1.620	Sensitivity Test
Build Costs Flats - generally (£/sq. m) ¹	£1.305	School of the second se
Build Costs Flats - generally (£/sq. m)	£1.239	1 - 10 units only. Reduced by -5% based on FSB report.
	£1,342	1 - 10 units only. Reduced by -5% based on FSB report.
Build Costs (Sheltered Housing - Generally) (£/sq.m) ¹	11,542	
Site Prep & Survey Costs (£ / unit)	£4,500	Assumed at £23,000/dwelling equivalent - strategic scale development (500+ dwellings tests) where applicable
Contingencies (% of build cost)	5% 10%	
Professional & Other Fees (% of build cost)	10%	
Sustainable Design / Construction Standards (% of build cost)	2%	Latest data suggests allowances in the range of 1% to 1.5% to meet building regulations
SANG Mitigation (£ per unit)	£900	
SAMM Contribution (£ /unit)	£355 (houses) £242 (flats)	
Nitrates	N/A	
Building Regs M4 (2) Compliance (£ per unit) ²	£1,646 (Flats) £2,447 (Houses)	Sensitivity test
Building Regs M4 (3) Compliance (£ per unit) ²	£15,691 (Flats) £26,816 (Houses)	Sensitivity test
PDC potential CIL - trial rates testing	at £20 /sq. m	Trialled upto up to £240/m2 (Provisional DSP judgement from experience / will be expanded if necessary
Residual s.106 /non-CIL costs (£ per unit) - small scale PDL / Greenfield sites	intervals £3,000	
Residual s.106 /non-CIL costs (£ per unit) - large scale strategic greenfield sites		s106 scope explored through running appraisals as s106 surplus residual above BLV.
Marketing & Sales Costs (%of GDV)	3%	stop stope explored through fullfilling appraisals as \$100 surplus residual above buv.
Legal Fees on sale (£ per unit)	£750	
DEVELOPER'S RETURN FOR RISK AND PROFIT		
Open Market Housing Profit (% of GDV)	20%	
Affordable Housing Profit (% of GDV)	6%	
FINANCE & ACQUISITION COSTS		
Arrangement Fees - (% of loan)	2.0%	
Agents Fees (% of site value)	1.50%	
Legal Fees (% of site value)	0.75%	
Stamp Duty Land Tax (% of site value)	0% to 5%	HMRC scale
Finance Rate - Build (%)	6.5%	
Finance Rate - Land (%)	6.5%	

¹ Build cost taken as Median figure from BCS for that build type - e.g. flats; houses storey heights etc. and then rounded. BCS data: GlA. Mixed Development (generally): £1930/m³ GIA; Esate Housing Cone off housing detached 3 units or less): £1473/m³; Estate Housing (generally): £1958/m³; Plats (generally): £1356/m³; Sheltered housing (Generally): £1220/m³.

BCS build costs rebased to Purbeck District Council Location Factor (103 compared with national base 100) including preliminaries and contractor's profit but without externals, contingencies or fees. Latest non-forecast data.

Dixon Searle LLP (2016)

Above build costs include enternal works at 10% (pidded to BCS boxs).

The above build costs include enternal works at 10% (pidded to BCS boxs).

The above build costs include enternal works at 10% (pidded to BCS boxs).

The above costs are based on the DCL GH-busing Standards Review inspect Auszument costings assuming CSM L4 energy costs only as a base. Appendixels assume cost upilit in line with figures above assuming average cost upilit from each writ type (\$550 per unit average plus £100 process cost average).

Tensibility tested allowances to meet fluiding flegs M4 Category 2 and Category 3 and

Appendix I - PDC - Development Appraisal Assumptions v4Resi Assumps

Purbeck District Council - Appendix I - Viability Assessment - Commercial Assumptions Overview Sheet

						Values Range st	Annual Rents £/ ated otherwise)					
Development Use Type / Use Class indication	Example Scheme Type	GIA (sq. m)	Site Coverage	Site Size (Ha)	Build Period (Months)**	Low	Mid	High	Build Cost (£/sq. m)*	External works cost addition (%)	Total Build Cost (£/sq. m excl fees etc)	Notes:
A1 Large Retail	Retail Warehousing / Small Supermarket	1250	40%	0.31	7	140	160	180	£718	15%	£826	BCIS - Retail Warehousing
Small Retail	Convenience Store / other - A1-A5	300	50%	0.06	6	110	130	150	£878	15%	£1,010	BCIS - Shops - Generally
Small Retail (Town Centre)	Comparison shops (general/non-shopping centre)	200	70%	0.03	6	110	130	150	£878	15%	£1,010	BCIS - Shops - Generally
Business - Offices - Town Centre	Office Building	500	50%	0.10	6	110	130	150	£1,441	15%	£1,657	BCIS - Offices generally
Business - Offices - Out of town centre /Business Park	Office Building	1000	60%	0.17	6	125	150	175	£1,536	15%	£1,766	BCIS - Offices - 3-5 stories; air-conditioned
Business - Industrial / Warehousing	Smaller / Move-on type industrial unit including offices - industrial estate	500	40%	0.13	6	60	70	80	£1,064	15%	£1,224	BCIS - Advance factories / offices - mixed facilities (B1) 500 - 2,000 sq. m
Business - Industrial / Warehousing	Larger industrial / warehousing unit including offices - industrial estate	2000	40%	0.50	12	50	60	70	£643	15%	£739	BCIS - Advance factories / offices - mixed facilities (B1) > 2,000 sq. m
Hotel (budget)***	Hotel - edge of town centre / edge of town (60 beds)	2100	50%	0.42	18	170	190	210	£1,596	15%	£1,835	BCIS - Hotel
C2 - Residential Institution	40 bed Nursing home / care home	1900	60%	0.32	16	160	180	200	£1,650	15%	£1,898	BCIS - Nursing Homes, convalescent homes, short stay medical homes
Other / Sui Generis	Variable - considered on strength of values / costs relationship basis for a range of other development uses including agricultural / horticultural / clinics / fitness / leisure / Rural diversification / Farm Shops / Agricultural storage / D Class uses)	value / costs relationship strength considered in report										

 Convenience stores with sales area of less than 3,000 sq ft (280 sq m), assuming it 	longer opening hours.
Development Costs	
BREAAM / other enhancements addition contingency (% of	
cost)1	59
Professional Fees (% of cost)	109
Contingencies (% of cost)	59
Planning / Building Regs etc / insurances (% of cost)	2.09
Site survey / preparation costs / S106	Variable
Finance Costs	
Finance rate p.a. (including over lead-in and letting / sales	
period)	6.51
Arrangement / other fees (% of cost)	2.09
Marketing Costs	
Advertising Fees (% of annual income)	15
Letting Fees (% of annual income)	109
Purchaser's costs	5.751
Developer Profit (% of GDV)	209
Yields	Variable applicability - tested across range at 5% to 89
Site Acquisition Costs	
Agents Fees (% of site value)	1.501
Legal Fees (% of site value)	0.751
Stamp Duty (% of value - HMRC scale)	0 to 51

CIS Median - Location Factor for Purbeck (200), compared with 1000 base) - latest non-forecast data.
950. Contamication Duration Cisculation
Federal valve assumption - analous, per room basis
For non-residential developments requirement for REEAM Very Good from 2013; Excellent from 2016 plus 10% - 20% on site renewable / low-from sources. Cast address estimate only.

D | S | P Housing and Development Consultants

Purbeck DC - LP / CIL Viability

BRMA Rates	Bournemouth	Mid and West Dorset*
One Bedroom Rate:	£123.58	£105.94
Two Bedrooms Rate:	£153.02	£136.93
Three Bedrooms Rate:	£188.79	£161.10
Four Bedrooms Rate:	£253.15	£200.09

^{*}only covers small part of the western part of the district

Dixon Searle LLP (2016)

Appendix I - PDC - Development Appraisal Assumptions v4.xlsx

		Issues and Options Consulation Jan-15		
Policy	Addressed where applicable through specific study approach / assumptions - Y/N - and associated commentary	Cost / specific allowance?	Policy under review? DSP Notes.	
Spatial Objective 1				
Policy LD - General Location of development		Reflected in selection of scheme		
Policy NW - North West		scenarios, assumptions and	Y - Hierarchy and general location of new developmer	
Policy SW - South West	Y - A variety of residential scenarios have been modelled, also covering a range of values levels overall representing the	interpretation of appraisal results -	remains unchanged. Some settlement boundaries are	
Policy CEN - Central	variety relevant in different areas of the District. Affordable housing has been tested at alternative trial levels as part of	influence on recommendations. Range	under review. The location of settlement extensions is	
Policy NE - North East	informing the Plan development. (See Appendix I - Development Assumptions).	of specific allowances made for	also under review.	
Policy SE - South East		affordable housing.	also under review.	
Policy CO - Countryside		arrordable riousing.		
Spatial Objective 2				
Policy HS - Housing Supply	Y - A variety of residential scenarios have been modelled, also covering a range of values levels overall representing the variety relevant in different areas of the District. Affordable housing has been tested at alternative trial levels as part of informing the Plan development. (See Appendix I - Development Assumptions).	Reflected in selection of scheme scenarios, assumptions and interpretation of appraisal results - influence on recommendations. Range of specific allowances made for affordable housing.	Y - updated SHMA, increase in housing supply requirement. DSP notes updated information and the impact on relevent cost assumptions contained within Appendix	
Policy AHT - Affordable Housing Tenure	Y - Affordable housing policy as currently included at 40% in the and 50% (90% AR / 10% SO) taken as base position. Study investigates through matrix of testing against both CIL level and other policies level of AH potentially viable (i.e. tests range	No further assumptions - regular application of affordable housing and other policies assumed.	Y - DSP to test AH at various levels from 30% - 50% at various thresholds. DSP to also test potential for	
Policy AH - Affordable Housing	of proprotions / thresholds of affordable housing. (See Appendix I - Residential Development Assumptions).	other policies assumed.	financial contributions in leui of on-site provision.	
Policy RES - Rural Exception Sites	N/A - more of a planning and land use implication than for viability consideration.	N/A		
Policy GT - Gypsies and Travellers	N/A - Issues relate more to land use planning, land availability and funding than development viability.	N/A	Y - but not relevent to the study scope	
Spatial Objective 3				
Policy BIO - Biodiversity and Geodiversity	Y - to the extent that the assessment assumptions consider regular design and layout characteristics. Scope of achievable planning obligations packages may be relevant to particular proposals - especially for larger/strategic scale developments where the surplus available to support a planning obligations package is likely to be considered. More of general development management matter and does not inform particular viability assessment assumptions.	No particular additional assumptions that apply across the range of scheme types.		

		Any likely associated costs included as	Y - in respect of the location of development in				
Policy DH - Dorset Heaths and International Designations	Y - Planning / design issue rather than direct cost impact except in exceptional circumstances. Any costs included within scheme cost / fees assumptions.	part of overall cost assumptions e.g. SAMM and SANGS No particular additional assumptions	relation to the Heaths. DSP taken into account when forming appropriate assumptions.				
Policy PH - Poole Harbour	More of a planning and land use implication than for viability consideration. However any potential mitigation costs allowed for within general build cost and fee assumptions.						
Spatial Objective 4							
Policy RFS - Retail Floor Space Supply	Y - A variety of commercial development scenarios of various types have been considered at an appropriate high level for	Reflected in values and costs	Y - potential sites under review DSP to take location of new sites into account through				
Policy RP - Retail Provision	the study purpose, covering a range of values representing the variety relevant in different areas and across different scheme/site types. (See Appendix I - Commercial Assumptions)	assumptions used within high level commercial appraisal scenarios.	commercial scenarios and their location within the District.				
Policy CF - Community Facilities and Services							
Policy GI - Green Infrastructure, Recreation and Sports Facilities	Y - generally within build costs and externals / Planning obligations cost assumptions.	No particular additional assumptions that apply across the range of scheme types.	Y - but too early for the Council to propose options. DSP led by the Council in this regard and has reference to current policy.				
Spatial Objective 5							
Policy FR - Flood Risk		No particular additional assumptions that apply across the range of scheme					
Policy GP - Groundwater Protection	site	types.					
Policy CE - Coastal Erosion	N/A - more of a planning and land use implication than for viability consideration.	N/A					
Spatial Objective 6							
Policy D - Design	Y - Firstly in respect of the general nature and quality of development expected to come forward and be supportable through the usual planning application and development management process. Therefore reflected in the nature of the build and related costs assumptions used for all appraisals. Secondly, additional cost allowances have been made in relation to sustainability to meet Part L of the Building Regulations, Lifetime Homes (now under Part M) - see Appendix I Residential Assumptions	Reflected in assumptions - assumed development appropriate as would be permitted under the range of development management criteria. Additional sustainability requirements included as part of build cost assumptions					
Policy REN - Renewable Energy	N/A - more of a planning and land use implication than for viability consideration.	N/A					
Spatial Objective 7 Policy LHH - Landscape, Historic Environment and Heritage	Y - Planning / design issue rather than direct cost impact except in exceptional circumstances. Any costs included within fees assumptions.	No particular additional assumptions that apply across the range of scheme					
Spatial Objective 8		types.					
Policy ELS - Employment Land Supply	Y - A variety of commercial development scenarios of various types have been considered at an appropriate high level for the study purpose, covering a range of values representing the variety relevant in different areas and across different	Reflected in values and costs assumptions used within high level	Y - potential sites under review DSP to take location of new sites into account through commercial scenarios and their location within the District.				
Policy E - Employment	scheme/site types. (See Appendix I - Commercial Assumptions)	commercial appraisal scenarios.	District.				
Policy TA - Tourist Accomodation and Attractions							
Policy MOD - Military Needs	N/A - more of a planning and land use implication than for viability consideration.	N/A	Y - but not relevent to the study scope				
Policy CZ - Consultation Zones	N/A - more of a planning and land use implication than for viability consideration.	N/A	, ,				
Spatial Objective 9							
Policy IAT - Improving Accessibility and Transport Policy ATS - Implementing an Appropriate	Y - study allows for appropriate development densities, design, build costs and external works costs and S106 cost assumptions within the development scenarios modelled.	Reflected in the scenarios assumptions on a range of inputs; most directly relevant the build costs assumptions including by means of additions for	Y - but only in respect of a site specific proposal for the expansion of the Norden Park and Ride.				
Transport Strategy		external and other works - see Appendix I					
Other		Y					
Policy SD - Presumption in Favour of Sustainable Development	Y - but in respect of the general nature and quality of development expected to come forward and be supportable through the usual planning application and development management process. Therefore reflected in the nature of the build and related costs assumptions used for all appraisals.	Reflected in build costs assumptions and location of development scenarios					
Policy DEV - Development Contributions	Y - considered through range of s.106/other costs sensitivity testing. In practice a range of sites will trigger mitigation requirements (localised works or contributions) but those will vary sites will vary with the site-specific details.	DSP's view and experience is that say £3,000/dwelling forms an appropriate sum, effectively as a contingency, for such measures. It follows that for all tests at £3,000 per dwelling, the immediate/essential highways mitigation/s.278 works are assumed to be specifically allowed for.					
Issues and Options Consulation Jan-1	5 - Policies not included above						
Green Belt - boundaries / release sites	Y - A variety of residential scenarios have been modelled, also covering a range of values levels overall representing the variety relevant in different areas of the District. Affordable housing has been tested at alternative trial levels as part of informing the Plan development. (See Appendix I - Development Assumptions).	Reflected in selection of scheme scenarios, assumptions and interpretation of appraisal results - influence on recommendations. Range of specific allowances made for affordable housing.					
Self Build	Y - A variety of residential scenarios have been modelled, also covering a range of values levels overall representing the variety relevant in different areas of the District. Affordable housing has been tested at alternative trial levels as part of informing the Plan development. (See Appendix I - Development Assumptions).	Reflected in selection of scheme scenarios, assumptions and interpretation of appraisal results - influence on recommendations. Range of specific allowances made for affordable housing.					
Country Park and Tourist Accomodation at Moreden	Y - A variety of commercial development scenarios of various types have been considered at an appropriate high level for the study purpose, covering a range of values representing the variety relevant in different areas and across different scheme/site types. (See Appendix I - Commercial Assumptions) Reflected in values and costs assumptions used within high level for the study purpose, covering a range of values representing the variety relevant in different areas and across different commercial appraisal scenarios.						

Dixon Searle LLP (2016)

Appendix I - PDC - Development Appraisal Assumptions v4.xlsx

RLVs as % of GDV for AH FC Calculation - Purbe	ck DC
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	OV for AH FC Calcu Swanage & the Co	ulation - Purbeck past	: DC				£100/m2 CIL - V	Vareham / Purbe	ck Rural Fringe					£30/m2 CIL - Pi	rbeck Rural Cent	re / Upton				
Scheme Size	Value Level	GDV	RLV	GDV as % of RLV	Average	Overall Average		Value Level	GDV	RLV	GDV as % of RLV	Average	Overall Average	Scheme Size	Value Level	GDV	RLV	GDV as % of RLV	Average	Overall Average
	2	£428,750 £472,500	£18,808	4.4%				2	£428,750 £472.500	£32,149 £62,971	7.5%				2	£428,750 £472,500	£42,154 £72.976	9.8%		
	3	£516,250	£80,452	15.6%				3	£516,250	£93,793	18.2%				3	£516,250	£103,798	20.1%		
	4	£560,000	£111,192	19.9%				4	£560,000	£124,230	22.2%				4	£560,000	£134,008	23.9%		
	5	£603,750	£141,297	23.4%				5	£603,750	£154,335	25.6%				5	£603,750	£164,113	27.2%		
1 house	6	£647,500 £691,250	£171,402 £201,507	26.5% 29.2%	24.2%		1 house	6 7	£647,500 £691,250	£184,440 £214,545	28.5% 31.0%	26.3%		1 house	6	£647,500 £691,250	£194,218 £224,171	30.0%	27.9%	
	8	£735,000	£201,507 £231,180	31.5%				8	£735,000	£214,545 £243,763	33.2%				8	£735.000	£253,200	34.4%		
	9	£778,750	£260,209	33.4%				9	£778,750	£272,792	35.0%				9	£778,750	£282,230	36.2%		
	10	£822,500	£289,239	35.2%				10	£822,500	£301,822	36.7%				10	£822,500	£311,259	37.8%		
	11	£866,250	£318,268	36.7% 4.4%				11	£866,250	£330,851	38.2% 7.5%				11	£866,250	£340,288	39.3%		
	2	£857,500 £945,000	£37,616 £99,260	10.5%				2	£857,500 £945.000	£64,298 £125,377	13.3%				2	£857,500 £945.000	£84,308 £144.934	9.8%		
	3	£1,032,500	£159,512	15.4%				3	£1,032,500	£185,587	18.0%				3	£1,032,500	£205,144	19.9%		
	4	£1,120,000	£219,476	19.6%				4	£1,120,000	£244,642	21.8%				4	£1,120,000	£263,516	23.5%		
2 houses	5	£1,207,500	£277,535 £335,593	23.0%	23.8%		2 houses	5	£1,207,500	£302,701 £360,759	25.1% 27.9%	25.8%		2 houses	5	£1,207,500 £1,295,000	£321,575 £379.634	26.6%	27.4%	
2 Houses	6 7	£1,295,000 £1,382,500	£335,593 £393.652	25.9% 28.5%	23.0%		2 Houses	- 6	£1,295,000 £1,382,500	£360,759 £418.818	30.3%	23.0%		2 nouses	7	£1,295,000 £1,382,500	£379,634 £437.692	31.7%	27.470	
	8	£1,470,000	£451,710	30.7%				8	£1,470,000	£476,876	32.4%				8	£1,470,000	£495,751	33.7%		
	9	£1,557,500	£509,769	32.7%				9	£1,557,500	£534,935	34.3%				9	£1,557,500	£553,809	35.6%		
	10	£1,645,000	£567,827	34.5%				10	£1,645,000	£592,993	36.0%				10	£1,645,000	£611,868	37.2%		
	11	£1,732,500 £759.500	£625,886	36.1% 1.2%		4	-	11	£1,732,500 £759 500	£651,052 £32,435	37.6% 4.3%				11	£1,732,500 £759,500	£669,926	38.7%		
	2	£837,000	£63,402	7.6%				2	£837,000	£87,034	10.4%				2	£837,000	£104,717	12.5%		
1	3	£914,500	£117,629	12.9%				3	£914,500	£140,724	15.4%		1 1		3	£914,500	£158,046	17.3%		
1	4	£992,000	£170,958	17.2%				4	£992,000	£194,053	19.6%		1 1		4	£992,000	£211,374	21.3%		
S Flats	5	£1,069,500 £1,147,000	£223,911 £275,335	20.9%	21.7%		5 Flats	5	£1,069,500 £1,147,000	£246,201 £297,625	23.0%	23.8%	1 1	5 Flats	5	£1,069,500 £1,147,000	£262,919 £314,342	24.6%	25.3%	
J Flats	7	£1,147,000 £1,224,500	£275,335 £326,758	24.0%	22.7%		3 riats	7	£1,147,000 £1,224,500	£349,048	25.5%	23.0%	1 1	5 Flats	7	£1,147,000 £1,224,500	£314,342 £365.765	27.4%	23.370	
1	8	£1,302,000	£378,181	29.0%				8	£1,302,000	£400,471	30.8%		1 1		8	£1,302,000	£417,189	32.0%		
	9	£1,379,500	£429,605	31.1%				9	£1,379,500	£451,895	32.8%				9	£1,379,500	£468,612	34.0%		
	10	£1,457,000	£481,028	33.0%				10	£1,457,000	£503,318	34.5%				10	£1,457,000	£520,035	35.7%		
	11	£1,534,500 £1,261,750	£532,451 £36,718	34.7% 2.9%		1	-	11	£1,534,500 £1,261,750	£554,741 £75.977	36.2% 6.0%		1	-	11	£1,534,500 £1,261,750	£571,459 £105.201	37.2% 8.3%		
	2	£1,281,730 £1,390,500	£126.652	9.1%				2	£1,261,730 £1,390,500	£165.020	11.9%				2	£1,261,730 £1,390,500	£103,201	13.9%		
	3	£1,519,250	£214,920	14.1%				3	£1,519,250	£251,949	16.6%				3	£1,519,250	£279,722	18.4%		
	4	£1,648,000	£300,349	18.2%				4	£1,648,000	£337,378	20.5%				4	£1,648,000	£365,151	22.2%		
5 houses	5	£1,776,750 £1,905,500	£385,778 £471.207	21.7%	22.6%		5 houses	5	£1,776,750 £1,905,500	£422,808 £508,237	23.8%	24.6%		5 houses	5	£1,776,750 £1,905,500	£450,580 £536.009	25.4% 28.1%	26.1%	
3 1100303	7	£1,903,300 £2,034,250	£556.636	27.7%	22.0%		31100363	7	£2,034,250	£308,£37 £593,666	29.7%	24.0%		Jilouses	7	£1,903,300 £2,034,250	£530,009 £621,438	30.5%	20.270	
	8	£2,163,000	£642,065	29.7%				8	£2,163,000	£679,095	31.4%				8	£2,163,000	£706,867	32.7%		
	9	£2,291,750	£727,494	31.7%				9	£2,291,750	£764,524	33.4%				9	£2,291,750	£792,139	34.6%		
	10	£2,420,500 £2,549,250	£811,391 £891 545	33.5%				10 11	£2,420,500 £2,549,250	£846,192 £926.345	35.0% 36.3%				10	£2,420,500 £2,549,250	£872,292 £952.445	36.0% 37.4%		
	1	£931,000	£11,946	1.3%		22.2%		1	£931,000	£40,914	4.4%		24.2%		1	£931,000	£62,640	6.7%		25.8%
	2	£1,026,000	£78,874	7.7%				2	£1,026,000	£107,657	10.5%				2	£1,026,000	£128,890	12.6%		
	3	£1,121,000	£144,718	12.9%				3	£1,121,000	£173,028	15.4%				3	£1,121,000	£194,261	17.3%		
	4	£1,216,000	£210,089	17.3%				4 5	£1,216,000	£237,445	19.5%				4	£1,216,000	£257,937	21.2%		
6 Flats	6	£1,311,000 £1,406,000	£273,157 £336,192	20.8%	21.6%		6 Flats	- 5	£1,311,000 £1,406,000	£300,480 £363,515	22.9% 25.9%	23.7%		6 Flats	- 6	£1,311,000 £1,406,000	£320,972 £384,007	24.5%	25.3%	
	7	£1,501,000	£399,227	26.6%				7	£1,501,000	£426,550	28.4%				7	£1,501,000	£447,042	29.8%		
	8	£1,596,000	£462,262	29.0%				8	£1,596,000	£489,585	30.7%				8	£1,596,000	£510,077	32.0%		
	9	£1,691,000	£525,297	31.1% 32.9%				9	£1,691,000	£552,620	32.7% 34.5%				9	£1,691,000	£573,112	33.9% 35.6%		
	10	£1,786,000 £1.881.000	£588,332 £651,367	32.9%				11	£1,786,000 £1.881.000	£615,655 £678,690	34.5%				11	£1,786,000 £1.881.000	£636,147 £699.182	35.6%		
	1	£1,470,000	£41,195	2.8%				1	£1,470,000	£86,934	5.9%				1	£1,470,000	£120,578	8.2%		
	2	£1,620,000	£145,570	9.0%				2	£1,620,000	£190,270	11.7%				2	£1,620,000	£223,110	13.8%		
	3	£1,770,000 £1.920.000	£247,141 £346.670	14.0% 18.1%				3 4	£1,770,000	£290,283 £389.812	16.4%				3 4	£1,770,000 £1.920.000	£322,639	18.2%		
	- 4	£1,920,000 £2.070.000	£346,670 £446,199	18.1%				4	£1,920,000 £2.070.000	£389,812 £489,341	20.5%				- 4	£2,070,000	£422,168 £521.697	25.2%		
6 houses	6	£2,220,000	£545,728	24.6%	22.4%		6 houses	6	£2,220,000	£588,870	26.5%	24.4%	1 1	6 houses	6	£2,220,000	£621,226	28.0%	25.9%	
1	7	£2,370,000	£645,257	27.2%				7	£2,370,000	£688,399	29.0%		1 1		7	£2,370,000	£720,755	30.4%		
1	8	£2,520,000 £2.670.000	£744,786 £840.637	29.6% 31.5%				8	£2,520,000 £2,670,000	£787,799 £881.181	31.3% 33.0%		1 1		8	£2,520,000 £2,670,000	£818,207 £911.589	32.5% 34.1%		
1	10	£2,670,000 £2,820,000	£840,637 £934.020	33.1%				10	£2,670,000 £2,820,000	£974,564	33.0%		1 1		10	£2,670,000 £2,820,000	£911,589 £1.004.972	34.1%		
L	11	£2,970,000	£1,027,402	34.6%				11	£2,970,000	£1,067,946	36.0%]]	L	11	£2,970,000	£1,098,354	37.0%		j l
	1	£1,519,000	£7,849	0.5%		1 1		1	£1,519,000	£54,667	3.6%		1 1		1	£1,519,000	£89,760	5.9%		
1	2	£1,674,000	£114,362	6.8%				2	£1,674,000	£160,081	9.6%		1 1		2	£1,674,000	£194,371	11.6%		
1	3 4	£1,829,000 £1,984,000	£218,146 £318,889	11.9%				3	£1,829,000 £1,984,000	£262,217 £362,960	14.3%		1 1		3 4	£1,829,000 £1,984,000	£295,270 £396,013	16.1%		
1	5	£2,139,000	£419,632	19.6%				5	£2,139,000	£463,703	21.7%		1 1		5	£2,139,000	£496,757	23.2%		i .
10 Flats	6	£2,294,000	£520,375	22.7%	20.4%		10 Flats	6	£2,294,000	£564,447	24.6%	22.4%	1 1	10 Flats	6	£2,294,000	£597,500	26.0%	23.9%	
1	7	£2,449,000	£621,119	25.4%				7	£2,449,000	£665,190	27.2%		1 1		7	£2,449,000	£698,243	28.5%		
1	8	£2,604,000 £2,759,000	£721,862 £819.041	27.7%				8 9	£2,604,000	£765,933 £860,365	29.4% 31.2%		1 1		8 9	£2,604,000 £2,759,000	£797,061 £891.358	30.6%		
1	10	£2,759,000 £2.914.000	£819,041 £913,338	29.7%				10	£2,759,000 £2,914,000	£860,365 £954.662	31.2%		1 1		10	£2,759,000 £2,914.000	£891,358 £985.655	32.3%		
1	11	£3,069,000	£1,007,635	32.8%				11	£3,069,000	£1,048,959	34.2%		1 1		11	£3,069,000	£1,079,952	35.2%		
	1	£2,376,500	£48,273	2.0%		1 1		1	£2,376,500	£120,407	5.1%		1 1		1	£2,376,500	£174,054	7.3%		1
1	2	£2,619,000	£211,456	8.1%				2	£2,619,000	£280,406	10.7%		1 1		2	£2,619,000	£332,118	12.7%		
1	3 4	£2,861,500 £3.104.000	£369,070 £526.684	12.9% 17.0%				3	£2,861,500 £3.104.000	£438,020 £595,635	15.3% 19.2%		1 1		3	£2,861,500 £3.104.000	£489,733 £647.347	17.1%		
1	5	£3,104,000 £3,346,500	£526,684 £684,299	20.4%				5	£3,104,000 £3,346,500	£595,635 £753,249	22.5%		1 1		5	£3,104,000 £3,346,500	£801,864	24.0%		
10 Houses	6	£3,589,000	£836,251	23.3%	21.0%		10 Houses	6	£3,589,000	£900,903	25.1%	22.9%	1 1	10 Houses	6	£3,589,000	£949,393	26.5%	24.4%	
1	7	£3,831,500	£983,780	25.7%				7	£3,831,500	£1,048,433	27.4%		1 1		7	£3,831,500	£1,096,922	28.6%		
1	8	£4,074,000 £4,316,500	£1,131,309 £1,276,905	27.8%				8 9	£4,074,000 £4.316.500	£1,195,962 £1.339,839	29.4% 31.0%		1 1		- 8 9	£4,074,000 £4,316,500	£1,243,544 £1,387,039	30.5% 32.1%		
	10	£4,316,500 £4,559,000		31.2%				10	£4,316,500 £4,559,000		31.0%		1 1		10	£4,316,500 £4,559,000		32.1%		
	11	£4,801,500		32.6%				11	£4,801,500		33.9%		1 1		11	£4,801,500		34.9%		
1										24.1%										

Appendix I - PDC - Development Appraisal Assumptions v4.xlsx

Appendix IIa Residential Appraisal Results

Table 1a: Residual Land Value Results by Value Level & CIL Rate - 1 Unit Scheme - Single House (Large)

												Residual Land Value (£)										
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land . Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL					
				1	£2,450	£48,825	£45,489	£42,154	£38,819	£35,484	£32,149	£28,814	£25,479	£22,143	£18,808	£15,473	£12,138	£8,803					
				2	£2,700	£79,647	£76,311	£72,976	£69,641	£66,306	£62,971	£59,636	£56,301	£52,965	£49,630	£46,295	£42,960	£39,625					
				3	£2,950	£110,422	£107,133	£103,798	£100,463	£97,128	£93,793	£90,458	£87,123	£83,787	£80,452	£77,117	£73,782	£70,447					
				4	£3,200	£140,527	£137,267	£134,008	£130,749	£127,489	£124,230	£120,970	£117,711	£114,452	£111,192	£107,933	£104,604	£101,269					
				5	£3,450 £3.700	£170,632 £200.737	£167,372 £197.477	£164,113 £194.218	£160,853 £190.958	£157,594 £187.699	£154,335 £184.440	£151,075	£147,816	£144,557	£141,297	£138,038	£134,778	£131,519					
				7	£3,700 £3.950	£200,737 £230,463	£197,477 £227,317	£194,218 £224,171	£190,958 £221,025	£187,699 £217,804	£184,440 £214,545	£181,180 £211,285	£177,921 £208,026	£174,661 £204,766	£171,402 £201,507	£168,143 £198,248	£164,883 £194,988	£161,624 £191,729					
				8	£4.200	£259,492	£256,346	£253,200	£250,055	£246,909	£243,763	£240,617	£237,472	£234,326	£231,180	£228,034	£224,889	£221,743					
				9	£4,450	£288.521	£285.375	£282.230	£279.084	£275.938	£272.792	£269.647	£266.501	£263.355	£260.209	£257.064	£253.918	£250.772					
				10	£4,700	£317,550	£314,405	£311,259	£308,113	£304,967	£301,822	£298,676	£295,530	£292,384	£289,239	£286,093	£282,947	£279,801					
		nd 175	20	11	£4,950	£346,580	£343,434	£340,288	£337,142	£333,997	£330,851	£327,705	£324,560	£321,414	£318,268	£315,122	£311,977	£308,831					
House 1 0% AH	Garden Land										Re	esidual Land Value (£,	'Ha)										
1 U% AH	Garden Land	1/5		1	£2,450	£849,122	£791,120	£733,117	£675,115	£617,112	£559,110	£501,107	£443,104	£385,102	£327,099	£269,097	£211,094	£153,091					
				2	£2,700	£1,385,157	£1,327,155	£1,269,152	£1,211,150	£1,153,147	£1,095,144	£1,037,142	£979,139	£921,137	£863,134	£805,132	£747,129	£689,126					
				3	£2,950	£1,920,379	£1,863,190	£1,805,187	£1,747,184	£1,689,182	£1,631,179	£1,573,177	£1,515,174	£1,457,172	£1,399,169	£1,341,166	£1,283,164	£1,225,161					
				4	£3,200	£2,443,943	£2,387,258	£2,330,573	£2,273,888	£2,217,203	£2,160,518	£2,103,833	£2,047,148	£1,990,463	£1,933,778	£1,877,093	£1,819,199	£1,761,196					
				5	£3,450	£2,967,507	£2.910.822	£2,854,137	£2,797,452	£2,740,767	£2,684,082	£2,627,397	£2,570,712	£2,514,027	£2,457,342	£2,400,657	£2,343,972	£2,287,287					
			F	 		-	F	F	6	£3,700	£3,491,071	£3,434,386	£3,377,701	£3,321,016	£3,264,331	£3,207,646	£3,150,961	£3,094,276	£3,037,591	£2,980,906	£2,924,221	£2,867,536	£2,810,851
				7	£3,950	£4,008,045	£3,953,336	£3,898,628	£3,843,919	£3,787,895	£3,731,210	£3,674,525	£3,617,840	£3,561,155	£3,504,470	£3,447,785	£3,391,100	£3,334,415					
				8	£4,200	£4,512,902	£4,458,193	£4,403,485	£4,348,776	£4,294,068	£4,239,359	£4,184,650	£4,129,942	£4,075,233	£4,020,525	£3,965,816	£3,911,107	£3,856,399					
				9	£4,450	£5,017,759	£4,963,051	£4,908,342	£4,853,633	£4,798,925	£4,744,216	£4,689,507	£4,634,799	£4,580,090	£4,525,382	£4,470,673	£4,415,964	£4,361,256					
				10	£4,700	£5,522.616	£5,467,908	£5,413,199	£5,358,490	£5,303,782	£5,249,073	£5,194,365	£5,139,656	£5,084,947	£5.030.239	£4,975,530	£4.920.822	£4,866,113					
				11	£4.950	£6.027.473		£5,413,199 £5.918.056	£5,358,490 £5.863.347	£5,303,782 £5.808.639	£5,249,073 £5.753.930	£5,194,365 £5.699.222	£5,139,656 £5.644.513	£5,084,947 £5.589.804	£5,030,239 £5.535.096	£5,480,387	£5,425,679						
			l .	11	14,330	10,027,473	£5,972,765	15,918,056	15,803,34/	15,808,639	15,753,930	15,099,222	15,044,513	15,589,804	15,535,096	15,480,387	15,425,679	£5,370,970					

Key:	Negative RLV
	Positive RLV beneath Viability Test 1 (RLV <£250,000/ha
	RLV exceeding Viability Test 2 (RLV £250,000/ha)
	RLV exceeding Viability Test 3 (RLV £500,000/ha)
	RLV exceeding Viability Test 4 (RLV £750,000/ha)
	RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
	RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
	RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)

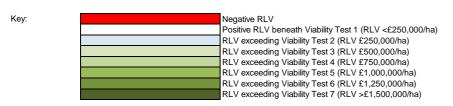
Source: Dixon Searle LLP (2016)

Appendix IIa - PDC Residential Results v7.xlsx

Table 1b: Residual Land Value Results by Value Level & CIL Rate - 2 Unit Scheme - Houses (Large)

											-	Residual Land Value (ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£97,649	£90,979	£84,308	£77,638	£70,968	£64,298	£57,627	£50,957	£44,287	£37,616	£30,946	£24,276	£17,606
				2	£2,700	£157,971	£151,453	£144,934	£138,415	£131,896	£125,377	£118,859	£112,340	£105,821	£99,260	£92,590	£85,920	£79,250
				3	£2,950	£218,041	£211,662	£205,144	£198,625	£192,106	£185,587	£179,068	£172,550	£166,031	£159,512	£152,993	£146,475	£139,956
				4	£3,200	£276,099	£269,808	£263,516	£257,225	£250,934	£244,642	£238,351	£232,059	£225,768	£219,476	£213,185	£206,684	£200,166
				5	£3,450 £3.700	£334,158	£327,867	£321,575	£315,284	£308,992	£302,701	£296,409	£290,118	£283,826	£277,535	£271,243	£264,952	£258,660
				7	£3,700 £3.950	£392,217 £450.275	£385,925 £443.984	£379,634 £437.692	£373,342 £431.401	£367,051 £425.109	£360,759 £418.818	£354,468 £412.526	£348,176 £406.235	£341,885 £399.943	£335,593 £393.652	£329,302 £387,360	£323,010 £381.069	£316,719 £374.777
				8	£4.200	£508.334	£502.042	£495.751	£489.459	£483.168	£476.876	£470.585	£464.293	£458.002	£451.710	£445.419	£439.127	£432.836
				9	£4.450	£566.392	£560.101	£553,809	£547.518	£541.226	£534.935	£528.643	£522.352	£516,060	£509.769	£503.477	£497.186	£490.894
				10	£4,700	£624,451	£618,159	£611,868	£605,576	£599,285	£592,993	£586,702	£580,410	£574,119	£567,827	£561,536	£555,244	£548,953
				11	£4,950	£682,509	£676,218	£669,926	£663,635	£657,343	£651,052	£644,760	£638,469	£632,178	£625,886	£619,595	£613,303	£607,012
Houses 2 0% AH	PDL (Existing	350	20								Re	sidual Land Value (£/	На)					
2 U% AH	Dwelling)	330	20	1	£2,450	£849,122	£791,120	£733,117	£675,115	£617,112	£559,110	£501,107	£443,104	£385,102	£327,099	£269,097	£211,094	£153,091
				2	£2,700	£1,373,663	£1,316,978	£1,260,293	£1,203,608	£1,146,923	£1,090,238	£1,033,553	£976,868	£920,183	£863,134	£805,132	£747,129	£689,126
				3	£2,950	£1,896,008	£1,840,542	£1,783,857	£1,727,172	£1,670,487	£1,613,802	£1,557,117	£1,500,432	£1,443,747	£1,387,062	£1,330,377	£1,273,692	£1,217,007
				4	£3,200	£2,400,865	£2,346,156	£2,291,448	£2,236,739	£2,182,031	£2,127,322	£2,072,613	£2,017,905	£1,963,196	£1,908,487	£1,853,779	£1,797,256	£1,740,571
				5	£3,450	£2,905,722	£2,851,013	£2,796,305	£2,741,596	£2,686,888	£2,632,179	£2,577,470	£2,522,762	£2,468,053	£2,413,345	£2,358,636	£2,303,927	£2,249,219
				6	£3,700	£3,410,579	£3.355.871	£3,301,162	£3,246,453	£3,191,745	£3,137,036	£3.082.327	£3,027,619	£2,972,910	£2.918.202	£2,863,493	£2,808,784	£2,754,076
				7	£3,950	£3,915,436	£3,860,728	£3,806,019	£3,751,310	£3,696,602	£3,641,893	£3,587,185	£3,532,476	£3,477,767	£3,423,059	£3,368,350	£3,313,642	£3.258.933
				8	£4,200	£4,420,293	£4,365,585	£4,310,876	£4,256,168	£4,201,459	£4,146,750	£4,092,042	£4,037,333	£3,982,624	£3,927,916	£3,873,207	£3,818,499	£3,763,790
				9	£4,450	£4.925.150	£4,870,442	£4,815,733	£4,761,025	£4,706,316	£4,651,607	£4,596,899	£4,542,190	£4,487,482	£4,432,773	£4,378,064	£4,323,356	£4,268,647
				10	£4,700	£5,430,008	£5.375.299	£5.320.590	£5.265.882	£5.211.173	£5,156,464	£5,101,756	£5,047,047	£4,487,482	£4,937.630	£4,878,064 £4.882.921	£4.828.213	£4,208,647
				11	£4.950		.,,	-,,	-,,					/22 /222	722 7222	7 7-	,,	, .,
				11	£4,950	£5,934,865	£5,880,156	£5,825,447	£5,770,739	£5,716,030	£5,661,322	£5,606,613	£5,551,904	£5,497,196	£5,442,487	£5,387,779	£5,333,070	£5,278,36

Value Level N		Residual Land Value - £0/m² CIL	Residual Land	Residual Land										
1			Value - £20/m² CIL		Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
	£2,450	£21,735	£18,400	£15,064	£11,729	£8,394	£5,059	£1,724			Negati	ve RLV		
2	£2,700	£52,557	£49,222	£45,886	£42,551	£39,216	£35,881	£32,546	£29,211	£25,876	£22,540	£19,205	£15,870	£12,535
3	,	£83,379	£80,044	£76,708	£73,373	£70,038	£66,703	£63,368	£60,033	£56,698	£53,362	£50,027	£46,692	£43,357
4		-,-	- /		. ,	,	- /	. ,			- , -	,-		£74,179
5	-,			- ,	- /	- ,-	,		,	-,				£104,969
6	-,		,											£135,074
7	-,	_			- /		_					_		£165,179
8	,	,	,	,	,	,	-,	,	,	/ -	,	. ,	,-	£195,284
,	,	. , .			/-		,	-,	-,	- /	- /	- /-		£225,032
	,			/		-,	-,	,	,		,	,	- , -	£254,061 £283,091
11	14,950	£320,840	1317,694	1314,548	1311,402	1308,257				1295,674	1292,528	1289,382	1280,230	1283,091
							Re	sidual Land Value (£/	Ha)					
1	£2,450	£188,998	£159,997	£130,995	£101,994	£72,993	£43,991	£14,990			Negati	ve RLV		
2	£2,700	£457,015	£428,014	£399,013	£370,011	£341,010	£312,009	£283,008	£254,006	£225,005	£196,004	£167,002	£138,001	£109,000
3	£2,950	£725.033	£696.031	£667.030	£638.029	£609.028	£580.026	£551.025	£522.024	£493.022	£464.021	£435.020	£406.019	£377,017
4	£3,200	·	·	·	· ·		·			·		·	,	£645,035
5	£3,450			·										£912,775
6	£3,700												·	£1,174,557
7	£3,950					£1,663,078	, ,		£1,578,051	£1,549,708	£1,521,366			£1,436,339
8	£4,200													£1,698,120
9	£4,450													£1,956,801
10	£4.700	, ,								72227	,,			£2,209,230
										72 - 72				£2,461,658
	1 2 3 3 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 7 8 9 10 11	3 £2,950 4 £3,200 5 £3,450 6 £3,700 7 £3,950 8 £4,200 9 £4,450 10 £4,700 11 £2,450 2 £2,700 3 £2,950 4 £3,200 5 £3,450 6 £3,700 7 £3,950 8 £4,200 9 £4,450 10 £4,700	2 £2,700 £52,557 3 £2,950 £83,379 4 £3,200 £113,977 5 £3,450 £144,082 6 £3,700 £174,187 7 £3,950 £204,292 8 £4,200 £233,752 9 £4,450 £262,781 10 £4,700 £291,810 11 £2,450 £188,998 2 £2,700 £457,015 3 £2,950 £725,033 4 £3,200 £991,103 5 £3,450 £1,252,885 6 £3,700 £1,514,667 7 £3,950 £1,776,448 8 £4,200 £2,032,624 9 £4,450 £2,285,053 10 £4,700 £2,285,053	2 £2,700 £52,557 £49,222 3 £2,950 £83,379 £80,044 4 £3,200 £113,977 £110,717 5 £3,450 £144,082 £140,822 6 £3,700 £174,187 £170,927 7 £3,950 £204,292 £201,032 8 £4,200 £233,752 £230,606 9 £4,450 £262,781 £259,635 10 £4,700 £291,810 £288,665 11 £4,950 £320,840 £317,694 1 £2,450 £188,998 £159,997 2 £2,700 £457,015 £428,014 3 £2,950 £725,033 £696,031 4 £3,200 £991,103 £962,760 5 £3,450 £1,252,885 £1,224,542 6 £3,700 £1,514,667 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£49,222 £45,886 £42,551 £39,216 £35,881 £32,546 £29,211 £25,876 3 £2,950 £83,379 £80,044 £76,708 £73,373 £70,038 £66,703 £63,368 £60,033 £56,698 4 £3,200 £113,977 £110,717 £107,458 £104,195 £100,860 £97,525 £94,190 £90,855 £87,520 5 £3,450 £144,082 £140,822 £137,563 £134,304 £131,044 £127,785 £124,525 £121,266 £118,007 6 £3,700 £174,187 £170,927 £167,668 £164,408 £161,149 £157,890 £154,630 £151,371 £148,112 7 £3,950 £204,292 £201,032 £197,773 £194,513 £191,254 £187,995 £184,735 £181,476 £178,216 8 £4,200 £233,752 £230,606 £227,460 £224,315 £221,169 £218,023 £214,840 £211,581 £208,321 9 £4,450 £262,781 £259,635 £256,490 £253,344 £250,198 £247,052 £243,907 £240,761 £237,615 10 £4,700 £291,810 £288,665 £285,519 £282,373 £279,227 £276,082 £272,396 £269,790 £266,644 11 £4,950 £320,840 £317,694 £314,548 £311,402 £308,257 £305,111 £301,965 £298,819 £295,674 Residual Land Value (£/Ha) 1 £2,450 £188,998 £159,997 £130,995 £101,994 £72,993 £43,991 £14,990 2 £2,700 £457,015 £428,014 £399,013 £310,011 £341,010 £312,009 £283,008 £254,006 £225,005 3 £2,950 £725,033 £696,031 £667,030 £638,029 £609,028 £580,026 £551,025 £522,024 £493,022 £493,022 £3,400 £91,103 £962,760 £934,418 £990,046 £877,045 £488,044 £819,042 £790,041 £761,040 5 £3,450 £1,252,885 £1,224,542 £1,196,200 £1,167,857 £1,139,515 £1,111,172 £1,082,830 £1,054,487 £1,026,145 £1,350,000 £2,337,481 £1,245,482 £1,196,200 £1,167,857 £1,139,515 £1,111,172 £1,082,830 £1,054,487 £1,026,145 £43,000 £2,370,481 £1,026,145 £1,479,603 £1,250,383 £1,576,981 £1,247,920 £2,156,617 £1,389,515 £1,341,612 £1,316,269 £1,287,927 £2,366,218 £4,300 £2,257,481 £2,250,334 £2,250,034 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £2,250,035 £1,250,046 £225,005 £1,250,035 £1,250,046 £225,005 £1,250,046 £225,005 £1,250,046 £225,005 £1,250,046 £225,005 £1,250,046 £1,250,047 £1,250,048 £1,250,048 £1,250,048 £1,250,048 £1,250,048 £1,250,048 £1,250,048 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£399,013 £370,011 £341,010 £312,009 £283,008 £254,006 £225,005 £195,004 £23,000 £91,103 £962,760 £934,418 £906,046 £877,045 £438,004 £819,042 £790,041 £761,040 £732,039 £43,950 £101,544 £13,000 £91,103 £962,760 £934,418 £906,046 £877,045 £848,044 £819,042 £790,041 £761,040 £732,039 £124,590 £134,667 £1,486,324 £1,457,992 £1,426,639 £1,417,255 £1,111,172 £1,082,830 £1,514,667 £1,486,324 £1,457,992 £1,426,639 £1,417,555 £1,111,172 £1,082,830 £1,516,547 £1,259,584 £1,457,992 £1,259,584 £1,457,9	2	2



Appendix IIa - PDC Residential Results v7.xlsx

Table 1c: Residual Land Value Results by Value Level & CIL Rate - 5 Unit Scheme - Houses

												Residual Land Value (E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£124,385	£114,793	£105,201	£95,607	£85,792	£75,977	£66,162	£56,347	£46,533	£36,718	£26,903	£17,088	£7,273
				2	£2,700	£212,808	£203,387	£193,796	£184,204	£174,612	£165,020	£155,428	£145,836	£136,244	£126,652	£117,060	£107,468	£97,876
				3	£2,950	£298,237	£288,979	£279,722	£270,464	£261,207	£251,949	£242,692	£233,434	£224,177	£214,920	£205,655	£196,063	£186,471
				4	£3,200	£383,666	£374,408	£365,151	£355,893	£346,636	£337,378	£328,121	£318,864	£309,606	£300,349	£291,091	£281,834	£272,576
				5	£3,450	£469,095	£459,837	£450,580	£441,322	£432,065	£422,808	£413,550	£404,293	£395,035	£385,778	£376,520	£367,263	£358,005
				6	£3,700	£554,524	£545,266	£536,009	£526,752	£517,494	£508,237	£498,979	£489,722	£480,464	£471,207	£461,949	£452,692	£443,434
				7	£3,950	£639,953	£630,695	£621,438	£612,181	£602,923	£593,666	£584,408	£575,151	£565,893	£556,636	£547,378	£538,121	£528,863
				8	£4,200 £4,450	£725,382 £809.539	£716,125 £800.839	£706,867	£697,610 £783.039	£688,352	£679,095 £764.524	£669,837 £755,266	£660,580 £746.009	£651,322	£642,065	£632,807	£623,550 £708.979	£614,292 £699.721
				10	£4,450 £4.700	£809,539 £889.692	£800,839 £880.992	£792,139	£783,039 £863.592	£773,781 £854.892	£764,524 £846.192	£/55,266 £837.492	£746,009 £828.791	£736,751 £820.091	£727,494	£718,236 £802.691		,
				11	£4,700 £4.950	£889,692 £969.845	£880,992 £961.145	£872,292 £952.445	£863,592 £943.745	£854,892 £935.045	£846,192 £926.345	£837,492 £917.645	£828,791 £908.945	£820,091 £900.245	£811,391 £891.545	£802,691 £882.844	£793,991 £874.144	£785,150 £865.444
				11	14,950	1303,043	1301,145	2332,443	1343,743	1935,045				1900,245	1031,545	1002,044	10/4,144	1003,444
Houses 5 0% AH	PDL (Existing	515	30								Re	sidual Land Value (£/	Ha)					
- 0/07411	Dwelling)			1	£2,450	£648,965	£598,920	£548,875	£498,818	£447,610	£396,402	£345,194	£293,986	£242,778	£191,570	£140,363	£89,155	£37,947
				2	£2,700	£1,110,302	£1,061,152	£1,011,107	£961,062	£911,018	£860,973	£810,928	£760,883	£710,839	£660,794	£610,749	£560,704	£510,660
				3	£2,950	£1,556,018	£1,507,718	£1,459,419	£1,411,119	£1,362,819	£1,314,519	£1,266,219	£1,217,919	£1,169,619	£1,121,319	£1,072,981	£1,022,936	£972,892
				4	£3,200	£2,001,735	£1,953,435	£1,905,135	£1,856,835	£1,808,535	£1,760,236	£1,711,936	£1,663,636	£1,615,336	£1,567,036	£1,518,736	£1,470,436	£1,422,136
				5	£3,450	£2,447,452	£2,399,152	£2,350,852	£2,302,552	£2.254.252	£2,205,952	£2,157,652	£2,109,353	£2.061.053	£2.012.753	£1,964,453	£1.916.153	£1.867.853
				6	£3,700	£2,893,168	£2,844,868	£2,796,569	£2,748,269	£2,699,969	£2,651,669	£2,603,369	£2,555,069	£2,506,769	£2,458,469	£2,410,170	£2,361,870	£2,313,570
				7	£3,950	£3,338,885	£3,290,585	£3,242,285	£3,193,985	£3.145.686	£3.097.386	£3.049.086	£3,000,786	£2,952,486	£2,904,186	£2,855,886	£2,807,586	£2,759,286
					£4.200	,,			-77		-7 7		-//					
				0	£4,450	£3,784,602	£3,736,302	£3,688,002	£3,639,702	£3,591,402	£3,543,102	£3,494,802	£3,446,503	£3,398,203	£3,349,903	£3,301,603	£3,253,303	£3,205,003
				9		£4,223,680	£4,178,289	£4,132,897	£4,085,419	£4,037,119	£3,988,819	£3,940,519	£3,892,219	£3,843,919	£3,795,620	£3,747,320	£3,699,020	£3,650,720
				10	£4,700	£4,641,872	£4,596,480	£4,551,088	£4,505,696	£4,460,305	£4,414,913	£4,369,521	£4,324,129	£4,278,737	£4,233,346	£4,187,954	£4,142,562	£4,096,437
				11	£4,950	£5,060,063	£5,014,671	£4,969,279	£4,923,887	£4,878,496	£4,833,104	£4,787,712	£4,742,320	£4,696,929	£4,651,537	£4,606,145	£4,560,753	£4,515,362
												Residual Land Value (

												Residual Land Value (£	ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value -£120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£64,961	£57,052	£49,143	£41,234	£33,325	£25,416	£17,507	£9,598	£1,689		Negati	ive RLV	
				2	£2,700	£137,090	£129,361	£121,631	£113,902	£106,172	£98,443	£90,599	£82,690	£74,781	£66,872	£58,963	£51,054	£43,145
				3	£2,950	£208,480	£200,752	£193,023	£185,293	£177,564	£169,835	£162,105	£154,376	£146,646	£138,917	£131,188	£123,458	£115,729
				4	£3,200	£277,320	£269,860	£262,401	£254,941	£247,481	£240,021	£232,561	£225,101	£217,641	£210,181	£202,579	£194,850	£187,120
				5	£3,450	£346,161	£338,701	£331,241	£323,782	£316,322	£308,862	£301,402	£293,942	£286,482	£279,022	£271,562	£264,102	£256,642
				6	£3,700	£415,002	£407,542	£400,082	£392,622	£385,162	£377,703	£370,243	£362,783	£355,323	£347,863	£340,403	£332,943	£325,483
				7	£3,950 £4.200	£483,843	£476,383	£468,923	£461,463	£454,003	£446,543	£439,084	£431,624	£424,164	£416,704	£409,244	£401,784	£394,324
				8	£4,200 £4,450	£552,684	£545,224	£537,764	£530,304	£522,844	£515,384	£507,924	£500,464	£493,005	£485,545	£478,085	£470,625	£463,165
				10	£4,450 £4,700	£621,525 £690.366	£614,065 £682.906	£606,605 £675,446	£599,145 £667.986	£591,685 £660.526	£584,225 £653.066	£576,765 £645.606	£569,305 £638.146	£561,845 £630.686	£554,386 £623.226	£546,926 £615.767	£539,466 £608.307	£532,006 £600,847
				11	£4,700	£590,366 £759.206	£582,905 £751.747	£5/5,446 £744.287	£736.827	£550,525 £729.367	£553,055 £721.907	£545,606 £714.447	£538,146 £706.987	£630,686 £699.527	£623,226 £692.067	£615,767 £684.607	£677.147	£669,688
				11	14,950	1759,206	1/31,/4/	1/44,207	1/30,02/	1/29,30/				1033,527	1092,007	1004,007	10//,14/	1003,000
House 5 20% AH	PDL (Existing	415	30								Re	sidual Land Value (£/	Ha)					
3 20% All	Dwelling)	413	30	1	£2,450	£338,928	£297,663	£256,398	£215,133	£173,869	£132,604	£91,339	£50,075	£8,810		Negati	ive RLV	
				2	£2,700	£715,252	£674,924	£634,597	£594,270	£553,943	£513,615	£472,690	£431,425	£390,161	£348,896	£307,631	£266,366	£225,102
				3	£2,950	£1,087,719	£1,047,403	£1,007,075	£966,748	£926,421	£886,093	£845,766	£805,439	£765,111	£724,784	£684,457	£644,130	£603,802
				4	£3,200	£1.446.889	£1,407,968	£1,369,046	£1.330.125	£1,291,204	£1.252.283	£1.213.361	£1,174,440	£1,135,519	£1,096,598	£1,056,935	£1,016,608	£976,280
				5	£3,450	£1,806,059	£1,767,137	£1.728.216	£1,689,295	£1,650,374	£1.611.452	£1.572.531	£1,533,610	£1,494,689	£1,455,767	£1,416,846	£1,377,925	£1,339,004
				6	£3,700	£2,165,228	£2.126.307	£2,087,386	£2,048,465	£2,009,543	£1,970,622	£1,931,701	£1.892.780	£1.853.858	£1.814.937	£1,776,016	£1,737,095	£1,698,173
				7	£3.950	£2,524,398	£2,485,477	£2,446,556	£2,407,634	£2,368,713	£2,329,792	£2,290,871	£2,251,949	£2,213,028	£2,174,107	£2,135,186	£2,096,264	£2,057,343
				8	£4,200	£2,883,568	£2,844,647	£2,805,725	£2,766,804	£2,727,883	£2,688,962	£2,650,040	£2,611,119	£2,572,198	£2,533,277	£2,494,355	£2,455,434	£2,416,513
				9	£4,450	£3,242,738	£3,203,816	£3,164,895	£3.125.974	£3,087,053	£3,048,131	£3,009,210	£2,970,289	£2,931,368	£2,892,446	£2.853.525	£2,814,604	£2,775,683
				10	£4,700	£3,601,908	£3,562,986	£3,524,065	£3,485,144	£3,446,222	£3,407,301	£3,368,380	£3,329,459	£3,290,537	£3,251,616	£3,212,695	£3,173,774	£3,134,852
				11	£4,950	£3,961,077	£3,922,156	£3,883,235	£3.844.313	£3,805,392	£3,766,471	£3,727,550	£3,688,628	£3,649,707	£3,610,786	£3,571,865	£3,532,943	£3,494,022

												Residual Land Value (£	E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£45,465	£40,033	£34,601	£29,170	£23,738	£18,307	£12,875	£7,444	£2,012		Negati	ive RLV	
				3	£2,950	£95,660	£90,229	£84,797	£79,366	£73,934	£68,503	£63,071	£57,640	£52,208	£46,777	£41,345		ive RLV
				4	£3,200	£144,751	£139,443	£134,134	£128,826	£123,518	£118,210	£112,902	£107,594	£102,286	£96,972	£91,541	£86,109	£80,678
				5	£3,450	£193,779	£188,471	£183,162	£177,854	£172,546	£167,238	£161,930	£156,622	£151,314	£146,005	£140,697	£135,389	£130,081
				6	£3,700	£241,639	£236,516	£231,392	£226,269	£221,146	£216,023	£210,900	£205,650	£200,342	£195,033	£189,725	£184,417	£179,109
				7	£3,950 £4,200	£288,915	£283,792	£278,669	£273,546	£268,423	£263,300	£258,176	£253,053	£247,930	£242,807	£237,684	£232,561	£227,438
				8	£4,200 £4,450	£336,191 £383.467	£331,068 £378,344	£325,945 £373.221	£320,822 £368.098	£315,699 £362,975	£310,576 £357.852	£305,453 £352,729	£300,330 £347.606	£295,207 £342,483	£290,084 £337.360	£284,960 £332.237	£279,837 £327.114	£274,714 £321.991
				10	£4,700	£430.744	£425.621	£420,498	£415.374	£410.251	£405.128	£400.005	£394,882	£389,759	£384,636	£379.513	£374,390	£369.267
				11	£4,950	£478.020	£472,897	£467,774	£462.651	£457,528	£452,405	£447.282	£442.158	£437.035	£431.912	£426.789	£421,666	£416,543
House 30%	PDL (Existing	330	30									esidual Land Value (£/	Ha)					
5 40% AH	Dwelling)	330	30	1	£2,450							Negative RLV						
				2	£2,700	£237.206	£208,868	£180,529	£152,191	£123,853	£95,514	£67,176	£38,837	£10,499		Negati	ive RLV	
				3	£2,950	£499.097	£470,759	£442,421	£414.082	£385.744	£357.405	£329,067	£300.729	£272,390	£244.052	£215,713	Negat	ive RLV
				4	£3,200	£755,221	£727,526	£699.832	£672.137	£644,442	£616,748	£589,053	£561.358	£533,664	£505,943	£477.605	£449,266	£420,928
				5	£3,450	£1.011.019	£983,324	£955,630	£927,935	£900,240	£872.546	£844,851	£817,156	£789,462	£761,767	£734,072	£706,378	£678,683
				6	£3,700	£1,260,723	£1,233,994	£1.207.265	£1,180,536	£1.153.807	£1.127.078	£1.100.349	£1.072.955	£1,045,260	£1.017.565	£989,871	£962,176	£934.481
				7	£3,950	£1,507,382	£1,480,653	£1,453,924	£1,427,195	£1,400,466	£1,373,737	£1,347,008	£1,320,279	£1,293,550	£1,266,821	£1.240.091	£1.213.362	£1,186,633
				,	£4,200	£1,754,041	£1,460,653	£1,433,924 £1.700.583	£1,427,195 £1.673.854	£1,400,466	£1,573,737	£1,547,008	£1,520,279	£1,293,330 £1,540,208	£1,513,479	£1,486,750	£1,460,021	£1,433,292
				-	£4,200 £4,450				77									
				10	£4,430	£2,000,700	£1,973,971	£1,947,241	£1,920,512	£1,893,783	£1,867,054	£1,840,325	£1,813,596	£1,786,867	£1,760,138	£1,733,409	£1,706,680	£1,679,951
				10	£4,700 £4,950	£2,247,358	£2,220,629	£2,193,900	£2,167,171	£2,140,442	£2,113,713	£2,086,984	£2,060,255	£2,033,526	£2,006,797	£1,980,068	£1,953,339	£1,926,610

												Residual Land Value (£	E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value	Residua Land Value £80/m² CIL	Residual Land Value -£100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700													
				3	£2,950	£31,080	£26,697	£22,313	£17,930	£13,547	£9,163	£4,780	£397			Negative RLV		
				4	£3,200	£71,589	£67,206	£62,822	£58,439	£54,056	£49,672	£45,289	£40,906	£36,522	£32,139	£27,756	£23,372	£18,989
				5	£3,450	£111,749	£107,465	£103,181	£98,898	£94,565	£90,181	£85,798	£81,415	£77,031	£72,648	£68,265	£63,881	£59,498
				- 6	£3,700 £3,950	£151,315	£147,032	£142,748	£138,464	£134,180	£129,897	£125,613	£121,329 £160.896	£117,045	£112,762	£108,478	£104,194	£99,910
				,	£4,200	£190,882 £229.678	£186,598 £225,543	£182,314 £221.409	£178,031 £217,274	£173,747 £213,140	£169,463 £209.006	£165,179 £204.746	£160,896 £200.462	£156,612 £196.178	£152,328 £191.894	£148,044 £187.611	£143,760 £183.327	£139,477 £179.043
				9	£4,200	£229,676 £267.830	£223,543 £263.696	£259,562	£217,274 £255.427	f251.293	£209,008 £247.158	£204,746 £243.024	£200,462 £238.890	£234.755	£230.621	£226,486	£222.352	£179,043 £218.218
				10	£4,700	£305.983	£301,849	£297,714	£293,580	£289,446	£285,311	£281.177	£277.042	£272,908	£268.774	£264,639	£260,505	£256,370
				11	£4,950	£344,136	£340,002	£335,867	£331,733	£327,598	£323,464	£319,330	£315.195	£311.061	£306,926	£302,792	£298,658	£294,523
House 50% AH	PDL (Existing	230	30								Re	sidual Land Value (£/	Ha)					
_	Dwelling)	230	30	1	£2,450													
				2	£2,700							Negative RLV						
				3	£2,950	£162.157	£139.287	£116.418	£93,548	£70.679	£47.809	£24,939	£2.070			Negative RLV		
				4	£3,200	£373,508	£350.638	£327,769	£304,899	£282.029	£259,160	£236,290	£213,421	£190,551	£167.681	£144.812	£121,942	£99.073
				5	£3,450	£583,038	£560,688	£538,338	£515,988	£493,380	£470,511	£447.641	£424,772	£401,902	£379,032	£356.163	£333,293	£310,424
				6	£3.700	£789,472	£767,122	£744,772	£722,422	£700.072	£677.722	£655,371	£633,021	£610,671	£588,321	£565,971	£543,621	£521,271
				7	£3,950	£995,906	£973,556	£951,206	£928,855	£906,505	£884,155	£861,805	£839,455	£817,105	£794,755	£772,405	£750,055	£727,705
				8	£4,200	£1,198,318	£1.176.748	£1.155.177	£1.133.606	£1.112.035	£1,090,464	£1.068.239	£1.045.889	£1.023.539	£1.001.189	£978.839	£956,488	£934.138
				9	£4,450	£1,397,376	£1,375,805	£1,354,235	£1,332,664	£1,311,093	£1,289,522	£1,267,951	£1,246,381	£1,224,810	£1,203,239	£1.181.668	£1.160.097	£1.138.526
				10	£4,700	£1,596,434	£1,574,863	£1,553,293	£1,531,722	£1,510,151	£1,488,580	£1,467,009	£1,445,438	£1,423,868	£1,402,297	£1,380,726	£1,359,155	£1,337,584
				11	£4,950	£1,795,492	£1,574,863	£1,752,351	£1,531,722 £1,730,780	£1,709,209	£1,4687,638	£1,467,009	£1,644,496	£1,622,926	£1,402,297	£1,580,726	£1,559,155	£1,537,564

Negative RLV
Positive RLV beneath Viability Test 1 (RLV <£250,000ha)
RLV exceeding Viability Test 2 (RLV £250,000ha)
RLV exceeding Viability Test 3 (RLV \$50,000ha)
RLV exceeding Viability Test 5 (RLV \$1,000,000ha)
RLV exceeding Viability Test 5 (RLV \$1,000,000ha)
RLV exceeding Viability Test 5 (RLV \$1,250,000ha)
RLV exceeding Viability Test 6 (RLV \$1,250,000ha)
RLV exceeding Viability Test 7 (RLV \$21,500,000ha)

Table 1d: Residual Land Value Results by Value Level & CIL Rate - 5 Unit Scheme - Flats

												Residual Land Value (£)					
evelopment Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	e Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Va - £240/m² CII
/				1	£2,450	£61,975	£56,067	£50,159	£44,251	£38,343	£32,435	£26,527	£20,619	£14,711	£8,803	£2,895		ive RLV
				2	£2,700	£116,264	£110,491	£104,717	£98,850	£92,942	£87,034	£81,126	£75,218	£69,310	£63,402	£57,494	£51,586	£45,678
				3	£2,950	£169,593	£163,819	£158,046	£152,272	£146,498	£140,724	£134,950	£129,177	£123,403	£117,629	£111,855	£106,082	£100,277
				4	£3,200 £3,450	£222,640 £274,064	£217,068 £268.491	£211,374 £262.919	£205,600 £257.346	£199,827 £251.774	£194,053 £246.201	£188,279 £240.629	£182,505 £235.056	£176,732 £229,484	£170,958 £223.911	£165,184 £218.339	£159,410 £212,739	£153,637 £206.965
				- 6	£3,450 £3,700	£274,064 £325.487	£268,491 £319.914	£262,919 £314.342	£257,346 £308.770	£251,774 £303.197	£246,201 £297.625	£240,629 £292.052	£235,056 £286.480	£229,484 £280.907	£275.335	£218,339 £269.762	£212,739 £264.190	£206,965 £258.617
				7	£3,700	£376,910	£371.338	£365,765	£360,770	£354,620	£349.048	£343.475	£337.903	£332.331	£326.758	£321.186	£315.613	£310,041
				8	£4,200	£428,334	£422,761	£417,189	£411,616	£406.044	£400,471	£394,899	£389,326	£383,754	£378.181	£372,609	£367.036	£361.464
				9	£4,450	£479,757	£474,184	£468,612	£463,039	£457,467	£451,895	£446,322	£440,750	£435,177	£429,605	£424,032	£418,460	£412,887
				10	£4,700	£531,180	£525,608	£520,035	£514,463	£508,890	£503,318	£497,745	£492,173	£486,600	£481,028	£475,456	£469,883	£464,311
				11	£4,950	£582,603	£577,031	£571,459	£565,886	£560,314	£554,741	£549,169	£543,596	£538,024	£532,451	£526,879	£521,306	£515,734
Flats 0% AH	PDL (Existing	310	75									esidual Land Value (£/	'Ha)					
U% AH	Dwelling)	310	/3	1	£2,450	£808.369	£731,309	£654.248	£577.187	£500.127	£423.066	£346.006	£268.945	£191.885	£114.824	£37,763	Negati	ive RLV
				2	£2,700	£1,516,492	£1,441,182	£1,365,872	£1,289,348	£1,212,287	£1.135.227	£1.058.166	£981.106	£904.045	£826,985	£749,924	£672.864	£595,803
				3	£2,950	£2,212,084	£2,136,773	£2.061.463	£1,986,153	£1,910,843	£1.835.533	£1.760.223	£1.684.913	£1,609,603	£1.534.293	£1.458.983	£1.383.673	£1,307,96
				4	£3,200	£2,904,004	£2.831.320	£2,757,055	£2,681,745	£2,606,435	£2,531,125	£2,455,815	£2,380,505	£2,305,195	£2,229,885	£2.154.575	£2.079.265	£2,003,95
				5	£3,450	£3,574,743	£3,502,059	£3,429,374	£3,356,690	£3,284,006	£3.211.322	f3.138.637	£3.065.953	£2,993,269	£2,920,584	£2.847.900	£2,774,857	£2,699,54
				6	£3,700	£4,245,482	£4,172,797	£4,100,113	£4,027,429	£3,954,745	£3,882,060	£3,809,376	£3,736,692	£3,664,007	£3,591,323	£3,518,639	£3,445,955	£3,373,27
				7	£3,950	£4,916,220	£4.843.536	£4,770,852	£4,698,168	£4,625,483	£4,552,799	£4,480,115	£4,407,430	£4,334,746	£4,262,062	£4,189,378	£4,116,693	£4,044,009
				8	£4,200	£5,586,959	£5.514,275	£5,441,591	£5,368,906	£5,296,222	£5,223,538	£5,150,853	£5,078,169	£5,005,485	£4,932,801	£4.860,116	£4,787,432	£4,714,748
				9	£4,450	£6,257,698	£6,185,014	£6.112.329	£6.039.645	£5,966,961	£5,894,276	£5,821,592	£5,748,908	£5,676,224	£5,603,539	£5,530,855	£5,458,171	£5,385,486
				10	£4,700	£6.928.437	£6.855.752	£6,783,068	£6,710,384	£6.637.699	£6,565,015	£6,492,331	£6,419,647	£6,346,962	£6,274,278	£6,201,594	£6.128,909	£6,056,225
				11	£4,950	£7,599,175	£7,526,491	£7,453,807	£7,381,122	£7,308,438	£7,235,754	£7,163,070	£7,090,385	£7,017,701	£6,945,017	£6,872,332	£6,799,648	£6,726,96
												Residual Land Value (f)					
													-,					
velopment	Tunical Site Tune	Market Floor	Sita Dansitu (dah)	Value Level	Value C/m²	Residual Land Value	Residual Land Value	Residual Land Value	Residual Land Value	Residua Land Value	- Residual Land Value	e Residual Land Value	Residual Land Value	Residual Land				
	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	- Residual Land Value - £100/m² CIL	e Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land
velopment Scenario	Typical Site Type		Site Density (dph)	Value Level	Value £/m² £2,450 £2,700											- £200/m² CIL		

												Kesiduai Land Value (E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£43,134	£38,179	£33,224	£28,269	£23,313	£18,358	£13,403	£8,448	£3,493		Negat	ive RLV	
				2	£2,700	£88,927	£83,971	£79,016	£74,061	£69,106	£64,151	£59,196	£54,241	£49,286	£44,331	£39,376	£34,421	£29,466
				3	£2,950	£133,988	£129,145	£124,303	£119,460	£114,618	£109,775	£104,933	£100,034	£95,079	£90,123	£85,168	£80,213	£75,258
				4	£3,200	£178,715	£173,872	£169,030	£164,187	£159,345	£154,502	£149,660	£144,817	£139,975	£135,132	£130,290	£125,447	£120,605
				5	£3,450	£223,143	£218,469	£213,757	£208,915	£204,072	£199,230	£194,387	£189,545	£184,702	£179,860	£175,017	£170,175	£165,332
				6	£3,700	£266,272	£261,598	£256,924	£252,251	£247,577	£242,903	£238,230	£233,556	£228,882	£224,209	£219,535	£214,861	£210,059
				7	£3,950	£309,401	£304,727	£300,054	£295,380	£290,706	£286,033	£281,359	£276,685	£272,012	£267,338	£262,664	£257,991	£253,317
				8	£4,200 £4,450	£352,530	£347,857	£343,183	£338,509	£333,836	£329,162	£324,488	£319,814	£315,141	£310,467	£305,793	£301,120	£296,446
				10	£4,450	£395,659 £438.789	£390,986 £434.115	£386,312 £429,441	£381,638 £424.768	£376,965 £420.094	£372,291 £415.420	£367,617 £410,747	£362,944 £406.073	£358,270 £401.399	£353,596 £396.726	£348,923 £392.052	£344,249 £387.378	£339,575 £382,705
				11	£4,700	£438,789 £481.918	£434,115 £477.244	£429,441 £472.571	£424,768 £467.897	£420,094 £463,223	£415,420 £458.550	£410,747 £453,876	£406,073 £449.202	£401,399 £444.528	£395,725 £439.855	£392,052 £435,181	£387,378 £430.507	£382,705 £425,834
				- 11	14,530	1401,310	1977,244	1472,371	1407,037	1403,223			2110)222	1444,320	1433,033	1433,101	1430,307	1923,039
Flats 5 20% AH	PDL (Existing	260	75								Re	sidual Land Value (£)	Ha)					
	Dwelling)			1	£2,450	£562,615	£497,983	£433,352	£368,721	£304,089	£239,458	£174,826	£110,195	£45,563		Negat	ive RLV	
				2	£2,700	£1,159,911	£1,095,279	£1,030,648	£966,017	£901,385	£836,754	£772,122	£707,491	£642,859	£578,228	£513,596	£448,965	£384,334
				3	£2,950	£1,747,665	£1,684,502	£1,621,339	£1,558,175	£1,495,012	£1,431,849	£1,368,686	£1,304,787	£1,240,155	£1,175,524	£1,110,892	£1,046,261	£981,630
				4	£3,200	£2,331,065	£2,267,902	£2,204,738	£2,141,575	£2,078,412	£2,015,249	£1,952,085	£1,888,922	£1,825,759	£1,762,595	£1,699,432	£1,636,269	£1,573,106
				5	£3,450	£2,910,555	£2,849,594	£2,788,138	£2,724,975	£2,661,811	£2,598,648	£2,535,485	£2,472,322	£2,409,158	£2,345,995	£2,282,832	£2,219,669	£2,156,505
				6	£3,700	£3,473,110	£3,412,149	£3,351,188	£3,290,227	£3,229,266	£3,168,305	£3,107,344	£3,046,383	£2,985,422	£2,924,461	£2.863.500	£2,802,539	£2,739,905
				7	£3,950	£4.035.665	£3,974,704	£3,913,743	£3,852,782	£3,791,821	£3,730,860	£3,669,899	£3,608,938	£3,547,977	£3,487,016	£3,426,055	£3,365,094	£3,304,133
				8	£4,200	£4,598,221	£4.537.260	£4.476.298	£4.415.337	£4,354,376	£4,293,415	£4.232.454	£4,171,493	£4.110.532	£4.049.571	£3,988,610	£3,927,649	£3,866,688
		l	1	0	£4,450		7											
		l	1	9		£5,160,776	£5,099,815	£5,038,854	£4,977,893	£4,916,932	£4,855,971	£4,795,009	£4,734,048	£4,673,087	£4,612,126	£4,551,165	£4,490,204	£4,429,243
		l	1	10	£4,700	£5,723,331	£5,662,370	£5,601,409	£5,540,448	£5,479,487	£5,418,526	£5,357,565	£5,296,604	£5,235,643	£5,174,681	£5,113,720	£5,052,759	£4,991,798
				11	£4,950	£6,285,886	£6,224,925	£6,163,964	£6,103,003	£6,042,042	£5,981,081	£5,920,120	£5,859,159	£5,798,198	£5,737,237	£5,676,276	£5,615,315	£5,554,354

												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	: Residual Land Value - £20/m² CIL	: Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	: Residua Land Value - £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	e Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	e Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£39,308	£35,687	£32,066	£28,445	£24,824	£21,203	£17,582	£13,961	£10,340	£6,719	£3,098	Negati	ive RLV
				3	£2,950	£72,772	£69,151	£65,530	£61,909	£58,288	£54,667	£51,046	£47,425	£43,804	£40,183	£36,562	£32,941	£29,320
				4	£3,200	£106,167	£102,615	£98,994	£95,373	£91,752	£88,131	£84,510	£80,889	£77,268	£73,647	£70,026	£66,405	£62,784
				5	£3,450	£138,853	£135,314	£131,775	£128,236	£124,697	£121,159	£117,620	£114,081	£110,542	£107,004	£103,465	£99,868	£96,247
				7	£3,700 £3,950	£171,538	£167,999	£164,460	£160,922	£157,383	£153,844	£150,305	£146,767	£143,228	£139,689	£136,150	£132,611	£129,073
				/	£4,200	£204,223 £236.128	£200,684 £232,713	£197,146 £229,297	£193,607 £225.882	£190,068 £222.467	£186,529 £219.051	£182,991 £215.636	£179,452 £212.137	£175,913 £208,598	£172,374 £205.060	£168,836 £201.521	£165,297 £197.982	£161,758 £194.443
				9	£4,200	£236,128 £267.646	£232,713 £264,230	£229,297 £260,815	£225,882 £257.399	£222,467 £253.984	£219,051 £250,569	£215,636 £247.153	£212,137 £243,738	£208,598 £240.323	£205,060 £236.907	£201,521 £233.492	£197,982 £230.076	£194,443 £226.661
				10	£4,700	£299,163	£295,748	£292,332	£288,917	£285,502	£282.086	£278.671	£275,255	£271.840	£268.425	£265.009	£261,594	£258,179
				11	£4,950	£330,681	£327,265	£323,850	£320,435	£317.019	£313.604	£310,188	£306,773	£303,358	£299,942	£296,527	£293.111	£289,696
Flats 30% AH 40% AH	PDL (Existing	190	75								R	esidual Land Value (£/	Ha)					
•	Dwelling)	190	/5	1	£2,450							Negative RLV						
				2	£2,700	£512.713	£465.482	£418.251	£371.021	£323,790	£276.559	£229.329	£182.098	£134.867	£87.637	£40,406	Negati	ive RLV
				3	£2,950	£949,198	£901,968	£854.737	£807,506	£760,276	£713.045	£665.814	£618.584	£571,353	£524,122	£476.892	£429.661	£382.430
				4	£3,200	£1,384,790	£1,338,453	£1.291.223	£1,243,992	£1.196.761	£1.149.531	£1.102.300	£1,055,069	£1,007,838	£960,608	£913.377	£866,146	£818.916
				5	£3,450	£1,811,120	£1,764,962	£1,718,804	£1,672,647	£1,626,489	£1.580.331	£1,534,173	£1,488,016	£1,441,858	£1,395,700	£1,349,542	£1,302,632	£1,255,401
				6	£3,700	£2,237,451	£2,191,293	£2,145,135	£2,098,977	£2,052,819	£2,006,662	£1,960,504	£1,914,346	£1,868,188	£1,822,031	£1,775,873	£1,729,715	£1,683,557
				7	£3,950	£2,663,781	£2,617,623	£2,571,465	£2,525,308	£2,479,150	£2,432,992	£2,386,834	£2,340,677	£2,294,519	£2,248,361	£2,202,203	£2,156,045	£2,109,888
				8	£4,200	£3.079.932	£3.035.384	£2,990,835	£2,946,287	£2,479,130 £2,901,738	£2,857,190	£2,360,634 £2.812.641	£2,767,007	£2,294,519 £2,720,849	£2,674,692	£2,202,203	£2,582,376	£2,536,218
				0	£4,450	£3,079,932 £3,491,030	£3,446,482	£3,401,933	£2,946,287 £3.357.385	£3,312,836	£3,268,288	£3,223,739	£3,179,191	£3,134,643	£3.090.094	£3,045,546	£3,000,997	£2,956,449
				10	£4,700	-77					-77							7
				10	,	£3,902,128	£3,857,579	£3,813,031	£3,768,483	£3,723,934	£3,679,386	£3,634,837	£3,590,289	£3,545,740	£3,501,192	£3,456,644	£3,412,095	£3,367,547
				11	£4,950	£4,313,226	£4,268,677	£4,224,129	£4,179,581	£4,135,032	£4,090,484	£4,045,935	£4,001,387	£3,956,838	£3,912,290	£3,867,742	£3,823,193	£3,778,645

												Residual Land Value (ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700							regulier nee						
				3	£2,950	£10,825	£8,538	£6,251	£3,964	£1,677				Negati				
				4	£3,200	£31,960	£29,673	£27,386	£25,099	£22,812	£20,525	£18,238	£15,951	£13,664	£11,377	£9,090	£6,803	£4,516
				5	£3,450	£53,095	£50,808	£48,521	£46,234	£43,947	£41,660	£39,373	£37,086	£34,799	£32,512	£30,225	£27,938	£25,651
				6	£3,700	£74,230	£71,943	£69,656	£67,369	£65,082	£62,795	£60,508	£58,221	£55,934	£53,647	£51,360	£49,073	£46,786
				7	£3,950 £4,200	£95,365	£93,078	£90,791	£88,504	£86,217	£83,930	£81,643	£79,356	£77,069	£74,782	£72,495	£70,208	£67,921
				0	£4,200 £4.450	£116,193 £136,836	£113,958 £134.601	£111,723 £132,366	£109,488 £130.131	£107,253 £127.896	£105,018 £125.661	£102,778 £123.426	£100,491 £121.191	£98,204 £118.956	£95,917 £116.721	£93,630 £114.486	£91,343 £112.251	£89,056 £110.016
				10	£4,430 £4,700	£150,636	£154,601	£152,300	£150,131 £150,775	£127,898 £148.540	£146.305	£123,426	£141.835	£118,950 £139.600	£110,721 £137.365	£114,460 £135.130	£112,251 £132,895	£110,016
				11	£4,700	£137,460 £178,123	£175,245	£173,653	£171.418	£140,540 £169.183	£166,948	£144,070 £164.713	£162.478	£159,000 £160.243	£157,303	£155,130	£152,695	£151,303
Flats 50% AH	PDL (Existing	120	75								Re	sidual Land Value (£/	Ha)					
	Dwelling)			1	£2,450							Negative RLV						
				2	£2,700							Negative KLV						
				3	£2,950	£141.190	£111.360	£81.530	£51,700	£21.870				Negati	ve RLV			
				4	£3,200	£416.865	£387.035	£357.205	£327,375	£297.545	£267.715	£237.885	£208.056	£178.226	£148,396	£118,566	£88.736	£58,906
				5	£3,450	£692,540	£662,710	£632,880	£603.050	£573.220	£543,390	£513,560	£483,731	£453,901	£424.071	£394,241	£364.411	£334,581
	1			6	£3,700	£968,215	£938,385	£908,555	£878,725	£848,895	£819.065	£789,236	£759,406	£729,576	£699,746	£669,916	£640,086	£610,256
	1			7	£3,950	£1.243.890	£1,214,060	£1,184,230	£1.154.400	£1.124.570	£1.094,741	£1.064.911	£1.035.081	£1.005.251	£975,421	£945,591	£915.761	£885,931
	1			8	£4,200	£1,243,890 £1.515.560	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, , , , , , ,	7 - 7		£1,094,741 £1,369,798	77-	£1,033,081 £1,310,756			£1.221.266		,
	1			9	£4,450		£1,486,407	£1,457,255	£1,428,103	£1,398,950		£1,340,586		£1,280,926	£1,251,096		£1,191,436	£1,161,606
				10	£4,700	£1,784,821	£1,755,669	£1,726,516	£1,697,364	£1,668,212	£1,639,060	£1,609,907	£1,580,755	£1,551,603	£1,522,450	£1,493,298	£1,464,146	£1,434,994
	1					£2,054,082	£2,024,930	£1,995,778	£1,966,625	£1,937,473	£1,908,321	£1,879,169	£1,850,016	£1,820,864	£1,791,712	£1,762,560	£1,733,407	£1,704,255
				11	£4,950	£2,323,344	£2,294,191	£2,265,039	£2,235,887	£2,206,735	£2,177,582	£2,148,430	£2,119,278	£2,090,125	£2,060,973	£2,031,821	£2,002,669	£1,973,516

Negative RLV
Positive RLV beneath Viability Test 1 (RLV <=£250,000ha)
RLV exceeding Viability Test 2 (RLV £250,000ha)
RLV exceeding Viability Test 3 (RLV £500,000ha)
RLV exceeding Viability Test 4 (RLV £750,000ha)
RLV exceeding Viability Test 5 (RLV £75,000,000ha)
RLV exceeding Viability Test 5 (RLV £1,000,000ha)
RLV exceeding Viability Test 5 (RLV £1,500,000ha)
RLV exceeding Viability Test 7 (RLV 5£1,500,000ha)

Table 1e: Residual Land Value Results by Value Level & CIL Rate - 6 Unit Scheme - Houses

											-	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£142,928	£131,753	£120,578	£109,403	£98,228	£86,934	£75,499	£64,065	£52,630	£41,195	£29,760	£18,325	£6,891
				2	£2,700	£244,681	£233,895	£223,110	£212,324	£201,445	£190,270	£179,095	£167,920	£156,745	£145,570	£134,395	£123,220	£112,044
				3	£2,950	£344,210	£333,424	£322,639	£311,853	£301,068	£290,283	£279,497	£268,712	£257,926	£247,141	£236,356	£225,570	£214,785
				4	£3,200 £3,450	£443,739 £543.268	£432,953 £532,482	£422,168 £521.697	£411,382 £510.911	£400,597 £500.126	£389,812 £489.341	£379,026 £478.555	£368,241 £467.770	£357,455 £456.984	£346,670 £446.199	£335,885 £435.414	£325,099 £424.628	£314,314 £413.843
				- 5	£3,700	£543,268 £642.797	£532,482 £632.011	£521,697 £621.226	£510,911 £610.440	£500,126 £599.655	£489,341 £588.870	£478,555 £578.084	£467,770 £567.299	£456,984 £556.513	£446,199 £545.728	£435,414 £534.942	£424,628 £524.157	£413,843 £513.372
				7	£3,700	£742,326	£731,540	£720,755	£810,440 £709.969	£599,033 £699.184	£500,070 £688.399	£677.613	£567,299 £666.828	£656.042	£645,726	£534,942 £634.471	£524,157 £623,686	£612,901
				8	£4,200	£838.479	£828.343	£818.207	£808.071	£797.935	£787.799	£777,142	£766.357	£755,571	£744.786	£734.000	£723,215	£712,430
				9	£4,450	£931,861	£921,725	£911,589	£901,453	£891,317	£881,181	£871,045	£860,909	£850,773	£840,637	£830,501	£820,365	£810,229
				10	£4,700	£1,025,244	£1,015,108	£1,004,972	£994,836	£984,700	£974,564	£964,428	£954,292	£944,156	£934,020	£923,884	£913,748	£903,612
				11	£4,950	£1,118,626	£1,108,490	£1,098,354	£1,088,218	£1,078,082	£1,067,946	£1,057,810	£1,047,674	£1,037,538	£1,027,402	£1,017,266	£1,007,130	£996,994
Houses	PDL (Existing	600	30								Re	sidual Land Value (£/	'Ha)					
6 0% AH	Dwelling)	600	30	1	£2,450	£621,427	£572,839	£524,252	£475,665	£427,078	£377,975	£328,258	£278,542	£228,825	£179,109	£129,392	£79,676	£29,959
				2	£2,700	£1,063,829	£1,016,936	£970,043	£923,150	£875,847	£827,260	£778,673	£730,086	£681,498	£632,911	£584,324	£535,737	£487,150
				3	£2,950	£1,496,564	£1,449,671	£1,402,778	£1,355,885	£1,308,991	£1,262,098	£1,215,205	£1,168,312	£1,121,419	£1,074,526	£1,027,633	£980,740	£933,847
				4	£3,200	£1,929,299	£1,882,405	£1,835,512	£1,788,619	£1,741,726	£1,694,833	£1,647,940	£1,601,047	£1,554,154	£1,507,261	£1,460,368	£1,413,475	£1,366,581
				5	£3,450	£2,362,033	£2,315,140	£2,268,247	£2,221,354	£2,174,461	£2.127.568	£2.080.675	£2.033.782	£1.986.888	£1,939,995	£1.893.102	£1.846.209	£1,799,316
				6	£3,700	£2,794,768	£2,747,875	£2,700,982	£2,654,089	£2,607,195	£2,560,302	£2,513,409	£2,466,516	£2,419,623	£2,372,730	£2,325,837	£2,278,944	£2,232,051
				7	£3,950	£3,227,502	£3,180,609	£3,133,716	£3.086.823	£3,039,930	£2,993,037	£2,946,144	£2.899,251	£2.852.358	£2,805,465	£2,758,572	£2,711,678	£2,664,785
				8	£4,200	£3,645,561	£3,601,491	£3,557,421	£3.513.352	£3,469,282	£3,425,212	£3,378,879	£3,331,986	£3,285,092	£3,238,199	£3,191,306	£3.144.413	£3.097.520
				9	£4,450	£4,051,572	£4,007,502	£3,963,432	£3,919,363	£3,875,293	£3,831,223	£3.787.153	£3,743,084	£3,699,014	£3,654,944	£3,610,875	£3,566,805	£3,522,735
				10	£4,700	£4,457,582	f4.413.513	£4,369,443	£4,325,373	£4,281,304	£4.237.234	f4.193.164	£4,149,095	£4,105,025	£4.060.955	£4.016.886	f3.972.816	£3,928,746
				11	£4,950	£4,863,593	£4,819,524	£4,775,454	£4,731,384	£4,687,314	£4,643,245	£4,599,175	£4,555,105	£4,511,036	£4,466,966	£4.422.896	£4,378,827	£4.334.757

												Residual Land Value (Ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£84,018	£74,489	£64,960	£55,431	£45,902	£36,373	£26,844	£17,315	£7,786			ive RLV	
				2	£2,700	£170,256	£160,943	£151,630	£142,318	£133,005	£123,693	£114,380	£105,068	£95,755	£86,320	£76,791	£67,262	£57,733
				3	£2,950	£254,452	£245,465	£236,477	£227,489	£218,501	£209,513	£200,394	£191,082	£181,769	£172,457	£163,144	£153,832	£144,519
				4	£3,200	£337,393	£328,405	£319,417	£310,430	£301,442	£292,454	£283,466	£274,478	£265,490	£256,503	£247,515	£238,527	£229,539
				5	£3,450	£420,334	£411,346	£402,358	£393,370	£384,383	£375,395	£366,407	£357,419	£348,431	£339,443	£330,456	£321,468	£312,480
				ь -	£3,700 £3,950	£503,275 £586.216	£494,287 £577.228	£485,299 £568.240	£476,311 £559,252	£467,323 £550.264	£458,336 £541.276	£449,348 £532.289	£440,360 £523.301	£431,372 £514.313	£422,384 £505.325	£413,396 £496.337	£404,409 £487,349	£395,421 £478.361
				,	£4,200	£586,216 £669.156	£577,228 £660.169	£568,240 £651.181	£559,252 £642.193	£550,264 £633.205	£541,276 £624.217	£532,289 £615.229	£523,301 £606.242	£514,313 £597.254	£505,325 £588.266	£496,337 £579.278	£487,349 £570.290	£478,361 £561.302
				9	£4,200 £4.450	£869,136 £752.097	£743.109	£734.122	£042,193 £725.134	£033,205 £716.146	£707.158	f698.170	£600,242 £689.182	£597,234 £680.194	£500,200 £671.207	£5/9,2/8 £662.219	£653.231	£644.243
				10	£4,700	£832,099	£823,652	£734,122 £815.205	£806.758	£798.312	£789.865	£781.111	£772.123	£763.135	£754.147	£745.160	£736.172	£727.184
				11	£4,950	£909.917	£901,471	£893.024	£884,577	£876.131	£867.684	£859,237	£850,790	£842,344	£833.897	£825.450	£817.004	£808,557
Houses 20% AH	PDL (Existing	500	30								Re	esidual Land Value (£/	Ha)					
·	Dwelling)	500	30	1	£2,450	£365,295	£323,865	£282,434	£241,004	£199,573	£158,143	£116,712	£75,282	£33,852		Negati	ive RLV	
				2	£2,700	£740,242	£699,752	£659,263	£618,774	£578,284	£537,795	£497,306	£456,817	£416,327	£375,303	£333,873	£292,442	£251,012
				3	£2,950	£1,106,315	£1,067,237	£1.028.159	£989.082	£950.004	£910.927	£871.280	£830,791	£790,301	£749.812	£709,323	£668.834	£628,344
				4	£3,200	£1,466,927	£1,427,849	£1,388,772	£1,349,694	£1,310,616	£1,271,539	£1,232,461	£1,193,384	£1,154,306	£1.115.229	£1,076,151	£1,037,073	£997,996
				5	£3,450	£1.827.539	£1,788,461	£1,749,384	£1,710,306	£1.671.229	£1.632.151	£1,593,074	£1,553,996	£1,514,918	£1,475,841	£1,436,763	£1,397,686	£1,358,608
				6	£3,700	£2,188,151	£2,149,074	£2,109,996	£2,070,918	£2.031.841	£1,992,763	£1,953,686	£1,914,608	£1,875,531	£1.836.453	£1,797,375	£1,758,298	£1,719,220
				7	£3,950	£2,548,763	£2,509,686	£2,470,608	£2,431,531	£2,392,453	£2,353,376	£2,314,298	£2,275,220	£2,236,143	£2,197,065	£2,157,988	£2,118,910	£2,079,833
				8	£4,200	£2,909,376	£2,870,298	£2,831,220	£2,792,143	£2,753,065	£2,713,988	£2,674,910	£2,635,833	£2,596,755	£2,557,677	£2,518,600	£2,479,522	£2,440,445
	1			q	£4,450	£3,269,988	£3,230,910	£3,191,833	£3,152,755	£3,113,678	£3.074.600	£3.035.522	£2,996,445	£2,957,367	£2,918,290	£2,879,212	£2,840,135	£2,801,057
	1			10	£4,700											£2,879,212 £3.239.824		
						£3,617,820	£3,581,095	£3,544,370	£3,507,646	£3,470,921	£3,434,196	£3,396,135	£3,357,057	£3,317,979	£3,278,902		£3,200,747	£3,161,669
	1			11	£4,950	£3,956,162	£3,919,437	£3,882,713	£3,845,988	£3,809,263	£3,772,538	£3,735,814	£3,699,089	£3,662,364	£3,625,640	£3,588,915	£3,552,190	£3,515,465

lue Residual Land Value Residua Land Value - £60/m² CIL £80/m² CIL	alue - Residual Land Value Residual Land Valu - £100/m² CIL - £120/m² CIL			e Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
£5,482						
						£7,393
					,	£80,485
						£152,135
						£222,807
			,			£291,648 £360.489
						£360,489 £429,329
						£498,170
£634.150 £626.690	£619.231 £611.771			£581,931	£574,471	£567.011
£702,991 £695,531	£688,071 £680,612	£673,152 £665	,692 £658,232	£650,772	£643,312	£635,852
	Residual Land Value (£	(Ha)				
£23,835		Negati	ve RLV			
£341,627 £307,240	£272,853 £238,466	£204,078 £169	,691 £135,304	£100,917	£66,529	£32,142
£653.513 £619.907	£586.301 £552.695	£519,089 £485	.483 £451.877	£418.271	£384.322	£349,934
f961.327 f928.892	f896.458 f863.094	f829.488 f795	882 £762.275	£728.669	£695.063	£661,457
f1.260.635 f1.228.200	f1.195.766 f1.163.332	f1.130.897 f1.09	8.463 £1.066.029	£1.033.594	£1.001.160	£968,725
						£1,268,034
		7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			£1,567,342
		7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -				£1,866,650
		77				£2.165.958
		70.07.00				£2,465,266
						£2,465,266 £2,764,574
	### CF5.482 ### C	E5.482	E50/m* CIL	E58/m CL	E50/m* CIL	Company Comp

											1	Residual Land Value (:	E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value	Residual Land Value	: Residua Land Value £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value -£120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£24,599	£18,595	£12,592	£6,589	£585					ive RLV			
				3	£2,950	£80,078	£74,075	£68,072	£62,068	£56,065	£50,062	£44,059	£38,055	£32,052	£26,049	£20,046	£14,042	£8,039
				4	£3,200	£134,593	£128,726	£122,859	£116,992	£111,125	£105,258	£99,392	£93,525	£87,532	£81,528	£75,525	£69,522	£63,519
				5	£3,450	£188,782	£182,915	£177,048	£171,181	£165,314	£159,447	£153,580	£147,714	£141,847	£135,980	£130,113	£124,246	£118,379
				- 6	£3,700 £3,950	£241,645	£235,982	£230,320	£224,658	£218,995	£213,333	£207,671	£201,902	£196,035	£190,169	£184,302	£178,435	£172,568
				,	£4,200	£293,898 £346.150	£288,235 £340.488	£282,573 £334.826	£276,910 £329.163	£271,248 £323.501	£265,586 £317,839	£259,923 £312.176	£254,261 £306.514	£248,599 £300.851	£242,936 £295.189	£237,274 £289.527	£231,612 £283.864	£225,949 £278.202
				9	£4,200	£346,150 £398.403	£392.741	£334,626 £387.078	£329,103 £381.416	£325,501 £375.754	£317,839 £370.091	£312,176 £364.429	£300,514 £358.767	£353.104	£347.442	£341.780	£203,004 £336.117	£278,202 £330.455
				10	£4,700	£450,656	£444.993	£439,331	£433,669	£428.006	£422,344	£416.682	£411.019	£405.357	£399,695	£394,032	£388.370	£382,708
				11	£4,950	£502,908	£497,246	£491,584	£485,921	£480,259	£474,597	£468,934	£463,272	£457,610	£451,947	£446,285	£440,623	£434,960
Houses 50% 6 AH	PDL (Existing	315	30								Re	sidual Land Value (£/	Ha)					
	Dwelling)	313	30	1	£2,450							Negative RLV						
				2	£2,700	£106.950	£80.849	£54.748	£28,647	£2.546				Negati	ive RLV			
				3	£2,950	£348.166	£322.065	£295,964	£269,863	£243.761	£217.660	£191,559	£165,458	£139.357	£113.256	£87.154	£61.053	£34,952
				4	£3,200	£585,187	£559,678	£534,170	£508,662	£483.154	£457,645	£432,137	£406,629	£380,572	£354,471	£328.370	£302,269	£276,168
				5	£3,450	£820,790	£795,282	£769,774	£744,266	£718.757	£693,249	£667,741	£642,233	£616,724	£591,216	£565,708	£540,200	£514.691
				6	£3,700	£1.050.630	£1.026.011	£1.001.392	£976,773	£952.154	£927.535	£902,916	£877.836	£852,328	£826,820	£801,312	£775,803	£750,295
		l	1	7	£3,950	£1,050,630	£1,026,011	£1,001,392 £1.228.577	£1,203,959	£1,179,340	£1,154,721	£1.130.102	£1,105,483	£1.080.864	£1.056.245	£1.031.627	£1.007.008	£982.389
		l	1		£4,200	£1,277,815 £1,505,001	£1,480,382	£1,226,577	£1,203,939 £1,431,144	£1,179,340 £1,406,525	£1,154,721 £1,381,907	£1,150,102	£1,103,463 £1,332,669	£1,000,004	£1,036,243 £1,283,431	£1,051,627	£1,007,008	£1,209,574
			1	9	£4,450	£1,732,187	£1,707,568	£1,433,763 £1.682.949	£1,451,144 £1,658,330	£1,400,525	£1,609,092	£1,584,473	£1,559,855	£1,535,236	£1,510,617	£1,485,998	£1,461,379	£1,436,760
			1	10	£4,700													
		l	1			£1,959,372	£1,934,753	£1,910,135	£1,885,516	£1,860,897	£1,836,278	£1,811,659	£1,787,040	£1,762,421	£1,737,802	£1,713,184	£1,688,565	£1,663,946
	1	I	ı	11	£4,950	£2,186,558	£2,161,939	£2,137,320	£2,112,701	£2,088,083	£2,063,464	£2,038,845	£2,014,226	£1,989,607	£1,964,988	£1,940,369	£1,915,750	£1,891,132

Negative RLV
Positive RLV beneath Viability Test 1 (RLV <2250,000ha)
RLV exceeding Viability Test 2 (RLV £250,000ha)
RLV exceeding Viability Test 3 (RLV £250,000ha)
RLV exceeding Viability Test 4 (RLV £750,000ha)
RLV exceeding Viability Test 4 (RLV £750,000ha)
RLV exceeding Viability Test 6 (RLV £1,000,000ha)
RLV exceeding Viability Test 6 (RLV £1,250,000ha)
RLV exceeding Viability Test 6 (RLV £1,500,000ha)

Table 1f: Residual Land Value Results by Value Level & CIL Rate - 6 Unit Scheme - Flats

											1	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value -£120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£77,124	£69,882	£62,640	£55,398	£48,156	£40,914	£33,672	£26,430	£19,188	£11,946	£4,704	Negati	ve RLV
				2	£2,700	£143,045	£135,967	£128,890	£121,812	£114,735	£107,657	£100,580	£93,358	£86,116	£78,874	£71,632	£64,389	£57,147
				3	£2,950	£208,416	£201,338	£194,261	£187,183	£180,106	£173,028	£165,950	£158,873	£151,795	£144,718	£137,640	£130,563	£123,485
				4	£3,200	£271,598	£264,768	£257,937	£251,106	£244,275	£237,445	£230,614	£223,783	£216,952	£210,089	£203,011	£195,934	£188,856
				5	£3,450	£334,633	£327,803	£320,972	£314,141	£307,310	£300,480	£293,649	£286,818	£279,987	£273,157	£266,326	£259,495	£252,664
				6	£3,700	£397,668	£390,838	£384,007	£377,176	£370,345	£363,515	£356,684	£349,853	£343,022	£336,192	£329,361	£322,530	£315,699
				7	£3,950	£460,703	£453,873	£447,042	£440,211	£433,380	£426,550	£419,719	£412,888	£406,057	£399,227	£392,396	£385,565	£378,734
				8	£4,200	£523,738	£516,908	£510,077	£503,246	£496,415	£489,585	£482,754	£475,923	£469,092	£462,262	£455,431	£448,600	£441,769
				9	£4,450	£586,773	£579,943	£573,112	£566,281	£559,450	£552,620	£545,789	£538,958	£532,127	£525,297	£518,466	£511,635	£504,804
				10	£4,700	£649,808	£642,978	£636,147	£629,316	£622,485	£615,655	£608,824	£601,993	£595,162	£588,332	£581,501	£574,670	£567,839
				11	£4,950	£712,843	£706,013	£699,182	£692,351	£685,520	£678,690	£671,859	£665,028	£658,197	£651,367	£644,536	£637,705	£630,874
Flats 6 0% AH	PDL (Existing	380	75								Re	sidual Land Value (£/	Ha)					
0 0/6 AH	Dwelling)	300		1	£2,450	£838,305	£759,588	£680,870	£602,152	£523,434	£444,717	£365,999	£287,281	£208,563	£129,845	£51,128	Negati	ve RLV
				2	£2,700	£1,554,836	£1,477,907	£1,400,977	£1,324,048	£1,247,118	£1,170,188	£1,093,259	£1,014,757	£936,039	£857,321	£778,604	£699,886	£621,168
				3	£2,950	£2.265.387	£2.188.458	£2.111.528	£2.034.598	£1.957.669	£1.880.739	£1.803.810	£1.726.880	£1.649.950	£1.573.021	£1.496.091	£1,419,161	£1.342.232
				4	£3,200	£2,952,156	£2,877,908	£2.803.661	£2,729,414	£2.655.166	£2,580,919	£2,506,671	£2,432,424	£2,358,177	£2,283,571	£2,206,642	£2.129.712	£2.052.783
				5	£3,450	£3,637,319	£3,563,072	£3.488.824	£3,414,577	£3,340,329	£3,266,082	£3,191,835	£3,117,587	£3.043.340	£2,969,092	£2,894,845	£2.820.598	£2,746,350
				6	£3,700	£4,322,482	£4,248,235	£4,173,987	£4,099,740	£4.025.493	£3,951,245	£3,876,998	£3,802,750	£3,728,503	£3,654,256	£3,580,008	£3,505,761	£3.431.513
				7	£3,950	£5,007,645	£4,933,398	£4,859,151	£4,784,903	£4,710,656	£4,636,408	£4.562.161	£4,487,914	£4,413,666	£4,339,419	£4,265,171	£4,190,924	£4,116,677
	1			8	£4,200	£5,692,809	£5.618.561	£5,544,314	£5,470,066	£5,395,819	£5.321.572	£5.247.324	£5.173.077	£5,098,829	£5.024.582	£4,950,335	£4,876,087	£4,801,840
	1			9	£4,250	£5,692,809 £6.377.972		£5,544,314 £6.229.477	£6,155,230			£5,247,324 £5,932,487	£5,173,077 £5,858,240					
	1			10	£4,700		£6,303,724			£6,080,982	£6,006,735			£5,783,993	£5,709,745	£5,635,498	£5,561,250	£5,487,003
	1					£7,063,135	£6,988,888	£6,914,640	£6,840,393	£6,766,145	£6,691,898	£6,617,651	£6,543,403	£6,469,156	£6,394,908	£6,320,661	£6,246,414	£6,172,166
				11	£4,950	£7,748,298	£7,674,051	£7,599,803	£7,525,556	£7,451,309	£7,377,061	£7,302,814	£7,228,566	£7,154,319	£7,080,072	£7,005,824	£6,931,577	£6,857,329

											1	Residual Land Value (£	E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value	: Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value -£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£58,283	£51,994	£45,705	£39,416	£33,126	£26,837	£20,548	£14,259	£7,970	£1,681		Negative RLV	
				2	£2,700	£116,041	£109,895	£103,748	£97,537	£91,248	£84,959	£78,670	£72,380	£66,091	£59,802	£53,513	£47,224	£40,935
				3	£2,950	£172,810	£166,664	£160,518	£154,371	£148,225	£142,079	£135,933	£129,786	£123,640	£117,494	£111,348	£105,201	£99,055
				4	£3,200	£228,971	£223,039	£217,107	£211,141	£204,994	£198,848	£192,702	£186,556	£180,409	£174,263	£168,117	£161,971	£155,824
				5	£3,450	£283,712	£277,780	£271,848	£265,916	£259,984	£254,052	£248,120	£242,188	£236,256	£230,325	£224,393	£218,461	£212,529
				6	£3,700	£338,453	£332,521	£326,589	£320,657	£314,725	£308,793	£302,861	£296,929	£290,997	£285,065	£279,133	£273,201	£267,270
				7	£3,950	£393,194	£387,262	£381,330	£375,398	£369,466	£363,534	£357,602	£351,670	£345,738	£339,806	£333,874	£327,942	£322,010
				8	£4,200	£447,935	£442,003	£436,071	£430,139	£424,207	£418,275	£412,343	£406,411	£400,479	£394,547	£388,615	£382,683	£376,751
				10	£4,450 £4,700	£502,676	£496,744	£490,812	£484,880	£478,948	£473,016	£467,084	£461,152	£455,220	£449,288	£443,356	£437,424	£431,492
				11	£4,700 £4,950	£557,417 £612.158	£551,485 £606.226	£545,553 £600.294	£539,621 £594,362	£533,689 £588.430	£527,757 £582.498	£521,825 £576,566	£515,893 £570.634	£509,961 £564.702	£504,029 £558.770	£498,097 £552,838	£492,165 £546.906	£486,233 £540,974
Flats				11	±4,950	1012,158	±606,226	1500,294	1594,362	1588,430	1582,498	£5/b,566	15/0,634	1564,702	1558,//0	1552,838	±546,906	1540,974
₆ 20% AH	PDL (Existing	330	75								Re	sidual Land Value (£/	Ha)					
·	Dwelling)	330	/3	1	£2,450	£633,510	£565,150	£496,790	£428,430	£360,070	£291,709	£223,349	£154,989	£86,629	£18,269	#VALUE!	£0	£0
				2	£2,700	£1,261,315	£1,194,507	£1,127,700	£1,060,185	£991,825	£923,465	£855,105	£786,744	£718,384	£650,024	£581,664	£513,304	£444,943
				3	£2,950	£1,878,372	£1,811,565	£1,744,757	£1,677,950	£1,611,143	£1,544,336	£1,477,528	£1,410,721	£1,343,914	£1,277,106	£1,210,299	£1,143,492	£1,076,684
				4	£3,200	£2,488,819	£2,424,341	£2,359,863	£2,295,007	£2,228,200	£2,161,393	£2.094.586	£2.027.778	£1,960,971	£1,894,164	£1,827,356	£1,760,549	£1,693,742
				5	£3,450	£3.083.829	£3,019,351	£2,954,873	£2,890,395	£2.825.917	£2,761,439	£2,696,961	£2,632,483	£2,568,005	£2,503,527	£2,439,049	£2,374,571	£2,310,093
				6	£3,700	£3,678,839	£3,614,361	£3,549,883	£3,485,405	£3,420,927	£3,356,449	£3,291,971	£3,227,493	£3.163.015	£3.098.537	£3.034.059	£2,969,581	£2,905,103
				7	£3,950	£4,273,850	£4.209.372	£4.144.894	£4.080.416	£4.015.938	£3,951,460	£3.886.982	£3.822.504	£3,758,026	£3,693,548	£3,629,070	£3,564,592	£3,500,114
				,	£4,200	, ,,,,,,,											-77	
					,	£4,868,860	£4,804,382	£4,739,904	£4,675,426	£4,610,948	£4,546,470	£4,481,992	£4,417,514	£4,353,036	£4,288,558	£4,224,080	£4,159,602	£4,095,124
				9	£4,450	£5,463,870	£5,399,392	£5,334,914	£5,270,436	£5,205,958	£5,141,480	£5,077,002	£5,012,524	£4,948,046	£4,883,568	£4,819,090	£4,754,612	£4,690,134
				10	£4,700	£6,058,880	£5,994,402	£5,929,924	£5,865,446	£5,800,968	£5,736,490	£5,672,012	£5,607,534	£5,543,056	£5,478,578	£5,414,100	£5,349,622	£5,285,144
				11	£4,950	£6,653,890	£6,589,412	£6,524,934	£6,460,456	£6,395,978	£6,331,500	£6,267,022	£6,202,544	£6,138,066	£6,073,588	£6,009,110	£5,944,632	£5,880,154

												Residual Land Value (E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	: Residual Land Value - £60/m² CIL	: Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value -£140/m² CIL	Residual Land Value - £160/m² CIL	-£180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£20,993	£16,038	£11,083	£6,128	£1,173				Negati	ve RLV			
				2	£2,700	£66,786	£61,831	£56,876	£51,921	£46,966	£42,011	£37,055	£32,100	£27,145	£22,190	£17,235	£12,280	£7,325
				3	£2,950	£112,304	£107,462	£102,619	£97,713	£92,758	£87,803	£82,848	£77,893	£72,938	£67,983	£63,028	£58,073	£53,118
				4	£3,200	£157,032	£152,189	£147,347	£142,504	£137,662	£132,819	£127,977	£123,134	£118,292	£113,449	£108,607	£103,764	£98,910
				5	£3,450 £3,700	£201,759	£196,917 £240.601	£192,074	£187,231 £231,253	£182,389 £226.580	£177,546 £221.906	£172,704	£167,861	£163,019	£158,176	£153,334	£148,491	£143,649
				7	£3,700 £3,950	£245,275 £288.404	£240,601 £283.730	£235,927 £279.056	£231,253 £274.383	£226,580 £269.709	£221,906 £265.035	£217,232 £260.362	£212,559 £255.688	£207,746 £251.014	£202,904 £246.341	£198,061 £241.667	£193,219 £236.993	£188,376 £232,320
				8	£4,200	£331.533	£326.859	£322.186	£317.512	£312.838	£308.165	£303,491	£298,817	£294,144	£289,470	£284,796	£280,593	£275,449
				9	£4,450	£374,662	£369,989	£365,315	£360.641	£355,967	£351.294	£346,620	£341.946	£337,273	£332,599	£327,925	£323,252	£318,578
				10	£4,700	£417,791	£413,118	£408,444	£403,770	£399,097	£394,423	£389,749	£385,076	£380,402	£375,728	£371,055	£366,381	£361,707
Flats				11	£4,950	£460,921	£456,247	£451,573	£446,900	£442,226	£437,552	£432,879	£428,205	£423,531	£418,858	£414,184	£409,510	£404,837
30% AH 40%	PDL (Existing	260	75								Re	sidual Land Value (£/	Ha)					
• AH	Dwelling)	200	/5	1	£2,450	£228,187	£174,328	£120,468	£66,609	£12,749				Negati	ve RLV			
				2	£2,700	£725,934	£672.074	£618.215	£564.355	£510.496	£456.636	£402,777	£348.917	£295.058	£241.198	£187.339	£133,479	£79.619
				3	£2,950	£1,220,700	£1.168.064	£1.115.428	£1.062.102	£1.008.242	£954,383	£900,523	£846,664	£792.804	£738,945	£685.085	£631,226	£577.366
				4	£3,200	£1,706,867	£1,654,230	£1,601,594	£1,548,958	£1,496,322	£1,443,686	£1,391,050	£1,338,414	£1,285,778	£1,233,142	£1,180,506	£1,127,870	£1,075,113
				5	£3,450	£2,193,033	£2,140,397	£2,087,761	£2,035,125	£1,982,489	£1.929.853	£1,877,217	£1,824,580	£1,771,944	£1,719,308	£1,666,672	£1,614,036	£1,561,400
				6	£3,700	£2,666,028	£2,615,227	£2,564,426	£2,513,625	£2,462,824	£2,412,023	£2,361,222	£2,310,422	£2,258,111	£2,205,475	£2,152,839	£2,100,203	£2,047,567
				7	£3.950	£3,134,823	£3,084,023	£3,033,222	£2,982,421	£2,931,620	£2,880,819	£2,830,018	£2,779,217	£2,728,417	£2,677,616	£2,626,815	£2,576,014	£2,525,213
	1			8	£4.200	£3,603,619	£3,552,818	£3,502,018	£3,451,217	£3,400,416	£3,349,615	£3,298,814	£3,248,013	£3.197.213	£3,146,412	£3,095,611	£3.044.810	£2,994,009
	1			9	£4,450	£4.072.415	£4,021,614	£3,970,813	£3,920,013	£3,869,212	£3,818,411	£3,767,610	£3,716,809	£3,666,008	£3,615,208	£3,564,407	£3,513,606	£3,462,805
	1			10	£4,700	£4,541,211	£4,490,410	£4,439,609	£4,388,808	£4.338.008	£4.287.207	£4.236.406	£4.185.605	£4.134.804	£4.084.003	£4.033.203	£3,982,402	£3,931,601
	1			11	£4,950	£5,010,007	£4,959,206	£4,908,405	£4,857,604	£4,336,006 £4,806,804	£4,287,207	£4,705,202	£4,654,401	£4,603,600	£4,552,799	£4,501,998	£4,451,198	£4,400,397
				41	14,930	13,010,007	14,539,206	14,508,405	14,657,604	14,000,804	14,736,003	14,705,202	14,034,401	14,003,600	14,552,799	14,501,998	14,451,198	14,400,397

											1	Residual Land Value (£	E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value -£20/m² CIL	Residual Land Value - £40/m² CIL	: Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	· Residual Land Value - £100/m² CIL	Residual Land Value -£120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value -£220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£17,167	£13,546	£9,925	£6,304	£2,683				Negati				
				3	£2,950	£50,631	£47,010	£43,389	£39,768	£36,147	£32,526	£28,905	£25,284	£21,663	£18,042	£14,421	£10,800	£7,179
				4	£3,200	£84,095	£80,474	£76,853	£73,232	£69,611	£65,990	£62,369	£58,748	£55,127	£51,506	£47,885	£44,264	£40,643
				5	£3,450 £3,700	£117,169	£113,631	£110,092	£106,553	£103,014	£99,454	£95,833	£92,212	£88,591	£84,970	£81,349	£77,728	£74,107
				6	£3,700 £3,950	£149,855	£146,316	£142,777	£139,238	£135,700	£132,161	£128,622	£125,083	£121,545	£118,006	£114,467	£110,928	£107,389
				,	£4,200	£182,540 £215.131	£179,001 £211.687	£175,462 £208.148	£171,924 £204,609	£168,385 £201.070	£164,846 £197.531	£161,307 £193.993	£157,769 £190.454	£154,230 £186.915	£150,691 £183,376	£147,152 £179,838	£143,614 £176.299	£140,075 £172,760
				9	£4,450	£215,131	£211,007	£239,818	£236,402	f232.987	£229,571	£226.156	£222.741	£219.325	£215.910	£212.495	£208,984	£205.445
				10	£4,700	£278,166	£274,750	£271.335	£267,920	£264,504	£261.089	£257.674	£254,258	£250.843	£247.427	£244.012	£240,597	£237.181
				11	£4,950	£309,683	£306,268	£302,853	£299,437	£296,022	£292,606	£289,191	£285,776	£282,360	£278,945	£275,530	£272,114	£268,699
Flats 50% AH	PDL (Existing	190	75								Re	esidual Land Value (£/	Ha)					
•	Dwelling)	190	/5	1	£2,450							Negative RLV						
				2	£2,700	£186.602	£147.243	£107.884	£68.525	£29.167				Negati	ve RLV			
				3	£2,950	£550,340	£510,981	£471,622	£432.263	£392.905	£353,546	£314,187	£274.828	£235.469	£196.110	£156,751	£117.392	£78,033
				4	£3,200	£914.078	£874,719	£835,360	£796.001	£756.642	£717,284	£677,925	£638,566	£599.207	£559.848	£520,489	£481,130	£441,771
				5	£3,450	£1,273,579	£1,235,114	£1,196,649	£1.158.185	£1.119.720	£1.081.022	£1.041.663	£1.002.304	£962.945	£923,586	£884,227	£844,868	£805,509
				6	£3,700	£1,628,855	£1,590,390	£1,551,925	£1,513,460	£1,474,995	£1,436,530	£1,398,066	£1,359,601	£1.321.136	£1.282.671	£1,244,206	£1.205.742	£1.167.277
			1	7	£3,950	£1,984,130	£1,945,665	£1,907,200	£1,868,736	£1.830.271	£1,791,806	£1,753,341	£1,714,876	£1,676,411	£1,637,947	£1,599,482	£1.561.017	£1,522,552
		l	1	8	£4,200	£2,338,379	£2,300,941	£2,262,476	£2,224,011	£2,185,546	£2,147,081	£2,108,617	£2,070,152	£2.031.687	£1,993,222	£1,954,757	£1,916,292	£1,877,828
		l	1	9	£4,450	£2,680,961	£2,500,941 £2,643,837	£2,606,713	£2,569,589	£2,532,466	£2,147,081 £2,495,342	£2,108,617 £2,458,218	£2,070,132 £2,421,095	£2,383,971	£2,346,847	£2,309,724	£2,271,568	£2,233,103
			1	10	£4,700		70700											
		l	1			£3,023,542	£2,986,418	£2,949,295	£2,912,171	£2,875,047	£2,837,924	£2,800,800	£2,763,676	£2,726,553	£2,689,429	£2,652,305	£2,615,181	£2,578,058
	1	I	ı	11	£4,950	£3,366,124	£3,329,000	£3,291,876	£3,254,753	£3,217,629	£3,180,505	£3,143,382	£3,106,258	£3,069,134	£3,032,010	£2,994,887	£2,957,763	£2,920,639

Negative RLV
Positive RLV beneath Viability Test 1 (RLV ≤2250,000ha)
RLV exceeding Viability Test 2 (RLV £250,000ha)
RLV exceeding Viability Test 3 (RLV £500,000ha)
RLV exceeding Viability Test 4 (RLV £750,000ha)
RLV exceeding Viability Test 5 (RLV £1,000,000ha)
RLV exceeding Viability Test 5 (RLV £1,000,000ha)
RLV exceeding Viability Test 7 (RLV ≥£1,500,000ha)
RLV exceeding Viability Test 7 (RLV ≥£1,500,000ha)

Table 1g: Residual	Land Value	Results by V	alue Level 8	CII Rate -	10 Unit Scheme - Houses

												Residual Land Value (
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£208,979	£191,741	£174,054	£156,171	£138,289	£120,407	£102,525	£84,643	£66,585	£48,273	£29,961	£11,649	Negative RLV
				2	£2,700	£366,593	£349,356	£332,118	£314,881	£297,643	£280,406	£263,168	£245,931	£228,693	£211,456	£194,218	£176,780	£158,897
				3	£2,950	£524.208	£506.970	£489.733	£472.495	£455.258	£438.020	£420.783	£403.545	£386.308	£369.070	£351.832	£334.595	£317.357
				4	£3,200	£681,822	£664,585	£647,347	£630,110	£612,872	£595,635	£578,397	£561,160	£543,922	£526,684	£509,447	£492,209	£474,972
				5	£3,450 £3,700	£834.190 £981.719	£818.027	£801.864	£785,700	£769.537 £917.066	£753.249 £900.903	£736.012 £884.740	£718.774 £868.577	£701.536	£684.299	£667.061 £820.087	£649.824	£632.586 £787.761
				7	£3,700 £3,950	£981,719 £1.129.248	£965,556	£949,393 £1.096.922	£933,230 £1.080.759	£917,066 £1.064.596	£900,903 £1.048.433	£884,740 £1.032.269	£868,577 £1.016.106	£852,414 £999.943	£836,251 £983.780	£820,087 £967.617	£803,924 £951.453	£787,761 £935.290
				- 8	£4.200	£1,129,248 £1.275.011	£1,113,085 £1,259,277	£1,096,922 £1.243.544	£1,080,759 £1.227.811	£1,064,596 £1.212.077	£1,048,433 £1.195.962	£1,032,269 £1,179,799	£1,016,106 £1.163.635	£999,943 £1.147.472	£983,780 £1.131.309	£967,617 £1.115.146	£951,453 £1.098.983	£935,290 £1.082.820
				9	£4,450	£1,418,506	£1,402,773	£1,387,039	£1,371,306	£1,355,572	£1,339,839	£1,374,106	£1,308,372	£1,292,639	£1,276,905	£1,261,172	£1,030,303	£1,002,020
				10	£4,700	£1,562,001	£1,546,268	£1,530,534	£1,514,801	£1,499,067	£1,483,334	£1,467,601	£1.451.867	£1,436,134	£1.420.400	£1,404,667	£1,388,934	£1.373.200
				11	£4,950	£1,705,496	£1,689,763	£1,674,029	£1,658,296	£1,642,563	£1,626,829	£1,611,096	£1,595,362	£1,579,629	£1,563,896	£1,548,162	£1,532,429	£1,516,695
Houses	PDL (Existing										Re	sidual Land Value (£,	/Ha)					
10 0% AH	Dwelling)	970	30	1	£2,450	£545,163	£500,195	£454,053	£407,404	£360,754	£314,105	£267,456	£220,807	£173,700	£125,929	£78,159	£30,389	Negative RLV
				2	£2,700	£956,331	£911,363	£866,396	£821,428	£776,461	£731,493	£686,526	£641,558	£596,591	£551,623	£506,656	£461,164	£414,515
				3	£2,950	£1,367,499	£1,322,531	£1,277,564	£1,232,596	£1,187,629	£1,142,661	£1,097,694	£1,052,726	£1,007,759	£962,791	£917,824	£872,856	£827,889
				4	£3,200	£1.778.667	£1,733,700	£1.688.732	£1,643,764	£1.598.797	£1,553,829	£1.508.862	£1,463,894	£1.418.927	£1,373,959	£1.328.992	£1.284.024	£1.239.057
				5	£3.450	£2.176.148	£2.133.983	£2.091.818	£2.049.653	£2.007.488	£1.964.998	£1,920,030	£1.875.063	£1.830.095	£1,785,128	£1,740,160	£1,695,193	£1,650,225
				6	£3,700	£2,561,006	£2,518,842	£2,476,677	£2,434,512	£2,392,347	£2,350,182	£2,308,018	£2,265,853	£2,223,688	£2.181.523	£2,139,359	£2.097.194	£2.055.029
				7	£3,950	£2,945,865	£2,903,700	£2,861,536	£2.819.371	£2,777,206	£2,735,041	£2,692,877	£2,650,712	£2,608,547	£2,566,382	£2,524,217	£2,482,053	£2,439,888
				9	£4,200	£3,326,115	£3,285,072	£3.244.028	£3,202,984	£3,161,941	£3,119,900	£3.077.735	£3.035.571	£2,993,406	£2,951,241	£2,909,076	£2,866,911	£2,824,747
	i l		l		£4,200													
	i l		l	10	£4,700	£3,700,450	£3,659,407	£3,618,363	£3,577,319	£3,536,276	£3,495,232	£3,454,188	£3,413,145	£3,372,101	£3,331,057	£3,290,014	£3,248,970	£3,207,926
	i l		l			£4,074,786	£4,033,742	£3,992,698	£3,951,655	£3,910,611	£3,869,567	£3,828,523	£3,787,480	£3,746,436	£3,705,392	£3,664,349	£3,623,305	£3,582,261
				11	£4,950	£4,449,121	£4,408,077	£4,367,033	£4,325,990	£4,284,946	£4,243,902	£4,202,859	£4,161,815	£4,120,771	£4,079,727	£4,038,684	£3,997,640	£3,956,596
												Residual Land Value (

											1	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level		Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£99,925	£85,453	£70,828	£56,009	£41,190	£26,370	£11,551			Negati			
				2	£2,700	£230.720	£216,770	£202.820	£188.870	£174,489	£160.018	£145.546	£131.075	£116.603	£102.131	£87.660	£73.169	£58.350
				3	£2,950	£358,274	£344,324	£330,374	£316,424	£302,474	£288,525	£274,575	£260,625	£246,675	£232,725	£218,775	£204,825	£190,875
				4	£3,200 £3,450	£485,828	£471,878	£457,928	£443,978	£430,028	£416,078	£402,128	£388,179	£374,229	£360,279	£346,329	£332,379	£318,429
				5	£3,450 £3,700	£613,382 £740.936	£599,432 £726,986	£585,482	£571,532 £699.086	£557,582 £685,136	£543,632	£529,682 £657,236	£515,732 £643.286	£501,783 £629.336	£487,833 £615,387	£473,883 £601.437	£459,933 £587.487	£445,983
				7	£3,700 £3,950	£740,936 £861.414	£726,986 £848.334	£713,036 £835,253	£699,086 £822.173	£685,136 £809.092	£671,186 £796.012	£657,236 £782.931	£643,286 £769.851	£629,336 £756,770	£615,387 £742.940	£601,437 £728.990	£587,487 £715.041	£573,537 £701.091
					£4,200	£980,806	£967.726	£954,645	£941.565	£928.484	£750,012 £915,404	£902,323	£703,031 £889.243	£876.162	£863.082	£728,590 £850.001	£715,041 £836,921	£823.840
				9	£4,450	£1.100,198	£1.087.118	£1.074.037	£1.060.957	£1.047.876	£1.034.796	£1.021.715	£1.008,635	£995,554	£982.474	£969,393	£956.313	£943.232
				10	£4,700	£1.219.400	£1,206,510	£1.193.430	£1.180.349	£1.167.269	£1.154.188	£1.141.108	£1.128.027	£1.114.947	£1.101.866	£1.088.786	£1.075.705	£1.062.625
				11	£4,950	£1,335,528	£1,322,795	£1,310,063	£1,297,330	£1,284,597	£1,271,864	£1,259,132	£1,246,399	£1,233,666	£1,220,934	£1,208,178	£1,195,097	£1,182,017
Houses 20% AH	PDL (Existing	700	30								Re	sidual Land Value (£/	Ha)					
10	Dwelling)	700	30	1	£2,450	£260,674	£222,922	£184,770	£146,110	£107,451	£68,792	£30,132			Negati	ve RLV		
				2	£2,700	£601,879	£565,488	£529,097	£492,706	£455,190	£417,438	£379,686	£341,934	£304,181	£266,429	£228,677	£190,876	£152,217
				3	£2,950	£934.629	£898.238	£861.846	£825,455	£789.064	£752.673	£716.281	£679.890	£643,499	£607.108	£570.716	£534,325	£497.934
				4	£3,200	£1,267,378	£1,230,987	£1.194.596	£1.158.205	£1.121.813	£1.085.422	£1.049.031	£1.012.640	£976.248	£939.857	£903,466	£867.075	£830.683
				5	£3,450	£1,600,128	£1.563.736	£1.527.345	£1,490,954	£1,454,563	£1.418.172	£1.381.780	£1.345.389	£1.308.998	£1.272.607	£1.236.215	£1.199.824	£1.163.433
				6	£3,700	£1,932,877	£1,896,486	£1.860.095	£1.823.703	£1,787,312	£1,750,921	£1,714,530	£1.678.139	£1.641.747	£1,605,356	£1,568,965	£1.532.574	£1,496,182
				7	£3,950	£2,247,167	£2,213,044	£2,178,921	£2,144,798	£2,110,675	£2.076.552	£2.042.429	£2.008.306	£1,974,183	£1.938.106	£1,901,714	£1.865.323	£1.828.932
				8	£4,200	£2,558,625	£2,524,502	£2,490,379	£2,456,256	£2,422,133	£2,388,010	£2,353,887	£2,319,764	£2,285,641	£2,251,518	£2,217,395	£2,183,272	£2,149,148
				9	£4,450	£2,870,083	£2,835,960	£2,490,379 £2,801,837	£2,767,714	£2,733,591	£2,699,468	£2,665,345	£2,631,222	£2,597,099	£2,562,976	£2,528,853	£2,494,729	£2,460,606
	I I		1	10	£4,700													
				11	£4,700 £4,950	£3,181,045	£3,147,418	£3,113,295	£3,079,172	£3,045,049	£3,010,926	£2,976,803	£2,942,680	£2,908,557	£2,874,433	£2,840,310	£2,806,187	£2,772,064
				- 11	±4,950	£3,483,986	£3,450,770	£3,417,554	£3,384,339	£3,351,123	£3,317,907	£3,284,691	£3,251,476	£3,218,260	£3,185,044	£3,151,768	£3,117,645	£3,083,522

												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£40.792	£28,427	£16.061	£3,696					Negative RLV				
				2	£2,700	£152,217	£140,142	£128,067	£115,992	£103,917	£91,841	£79,766	£67,476	£55,110	£42,745	£30,380	£18,015	£5,649
				3	£2,950	£259,978	£248,339	£236,699	£225,059	£213,419	£201,779	£190,140	£178,208	£166,133	£154,058	£141,983	£129,907	£117,832
				4	£3,200	£366,409	£354,769	£343,129	£331,489	£319,850	£308,210	£296,570	£284,930	£273,290	£261,651	£250,011	£238,371	£226,731
				5	£3,450	£472,839	£461,199	£449,560	£437,920	£426,280	£414,640	£403,000	£391,361	£379,721	£368,081	£356,441	£344,801	£333,162
				ь	£3,700 £3,950	£579,269	£567,630	£555,990	£544,350	£532,710	£521,071	£509,431	£497,791	£486,151	£474,511	£462,872	£451,232	£439,592
				/	£4,200	£685,700 £789.980	£674,060 £779,066	£662,420 £768.152	£650,781 £757.211	£639,141 £745,571	£627,501 £733,931	£615,861 £722.292	£604,221 £710.652	£592,582 £699.012	£580,942 £687,372	£569,302 £675,732	£557,662 £664.093	£546,022 £652,453
				9	£4,200	£789,980 £889.601	£779,066 £878,686	£768,152 £867.772	£757,211 £856.858	£745,571 £845,943	£733,931 £835,029	£722,292 £824.115	£710,652 £813.200	£802.286	£587,372 £791.372	£675,732 £780.457	£769,543	£852,453 £758,629
				10	£4,700	£989.221	£978,306	£967,392	£956,478	£945,564	£934.649	£923,735	£912.821	£901,906	£890,992	£880.078	£869,163	£858.249
				11	£4,950	£1.088.841	£1.077.927	£1.067.012	£1.056.098	£1.045.184	£1.034,269	£1.023.355	£1.012.441	£1.001,527	£990,612	£979.698	£968.784	£957,869
Houses 30% AH 10	PDL (Existing	655	30								Re	sidual Land Value (£)	/Ha)					
10	Dwelling)	655	30	1	£2,450	£106,414	£74.157	£41.899	£9,642					Negative RLV				
			1	2	£2,700	£397.087	£365.587	£334.087	£302.587	£271.087	£239.586	£208.086	£176.023	£143,766	£111.509	£79.252	£46,994	£14,737
				3	£2,950	£678.204	£647,840	£617,475	£587,110	£556,746	£526.381	£496.016	£464.890	£433,390	£401.889	£370,389	£338,889	£307.389
				4	£3,200	£955.849	£925,484	£895,120	£864,755	£834,390	£804,026	£773.661	£743,296	£712.932	£682,567	£652,202	£621.838	£591.473
			1	5	£3,450	£1,233,493	£1.203.129	£1.172.764	£1.142.399	£1.112.035	£1.081.670	£1.051.305	£1.020.941	£990,576	£960.211	£929.847	£899,482	£869,117
				6	£3,700	£1,511,138	£1,480,773	£1,450,409	£1,420,044	£1,389,679	£1,359,315	£1,328,950	£1,298,585	£1,268,221	£1.237.856	£1,207,491	£1.177.127	£1.146.762
				7	£3,950	£1,788,782	£1,450,773	£1,728,053	£1,420,644 £1,697,688	£1,667,324	£1,636,959	£1,606,594	£1,576,230	£1,545,865	£1,515,500	£1,485,136	£1,454,771	
				,	£4,200													£1,424,406
			l	8		£2,060,818	£2,032,346	£2,003,874	£1,975,333	£1,944,968	£1,914,603	£1,884,239	£1,853,874	£1,823,509	£1,793,145	£1,762,780	£1,732,416	£1,702,051
			l	9	£4,450	£2,320,697	£2,292,225	£2,263,753	£2,235,281	£2,206,809	£2,178,337	£2,149,864	£2,121,392	£2,092,920	£2,064,448	£2,035,976	£2,007,504	£1,979,032
				10	£4,700	£2,580,576	£2,552,104	£2,523,632	£2,495,160	£2,466,688	£2,438,215	£2,409,743	£2,381,271	£2,352,799	£2,324,327	£2,295,855	£2,267,383	£2,238,911
				11	£4,950	£2,840,455	£2,811,983	£2,783,511	£2,755,039	£2,726,566	£2,698,094	£2,669,622	£2,641,150	£2,612,678	£2,584,206	£2,555,734	£2,527,262	£2,498,790

												tesidual Land Value (
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level		Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£77,852	£67,374	£56,897	£46,420	£35,942	£25,465	£14,987	£4,510			Negative RLV		
				3	£2,950 £3,200	£171,518	£161,287	£151,055	£140,824	£130,592	£120,361	£110,129	£99,898	£89,666	£79,434	£69,029	£58,552	£48,074
				- 4	£3,200 £3,450	£262,327 £352.508	£252,464 £342.645	£242,601 £332.783	£232,739 £322.920	£222,876 £313.057	£213,013 £303.195	£203,150 £293.332	£193,288 £283,469	£183,310 £273.606	£173,078 £263.744	£162,847 £253.881	£152,615 £244.018	£142,384 £234.156
				6	£3,700	£332,308 £442.690	£342,043 £432,827	£332,763	£322,520 £413.102	£313,037 £403,239	£303,133	£253,532 £383,513	£203,403 £373.651	£273,000 £363.788	£203,744 £353,925	£233,001 £344.062	£244,010	£234,130
				7	£3,950	£532.871	£523.008	£513,146	£503.283	£493,420	£483,558	£473,695	£463.832	£453,969	£444.107	£434,244	£424,381	£414,519
				8	£4,200	£623,053	£613,190	£603,327	£593,464	£583,602	£573,739	£563,876	£554,014	£544,151	£534,288	£524,425	£514,563	£504,700
				9	£4,450	£713,234	£703,371	£693,509	£683,646	£673,783	£663,920	£654,058	£644,195	£634,332	£624,470	£614,607	£604,744	£594,881
				10	£4,700	£800,560	£791,312	£782,064	£772,816	£763,568	£754,102	£744,239	£734,377	£724,514	£714,651	£704,788	£694,926	£685,063
				11	£4,950	£884,971	£875,723	£866,475	£857,227	£847,979	£838,731	£829,483	£820,235	£810,987	£801,739	£792,491	£783,243	£773,995
Houses 40% AH	PDL (Existing	555	30								Re	sidual Land Value (£/						
10	Dwelling)	555	30	1	£2,450							Negative RLV						
				2	£2,700	£203.092	£175,759	£148.427	£121.094	£93,762	£66,429	£39.097	£11.765			Negative RLV		
				3	£2,950	£447,439	£420,748	£394.057	£367,366	£340.675	£313.984	£287.293	£260,602	£233.911	£207.220	£180.076	£152.744	£125.412
				4	£3,200	£684.331	£658,602	£632.873	£607.144	£581,415	£555,686	£529,958	£504.229	£478.199	£451,508	£424.817	£398.126	£371,435
				5	£3,450	£919.587	£893,858	£868,129	£842,400	£816,671	£790,942	£765,214	£739,485	£713,756	£688.027	£662,298	£636,569	£610.841
				6	£3,700	£1.154.843	£1.129.114	£1.103.385	£1.077.656	£1.051.927	£1.026.198	£1.000,470	£974,741	£949.012	£923.283	£897,554	£871.825	£846.097
				7	£3,950	£1,390,099	£1,364,370	£1,338,641	£1.312.912	£1,287,183	£1.261.454	£1,235,726	£1.209.997	£1.184.268	£1.158.539	£1.132.810	£1.107.081	£1.081.353
				8	£4,200	£1,625,355	£1,599,626	£1,573,897	£1.548.168	£1,522,439	£1,496,710	£1,470,982	£1,445,253	£1,419,524	£1,393,795	£1,368,066	£1,342,337	£1,316,609
				9	£4,450	£1,860,611	£1,834,882	£1,809,153	£1,783,424	£1,757,695	£1,731,966	£1,706,238	£1,680,509	£1,654,780	£1,629,051	£1,603,322	£1,577,593	£1,551,865
				10	£4,700	£1,860,611 £2.088.416	£1,834,882 £2.064.291	£1,809,153 £2.040.166	£1,783,424 £2.016.040	£1,757,695 £1.991.915	£1,731,966 £1.967.222	£1,706,238 £1,941,494	£1,680,509 £1.915.765	£1,654,780 £1,890,036	£1,629,051 £1.864.307	£1,603,322 £1,838,578	£1,577,593 £1,812,849	£1,551,865 £1,787,121
				11	£4,700 £4,950	£2,088,416 £2,308,619	£2,064,291 £2,284,494	£2,040,166 £2,260,368	£2,016,040 £2,236,243	£1,991,915 £2,212,118	£1,967,222 £2.187.993	£1,941,494 £2,163,868	£1,915,765 £2,139,742	£1,890,036 £2,115,617	£1,864,307 £2.091.492	£1,838,578 £2.067.367	£1,812,849 £2.043.242	£1,787,121 £2.019.116
			1	11	14,530	£2,3U8,619	12,284,494	±2,26U,368	±2,236,243	±2,212,118	£2,187,993	12,163,868	12,139,742	£2,115,617	12,091,492	±2,Ub/,3b/	£2,043,242	12,019,116

											,	Residual Land Value (E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£9,436	£563						Negative RLV					
				3	£2,950	£90,411	£81,747	£72,947	£64,074	£55,201	£46,328	£37,455	£28,583	£19,710	£10,837	£1,964	Negat	
				4	£3,200 £3,450	£169,713	£161,049	£152,384	£143,720	£135,055	£126,390	£117,726	£109,061	£100,397	£91,732	£83,068	£74,348	£65,475
				5	£3,450 £3,700	£246,785 £323,154	£238,432 £314.802	£230,080 £306,450	£221,728 £298.098	£213,376 £289,746	£205,024 £281.393	£196,671 £273.041	£188,319 £264,689	£179,699 £256,337	£171,034 £247,985	£162,370 £239.632	£153,705 £231.280	£145,040 £222.928
				7	£3,700	£323,134 £399.524	£314,802	£300,430	£230,058	£265,746 £366.116	£251,353 £357.763	£273,041 £349,411	£204,009	£230,337 £332.707	£247,565 £324.354	£235,032 £316,002	£231,280 £307,650	£222,328
				8	£4,200	£475.894	£467.542	£459.190	£450.838	£442.485	£434,133	£425,781	£417.429	£409.077	£400.724	£392.372	£384.020	£375,668
				9	£4,450	£552,264	£543,912	£535,560	£527,208	£518,855	£510,503	£502,151	£493,799	£485,446	£477,094	£468,742	£460,390	£452,038
				10	£4,700	£628,634	£620,282	£611,930	£603,577	£595,225	£586,873	£578,521	£570,169	£561,816	£553,464	£545,112	£536,760	£528,408
				11	£4,950	£705,004	£696,652	£688,300	£679,947	£671,595	£663,243	£654,891	£646,538	£638,186	£629,834	£621,482	£613,130	£604,777
Houses 50%	PDL (Existing	470	30								Re	sidual Land Value (£)	Ha)					
10	Dwelling)	470	3U	1	£2,450							Negative RLV						
				2	£2,700	£24,615	£1,468						Negative RLV					
				3	£2,950	£235.856	£213,252	£190.295	£167.149	£144.003	£120.856	£97.710	£74.563	£51.417	£28.271	£5,124	Negati	ive RLV
				4	£3,200	£442.730	£420.127	£397,524	£374,921	£352.317	£329,714	£307.111	£284.508	£261.905	£239.301	£216.698	£193,951	£170.805
				5	£3,450	£643.786	£621.998	£600.209	£578,421	£556,632	£534.844	£513.056	£491.267	£468,779	£446,176	£423,573	£400,969	£378.366
				6	£3,700	£843.012	£821.223	£799,435	£777.647	£755.858	£734.070	£712.281	£690,493	£668,705	£646,916	£625,128	£603,340	£581.551
				7	£3,950	£1.042.238	£1.020.449	£998.661	£976.872	£955.084	£933,296	£911.507	£889,719	£867,930	£846,142	£824,354	£802,565	£780,777
				8	£4,200	£1,241,463	£1,219,675	£1.197.887	£1.176.098	£1.154.310	£1.132.521	£1.110.733	£1.088.945	£1.067.156	£1.045.368	£1.023.580	£1.001,791	£980.003
				9	£4.450	£1,440,689	£1,418,901	£1,397,112	£1,375,324	£1,353,536	£1,331,747	£1,309,959	£1,000,545	£1,067,130 £1,266,382	£1,244,594	£1,222,805	£1,201,017	£1.179.229
				10	£4,700	£1,639,915	£1.618.127	£1.596.338	£1,574,550	£1,552,761	£1.530.973	£1,509,185	£1,487,396	£1,465,608	£1,443,819	£1,422,031	£1,400,243	£1.378.454
				11	£4,950	£1,839,141	£1,817,352	£1,795,564	£1,773,776	£1,751,987	£1,730,575	£1,708,410	£1,686,622	£1,664,834	£1,643,045	£1,621,257	£1,599,469	£1,577,680
			L		,	22,033,272	22,027,002	22,733,304	24,773,770	24,734,307	22,130,233	22,700,420	22,000,022	22,004,034	22,043,043	24,024,237	11,000,400	11,377,000

Nepside RLV
Position RLV
Position RLV Lowerset Visibility Test 1 (RLV <250,00
RLV exceeding Visibility Test 2 (RLV £250,000 ha)
RLV exceeding Visibility Test 2 (RLV £250,000 ha)
RLV exceeding Visibility Test 4 (RLV £250,000 ha)
RLV exceeding Visibility Test 4 (RLV £250,000 ha)
RLV exceeding Visibility Test 4 (RLV £250,000 ha)

dix IIa - POC Residential Results v7.xlsx

DISIP Housing Development Consultants

Table	1h: Re	lsubize	Land	Value	Results	hv	Value	Level	&	CII R:	ate -	10	Unit	Scheme	- Flats

											,	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£112,620	£101,190	£89,760	£78,076	£66,371	£54,667	£42,962	£31,258	£19,553	£7,849		Negative RLV	
				2	£2,700	£216,563	£205,545	£194,371	£182,941	£171,511	£160,081	£148,652	£137,222	£125,792	£114,362	£102,932	£91,502	£79,925
				3	£2,950 £3,200	£317.306	£306.288	£295.270	£284.252	£273.235	£262.217	£251.199	£240.181	£229.163	£218.146	£207.128	£196.110	£184.683
				4	£3,200 £3.450	£418,049 £518.792	£407,031 £507.775	£396,013 £496.757	£384,996 £485,739	£373,978 £474.721	£362,960 £463.703	£351,942 £452.685	£340,924 £441.668	£329,907 £430,650	£318,889 £419,632	£307,871 £408.614	£296,853 £397,596	£285,835 £386,579
				- 5	£3,450 £3,700	£518.792 £619.536	£507.775 £608.518	£496,757 £597,500	£485,739 £586,482	£474.721 £575.464	£463,703 £564,447	£452.685 £553.429	£441.668 £542.411	£430.650 £531.393	£419.632 £520.375	£408.614 £509.357	£397,596 £498,340	£386,579 £487,322
				7	£3,950	£720.279	£709,318	£698.243	£580,482 £687.225	£575,404 £676.208	£564,447 £665,190	£654.172	£542,411	£632,136	£520,373	£509,337	£599,083	£588.065
				8	£4,200	£817.724	£807.392	£797.061	£786,730	£776,399	£765,933	£754,915	£743,897	£732.880	£721.862	£710.844	£699.826	£688,808
				9	£4,450	£912.021	£901,690	£891,358	£881.027	£870.696	£860,365	£850.034	£839,703	£829,372	£819.041	£808.710	£798,379	£788.047
				10	£4,700	£1,006,318	£995,987	£985,655	£975,324	£964,993	£954,662	£944,331	£934,000	£923,669	£913,338	£903,007	£892,676	£882,344
				11	£4,950	£1,100,615	£1,090,284	£1,079,952	£1,069,621	£1,059,290	£1,048,959	£1,038,628	£1,028,297	£1,017,966	£1,007,635	£997,304	£986,973	£976,641
Flats 10 0% AH	PDL (Existing	620	75								Re	sidual Land Value (£/	Ha)					
10 U% AH	Dwelling)	020	/3	1	£2,450	£734,476	£659,933	£585,391	£509,191	£432,857	£356,523	£280,189	£203,856	£127,522	£51,188		Negative RLV	
				2	£2,700	£1,412,365	£1,340,509	£1,267,636	£1,193,094	£1,118,551	£1,044,009	£969,466	£894,924	£820,382	£745,839	£671,297	£596,754	£521,248
				3	£2,950	£2.069.386	£1.997.531	£1,925,675	£1.853.820	£1.781.965	£1.710.109	£1.638.254	£1.566.399	£1,494,543	£1.422.688	£1.350.833	£1.278.978	£1.204.457
				4	£3,200	£2,726,407	£2.654.552	£2,582,697	£2.510.841	£2.438.986	£2.367.131	£2,295,275	£2,223,420	£2.151.565	£2,079,709	£2.007.854	£1,935,999	£1.864.144
				5	£3.450	£3,383,428	£3,311,573	£3,239,718	£3,167,862	£3.096.007	£3.024.152	£2,952,297	£2.880.441	£2,808,586	£2,736,731	£2.664.875	£2,593,020	£2.521.165
				6	£3,700	£4,040,450	£3,968,594	£3,896,739	£3.824.884	£3,753,028	£3,681,173	£3,609,318	£3,537,463	£3,465,607	£3,393,752	£3,321,897	£3,250,041	£3,178,186
				7	£3,950	£4,697,471	£4,625,616	£4,553,760	£4,481,905	£4,410,050	£4,338,194	£4,266,339	£4,194,484	£4,122,628	£4,050,773	£3,321,037	£3,907,063	£3,835,207
				-	£4,200	£4,697,471 £5.332.980	£5,265,603	£4,553,760 £5.198.226	£4,481,905 £5.130.850	£5,063,473	£4,338,194 £4,995,216	£4,266,339 £4,923,360	£4,194,484 £4.851.505	£4,122,628 £4,779,650	£4,050,773 £4,707,794	£3,978,918 £4.635.939	£3,907,063 £4,564,084	£3,835,207 £4,492,229
				0	£4,200													
	I			9		£5,947,961	£5,880,584	£5,813,207	£5,745,830	£5,678,454	£5,611,077	£5,543,700	£5,476,323	£5,408,947	£5,341,570	£5,274,193	£5,206,817	£5,139,440
	i			10	£4,700	£6,562,941	£6,495,564	£6,428,188	£6,360,811	£6,293,434	£6,226,058	£6,158,681	£6,091,304	£6,023,927	£5,956,551	£5,889,174	£5,821,797	£5,754,420
				11	£4,950	£7,177,922	£7,110,545	£7,043,168	£6,975,792	£6,908,415	£6,841,038	£6,773,661	£6,706,285	£6,638,908	£6,571,531	£6,504,155	£6,436,778	£6,369,401
												Paridual Land Value (

											1	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level		Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£58,099	£48,660	£39,221	£29,782	£20,343	£10,904	£1,464			Negati	ve RLV		
				2	£2,700	£143.219	£134.001	£124.783	£115.566	£106.348	£97.131	£87,908	£78.468	£69.029	£59,590	£50.151	£40.712	£31.273
				3	£2,950	£226,532	£217,647	£208,762	£199,876	£190,712	£181,494	£172,277	£163,059	£153,841	£144,624	£135,406	£126,189	£116,971
				4	£3,200 £3,450	£307,777	£298,892	£290,006	£281,121	£272,236	£263,350	£254,465	£245,580	£236,694	£227,809	£218,924	£210,038	£201,153
				5	£3,450 £3,700	£389,022	£380,136	£371,251	£362,366	£353,480	£344,595	£335,710	£326,824	£317,939	£309,054	£300,168	£291,283	£282,398
				7	£3,700 £3,950	£470,266 £551.511	£461,381 £542.625	£452,496 £533.740	£443,610 £524.855	£434,725 £515.969	£425,840 £507.084	£416,954 £498.199	£408,069 £489,313	£399,184 £480.428	£390,298 £471.543	£381,413 £462.657	£372,528 £453,772	£363,642 £444.887
				9	£4,200	£632,755	£623,870	£533,740 £614.985	£524,855 £606.099	£515,969 £597.214	£507,084 £588,329	£498,199 £579.443	£489,313 £570.558	£480,428 £561.673	£471,543 £552.787	£462,657 £543,902	£453,772 £535.017	£944,887 £526.131
				9	£4,450	£032,733	£705.115	£696,229	£600,055	£678.459	£669.573	£575,443 £660.688	£570,338 £651.803	£501,073	£532,767 £634.032	£545,502 £625.147	£555,017 £616.261	£607.376
				10	£4,700	£793,597	£785,265	£776.934	£768,588	£759.703	£750.818	£741.932	£733.047	£724,162	£715.276	£706.391	£697,506	£688.620
				11	£4,950	£869,643	£861,311	£852,980	£844,648	£836,317	£827,985	£819,654	£811,322	£802,990	£794,659	£786,327	£777,996	£769,664
Flats 20% AH	PDL (Existing	500	75								Re	sidual Land Value (£/	Ha)					
10	Dwelling)	500	/5	1	£2,450	£378,908	£317,348	£255,789	£194,229	£132,670	£71,110	£9,550			Negati	ve RLV		
				2	£2,700	£934,035	£873,920	£813,805	£753,690	£693,576	£633,461	£573,310	£511,750	£450,191	£388,631	£327,072	£265,512	£203,953
				3	£2,950	£1,477,386	£1,419,438	£1,361,490	£1,303,542	£1,243,774	£1,183,659	£1,123,544	£1,063,429	£1,003,314	£943,199	£883,084	£822,969	£762,855
				4	£3,200	£2.007.242	£1,949,294	£1.891.346	£1.833.398	£1,775,450	£1.717.503	£1.659.555	£1.601.607	£1.543.659	£1.485.711	£1.427.763	£1.369.816	£1.311.868
				5	£3,450	62,537,097	£2,479,150	F2 421 202	62.363.254	62.305.306	62.247.358	62.189.411	62.131.463	62.073.515	62.015.567	£1.957.619	£1.899.671	£1.841.724
				6	£3,700	£3,066,953	£3,009,005	£2.951.058	£2.893.110	£2.835,162	£2,777,214	£2,719,266	£2.661.319	£2,603,371	£2,545,423	£2,487,475	£2,429,527	£2,371,579
				7	£3,950	£3,596,809	£3,538,861	£3,480,914	£3,422,966	£3,365,018	£3,307,070	£3,249,122	£3,191,174	£3,133,227	£3.075.279	£3.017.331	£2,959,383	£2.901.435
	I .			8	£4,200	£4,126,665	£4.068.717	£4.010.769	£3,952,822	£3,894,874	£3,836,926	£3,778,978	£3,721,030	£3,663,082	£3,605,135	£3,547,187	£3,489,239	£3,431,291
	i		1	- 0	£4,450													
	I .			9		£4,656,521	£4,598,573	£4,540,625	£4,482,677	£4,424,730	£4,366,782	£4,308,834	£4,250,886	£4,192,938	£4,134,990	£4,077,043	£4,019,095	£3,961,147
	i		1	10	£4,700	£5,175,631	£5,121,295	£5,066,959	£5,012,533	£4,954,585	£4,896,638	£4,838,690	£4,780,742	£4,722,794	£4,664,846	£4,606,898	£4,548,951	£4,491,003
				11	£4,950	£5,671,583	£5,617,247	£5,562,911	£5,508,575	£5,454,239	£5,399,903	£5,345,566	£5,291,230	£5,236,894	£5,182,558	£5,128,222	£5,073,886	£5,019,550

											1	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£39.608	£31.113	£22.618	£14.123	£5.627				Negati				
				2	£2,700	£116,736	£108,441	£100,145	£91,849	£83,426	£74,931	£66,436	£57,940	£49,445	£40,950	£32,455	£23,960	£15,464
				3	£2,950	£192,664	£184,368	£176,072	£167,776	£159,480	£151,184	£142,889	£134,593	£126,297	£118,001	£109,705	£101,409	£93,113
				4	£3,200	£266,025	£258,029	£250,032	£242,035	£234,038	£226,041	£218,045	£210,048	£202,051	£193,928	£185,633	£177,337	£169,041
				5	£3,450 £3,700	£339,145 £412.266	£331,149 £404.269	£323,152 £396,272	£315,155 £388,275	£307,158 £380,278	£299,161	£291,165 £364.285	£283,168 £356,288	£275,171 £348.291	£267,174 £340.294	£259,177 £332,298	£251,181 £324.301	£243,184 £316,304
				7	£3,700 £3,950						£372,282							
				- 8	£4,200	£485,386 £558.506	£477,389 £550,509	£469,392 £542.512	£461,395 £534,515	£453,398 £526,519	£445,402 £518.522	£437,405 £510.525	£429,408 £502.528	£421,411 £494.531	£413,414 £486.535	£405,418 £478.538	£397,421 £470.541	£389,424 £462,544
				9	£4,450	£631.626	£623.629	£615.632	£607.635	£599.639	£591.642	£583.645	£575.648	£567.651	£559.655	£551.658	£543.661	£535.664
				10	£4,700	£704.746	£696,749	£688.752	£680.756	£672.759	£664.762	£656,765	£648.768	£640,772	£632,775	£624.778	£616.781	£608.784
				11	£4,950	£777.331	£769.833	£761.872	£753.876	£745.879	£737.882	£729.885	£721.888	£713.892	£705.895	£697.898	£689,901	£681,904
Flats 30% AH	PDL (Existing	450	75								Re	sidual Land Value (£/	Ha)					
10	Dwelling)	450	/5	1	£2,450	£258,315	£202,911	£147,507	£92,104	£36,700				Negat	ive RLV			
				2	£2,700	£761,324	£707,221	£653,118	£599,014	£544,084	£488,680	£433,276	£377,873	£322,469	£267,066	£211,662	£156,258	£100,855
				3	£2,950	£1,256,503	£1,202,399	£1,148,296	£1,094,192	£1,040,089	£985,986	£931,882	£877,779	£823,675	£769,572	£715,469	£661,365	£607,262
				4	£3,200	£1.734.948	£1.682.795	£1.630.642	£1,578,489	£1.526.336	£1.474.182	£1.422.029	£1.369.876	£1.317.723	£1.264.750	£1.210.647	£1.156.544	£1.102.440
				5	£3,450	£2.211.818	£2,159,665	£2,107,512	£2.055.359	£2,003,206	£1.951.053	£1.898.900	£1.846,747	£1.794.594	£1.742.441	£1,690,288	£1.638.134	£1.585.981
				6	£3,700	£2,688,688	£2.636.535	£2,584,382	£2,532,229	£2,480,076	£2,427,923	£2,375,770	£2,323,617	£2.271.464	£2,219,311	£2.167.158	£2.115.005	£2.062.852
				7	£3,950	£3,165,558	£3,113,405	£3.061.252	£3,009,099	£2,956,946	£2,904,793	£2.852.640	£2.800.487	£2,748,334	£2,696,181	£2,644,028	£2,591,875	£2.539.722
	I .			8	£4,200	£3,642,429	£3,590,276	f3.538.123	£3,485,970	63,433,817	£3,381,664	£3,329,510	£3,277,357	£3,225,204	f3.173.051	£3,120,898	£3,068,745	£3.016.592
	I .			9	£4,450	£4,119,299	£4.067.146	£4.014.993	£3,962,840	£3,910,687	£3,858,534	£3,806,381	£3,754,228	£3,702,075	£3,649,922	£3,597,769	£3,545,616	£3,493,462
	I .			10	£4,700	£4,596,169	£4,544,016	£4,491,863	£4,439,710	£4,387,557	£4,335,404	£4,283,251	£4,231,098	£4,178,945	£4,126,792	£4,074,639	£4,022,486	£3,970,333
	I .			11	£4,950	£5,069,550	£4,544,016 £5.020.647	£4,491,863 £4.968.733	£4,439,710 £4,916,580	£4,387,557 £4.864.427	£4,335,404 £4.812.274	£4,283,251 £4,760,121	£4,231,098 £4,707,968	£4,178,945 £4.655.815	£4,126,792 £4.603.662	£4,074,639 £4,551,509	£4,022,486 £4,499,356	£3,970,333 £4,447,203
				11	14,530	15,069,550	£5,020,647	14,968,733	14,916,580	14,864,427	14,812,274	14,/60,121	14,/0/,968	14,000,810	14,603,662	14,551,509	14,499,356	14,447,203

												Residual Land Value (
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² OIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£3,009						Negat	ive RLV					
				2	£2,700	£68,706	£61,532	£54,358	£47,184	£40,011	£32,837	£25,663	£18,489	£11,316	£4,142		Negative RLV	
				3	£2,950	£133,323	£126,318	£119,312	£112,307	£105,302	£98,296	£91,291	£84,186	£77,012	£69,839	£62,665	£55,491	£48,318
				4	£3,200	£197,440	£190,434	£183,429	£176,424	£169,418	£162,413	£155,407	£148,402	£141,397	£134,391	£127,386	£120,380	£113,375
				5	£3,450 £3,700	£259,251 £320,997	£252,498 £314.244	£245,745 £307.491	£238,992 £300,738	£232,239 £293,985	£225,487 £287.232	£218,734 £280.480	£211,981 £273,727	£205,228 £266,974	£198,475 £260.221	£191,502 £253.468	£184,497 £246.715	£177,491 £239.963
				7	£3,700	£320,997 £382.743	£314,244 £375,990	£307,491 £369.237	£300,738 £362.484	£293,985 £355,731	£287,232 £348,978	£280,480 £342.225	£2/3,/2/ £335,473	£266,974 £328,720	£260,221 £321.967	£253,468 £315,214	£246,715 £308,461	£239,963 £301.708
				8	£4,200	£444,488	£437.736	£430,983	£424,230	£417.477	£410.724	£403,971	£397.219	£390,466	£383,713	£376,960	£370.207	£363,454
				9	£4.450	£506,234	£499,481	£492,729	£485,976	£479.223	£472,470	£465,717	£458,964	£452.212	£445,459	£438,706	£431,953	£425,200
				10	£4,700	£567,980	£561,227	£554,475	£547,722	£540,969	£534,216	£527,463	£520,710	£513,957	£507,205	£500,452	£493,699	£486,946
				11	£4,950	£629,726	£622,973	£616,220	£609,468	£602,715	£595,962	£589,209	£582,456	£575,703	£568,950	£562,198	£555,445	£548,692
Flats 10 40% AH	PDL (Existing	380									Re	sidual Land Value (£						
10	Dwelling)	380	75	1	£2,450	£19.623						Negat	ive RLV					
				2	£2,700	£448.080	£401.295	£354,510	£307.725	£260,939	£214.154	£167.369	£120.583	£73.798	£27.013		Negative RLV	
			1	3	£2,950	£869,499	£823,812	£778.125	£732,438	£686,750	£641.063	£595,376	£549,041	£502.255	£455,470	£408,685	£361.900	£315.114
				4	£3,200	£1,287,650	£1,241,963	£1,196,275	£1,150,588	£1,104,901	£1,059,213	£1,013,526	£967,839	£922,152	£876,464	£830,777	£785.090	£739,402
				5	£3.450	£1,690,767	£1,646,726	£1,602,686	£1,558,646	£1,514,605	£1,470,565	£1,426,524	£1.382.484	£1.338.444	£1,294,403	£1,248,927	£1,203,240	£1.157.553
				6	£3,700	£2,090,767	£2,049,728	£2,002,000 £2,005,376	£1,550,040 £1,961,336	£1,514,605	£1,470,363 £1,873,255	£1,420,324 £1,829,215	£1,382,484 £1,785,175	£1,330,444 £1,741,134	£1,697,094	£1,653,054	£1,609,013	£1,157,533 £1,564,973
				7	£3,950	£2,496,147	£2,452,107	£2,408,067	£2,364,026	£2.319.986	£2,275,946	£2.231.905	£2.187.865	£2.143.825	£2.099.784	£2.055.744	£2.011.704	£1,967,663
	I		l	- 0	£4,200													
	I		l	0	£4,200	£2,898,838	£2,854,798	£2,810,757	£2,766,717	£2,722,676	£2,678,636	£2,634,596	£2,590,555	£2,546,515	£2,502,475	£2,458,434	£2,414,394	£2,370,354
	I		l	9		£3,301,528	£3,257,488	£3,213,448	£3,169,407	£3,125,367	£3,081,327	£3,037,286	£2,993,246	£2,949,206	£2,905,165	£2,861,125	£2,817,085	£2,773,044
	I		l	10	£4,700	£3,704,219	£3,660,178	£3,616,138	£3,572,098	£3,528,057	£3,484,017	£3,439,977	£3,395,936	£3,351,896	£3,307,856	£3,263,815	£3,219,775	£3,175,735
				11	£4,950	£4,106,909	£4,062,869	£4,018,829	£3,974,788	£3,930,748	£3,886,707	£3,842,667	£3,798,627	£3,754,586	£3,710,546	£3,666,506	£3,622,465	£3,578,425

											,	Residual Land Value (E)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² OL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450							Negative RLV						
				2	£2,700	£41,570	£35,341	£29,111	£22,881	£16,651	£10,421	£4,191				ive RLV		
				3	£2,950	£98,405	£92,321	£86,163	£79,933	£73,704	£67,474	£61,244	£55,014	£48,784	£42,554	£36,325	£30,095	£23,865
				4	£3,200 £3,450	£154,085 £209.375	£148,001 £203,510	£141,917 £197.597	£135,834 £191,514	£129,750 £185,430	£123,666 £179.347	£117,583 £173,263	£111,499 £167,179	£105,416	£99,332	£93,248 £148,928	£87,147	£80,917 £136.761
				5	£3,450 £3,700	£209,375 £262.996	£203,510 £257.132	£197,597 £251.267	£191,514 £245.403	£185,430 £239,539	£179,347 £233.674	£173,263 £227.810	£167,179 £221.946	£161,096 £216.082	£155,012 £210,217	£148,928 £204.353	£142,845 £198,489	£136,761 £192.441
				7	£3,700	£202,550 £316.617	£237,132 £310.753	£231,287 £304.889	£243,403 £299,025	£233,333 £293.160	£253,074 £287.296	£227,010 £281,432	£221,540 £275.567	£210,002	£210,217	£204,333	£150,405	£192,441 £246.246
				8	£4,200	£370,239	£364.375	£358.510	£352.646	£346.782	£340.917	£335,053	£329.189	£323,324	£317,460	£311.596	£305,731	£299.867
				9	£4,450	£423,860	£417,996	£412,132	£406,267	£400,403	£394,539	£388,674	£382,810	£376,946	£371,081	£365,217	£359,353	£353,488
				10	£4,700	£477,482	£471,617	£465,753	£459,889	£454,024	£448,160	£442,296	£436,431	£430,567	£424,703	£418,839	£412,974	£407,110
				11	£4,950	£531,103	£525,239	£519,375	£513,510	£507,646	£501,782	£495,917	£490,053	£484,189	£478,324	£472,460	£466,596	£460,731
Flats											P.	sidual Land Value (£)	Wall					
10 50% AH	PDL (Existing	220	70									sidual tallu value (£)						
10 50% AH	PDL (Existing Dwelling)	330	75	1	£2,450							Negative RLV	,					
10 50% AH		330	75	1 2	£2,450 £2,700	£271,111	£230,482	£189,852	£149,223	£108,594	£67,964		.~,		Negati	ive RLV		
10 50% AH		330	75	1 2 3		£271,111 £641,769	£230,482 £602.093	£189,852 £561,934	£149,223 £521.304	£108,594 £480.675		Negative RLV	£358.787	£318.158	Negat £277.528	ive RLV £236.899	£196.270	£155,641
10 50% AH		330	75	1 2 3	£2,700						£67,964	Negative RLV £27,335		£318,158 £687,493			£196,270 £568.351	£155,641 £527,722
10 50% AH		330	75	1 2 3 4	£2,700 £2,950	£641,769 £1,004,900	£602,093 £965,224	£561,934 £925,548	£521,304 £885,872	£480,675 £846,196	£67,964 £440,046 £806,521	Negative RLV £27,335 £399,416 £766,845	£358,787 £727,169	£687,493	£277,528 £647,817	£236,899 £608,141	£568,351	£527,722
10 50% AH		330	75	1 2 3 4 5	£2,700 £2,950 £3,200	£641,769 £1,004,900 £1,365,487	£602,093 £965,224 £1,327,241	£561,934 £925,548 £1,288,679	£521,304 £885,872 £1,249,003	£480,675 £846,196 £1,209,327	£67,964 £440,046 £806,521 £1,169,651	Negative RLV £27,335 £399,416 £766,845 £1,129,975	£358,787 £727,169 £1,090,300	£687,493 £1,050,624	£277,528 £647,817 £1,010,948	£236,899 £608,141 £971,272	£568,351 £931,596	£527,722 £891,921
10 50% AH		330	75	1 2 3 4 5	£2,700 £2,950 £3,200 £3,450	£641,769 £1,004,900 £1,365,487 £1,715,192	£602,093 £965,224 £1,327,241 £1,676,946	£561,934 £925,548 £1,288,679 £1,638,701	£521,304 £885,872 £1,249,003 £1,600,455	£480,675 £846,196 £1,209,327 £1,562,210	£67,964 £440,046 £806,521 £1,169,651 £1,523,964	Regative RtV £27,335 £399,416 £766,845 £1,129,975 £1,485,718	£358,787 £727,169 £1,090,300 £1,447,473	£687,493 £1,050,624 £1,409,227	£277,528 £647,817 £1,010,948 £1,370,982	£236,899 £608,141 £971,272 £1,332,736	£568,351 £931,596 £1,294,491	£527,722 £891,921 £1,255,051
10 50% AH		330	75	1 2 3 4 5 6 7	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950	£641,769 £1,004,900 £1,365,487 £1,715,192 £2,064,897	£602,093 £965,224 £1,327,241 £1,676,946 £2,026,651	£561,934 £925,548 £1,288,679 £1,638,701 £1,988,406	£521,304 £885,872 £1,249,003 £1,600,455 £1,950,160	£480,675 £846,196 £1,209,327 £1,562,210 £1,911,914	£67,964 £440,046 £806,521 £1,169,651 £1,523,964 £1,873,669	Regative RtV £27,335 £399,416 £766,845 £1,129,975 £1,485,718 £1,835,423	£358,787 £727,169 £1,090,300 £1,447,473 £1,797,178	£687,493 £1,050,624 £1,409,227 £1,758,932	£277,528 £647,817 £1,010,948 £1,370,982 £1,720,687	£236,899 £608,141 £971,272 £1,332,736 £1,682,441	£568,351 £931,596 £1,294,491 £1,644,196	£527,722 £891,921 £1,255,051 £1,605,950
10 SO% AH		330	75	1 2 3 4 5 6 7 8	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200	£641,769 £1,004,900 £1,365,487 £1,715,192 £2,064,897 £2,414,602	£602,093 £965,224 £1,327,241 £1,676,946 £2,026,651 £2,376,356	£561,934 £925,548 £1,288,679 £1,638,701 £1,988,406 £2,338,110	£521,304 £885,872 £1,249,003 £1,600,455 £1,950,160 £2,299,865	£480,675 £846,196 £1,209,327 £1,562,210 £1,911,914 £2,261,619	£67,964 £440,046 £806,521 £1,169,651 £1,523,964 £1,873,669 £2,223,374	Negative RLV £27,335 £399,416 £766,845 £1,129,975 £1,485,718 £1,835,423 £2,185,128	£358,787 £727,169 £1,090,300 £1,447,473 £1,797,178 £2,146,883	£687,493 £1,050,624 £1,409,227 £1,758,932 £2,108,637	£277,528 £647,817 £1,010,948 £1,370,982 £1,720,687 £2,070,392	£236,899 £608,141 £971,272 £1,332,736 £1,682,441 £2,032,146	£568,351 £931,596 £1,294,491 £1,644,196 £1,993,900	£527,722 £891,921 £1,255,051 £1,605,950 £1,955,655
10 SO% AH		330	75	1 2 3 4 5 6 7 8	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450	£641,769 £1,004,900 £1,365,487 £1,715,192 £2,064,897 £2,414,602 £2,764,306	£602,093 £965,224 £1,327,241 £1,676,946 £2,026,651 £2,376,356 £2,726,061	£561,934 £925,548 £1,288,679 £1,638,701 £1,988,406 £2,338,110 £2,687,815	£521,304 £885,872 £1,249,003 £1,600,455 £1,950,160 £2,299,865 £2,649,570	£480,675 £846,196 £1,209,327 £1,562,210 £1,911,914 £2,261,619 £2,611,324	£67,964 £440,046 £806,521 £1,169,651 £1,523,964 £1,273,669 £2,223,374 £2,573,079	Negative RLV £27,335 £399,416 £766,845 £1,129,975 £1,485,718 £1,835,423 £2,185,128 £2,534,833	£358,787 £727,169 £1,090,300 £1,447,473 £1,797,178 £2,146,883 £2,496,588	£687,493 £1,050,624 £1,409,227 £1,758,932 £2,108,637 £2,458,342	£277,528 £647,817 £1,010,948 £1,370,982 £1,720,687 £2,070,392 £2,420,096	£236,899 £608,141 £971,272 £1,332,736 £1,682,441 £2,032,146 £2,381,851	£568,351 £931,596 £1,294,491 £1,644,196 £1,993,900 £2,343,605	£527,722 £891,921 £1,255,051 £1,605,950 £1,955,655 £2,305,360
10 50% AH		330	75	1 2 3 4 5 6 7 8 9	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200	£641,769 £1,004,900 £1,365,487 £1,715,192 £2,064,897 £2,414,602	£602,093 £965,224 £1,327,241 £1,676,946 £2,026,651 £2,376,356	£561,934 £925,548 £1,288,679 £1,638,701 £1,988,406 £2,338,110	£521,304 £885,872 £1,249,003 £1,600,455 £1,950,160 £2,299,865	£480,675 £846,196 £1,209,327 £1,562,210 £1,911,914 £2,261,619	£67,964 £440,046 £806,521 £1,169,651 £1,523,964 £1,873,669 £2,223,374	Negative RLV £27,335 £399,416 £766,845 £1,129,975 £1,485,718 £1,835,423 £2,185,128	£358,787 £727,169 £1,090,300 £1,447,473 £1,797,178 £2,146,883	£687,493 £1,050,624 £1,409,227 £1,758,932 £2,108,637	£277,528 £647,817 £1,010,948 £1,370,982 £1,720,687 £2,070,392	£236,899 £608,141 £971,272 £1,332,736 £1,682,441 £2,032,146	£568,351 £931,596 £1,294,491 £1,644,196 £1,993,900	£527,722 £891,921 £1,255,051 £1,605,950 £1,955,655

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Source: Dixon Searle LLP ($D|S|P \mbox{ Housing Development Consultants}$

Table 1i: Residual Land Value Results by Value Level & CIL Rate - 11 Unit Scheme - Houses

											F	esidual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	e Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land . Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land L Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² Cl
				1 2	£2,450 £2,700	£247,127 £374,681	£233,177 £360,731	£219,227 £346,781	£205,277 £332,831	£191,327 £318,881	£177,037 £304,931	£162,566 £290,981	£148,094 £277,031	£133,622 £263,081	£119,151 £249,131	£104,679 £235,181	£90,208 £221,231	£75,736 £207,282
				3 4	£2,950 £3,200	£502,235	£488,285 £615,839	£474,335 £601,889	£460,385 £587,939	£446,435 £573,989	£432,485 £560,039	£418,535 £546,089	£404,585 £532,139	£390,635 £518,189	£376,685 £504,239	£362,735 £490,289	£348,785 £476,339	£334,835 £462,389
				5	£3,450	£629,789 £757,343	£743,393	£729,443	£715,493	£701,543	£687,593	£673,643	£659,693	£645,743	£631,793	£617,843	£603,893	£589,943
				6 7	£3,700 £3,950	£876,800 £996,192	£863,719 £983,111	£850,639 £970,031	£837,558 £956,950	£824,478 £943,870	£811,397 £930,789	£798,317 £917,709	£785,236 £904,628	£772,156 £891,548	£759,075 £878,467	£745,397 £865,387	£731,447 £852,306	£717,497 £839,226
				8	£4,200 £4,450	£1,115,584 £1,234,377	£1,102,503 £1,221,645	£1,089,423 £1,208,815	£1,076,342 £1,195,735	£1,063,262 £1,182,654	£1,050,181 £1,169,574	£1,037,101 £1,156,493	£1,024,020 £1,143,413	£1,010,940 £1,130,332	£997,859 £1,117,252	£984,779 £1,104,171	£971,698 £1,091,091	£958,618 £1,078,010
				10 11	£4,700 £4,950	£1,350,505 £1,466,632	£1,337,772 £1,453,900	£1,325,040 £1,441,167	£1,312,307 £1,428,434	£1,299,574 £1,415,702	£1,286,841 £1,402,969	£1,274,109 £1,390,236	£1,261,376 £1,377,503	£1,248,643 £1,364,771	£1,235,911 £1,352,038	£1,223,178 £1,339,305	£1,210,445 £1,326,573	£1,197,402 £1,313,840
Houses				11	14,930	11,466,632	11,453,900	11,441,167	11,428,434	£1,415,702		sidual Land Value (£)		11,364,771	11,352,038	£1,339,305	11,320,5/3	£1,313,840
11 30% AH	PDL (Existing Dwelling)	785	30	1	£2,450	£586,072	£552,990	£519,907	£486,824	£453,741	£419,852	£385,532	£351,211	£316,891	£282,571	£248,251	£213,931	£179,611
				2	£2,700	£888,572	£855,489	£822,406	£789,323	£756,240	£723,157	£690,074	£656,991	£623,908	£590,826	£557,743	£524,660	£491,577
				3	£2,950 £3,200	£1,191,071 £1,493,571	£1,157,989 £1,460,488	£1,124,906 £1,427,405	£1,091,823 £1,394,322	£1,058,740 £1,361,239	£1,025,657 £1,328,156	£992,574 £1,295,073	£959,491 £1,261,990	£926,408 £1,228,908	£893,325 £1,195,825	£860,242 £1,162,742	£827,159 £1,129,659	£794,076 £1,096,576
				5	£3,450	£1,796,071	£1,762,988	£1,729,905	£1,696,822	£1,663,739	£1,630,656	£1,597,573	£1,564,490	£1,531,407	£1,498,324	£1,465,241	£1,432,158	£1,399,075
				7	£3,700 £3,950	£2,079,367 £2,362,510	£2,048,346 £2,331,489	£2,017,325 £2,300,468	£1,986,304 £2,269,447	£1,955,283 £2,238,426	£1,924,262 £2,207,405	£1,893,241 £2,176,384	£1,862,220 £2,145,364	£1,831,199 £2,114,343	£1,800,178 £2,083,322	£1,767,741 £2,052,301	£1,734,658 £2,021,280	£1,701,575 £1,990,259
				8	£4,200	£2,645,654	£2,614,633	£2,583,612	£2,552,591	£2,521,570	£2,490,549	£2,459,528	£2,428,507	£2,397,486	£2,366,465	£2,335,444	£2,304,423	£2,273,402
				9	£4,450 £4,700	£2,927,377 £3,202,779	£2,897,181 £3,172,582	£2,866,755 £3,142,386	£2,835,734 £3,112,190	£2,804,714 £3,081,994	£2,773,693 £3,051,798	£2,742,672 £3,021,602	£2,711,651 £2,991,406	£2,680,630 £2,961,209	£2,649,609 £2,931,013	£2,618,588 £2,900,817	£2,587,567 £2,870,621	£2,556,546 £2,839,689
				11	£4,950	£3,478,180	£3,447,984	£3,417,787	£3,387,591	£3,357,395	£3,327,199	£3,297,003	£3,266,807	£3,236,611	£3,206,414	£3,176,218	£3,146,022	£3,115,826
											F	esidual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value	e Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CII	Residual Land . Value - £160/m² CIL	Residual Land Value - £180/m² CII	Residual Land L Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² Cll
				2	£2,450 £2,700	£190,675 £301,980	£178,140 £289,807	£165,511 £277,634	£152,883 £265,461	£140,255 £253,288	£127,627 £241,116	£114,999 £228,943	£102,371 £216,770	£89,743 £204,597	£77,114 £192,424	£64,216 £180,065	£51,285 £167,436	£38,353 £154,808
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					£4,700													
				10		£1,164,660	£1,153,246	£1,141,831	£1,130,417	£1,119,003	£1,107,589	£1,096,175	£1,084,760	£1,073,346	£1,061,932	£1,050,518	£1,039,104	£1,027,689
Houses	DD1 /5 1 11			11	£4,950	£1,267,324	£1,153,246 £1,256,213	£1,141,831 £1,245,103	£1,130,417 £1,233,992	£1,119,003 £1,222,881	£1,211,771	£1,200,358	£1,188,943	£1,073,346 £1,177,529	£1,061,932 £1,166,115	£1,050,518 £1,154,701	£1,039,104 £1,143,287	£1,027,689 £1,131,872
Houses 40% AH 11	PDL (Existing Dwelling)	685	30								£1,211,771		£1,188,943					
Houses 40% AH 11		685	30	11 2	£4,950 £2,450 £2,700	£1,267,324 £452,194 £716,158	£1,256,213 £422,465 £687,290	£1,245,103 £392,517 £658,421	£1,233,992 £362,569 £629,553	£1,222,881 £332,621 £600,684	£1,211,771 Re £302,673 £571,815	£1,200,358 sidual Land Value (£) £272,725 £542,947	£1,188,943 (Ha) £242,776 £514,078	£1,177,529 £212,828 £485,210	£1,166,115 £182,880 £456,341	£1,154,701 £152,292 £427,031	£1,143,287 £121,624 £397,083	£1,131,872 £90,956 £367,134
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Negative RLV
Positive RLV beneath Viability Test 1 (RLV <£250,000/ha)
RLV exceeding Viability Test 2 (RLV £250,000/ha)
RLV exceeding Viability Test 3 (RLV £500,000/ha)
RLV exceeding Viability Test 4 (RLV £500,000/ha)
RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)

Table 1j: Residual Land Value Results by Value Level & CIL Rate - 11 Unit Scheme - Flats

												Davidual Land Value /	2)					
								<u> </u>				Residual Land Value (Ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land . Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land . Value - £240/m² CIL
				1	£2,450			,			,	Negative RLV		1		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
				2	£2,700 £2,950	£84,902 £169,303	£75,463 £160,085	£66,024 £150,868	£56,584 £141,650	£47,145 £132,432	£37,706 £123,215	£28,267 £113,997	£18,828 £104,780	£9,389 £95,562	£86,344	Negativ £76,954	e RLV £67,514	£58,075
				4 5	£3,200 £3,450	£251,539 £332,784	£242,654 £323,898	£233,768 £315,013	£224,883 £306,128	£215,998 £297,242	£207,112 £288,357	£198,227 £279,472	£189,143 £270,586	£179,926 £261,701	£170,708 £252,816	£161,490 £243,930	£152,273 £235,045	£143,055 £226,160
				6	£3,700	£414,028	£405,143	£396,258	£387,372	£378,487	£369,602	£360,716	£351,831	£342,946	£334,060	£325,175	£316,290	£307,404
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Flats				11	£4,950	£816,807	£808,476	£800,144	£791,813	£783,481	£775,150	£766,818 esidual Land Value (£/	£758,054	£749,168	£740,283	£731,398	£722,512	£713,627
11 30% AH	PDL (Existing Dwelling)	500	75	1	£2,450							Negative RLV	,					
				2	£2,700 £2,950	£503,371	£447,407	£391,444	£335,481	£279,518	£223,554	£167,591	£111,628	£55,665		Negati		
				4	£3,200	£1,003,772 £1,491,339	£949,122 £1,438,659	£894,473 £1,385,979	£839,823 £1,333,299	£785,173 £1,280,619	£730,523 £1,227,939	£675,873 £1,175,260	£621,223 £1,121,403	£566,573 £1,066,753	£511,923 £1,012,103	£456,247 £957,454	£400,284 £902,804	£344,320 £848,154
				5 6	£3,450 £3,700	£1,973,026 £2,454,713	£1,920,346 £2.402.033	£1,867,666 £2,349,353	£1,814,986 £2,296,673	£1,762,306 £2.243.993	£1,709,626 £2,191,314	£1,656,947 £2.138.634	£1,604,267 £2.085.954	£1,551,587 £2.033.274	£1,498,907 £1,980,594	£1,446,227 £1,927,914	£1,393,547 £1,875,235	£1,340,868 £1,822,555
				7	£3,950	£2,936,400	£2,883,720	£2,831,040	£2,778,360	£2,725,681	£2,673,001	£2,620,321	£2,567,641	£2,514,961	£2,462,281	£2,409,602	£2,356,922	£2,304,242
				9	£4,200 £4,450	£3,418,087 £3,899,774	£3,365,407 £3,847,094	£3,312,727 £3,794,415	£3,260,048 £3,741,735	£3,207,368 £3,689,055	£3,154,688 £3,636,375	£3,102,008 £3,583,695	£3,049,328 £3,531,015	£2,996,648 £3,478,335	£2,943,969 £3,425,656	£2,891,289 £3,372,976	£2,838,609 £3,320,296	£2,785,929 £3,267,616
				10 11	£4,700 £4,950	£4,381,461 £4,842,731	£4,328,781 £4,793,335	£4,276,102 £4,743,938	£4,223,422 £4,694,542	£4,170,742 £4,645,145	£4,118,062 £4,595,749	£4,065,382 £4,546,353	£4,012,702 £4,494,390	£3,960,023 £4,441,710	£3,907,343 £4,389,030	£3,854,663 £4,336,350	£3,801,983 £4,283,670	£3,749,303 £4,230,990
		1	<u> </u>	**	27,530	£-1,042,731	£1,793,333	L-1,7-13,330	L+7,054,542	1-7,043,143				1-1,441,710	1-1,303,030	1-1,530,530	£-1,203,070	1-1,230,330
												Residual Land Value (Ξ)					
Development Scenario	Typical Site Type	Market Floor	Site Density (dph)	Value Level	Value £/m²	Residual Land	Residual Land	Residual Land	Residual Land	Residua Land Value	Residual Land	Residual Land Value - £120/m² CIL	Residual Land	Residual Land	Residual Land	Residual Land Value - £200/m² CIL	Residual Land	Residual Land
Scenario		Area				Value - £0/m² CIL	Value - £20/m² CIL	Value - £40/m² CIL	Value - £60/m² CIL	- £80/m² CIL	Value - £100/m² CIL		Value - £140/m² CIL	Value - £160/m² CIL	. Value - £180/m² CIL	value - £200/m² CIL	Value - £220/m² CIL	. Value - £240/m² CIL
				2	£2,450 £2,700	£36,200	£28,083	£19,965	£11,847	£3,730	000.000	Negative RLV	000 000		tive RLV			
				4	£2,950 £3,200	£109,962 £182,515	£102,035 £174,588	£94,108 £166,661	£86,181 £158,734	£78,071 £150,807	£69,953 £142,879	£61,836 £134,952	£53,718 £127,025	£45,600 £119,098	£37,483 £111,171	£29,365 £103,244	£21,247 £95,317	£13,130 £87,389
				5 6	£3,450 £3,700	£252,889 £322,759	£245,248 £315,118	£237,606 £307,477	£229,965 £299,835	£222,324 £292,194	£214,682 £284,553	£207,041 £276,911	£199,399 £269,270	£191,651 £261,628	£183,724 £253,987	£175,797 £246,346	£167,869 £238,704	£159,942 £231,063
				7	£3,950 £4,200	£392,630 £462,500	£384,988 £454,859	£377,347 £447,217	£369,706 £439,576	£362,064 £431,935	£354,423 £424,293	£346,781 £416,652	£339,140 £409,010	£331,499 £401,369	£323,857 £393,728	£316,216 £386,086	£308,575 £378,445	£300,933 £370,803
				9	£4,450 £4,700	£532,370 £602,241	£524,729 £594,599	£517,088 £586,958	£509,446 £579,317	£501,805 £571,675	£494,163 £564,034	£486,522 £556,392	£478,881 £548,751	£471,239 £541,110	£463,598 £533,468	£455,957 £525,827	£448,315 £518,185	£440,674 £510,544
Flats				11	£4,950	£672,111	£664,470	£656,828	£649,187	£641,546	£633,904	£626,263 esidual Land Value (£/	£618,621	£610,980	£603,339	£595,697	£588,056	£580,414
11 40% AH	PDL (Existing Dwelling)	430	75	1	£2,450						N.C	Negative RLV	пај					
				2	£2,700 £2,950	£214,627	£166,499	£118,370	£70,242	£22,114				-0	tive RLV			
				4	£2,950 £3,200	£651,951 £1,082,106	£604,952 £1,035,107	£557,953 £988,108	£510,955 £941,109	£462,871 £894,111	£414,743 £847,112	£366,614 £800,113	£318,486 £753,114	£270,358 £706,115	£222,229 £659,116	£174,101 £612,117	£125,972 £565,118	£77,844 £518,119
				5	£3,450 £3,700	£1,499,343 £1,913,594	£1,454,038 £1,868,289	£1,408,733 £1,822,984	£1,363,429 £1,777,680	£1,318,124 £1,732,375	£1,272,819 £1,687,070	£1,227,515 £1,641,766	£1,182,210 £1,596,461	£1,136,270 £1,551,156	£1,089,271 £1,505,852	£1,042,272 £1,460,547	£995,273 £1,415,242	£948,274 £1,369,938
				7	£3,950	£2,327,844	£2,282,540	£2,237,235	£2,191,930	£2,146,626	£2,101,321	£2,056,016	£2,010,712	£1,965,407	£1,920,103	£1,874,798	£1,829,493	£1,784,189
				9	£4,200 £4,450	£2,742,095 £3,156,346	£2,696,791 £3,111,042	£2,651,486 £3,065,737	£2,606,181 £3,020,432	£2,560,877 £2,975,128	£2,515,572 £2,929,823	£2,470,267 £2,884,518	£2,424,963 £2,839,214	£2,379,658 £2,793,909	£2,334,353 £2,748,604	£2,289,049 £2,703,300	£2,243,744 £2,657,995	£2,198,439 £2,612,690
				10 11	£4,700 £4,950	£3,570,597 £3,984,848	£3,525,293 £3,939,544	£3,479,988 £3,894,239	£3,434,683 £3,848,934	£3,389,379 £3,803,630	£3,344,074 £3,758,325	£3,298,769 £3,713,020	£3,253,465 £3,667,716	£3,208,160 £3,622,411	£3,162,855 £3,577,106	£3,117,551 £3,531,802	£3,072,246 £3,486,497	£3,026,941 £3,441,192
		•	•			.,,.	.,,	.,	.,,	.,,					, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-,,		
								<u> </u>			1	Residual Land Value (±)	l	I			
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value	Residual Land	Residual Land Value - £120/m² CIL	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land . Value - £240/m² CIL
		Area		1	£2,450	Value - Loyin Cit	Value - 120/111 CIL	Value - E40/III CIE	Value - Looy III CIL	- 100/111 CIL	Value - E100/III Cit		Value - E140/III CIE	Value - 1100/111 Cit	. Value - 1100/III Cit	Value - L200/III CIL	Value - 1220/III Cit	. Value - LE-TO/III CIE
				2	£2,700 £2,950	£25,935	£19,706	£13,476	£7,246	£1,016		Negative RLV		Nogat	ive RLV			
				4 5	£3,200 £3,450	£82,988 £138,735	£76,758 £132,652	£70,528 £126,568	£64,298 £120,484	£58,069 £114,401	£51,839 £108,317	£45,609 £102,233	£39,379 £96,150	£33,149 £90,066	£26,919 £83,972	£20,690 £77,742	£14,460 £71,512	£8,230 £65,282
				6	£3,700	£136,735 £194,415 £248,075	£132,032 £188,332 £242,211	£120,506 £182,248 £236,346	£176,164 £230,482	£170,081 £224,618	£163,997 £218,753	£102,233 £157,914 £212,889	£151,830 £207,025	£145,746 £201,161	£139,663 £195,296	£177,742 £133,579 £189,259	£127,495 £183,175	£121,412
				8	£3,950 £4,200	£301,696	£295,832	£236,346 £289,968 £343,589	£230,482 £284,104 £337,725	£278,239	£218,753 £272,375 £325,996	£212,889 £266,511 £320,132	£207,025 £260,646 £314,268	£201,161 £254,782 £308.403	£195,296 £248,918 £302.539	£189,259 £243,053 £296,675	£183,175 £237,189 £290.810	£177,092 £231,325 £284.946
				10	£4,450 £4,700	£355,318 £408,939	£349,454 £403,075	£397,211	£391,346	£331,861 £385,482	£379,618	£373,753	£367,889	£362,025	£356,160	£350,296	£344,432	£338,567
Flats				11	£4,950	£462,561	£456,696	£450,832	£444,968	£439,103	£433,239	£427,375 esidual Land Value (£/	£421,510	£415,646	£409,782	£403,918	£398,053	£392,189
11 50% AH	PDL (Existing Dwelling)	330	75	1	£2,450							Negative RLV						
				2	£2,700 £2,950	£153,767	£116,831	£79,896	£42,960	£6,024								
				4	£3,200	£492,023	£455,087	£418,151	£381,216	£344,280	£307,344	£270,408	£233,473	£196,537	£159,601	£122,665	£85,730	£48,794
				5 6	£3,450 £3,700	£822,541 £1,152,660	£786,472 £1,116,591	£750,403 £1,080,522	£714,334 £1,044,453	£678,265 £1,008,384	£642,196 £972,315	£606,127 £936,246	£570,058 £900,177	£533,989 £864,108	£497,857 £828,039	£460,921 £791,970	£423,985 £755,901	£387,050 £719,833
				7	£3,950 £4,200	£1,470,801 £1,788,714	£1,436,032 £1,753,946	£1,401,263 £1,719,177	£1,366,495 £1,684,408	£1,331,726 £1,649,639	£1,296,957 £1,614,871	£1,262,189 £1,580,102	£1,227,420 £1,545,333	£1,192,651 £1,510,565	£1,157,883 £1,475,796	£1,122,089 £1,441,027	£1,086,020 £1,406,259	£1,049,951 £1,371,490
				9	£4,450	£2,106,628	£2,071,859	£2,037,090	£2,002,322	£1,967,553	£1,932,784	£1,898,016	£1,863,247	£1,828,478	£1,793,710	£1,758,941	£1,724,172	£1,689,403
				10 11	£4,700 £4,950	£2,424,541 £2,742,455	£2,389,773 £2,707,686	£2,355,004 £2,672,917	£2,320,235 £2,638,149	£2,285,466 £2,603,380	£2,250,698 £2,568,611	£2,215,929 £2,533,843	£2,181,160 £2,499,074	£2,146,392 £2,464,305	£2,111,623 £2,429,537	£2,076,854 £2,394,768	£2,042,086 £2,359,999	£2,007,317 £2,325,230
Key:			Negative RLV															
noy.			Positive RLV benea RLV exceeding Vial															
			RLV exceeding Vial	bility Test 3 (R	RLV £500,000)/ha)												
			RLV exceeding Vial RLV exceeding Vial	bility Test 5 (R	RLV £1,000,0	00/ha)												
			RLV exceeding Vial RLV exceeding Vial											Appendix IIa - PDC Resid	ential Results v7.xlsx			
nment Consultante	Searle LLP (2016)																	

Table 1k: Residual Land Value Results by Value Level & CIL Rate - 15 Unit Scheme - Mixed

											·	Residual Land Value ((£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	e Residual Land Value - £100/m² CIL					Residual Land . Value - £200/m² CIL		
				2 3	£2,450 £2,700	£205,779 £347,377	£190,151 £331,749	£174,494 £316,120	£158,261 £300,492	£142,027 £284,863	£125,793 £269,235	£109,560 £253,606	£93,326 £237,978	£77,093 £222,349	£60,760 £206,721	£44,123 £191,092	£27,486 £175,464	£10,849 £159,390
				4	£2,950 £3,200	£488,975 £630,573	£473,347 £614,944	£457,718 £599,316	£442,090 £583,687	£426,461 £568,059	£410,833 £552,430	£395,204 £536,802	£379,576 £521,173	£363,947 £505,545	£348,319 £489,916	£332,690 £474,288	£317,062 £458,659	£301,433 £443,031
				6	£3,450 £3,700	£769,683 £901,891	£755,063 £887,271	£740,443 £872,651	£725,285 £858,031	£709,657 £843,411	£694,028 £828,791	£678,400 £814,172	£662,771 £799,552	£647,143 £784,932	£631,514 £770,312	£615,886 £755,692 £887,900	£600,257 £741,072	£584,629 £726,227 £858.660
				7 8 9	£3,950 £4,200 £4,450	£1,034,100 £1,166,308 £1,295,119	£1,019,480 £1,151,688 £1,280,903	£1,004,860 £1,137,068 £1,266,686	£990,240 £1,122,448 £1,252,469	£975,620 £1,107,828 £1,238,253	£961,000 £1,093,208 £1,224,036	£946,380 £1,078,588 £1,209,820	£931,760 £1,063,968 £1,195,603	£917,140 £1,049,348 £1,181,387	£902,520 £1,034,728 £1,166,936	£1,020,108 £1,152,316	£873,280 £1,005,488 £1,137,696	£990,868 £1,123,076
				10	£4,700 £4,950	£1,423,572 £1,552,024	£1,409,355 £1,537,808	£1,395,138 £1,523,591	£1,380,922 £1,509,374	£1,256,253 £1,366,705 £1,495,158	£1,352,489 £1,480,941	£1,338,272 £1,466,725	£1,324,056 £1,452,508	£1,309,839 £1,438,292	£1,295,622 £1,424,075	£1,132,316 £1,281,406 £1,409,858	£1,267,189 £1,395,642	£1,252,973 £1,381,425
Mixed	PDL (former				24,550	11,332,024	11,337,000	LIJEGJOJI	11,303,314	11,433,130		esidual Land Value (£,		11,430,232	11,424,073	11,403,030	11,333,042	11,301,423
15 30% AH	commercial)	890	55	1 2	£2,450 £2,700	£656,108 £1,107,580	£606,278	£556,358	£504,599	£452,840	£401,080	£349,321	£297,562	£245,802	£193,728	£140,682	£87,636	£34,591
				3	£2,950	£1,559,051	£1,057,750 £1,509,221	£1,007,920 £1,459,391	£958,090 £1,409,561	£908,260 £1,359,731	£858,430 £1,309,901	£808,600 £1,260,071	£758,770 £1,210,241	£708,940 £1,160,411	£659,109 £1,110,581	£609,279 £1,060,751	£559,449 £1,010,921	£508,199 £961,091
				4 5	£3,200 £3,450	£2,010,522 £2,454,062	£1,960,692 £2,407,448	£1,910,862 £2,360,833	£1,861,032 £2,312,504	£1,811,202 £2,262,674	£1,761,372 £2,212,844	£1,711,542 £2,163,014	£1,661,712 £2,113,184	£1,611,882 £2,063,354	£1,562,052 £2,013,524	£1,512,222 £1,963,694	£1,462,392 £1,913,864	£1,412,562 £1,864,034
				7	£3,700 £3,950	£2,875,596 £3,297,129	£2,828,981 £3,250,515	£2,782,367 £3,203,901	£2,735,752 £3,157,286	£2,689,138 £3,110,672	£2,642,524 £3,064,057	£2,595,909 £3,017,443	£2,549,295 £2,970,828	£2,502,680 £2,924,214	£2,456,066 £2,877,600	£2,409,451 £2,830,985	£2,362,837 £2,784,371	£2,315,505 £2,737,756
				8	£4,200 £4,450	£3,718,663 £4,129,365	£3,672,049 £4,084,037	£3,625,434 £4,038,709	£3,578,820 £3,993,381	£3,532,205 £3,948,053	£3,485,591 £3,902,724	£3,438,977 £3,857,396	£3,392,362 £3,812,068	£3,345,748 £3,766,740	£3,299,133 £3,720,667	£3,252,519 £3,674,052	£3,205,904 £3,627,438	£3,159,290 £3,580,824
				10	£4,700	£4,538,924	£4,493,596	£4,448,268	£4,402,939	£4,357,611	£4,312,283	£4,266,955	£4,221,627	£4,176,298	£4,130,970	£4,085,642	£4,040,314	£3,994,986
		l		11	£4,950	£4,948,483	£4,903,154	£4,857,826	£4,812,498	£4,767,170	£4,721,842	£4,676,513	£4,631,185	£4,585,857	£4,540,529	£4,495,201	£4,449,872	£4,404,544
Development		Market Floor				Residual Land	Residual Land	Residual Land	Residual Land	Residua Land Value		Residual Land Value (Residual Land	(£) Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land
Scenario	Typical Site Type	Area	Site Density (dph)	Value Level	Value £/m²	Value - £0/m² CIL £157,028	Value - £20/m² CIL	Value - £40/m² CIL £129,486	Value - £60/m² CIL	- £80/m² CIL £101,944	Value - £100/m² CIL		£60,419		Value - £180/m² CIL	£18,078	Value - £220/m² CIL	Value - £240/m² (
				2 3	£2,700 £2,950	£283,630 £409,392	£270,372 £396,134	£257,114 £382,876	£243,856 £369,619	£230,598 £356,361	£217,340 £343,103	£204,083 £329,845	£190,825 £316,587	£177,567 £303,329	£163,853 £290,071	£150,082 £276,813	£136,311 £263,555	Negative RLV £122,540 £250,298
				4 5	£3,200 £3,450	£535,155 £660,917	£521,897 £647,659	£508,639 £634,401	£495,381 £621,143	£482,123 £607,885	£468,865 £594,627	£455,607 £581,370	£442,349 £568,112	£429,091 £554,854	£415,834 £541,596	£402,576 £528,338	£389,318 £515,080	£376,060 £501,822
				6 7	£3,700 £3,950	£783,421 £900,844	£771,019 £888,442	£758,617 £876,040	£746,214 £863,637	£733,648 £851,235	£720,390 £838,833	£707,132 £826,430	£693,874 £814,028	£680,616 £801,626	£667,358 £789,223	£654,100 £776,821	£640,842 £764,419	£627,585 £752,016
				8	£4,200 £4,450	£1,018,267 £1,135,690	£1,005,865 £1,123,288	£993,463 £1,110,885	£981,060 £1,098,483	£968,658 £1,086,081	£956,255 £1,073,678	£943,853 £1,061,276	£931,451 £1,048,874	£919,048 £1,036,471	£906,646 £1,024,069	£894,244 £1,011,667	£881,841 £999,264	£869,439 £986,862
				10 11	£4,700 £4,950	£1,251,088 £1,365,175	£1,239,028 £1,353,115	£1,226,968 £1,341,055	£1,214,908 £1,328,995	£1,202,848 £1,316,935	£1,190,787 £1,304,875	£1,178,699 £1,292,814	£1,166,297 £1,280,754	£1,153,894 £1,268,694	£1,141,492 £1,256,634	£1,129,090 £1,244,574	£1,116,687 £1,232,514	£1,104,285 £1,220,454
Mixed 40% AH 15	PDL (former	755	55								Re	esidual Land Value (£,	/Ha)					
	commercial)			2	£2,450 £2,700	£500,670 £904,327	£456,762 £862,056	£412,854 £819,784	£368,946 £777,513	£325,037 £735,241	£281,129 £692,970	£237,221 £650,698	£192,639 £608,427	£147,640 £566,155	£102,641 £522,431	£57,641 £478,523	£12,642 £434,615	Negative RLV £390,707
				3 4	£2,950 £3,200	£1,305,309 £1,706,290	£1,263,037 £1,664.018	£1,220,766 £1,621,747	£1,178,494 £1,579,475	£1,136,223 £1,537,204	£1,093,951 £1,494,932	£1,051,679 £1,452,661	£1,009,408 £1,410,389	£967,136 £1,368,118	£924,865 £1,325,846	£882,593 £1,283,575	£840,322 £1,241,303	£798,050 £1,199,032
				5	£3,450	£2,107,271	£2,065,000	£2,022,728	£1,980,457	£1,938,185	£1,895,914	£1,853,642	£1,811,371	£1,769,099	£1,726,828	£1,684,556	£1,642,285	£1,600,013
				7	£3,700 £3,950	£2,497,865 £2,872,257	£2,458,322 £2,832,714	£2,418,778 £2,793,170	£2,379,234 £2,753,626	£2,339,167 £2,714,082	£2,296,895 £2,674,539	£2,254,623 £2,634,995	£2,212,352 £2,595,451	£2,170,080 £2,555,908	£2,127,809 £2,516,364	£2,085,537 £2,476,820	£2,043,266 £2,437,276	£2,000,994 £2,397,733
				9	£4,200 £4,450	£3,246,649 £3,621,041	£3,207,105 £3,581,497	£3,167,562 £3,541,954	£3,128,018 £3,502,410	£3,088,474 £3,462,866	£3,048,931 £3,423,322	£3,009,387 £3,383,779	£2,969,843 £3,344,235	£2,930,299 £3,304,691	£2,890,756 £3,265,148	£2,851,212 £3,225,604	£2,811,668 £3,186,060	£2,772,125 £3,146,516
				10 11	£4,700 £4,950	£3,988,976 £4,352,733	£3,950,524 £4,314,280	£3,912,071 £4,275,827	£3,873,619 £4,237,375	£3,835,166 £4,198,922	£3,796,714 £4,160,470	£3,758,171 £4,122,017	£3,718,627 £4,083,565	£3,679,083 £4,045,112	£3,639,539 £4,006,659	£3,599,996 £3,968,207	£3,560,452 £3,929,754	£3,520,908 £3,891,302
											·	Residual Land Value ((£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land . Value - £120/m² CIL	Residual Land Value - £140/m² CII	Residual Land L Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² C
				1	£2,450	£84,550	£72,603	£60,475	£48,231	£35,987	£23,743	£11,499				ive RLV		
				3	£2,700 £2,950	£197,899 £307,752	£186,397 £296,250	£174,879 £284,748	£162,932 £273,246	£150,985 £261,744	£139,037 £250,242 £360,095	£127,090 £238,740 £348,593	£115,143 £227,238	£103,196 £215,737	£91,249 £204,235	£79,301 £192,733 £302,585	£67,354 £181,231 £291,083	£55,171 £169,630
				5 6	£3,200 £3,450 £3,700	£417,604 £527,457 £637.309	£406,102 £515,955 £625.807	£394,600 £504,453 £614.305	£383,098 £492,951 £602.803	£371,597 £481,449 £591.301	£469,947 £579.800	£458,445 £568.298	£337,091 £446,943 £556.796	£325,589 £435,442 £545.294	£314,087 £423,940 £533,792	£412,438 £522.290	£400,936 £510.788	£279,582 £389,434 £499,286
				7 8	£3,950 £4,200	£746,323 £848,891	£735,563 £838,131	£724,158 £827,372	£712,656 £816,612	£701,154 £805,852	£689,652 £795,093	£678,150 £784,333	£666,648 £773,573	£655,146 £762,814	£643,645 £752,054	£632,143 £741,294	£620,641 £730,493	£609,139 £718,991
				9	£4,450 £4.700	£951,459 £1.054.027	£940,699 £1.043.267	£929,940 £1.032.508	£919,180 £1.021.748	£908,420 £1.010.988	£897,661 £1.000.229	£886,901 £989.469	£876,141 £978,709	£865,382 £967.950	£854,622 £957.190	£843,862 £946.431	£833,103 £935.671	£822,343 £924.911
Mixed				11	£4,950	£1,156,595	£1,145,835	£1,135,076	£1,124,316	£1,113,556	£1,102,797	£1,092,037	£1,081,277	£1,070,518	£1,059,758	£1,048,999	£1,038,239	£1,027,479
50% AH	PDL (former commercial)	655	55	1	£2,450	£269,581	£231,488	£192,819	£153,779	£114,740	£75,701	£36,662	rid)		Negat	tive RLV		
				2	£2,700 £2,950	£630,983 £981,237	£594,310 £944,564	£557,585 £907,892	£519,493 £871,219	£481,400 £834,546	£443,308 £797,874	£405,215 £761,201	£367,122 £724,528	£329,030 £687,856	£290,937 £651,183	£252,845 £614,511	£214,752 £577,838	£175,907 £540,849
				4	£3,200	£1,331,491	£1,294,819	£1,258,146	£1,221,473	£1,184,801	£1,148,128	£1,111,455	£1,074,783	£1,038,110	£1,001,437	£964,765	£928,092	£891,419
				5 6	£3,450 £3,700	£1,681,745 £2,032,000	£1,645,073 £1,995,327	£1,608,400 £1,958,654	£1,571,727 £1,921,982	£1,535,055 £1,885,309	£1,498,382 £1,848,636	£1,461,710 £1,811,964	£1,425,037 £1,775,291	£1,388,364 £1,738,618	£1,351,692 £1,701,946	£1,315,019 £1,665,273	£1,278,346 £1,628,600	£1,241,674 £1,591,928
				7 8	£3,950 £4,200	£2,379,580 £2,706,609	£2,345,274 £2,672,303	£2,308,908 £2,637,996	£2,272,236 £2,603,690	£2,235,563 £2,569,384	£2,198,891 £2,535,078	£2,162,218 £2,500,772	£2,125,545 £2,466,466	£2,088,873 £2,432,160	£2,052,200 £2,397,854	£2,015,527 £2,363,547	£1,978,855 £2,329,109	£1,942,182 £2,292,436
				9	£4,450 £4,700	£3,033,637 £3,360,666	£2,999,331 £3,326,360	£2,965,025 £3,292,054	£2,930,719 £3,257,747	£2,896,413 £3,223,441	£2,862,107 £3,189,135	£2,827,800 £3,154,829	£2,793,494 £3,120,523	£2,759,188 £3,086,217	£2,724,882 £3,051,911	£2,690,576 £3,017,604	£2,656,270 £2,983,298	£2,621,964 £2,948,992
				11	£4,950	£3,687,694	£3,653,388	£3,619,082	£3,584,776	£3,550,470	£3,189,135 £3,516,164	£3,481,858	£3,447,551	£3,413,245	£3,378,939	£3,344,633	£3,310,327	£3,276,021
Cey:			Negative RLV Positive RLV benea	th Viahility T	est 1 (RI \/ >c	250 000/ha)												
			RLV exceeding Viab	oility Test 2 (F	RLV £250,000)/ha)												
			RLV exceeding Viab RLV exceeding Viab	oility Test 4 (F	RLV £750,000)/ha)												
			RLV exceeding Viab RLV exceeding Viab	oility Test 6 (F	RLV £1,250,0	00/ha)								Appendix IIa - PDC Resid	ential Results v7.xlsx			
ent Consultants	Searle LLP (2016)	-															

Table 1I: Residual Land Value Results by Value Level & CIL Rate - 20 Unit Scheme - Houses

											R	esidual Land Value (£)					
velopment Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	e Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land . Value - £200/m² CIL	Residual Land . Value - £220/m² CIL	Residual Lar Value - £240/m
				1 2	£2,450 £2,700	£393,037 £622,982	£368,717 £598,661	£344,396 £574,340	£320,075 £550,020	£295,754 £525,699	£271,434 £501,378	£247,113 £477,057	£222,792 £452,737	£198,471 £428,416	£174,151 £404,095	£149,830 £379,774	£124,609 £355,454	£99,347 £331,133
				3 4	£2,950 £3,200	£843,707 £1,058,404	£820,956 £1,035,652	£798,204 £1,012,901	£775,453 £990,150	£752,702 £967,398	£729,951 £944,647	£707,002 £921,896	£682,681 £899,145	£658,360 £876,393	£634,040 £853,642	£609,719 £830,891	£585,398 £808,139	£561,077
				5	£3,450 £3,700	£1,269,836 £1,478,433	£1,247,712 £1,456,310	£1,225,589 £1,434,186	£1,203,465 £1,412,063	£1,181,341 £1,389,939	£1,159,218 £1,367,815	£1,136,592 £1,345,692	£1,113,841 £1,323,568	£1,091,090 £1,301,445	£1,068,338 £1,279,321	£1,045,587 £1,257,198	£1,022,836 £1,235,074	£1,000,08 £1,212,95
				7	£3,950	£1,687,031	£1,664,907	£1,642,784	£1,620,660	£1,598,536	£1,576,413	£1,554,289	£1,532,166	£1,510,042 £1,718,640	£1,487,919	£1,465,795	£1,443,672	£1,421,54
				9	£4,200 £4,450	£1,895,628 £2,104,226	£1,873,505 £2,082,102	£1,851,381 £2,059,979	£1,829,258 £2,037,855	£1,807,134 £2,015,731	£1,785,010 £1,993,608	£1,762,887 £1,971,484	£1,740,763 £1,949,361	£1,927,237	£1,696,516 £1,905,114	£1,674,393 £1,882,990	£1,652,269 £1,860,867	£1,630,14 £1,838,74
				10 11	£4,700 £4,950	£2,312,823 £2,521,421	£2,290,700 £2,499,297	£2,268,576 £2,477,174	£2,246,452 £2,455,050	£2,224,329 £2,432,926	£2,202,205 £2,410,803	£2,180,082 £2,388,679	£2,157,958 £2,366,556	£2,135,835 £2,344,432	£2,113,711 £2,322,309	£2,091,588 £2,300,185	£2,069,464 £2,278,062	£2,047,34 £2,255,93
uses % AH	Greenfield (small settlement	1385	30									idual Land Value (£/					·	
	extension)			2	£2,450 £2,700	£512,657 £812,585	£480,935 £780,862	£449,212 £749,140	£417,489 £717,417	£385,767 £685,694	£354,044 £653,971	£322,321 £622,249	£290,598 £590,526	£258,876 £558,803	£227,153 £527,080	£195,430 £495,358	£162,534 £463,635	£129,583 £431,912
				3	£2,950 £3,200	£1,100,488 £1,380,527	£1,070,812 £1,350,851	£1,041,136 £1,321,175	£1,011,461 £1,291,500	£981,785 £1,261,824	£952,109 £1,232,148	£922,176 £1,202,473	£890,454 £1,172,797	£858,731 £1,143,122	£827,008 £1,113,446	£795,285 £1,083,770	£763,563 £1,054,095	£731,840 £1,024,41
				5	£3,450	£1,656,307	£1,627,451	£1,598,594	£1,569,737	£1,540,880	£1,512,023	£1,482,512	£1,452,836	£1,423,161	£1,393,485	£1,363,809	£1,334,134	£1,304,45
				6 7	£3,700 £3,950	£1,928,391 £2,200,475	£1,899,534 £2,171,618	£1,870,677 £2,142,761	£1,841,821 £2,113,904	£1,812,964 £2,085,048	£1,784,107 £2,056,191	£1,755,250 £2,027,334	£1,726,393 £1,998,477	£1,697,537 £1,969,620	£1,668,680 £1,940,764	£1,639,823 £1,911,907	£1,610,966 £1,883,050	£1,582,11 £1,854,19
				8	£4,200	£2,472,558	£2,443,702	£2,414,845	£2,385,988	£2,357,131	£2,328,274	£2,299,418	£2,270,561	£2,241,704	£2,212,847	£2,183,990	£2,155,134	£2,126,27
				9	£4,450 £4,700	£2,744,642 £3,016,726	£2,715,785 £2,987,869	£2,686,929 £2,959,012	£2,658,072 £2,930,155	£2,629,215 £2,901,299	£2,600,358 £2,872,442	£2,571,501 £2,843,585	£2,542,645 £2,814,728	£2,513,788 £2,785,871	£2,484,931 £2,757,015	£2,456,074 £2,728,158	£2,427,217 £2,699,301	£2,398,36 £2,670,44
			<u> </u>	11	£4,950	£3,288,810	£3,259,953	£3,231,096	£3,202,239	£3,173,382	£3,144,526	£3,115,669	£3,086,812	£3,057,955	£3,029,098	£3,000,242	£2,971,385	£2,942,52
_											R	esidual Land Value (£)					
elopment cenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land . Value - £200/m² CIL	Residual Land L Value - £220/m² CIL	Residual La Value - £240/n
				1 2	£2,450 £2,700	£287,545 £488,056	£266,473 £466,984	£245,401 £445,912	£224,328 £424,840	£203,256 £403,767	£182,184 £382,695	£161,112 £361,623	£139,573 £340,551	£117,685 £319,479	£95,797 £298,407	£73,909 £277,335	£52,021 £256,262	£29,846 £235,190
				3	£2,950 £3,200	£688,567 £877,490	£667,495 £857,778	£646,423 £838,065	£625,351 £818,353	£604,279 £798,641	£583,207 £778,928	£562,134 £759,216	£541,062 £739,504	£519,990 £719,791	£498,918 £699,429	£477,846 £678,357	£456,774 £657,285	£435,702 £636,213
				5	£3,450 £3,700	£1,064,705 £1,249,269	£1,044,993 £1,230,101	£1,025,280 £1,210,932	£1,005,568 £1,191,764	£985,856 £1,172,596	£966,143 £1,153,359	£946,431 £1,133,646	£926,719 £1,113,934	£907,006 £1,094,222	£887,294 £1,074,509	£867,582 £1,054,797	£847,869 £1,035,085	£828,157
				7 8	£3,950 £4,200	£1,431,166 £1,613,063	£1,411,997 £1,593,894	£1,392,829 £1,574,726	£1,373,661 £1,555,557	£1,354,492 £1,536,389	£1,335,324 £1,517,221	£1,316,155 £1,498,052	£1,296,987 £1,478,884	£1,277,819 £1,459,715	£1,258,650 £1,440,547	£1,239,482 £1,421,378	£1,220,313 £1,402,210	£1,201,14 £1,383,04
				9	£4,450 £4,700	£1,794,959 £1,976,856	£1,775,791 £1,957,688	£1,756,622 £1,938,519	£1,737,454 £1,919,351	£1,718,286 £1,900,182	£1,699,117 £1,881,014	£1,679,949 £1,861,846	£1,660,780 £1,842,677	£1,641,612 £1,823,509	£1,622,444 £1,804,340	£1,603,275 £1,785,172	£1,584,107 £1,766,003	£1,564,93 £1,746,83
ouses				11	£4,950	£2,158,753	£2,139,584	£2,120,416	£2,101,247	£2,082,079	£2,062,911	£2,043,742	£2,024,574	£2,005,405	£1,986,237	£1,967,069	£1,947,900	£1,928,73
% AH	Greenfield (small settlement	1200	30	1	£2,450	£375,058	£347,573	£320,088	£292,602	£265,117	£237,631	sidual Land Value (£/ £210,146	(Ha) £182,052	£153,502	£124,953	£96,403	£67,854	£38,930
	extension)			2	£2,700	£636,595	£609,109	£581,624	£554,139	£526,653	£499,168	£471,682	£444,197	£416,712	£389,226	£361,741	£334,255	£306,770
				3	£2,950 £3,200	£898,131 £1,144,552	£870,646 £1,118,840	£843,160 £1,093,129	£815,675 £1,067,417	£788,190 £1,041,705	£760,704 £1,015,993	£733,219 £990,282	£705,733 £964,570	£678,248 £938,858	£650,763 £912,299	£623,277 £884,814	£595,792 £857,328	£568,306 £829,843
				5	£3,450 £3,700	£1,388,746 £1,629,482	£1,363,034 £1,604,479	£1,337,322	£1,311,611 £1,554,475	£1,285,899	£1,260,187	£1,234,475	£1,208,764	£1,183,052	£1,157,340	£1,131,628 £1,375,822	£1,105,917 £1,350,110	£1,080,20
					13,700	11.529.482		£1,579,477		£1,529,472	£1,504,381	£1,478,669	£1,452,957	£1,427,245	£1,401,534			£1,324,39
				7	£3,950	£1,866,738	£1,841,736	£1,816,734	£1,791,731	£1,766,729	£1,741,727	£1,716,724	£1,691,722	£1,666,720	£1,641,718	£1,616,715	£1,591,713	£1,566,71
				7 8	£4,200	£1,866,738 £2,103,995	£1,841,736 £2,078,992	£2,053,990	£1,791,731 £2,028,988	£2,003,986	£1,978,983	£1,953,981	£1,928,979	£1,903,976	£1,878,974	£1,616,715 £1,853,972	£1,591,713 £1,828,970	£1,803,96
				7 8 9	£4,200 £4,450 £4,700	£1,866,738 £2,103,995 £2,341,251 £2,578,508	£1,841,736 £2,078,992 £2,316,249 £2,553,506	£2,053,990 £2,291,247 £2,528,503	£1,791,731 £2,028,988 £2,266,244 £2,503,501	£2,003,986 £2,241,242 £2,478,499	£1,978,983 £2,216,240 £2,453,496	£1,953,981 £2,191,238 £2,428,494	£1,928,979 £2,166,235 £2,403,492	£1,903,976 £2,141,233 £2,378,490	£1,878,974 £2,116,231 £2,353,487	£1,616,715 £1,853,972 £2,091,228 £2,328,485	£1,591,713 £1,828,970 £2,066,226 £2,303,483	£1,803,96 £2,041,22 £2,278,48
				7 8 9	£4,200 £4,450	£1,866,738 £2,103,995 £2,341,251	£1,841,736 £2,078,992 £2,316,249	£2,053,990 £2,291,247	£1,791,731 £2,028,988 £2,266,244	£2,003,986 £2,241,242	£1,978,983 £2,216,240 £2,453,496 £2,690,753	£1,953,981 £2,191,238	£1,928,979 £2,166,235	£1,903,976 £2,141,233	£1,878,974 £2,116,231	£1,616,715 £1,853,972 £2,091,228	£1,591,713 £1,828,970 £2,066,226	£1,566,71: £1,803,96: £2,041,22: £2,278,48: £2,515,73:
elopment	Total Section	Market Floor	Cita Dancik, Idak)	7 8 9 10 11	£4,200 £4,450 £4,700 £4,950	£1,866,738 £2,103,995 £2,341,251 £2,578,508	£1,841,736 £2,078,992 £2,316,249 £2,553,506	£2,053,990 £2,291,247 £2,528,503	£1,791,731 £2,028,988 £2,266,244 £2,503,501	£2,003,986 £2,241,242 £2,478,499	£1,978,983 £2,216,240 £2,453,496 £2,690,753	£1,953,981 £2,191,238 £2,428,494 £2,665,751	£1,928,979 £2,166,235 £2,403,492	£1,903,976 £2,141,233 £2,378,490	£1,878,974 £2,116,231 £2,353,487	£1,616,715 £1,853,972 £2,091,228 £2,328,485	£1,591,713 £1,828,970 £2,066,226 £2,303,483	£1,803,96 £2,041,22 £2,278,48 £2,515,73
	Typical Site Type	Market Floor Area	Site Density (dph)	7 8 9	£4,200 £4,450 £4,700 £4,950	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764	£1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762	£2,053,990 £2,291,247 £2,528,503 £2,765,760	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758	£2,003,986 £2,241,242 £2,478,499 £2,715,755	£1,978,983 £2,216,240 £2,453,496 £2,690,753	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (s	£1,928,979 £2,166,235 £2,403,492 £2,640,748	£1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land	£1,878,974 £2,116,231 £2,353,487 £2,590,744 Residual Land	£1,616,715 £1,853,972 £2,091,228 £2,328,485 £2,565,742	£1,591,713 £1,828,970 £2,056,226 £2,303,483 £2,540,739 Residual Land Value - £220/m² CIL	£1,803,96 £2,041,22 £2,278,48 £2,515,73
	Typical Site Type		Site Density (dph)	7 8 9 10 11 Value Level	£4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565	£1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762 Residual Land Value - £20/m² CIL £145,158 £309,532	£2,053,990 £2,291,247 £2,528,503 £2,765,760 Residual Land Value - £40/m² CIL £127,466 £292,499	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465	£2,003,986 £2,241,242 £2,478,499 £2,715,755 Residua Land Value -£80/m² CIL £92,080 £258,432	£1,978,983 £2,216,240 £2,453,496 £2,690,753 R Residual Land Value - £100/m² CIL £74,387 £241,399	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (Residual Land Value - £120/m² CIL £556,694 £224,366	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² CIL £38,804 £207,932	£1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £20,671 £190,299	£1,878,974 £2,116,231 £2,353,487 £2,590,744 Residual Land Value - £180/m² CIL £2,539 £173,266	£1,616,715 £1,853,972 £2,091,228 £2,328,485 £2,565,742 Residual Land Value - £200/m² CIL	£1,591,713 £1,828,970 £2,056,226 £2,303,483 £2,540,739 Residual Land Value - £220/m² CIL Negative RLV £138,670	£1,803,96 £2,041,22 £2,278,48 £2,515,73 Residual La Value - £240/t
	Typical Site Type		Site Density (dph)	7 8 9 10 11 Value Level	£4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,200	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402	£1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762 Residual Land Value - £20/m² CIL £145,158 £309,532 £473,451 £637,369	£2,053,990 £2,291,247 £2,528,503 £2,765,760 Residual Land Value - £40/m² CIL £127,466 £292,499 £456,417 £620,336	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £439,384 £603,302	E2,003,986 £2,241,242 £2,478,499 £2,715,755 Residua Land Value - £80/m² CIL £92,080 £258,432 £422,551 £586,269	£1,978,983 £2,216,240 £2,453,496 £2,690,753 Residual Land Value - £100/m² CIL £74,387 £241,399 £405,517 £569,236	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (Residual Land Value - £120/m² CIL £56,694 £224,366 £388,284 £552,203	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² CIL £38,804 £207,332 £371,251 £535,169	E1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £20,671 £190,299 £354,217 £518,136	£1,878,974 £2,116,231 £2,353,487 £2,559,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103	E1,616,715 £1,853,972 £2,091,228 £2,238,485 £2,565,742 Residual Land Value - £200/m² CIU £156,232 £320,151 £484,069	£1,591,713 £1,828,970 £2,066,226 £2,033,483 £2,540,739 Residual Land Value - £220/m² CIL Negative RLV £138,670 £303,117 £467,036	£1,803,96 £2,041,22 £2,278,48 £2,515,73 Residual La Value - £240/t £120,978 £286,084 £450,003
	Typical Site Type		Site Density (dph)	7 8 9 10 11 Value Level	£4,200 £4,450 £4,700 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,200 £3,700	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402 £811,543 £964,592	E1,841,736 E2,078,992 E2,316,249 E2,553,506 E2,790,762 Residual Land Value - £20/m² CIL E1,45,158 £309,532 £473,451 £637,369 £795,609 £948,658	£2,053,990 £2,291,247 £2,528,503 £2,765,760 Residual Land Value - £40/m² CIL £127,466 £292,499 £456,417 £620,336 £779,675 £932,724	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £439,384 £603,302 £763,741 £916,789	E2,003,986 E2,241,242 E2,478,499 E2,715,755 Residua Land Value - £80/m² CIL E92,080 £258,432 £422,351 £586,269 £747,806 £90,855	£1,978,983 £2,216,240 £2,453,496 £2,690,753 Residual Land Value - £100/m² CIL £74,387 £241,399 £405,317 £569,236 £731,872 £884,921	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (: Residual Land Value - £120/m² CIL £56,694 £224,366 £388,284 £552,203 £715,938 £866,987	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² CIL £38,804 £207,332 £371,251 £535,169 £699,088 £853,053	E1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² ClL £20,671 £190,299 £354,217 £518,136 £682,054 £837,119	E1,878,974 E2,116,231 £2,353,487 £2,550,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103 £665,021 £821,185	E1,616,715 E1,833,972 E2,091,228 E2,328,485 E2,365,742 Residual Land Value - £200/m² CIL £156,232 £320,151 £484,069 £647,988 £805,250	E1,591,713 E1,828,970 E2,066,226 E2,303,483 E2,540,739 Residual Land Value - £220/m² CIL Negative RLV E138,670 E303,317 E467,036 E789,316	£1,803,96 £2,041,22 £2,278,48 £2,515,73 Residual La Value - £240/s £120,978 £286,084 £450,003 £613,921 £773,382
	Typical Site Type		Site Density (dph)	7 8 9 10 11 Value Level 1 2 3 4 5	£4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,200 £3,450	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402 £811,543	£1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762 Residual Land Value - £20/m² CIL £145,158 £309,532 £473,451 £637,369 £795,609	£2,053,990 £2,291,247 £2,528,503 £2,765,760 Residual Land Value - £40/m² CIL £127,466 £292,499 £456,417 £620,336 £779,675	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £439,384 £603,302 £763,741	£2,003,986 £2,241,242 £2,478,499 £2,715,755 Residua Land Value -£80/m² CIL £92,080 £258,432 £422,351 £586,269 £747,806	£1,978,983 £2,216,240 £2,453,496 £2,690,753 R Residual Land Value - £100/m² CIL £74,387 £241,399 £405,317 £559,236 £731,872	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (Residual Land Value - £120/m² CIL £56,694 £224,366 £388,284 £552,203 £715,938	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² CIL £38,804 £207,332 £371,251 £535,169 £699,088	£1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £20,671 £190,299 £354,217 £518,136 £682,054	£1,878,974 £2,116,231 £2,353,487 £2,590,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103 £665,021	E1,616,715 E1,853,972 E2,091,228 E2,328,485 E2,555,742 Residual Land Value - £200/m² CIL £156,232 £320,151 £484,069 £647,988	E1,591,713 E1,828,970 E2,056,226 E2,303,483 E2,540,739 Residual Land Value - £220/m² CIL Negative RLV E138,670 E303,117 E467,036 E630,955	£1,803,96 £2,041,22 £2,278,48 £2,515,73 Residual La Value - £240/s £120,978 £286,084 £450,003 £613,927 £773,382 £926,431
	Typical Site Type		Site Density (dph)	7 8 9 10 11 Value Level 1 2 3 4 5 6	£4,200 £4,450 £4,700 £4,750 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,450 £3,700 £3,950	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402 £811,543 £964,592 £1,117,641	E1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762 Residual Land Value - £20/m² CIL £145,158 £309,532 £473,451 £637,369 £795,609 £948,658 £1,101,707	£2,053,990 £2,291,247 £2,528,503 £2,765,760 Residual Land Value - £40/m² CIL £127,466 £292,499 £456,417 £620,336 £779,675 £932,724 £1,085,773	E1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £439,384 £603,302 £763,741 £916,789 £1,069,838	E2,003,986 E2,241,242 E2,478,499 E2,7715,755 Residua Land Value - £80/m² CIL £92,080 £258,432 £422,351 £586,269 £747,806 £747,806 £1,053,904	£1,978,983 £2,216,240 £2,453,496 £2,690,753 Residual Land Value - £100/m² CIL £74,387 £241,399 £405,317 £569,236 £731,872 £1,037,970	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (Residual Land Value - £120/m² CIL £56,694 £224,366 £388,284 £552,203 £715,938 £68,987 £1,022,036	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² ClL £38,804 £207,332 £371,251 £535,169 £699,088 £853,053 £1,006,102	E1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £190,299 £354,217 £193,296 £354,217 £518,136 £682,054 £837,119	£1,878,974 £2,116,231 £2,353,487 £2,5590,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103 £665,021 £821,185	E1,616,715 E1,853,972 E2,091,228 E2,328,485 E2,328,485 E2,565,742 Residual Land Value - £200/m² CIL £156,232 £320,151 £484,069 £647,988 £805,250 £958,299	E1,591,713 E1,828,970 E2,066,226 E2,303,483 E2,540,739 Residual Land Value - £220/m² CIL Negative RLV £138,670 £303,117 £467,036 £630,955 £789,316	E1,803,96 £2,041,22 £2,278,46 £2,515,72 Residual Lt Value - £240/6 £120,977 £126,000 £613,922 £773,383 £926,833 £1,279,382
enario			Site Density (dph)	7 8 9 10 11 11 Value Level 1 2 3 4 5 6 7 7	£4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,200 £3,200 £3,350 £3,950 £4,450 £4,450	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402 £811,543 £964,592 £1,117,641 £1,267,555 £1,416,257	E1,841,736 £2,078,992 £2,316,249 £2,553,506 £2,790,762 Residual Land Value - £20/m² CIL £145,158 £309,532 £473,369 £795,609 £948,658 £1,101,707 £1,252,062 £1,400,763	E2,053,990 E2,291,247 E2,528,503 E2,765,760 Residual Land Value - £40/m² CIL E127,466 E292,499 £456,417 £620,336 E779,675 £932,724 £1,085,773 £1,236,567	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £430,302 £763,741 £916,789 £1,069,838 £1,221,073 £1,369,774	E2,003,986 E2,241,242 E2,478,499 E2,715,755 Residua Land Value - £80/m² CIL £92,080 £758,432 £422,351 £586,269 £747,806 £90,855 £1,053,904 £1,205,578 £1,354,280	£1,978,983 £2,216,240 £2,453,496 £2,690,753 Residual Land Value - £100/m² CIL £74,387 £241,399 £405,317 £569,236 £731,872 £884,921 £1,037,970 £1,190,084 £1,487,486 £1,636,187	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (£ Residual Land Value - £120/m² CIL £55,694 £224,366 £388,284 £552,203 £715,938 £868,987 £1,022,036 £1,174,589 £1,323,291 £1,477,1992 £1,620,693	E1,928,979 £2,166,235 £2,403,492 £2,640,748 E) Residual Land Value - £140/m² CIL £38,804 £207,332 £371,251 £699,088 £853,053 £1,006,102 £1,159,095 £1,307,796 £1,456,497 £1,605,198	E1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £20,671 £190,299 £354,217 £518,136 £682,054 £837,119 £990,168 £1,143,217 £1,292,302	£1,878,974 £2,116,231 £2,353,487 £2,550,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103 £665,021 £821,185 £974,234 £1,127,283 £1,127,6807	E1,616,715 £1,853,972 £2,091,228 £2,091,228 £2,328,485 £2,565,742 Residual Land Value - £200/m² CIL £156,232 £320,151 £484,069 £647,988 £805,250 £958,299 £1,111,348 £1,261,313	E1,591,713 E1,828,970 E2,066,226 E2,033,483 E2,540,739 Residual Land Value - £220/m² CIL Negative RLV E138,670 E303,117 £467,036 £630,955 £789,316 £942,365 £789,316 £942,365	£1,803.96 £2,041.22 £2,278.46 £2,515,773 Residual LE Value - £240/6 £120,977 £286,0840 £450,000 £613,922 £773,383 £1,079,48 £1,203,22 £1,379,02
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Houses 50%	Greenfield (small settlement	Area	Negative RLV Positive RLV benea RLV exceeding Vial RLV exceeding Vial	7 8 9 10 111 Value Level 1 2 3 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	E4,200 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,450 £3,200 £3,300 £3,300 £3,450 £4,700 £4,950 £2,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,100 £3,950 £3,100 £3	£1,866,738 £2,103,995 £2,341,251 £2,578,508 £2,815,764 Residual Land Value - £0/m² CIL £162,647 £326,565 £490,484 £654,402 £811,543 £964,592 £1,117,641 £1,267,556 £1,416,257 £1,564,959 £1,713,660 £212,148 £425,955 £639,762 £853,568 £1,058,534 £1,258,163	E1,841,736 E2,078,992 E2,316,249 E2,533,506 E2,790,762 Residual Land Value - £20/m² CIL E145,158 £309,532 £473,451 £637,369 £795,609 £948,658 £1,101,707 £1,252,062 £1,400,763 £1,549,464 £1,698,165 £189,337 £403,738 £617,544 £831,351 £1,037,751 £1,237,380 £1,437,009 £1,633,124 £1,633,124 £1,633,124 £1,633,124 £1,633,124	E2,053,990 E2,291,247 E2,528,503 £2,765,760 Residual Land Value - £40/m² ClL £127,466 £292,499 £456,417 £620,336 £779,675 £1,385,773 £1,236,567 £1,385,268 £1,533,970 £1,682,671 £166,259 £381,520 £595,327 £809,134 £1,016,967 £1,216,596 £1,416,225 £1,612,914 £1,808,872 £2,000,830	£1,791,731 £2,028,988 £2,266,244 £2,503,501 £2,740,758 Residual Land Value - £60/m² CIL £109,773 £275,465 £439,384 £603,302 £763,741 £916,789 £1,069,838 £1,221,073 £1,518,475 £1,667,176	E2,003,986 E2,241,242 E2,478,499 E2,715,755 Residua Land Value - £80/m² CIL £92,080 £758,432 £422,351 £586,269 £747,806 £90,855 £1,053,904 £1,205,578 £1,354,280 £1,502,981 £1,651,682 £120,104 £337,085 £550,892 £764,699 £975,400 £1,175,029 £1,374,658 £1,572,494 £1,776,6452 £1,960,410	£1,978,983 £2,216,240 £2,453,496 £2,690,753 Residual Land Value - £100/m² CIL £74,387 £741,399 £405,317 £569,236 £731,872 £1,037,970 £1,190,004 £1,338,785 £1,487,486 £1,636,187 Residual Land Value - £100/m² CIL £743,887 £7405,317 £1,940,94 £1,338,785 £1,487,486 £1,536,187 £1,487,486 £1,536,187 £1,487,486 £1,536,487 £1,536,616 £1,155,283 £1,552,283 £1,746,241 £1,940,199	£1,953,981 £2,191,238 £2,428,494 £2,665,751 esidual Land Value (£ Residual Land Value - £120/m² CIL £56,694 £224,366 £388,284 £552,203 £715,938 £868,987 £1,022,036 £1,174,589 £1,323,291 £1,620,693 idual Land Value (£/ £73,949 £292,651 £506,457 £720,264 £933,832 £1,333,090 £1,333,090 £1,333,090 £1,532,073 £1,732,073 £1,333,090	£1,928,979 £2,166,235 £2,403,492 £2,640,748 £) Residual Land Value - £140/m² CIL £38,804 £207,332 £371,251 £535,169 £699,088 £853,053 £1,006,102 £1,159,095 £1,307,796 £1,456,497 £1,605,198 Ha) £50,613 £270,433 £484,240 £698,047 £911,854 £1,112,678 £1,312,307 £1,511,863 £1,705,821 £1,899,779	E1,903,976 £2,141,233 £2,378,490 £2,615,746 Residual Land Value - £160/m² CIL £190,299 £354,217 £518,136 £682,054 £1,143,217 £1,292,302 £1,441,003 £1,589,704 £26,962 £248,216 £462,023 £675,829 £889,636 £1,091,894 £1,291,523 £1,491,152 £1,688,611 £1,879,569	E1,878,974 E2,116,231 E2,353,487 E2,559,744 Residual Land Value - £180/m² CIL £2,539 £173,266 £337,184 £501,103 £665,021 £821,185 £974,234 £1,127,283 £1,276,807 £1,425,508 £1,574,209 £3,311 £225,999 £439,805 £653,612 £867,419 £1,071,110 £1,270,739 £1,470,368 £1,665,401 £1,859,359 £2,053,317	E1,616,715 E1,833,972 E2,091,228 E2,091,228 E2,328,485 E2,565,742 Residual Land Value - £200/m² CIL E156,232 E320,151 E484,069 E647,988 E805,250 E958,299 E1,111,348 £1,261,313 £1,410,014 £1,558,715 £203,781 £417,588 £631,395 £845,202 £1,050,327 £1,249,956 £1,449,956 £1,449,956 £1,449,956 £1,449,956 £1,449,956 £1,449,956	E1,591,713 E1,828,970 E2,066,226 E2,033,483 E2,540,739 Residual Land Value - £220/m² CIL Negative RIV E138,670 E303,317 E467,036 E503,955 E789,316 E942,365 E1,095,414 £1,245,818 £1,394,519 £1,543,221 Negative RIV E180,874 £395,371 £609,177 £822,984 £1,029,543 £1,229,172 £1,428,801 £1,428,801 £1,428,801 £1,649,980 £1,818,938	£1,803,96 £2,041,22 £2,278,48 £2,515,73

Table 1m: Residual Land Value Results by Value Level & CIL Rate - 25 Unit Scheme - Flats

												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land L Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land . Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CII	Residual Land . Value - £240/m² CIL
		_		2	£2,450 £2,700	£114,163	£95,011	£75,859	£56,707	£37,276	£17,648	Negative RLV			Negative RLV			
				3	£2,950 £3,200	£288,539 £461,236	£270,101 £442,797	£251,663 £424,359	£233,225 £405,921	£214,787 £387,483	£196,349 £369,045	£177,910 £350,607	£159,472 £332,169	£140,515 £313,731	£121,363 £295,292	£102,210 £276,854	£83,058 £258,416	£63,906 £239,978
				5	£3,450	£633,932	£615,494	£597,056	£578,618	£560,180	£541,741	£523,303	£504,865	£486,427	£467,989	£449,551	£431,113	£412,675
				6 7	£3,700 £3,950	£800,661 £961,906	£783,413 £944,658	£766,165 £927,410	£748,917 £910,161	£731,668 £892,913	£714,420 £875,665	£696,000 £858,416	£677,562 £841,168	£659,123 £823,920	£640,685 £806,672	£622,247 £789,423	£603,809 £772,175	£585,371 £754,927
				8	£4,200 £4,450	£1,123,151 £1,280,888	£1,105,903 £1,264,116	£1,088,654 £1,247,343	£1,071,406 £1,230,571	£1,054,158 £1,213,799	£1,036,909 £1,197,026	£1,019,661 £1,180,254	£1,002,413 £1,163,482	£985,165 £1,146,409	£967,916 £1,129,161	£950,668 £1,111,913	£933,420 £1,094,664	£916,171 £1,077,416
				10 11	£4,700 £4,950	£1,437,552	£1,420,780 £1,577,444	£1,404,008	£1,387,235	£1,370,463	£1,353,690 £1,510,355	£1,336,918	£1,320,146	£1,303,373 £1,460,037	£1,286,601	£1,269,829	£1,253,056 £1,409,720	£1,236,284
Flats	DDI /6			11	14,950	£1,594,216	£1,5//,444	£1,560,672	£1,543,899	£1,527,127		£1,493,582 esidual Land Value (£/	£1,476,810 (Ha)	11,460,037	£1,443,265	£1,426,493	£1,409,720	£1,392,948
25 30% AH	PDL (former commercial)	1050	100	1	£2,450							Negative RLV						
				2	£2,700 £2,950	£397,089	£330,474	£263,858	£197,242	£129,654	£61,383	2512.212			Negative RLV		****	
				4	£3,200	£1,003,614 £1,604,298	£939,482 £1,540,165	£875,349 £1,476,032	£811,217 £1,411,900	£747,084 £1,347,767	£682,951 £1,283,635	£618,819 £1,219,502	£554,686 £1,155,369	£488,746 £1,091,237	£422,130 £1,027,104	£355,515 £962,972	£288,899 £898,839	£222,283 £834,706
				5	£3,450	£2,204,981	£2,140,848	£2,076,716	£2,012,583	£1,948,451	£1,884,318	£1,820,185	£1,756,053	£1,691,920	£1,627,788	£1,563,655	£1,499,522	£1,435,390
				6 7	£3,700 £3,950	£2,784,909 £3,345,761	£2,724,915 £3,285,767	£2,664,921 £3,225,773	£2,604,927 £3,165,779	£2,544,933 £3,105,784	£2,484,939 £3,045,790	£2,420,869 £2,985,796	£2,356,736 £2,925,802	£2,292,603 £2,865,808	£2,228,471 £2,805,814	£2,164,338 £2,745,820	£2,100,206 £2,685,826	£2,036,073 £2,625,832
				8	£4,200	£3,906,612	£3,846,618	£3,786,624	£3,726,630	£3,666,636	£3,606,642	£3,546,648	£3,486,654	£3,426,660	£3,366,665	£3,306,671	£3,246,677	£3,186,683
				9 10	£4,450 £4,700	£4,455,263 £5,000,182	£4,396,924 £4,941,843	£4,338,586 £4,883,504	£4,280,247 £4,825,166	£4,221,909 £4,766,827	£4,163,570 £4,708,488	£4,105,231 £4,650,150	£4,046,893 £4,591,811	£3,987,511 £4,533,472	£3,927,517 £4,475,134	£3,867,523 £4,416,795	£3,807,529 £4,358,457	£3,747,535 £4,300,118
				11	£4,950	£5,545,100	£5,486,762	£5,428,423	£5,370,084	£5,311,746	£5,253,407	£5,195,068	£5,136,730	£5,078,391	£5,020,052	£4,961,714	£4,903,375	£4,845,036
												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land L Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land . Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land . Value - £240/m² CIL
				1 2	£2,450 £2,700	£41,379	£23,994	£6,609				Negative RLV	81	ive RLV				
				3	£2,950	£199,667	£183,337	£167,006	£150,433	£133,469	£116,506	£99,543	£82,580	£65,616	£48,653	£31,322	£13,937	Negative RLV
				4 5	£3,200 £3,450	£353,272 £506,877	£336,941 £490,546	£320,610 £474,215	£304,279 £457,884	£287,948 £441,553	£271,617 £425,222	£255,287 £408,891	£238,956 £392,560	£222,625 £376,229	£206,294 £359,898	£189,963 £343,568	£173,632 £327,237	£157,301 £310,906
				6 7	£3,700 £3,950	£660,481 £807,626	£644,150 £792,349	£627,819 £777,072	£611,489 £761,795	£595,158 £746,518	£578,827 £731,241	£562,496 £715,964	£546,165 £699,769	£529,834 £683,439	£513,503 £667,108	£497,172 £650,777	£480,841 £634,446	£464,510 £618,115
				8	£4,200 £4,450	£951,045 £1,094,464	£935,768 £1,079,187	£920,491 £1,063,910	£905,214 £1,048,633	£889,937 £1,033,355	£874,659 £1,018,078	£859,382 £1,002,801	£844,105 £987,524	£828,828 £972,247	£813,551 £956,970	£798,274 £941,693	£782,997 £926,416	£767,720 £911,139
				10	£4,700	£1,235,697	£1,220,842	£1,205,986	£1,191,131	£1,176,275	£1,161,419	£1,146,220	£1,130,943	£1,115,666	£1,100,389	£1,085,112	£1,069,835	£1,054,558
Flats				11	£4,950	£1,375,042	£1,360,186	£1,345,331	£1,330,475	£1,315,620	£1,300,764	£1,285,909 esidual Land Value (£/	£1,271,053	£1,256,198	£1,241,342	£1,226,487	£1,211,631	£1,196,775
40% AH	PDL (former commercial)	930	100	1	£2,450						N.C.	Negative RLV	naj					
				2	£2,700	£143,926	£83,457	£22,989						ive RLV		1		
				3 4	£2,950 £3,200	£694,495 £1,228,772	£637,692 £1,171,969	£580,889 £1,115,166	£523,243 £1,058,363	£464,241 £1,001,560	£405,239 £944,756	£346,236 £887,953	£287,234 £831,150	£228,231 £774,347	£169,229 £717,544	£108,944 £660,741	£48,476 £603,938	Negative RLV £547,134
				5	£3,450	£1,763,049	£1,706,246	£1,649,443	£1,592,640	£1,535,837	£1,479,033	£1,422,230	£1,365,427	£1,308,624	£1,251,821	£1,195,018	£1,138,214	£1,081,411
				6 7	£3,700 £3,950	£2,297,326 £2,809,133	£2,240,523 £2,755,996	£2,183,720 £2,702,858	£2,126,917 £2,649,721	£2,070,113 £2,596,583	£2,013,310 £2,543,445	£1,956,507 £2,490,308	£1,899,704 £2,433,981	£1,842,901 £2,377,178	£1,786,098 £2,320,374	£1,729,294 £2,263,571	£1,672,491 £2,206,768	£1,615,688 £2,149,965
				8	£4,200	£3,307,982	£3,254,844	£3,201,707	£3,148,569	£3,095,431	£3,042,294	£2,989,156	£2,936,019	£2,882,881	£2,829,743	£2,776,606	£2,723,468	£2,670,331
				9 10	£4,450 £4,700	£3,806,830 £4,298,077	£3,753,693 £4,246,405	£3,700,555 £4,194,734	£3,647,417 £4,143,063	£3,594,280 £4,091,391	£3,541,142 £4,039,720	£3,488,005 £3,986,853	£3,434,867 £3,933,715	£3,381,729 £3,880,578	£3,328,592 £3,827,440	£3,275,454 £3,774,303	£3,222,317 £3,721,165	£3,169,179 £3,668,027
				11	£4,950	£4,782,754	£4,731,082	£4,679,411	£4,627,740	£4,576,068	£4,524,397	£4,472,726	£4,421,054	£4,369,383	£4,317,711	£4,266,040	£4,214,369	£4,162,697
												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land L Value - £120/m² CIL			Residual Land . Value - £180/m² CIL		Residual Land Value - £220/m² CIL	
				1	£2,450							Negative RLV						
				3	£2,700 £2,950	£63,490	£49,968	£36,135	£22,302	£8,469	<u> </u>				ive RLV			
				4 5	£3,200 £3,450	£190,514 £313,890	£177,519 £300,895	£164,525 £287,901	£151,281 £274,906	£137,784 £261,912	£124,286 £248,917	£110,789 £235,923	£97,291 £222,928	£83,793 £209,934	£70,296 £196,939	£56,798 £183,945	£43,195 £170,950	£29,362 £157,956
				6	£3,700 £3,950	£437,265 £560,641	£424,271 £547,647	£411,276 £534,652	£398,282 £521,658	£385,287 £508,663	£372,293 £495,669	£359,298 £482,674	£346,304 £469,680	£333,310 £456,685	£320,315 £443,691	£307,321 £430,696	£294,326 £417,702	£281,332 £404,707
				8	£4,200 £4,450	£684,017 £801,427	£671,023 £789,271	£658,028 £777,115	£645,034 £764,959	£632,039 £752,803	£619,045 £740,647	£606,050 £728,491	£593,056 £716,335	£580,061 £703,437	£567,067 £690,443	£554,072 £677,448	£541,078 £664,454	£528,083
				10	£4,700	£916,621	£904,466	£892,310	£880,154	£867,998	£855,842	£843,686	£831,530	£819,374	£807,218	£795,062	£782,906	£651,459 £770,750
Flats				11	£4,950	£1,031,816	£1,019,660	£1,007,504	£995,348	£983,192	£971,036	£958,881 esidual Land Value (£/	£946,725	£934,569	£922,413	£910,257	£898,101	£885,945
50% AH	PDL (former commercial)	740	100	1	£2,450						E RE	Negative RLV	110)					
				3	£2,700 £2,950	£220,834	£173,803	£125,688	£77,573	£20 4E0				Negat	ive RLV			
				4	£3,200	£220,834 £662,656	£1/3,803 £617,458	£572,260	£77,573 £526,196	£29,458 £479,248	£432,300	£385,352	£338,403	£291,455	£244,507	£197,559	£150,244	£102,129
				5	£3,450 £3,700	£1,091,790 £1,520,923	£1,046,592 £1,475,725	£1,001,393 £1,430,527	£956,195 £1,385,329	£910,997 £1,340,130	£865,799 £1,294,932	£820,601 £1,249,734	£775,402 £1,204,536	£730,204 £1,159,337	£685,006 £1,114,139	£639,808 £1,068,941	£594,609 £1,023,743	£549,411 £978,545
				7	£3,950	£1,950,057	£1,904,858	£1,859,660	£1,814,462	£1,769,264	£1,724,065	£1,678,867	£1,633,669	£1,588,471	£1,543,273	£1,498,074	£1,452,876	£1,407,678
				8 9	£4,200 £4,450	£2,379,190 £2,787,572	£2,333,992 £2,745,290	£2,288,793 £2,703,008	£2,243,595 £2,660,727	£2,198,397 £2,618,445	£2,153,199 £2,576,164	£2,108,001 £2,533,882	£2,062,802 £2,491,601	£2,017,604 £2,446,738	£1,972,406 £2,401,539	£1,927,208 £2,356,341	£1,882,010 £2,311,143	£1,836,811 £2,265,945
				10	£4,700	£3,188,249	£3,145,967	£3,103,686	£3,061,404	£3,019,123	£2,976,841	£2,934,559	£2,892,278	£2,849,996	£2,807,715	£2,765,433	£2,723,152	£2,680,870
	<u> </u>		<u> </u>	11	£4,950	£3,588,926	£3,546,644	£3,504,363	£3,462,081	£3,419,800	£3,377,518	£3,335,237	£3,292,955	£3,250,674	£3,208,392	£3,166,110	£3,123,829	£3,081,547
Key:			Negative RLV	th Vioh:::+ · 7 ·	ot 1 (BLV)	2E0 000/h\												
			Positive RLV benea RLV exceeding Vial	bility Test 2 (R	LV £250,000)/ha)												
			RLV exceeding Viab RLV exceeding Viab															

RLV exceeding Viability Test 3 (RLV £500,000/ha)
RLV exceeding Viability Test 4 (RLV £500,000/ha)
RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)

Appendix IIa

Table 1n: Residual Land Value Results by Value Level & CIL Rate - 30 Unit Scheme - Flats (Sheltered)

Flats (Sheltered) 30% AH Development Scenario Typi	ypical Site Type PDL (former commercial)	Market Floor Area 1275 Market Floor Area	Site Density (dph) 125 Site Density (dph)	Value Level	Value £/m ² £4,950 £4,950	Residual Land Value - £0/m² CIL £1,102,907 £3,996,041	Residual Land Value - £20/m² CIL £1,070,173	Residual Land Value - £40/m² CIL £1,037,439 £3,758,835	Residual Land Value - £60/m² CIL £1,004,705	Residua Land Value - £80/m² CIL £971,971	Residual Land Value - £100/m² CIL £939,236	Residual Land Value (f Residual Land Value - £120/m² CIL £906,502 sidual Land Value (£/	Residual Land Value - £140/m² CIL £873,768	Residual Land Value - £160/m² CIL £841,034	Residual Land Value - £180/m² CIL £808,299	Residual Land Value - £200/m² CIL £775,565	Residual Land Value - £220/m² CIL £742,831	Residual Land Value - £240/m² CIL £710,097
Scenario Typi Flats (Sheltered) PC 30% AH CO Development Scenario Typi Flats	PDL (former commercial)	Area 1275 Market Floor	125	11	£4,950	Value - £0/m² CIL £1,102,907	Value - £20/m² CIL £1,070,173	Value - £40/m² CIL £1,037,439	Value - £60/m² CIL £1,004,705	£80/m² CIL £971,971	Value - £100/m² CIL £939,236	Value - £120/m² CIL £906,502 sidual Land Value (£/	Value - £140/m² CIL £873,768 Ha)	Value - £160/m² CIL	Value - £180/m² CIL	Value - £200/m² CIL	Value - £220/m² CIL	Value - £240/m² CIL
Osheltered) 30% AH Development Scenario Flats	commercial)	Market Floor			,,	, , , , ,	, , , ,	, , , , , ,	22,00 3,1 00		Res	sidual Land Value (£/	Ha)	£841,034	£808,299	£775,565	£742,831	£710,097
Development Scenario Typi Flats	commercial)	Market Floor		11	£4,950	£3,996,041	£3,877,440	£3,758,835	£3,640,235	£3,521,633		* *	*					
Scenario Typi	ypical Site Type		Site Density (dph)	11	£4,950	£3,996,041	£3,877,440	£3,758,835	£3,640,235	£3,521,633	£3 403 031							
Scenario Typi	ypical Site Type		Site Density (dph)								13,403,031	£3,284,428	£3,165,825	£3,047,223	£2,928,621	£2,810,016	£2,691,417	£2,572,814
Scenario Typi	ypical Site Type		Site Density (dph)								R	Residual Land Value (£	E)					
Flats				Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
(-1) 1	16			11	£4,950	£767,212	£739,229	£711,244	£683,259	£655,274	£627,290	£599,306	£571,321	£543,336	£515,352	£487,367	£459,383	£431,398
30 '	PDL (former commercial)	1090	125								Res	sidual Land Value (£/	Ha)					
	ŕ			11	£4,950	£2,779,755	£2,678,364	£2,576,971	£2,475,576	£2,374,182	£2,272,791	£2,171,397	£2,070,003	£1,968,610	£1,867,218	£1,765,824	£1,664,430	£1,563,037
											R	Residual Land Value (£	E)					
Development Scenario Typi	ypical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
Flats				11	£4,950	£349,084	£325,849	£302,614	£279,379	£256,144	£232,910	£209,674	£186,440	£163,205	£139,970	£116,735	£93,500	£70,265
30 '	PDL (former commercial)	905	125								Res	sidual Land Value (£/	Ha)					
				11	£4,950	£1,264,796	£1,180,611	£1,096,428	£1,012,243	£928,058	£843,875	£759,690	£675,505	£591,321	£507,138	£422,951	£338,769	£254,584
Key:			Negative RLV Positive RLV benear RLV exceeding Viat	pility Test 2 (R pility Test 3 (R pility Test 4 (R pility Test 5 (R	LV £250,000 LV £500,000 LV £750,000 LV £1,000,00	/ha) /ha) /ha) 00/ha)								Appendix IIa - PDC Reside				

Source: Dixon Searle LLP (2016)

DISIP Housing Development Consultants

Table 1o: Residual Land Value Results by Value Level & CIL Rate - 50 Unit Scheme - Mixed

											F	Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land . Value - £200/m² CIL	Residual Land . Value - £220/m² CIL	Residual Lan . Value - £240/m
				1	£2,450	£594,243	£541,420	£488,597	£435,775	£382,952	£330,129	£277,307	£224,484	£171,661	£118,839	£66,016	£11,855	Negative RLV
				3	£2,700 £2,950	£1,038,755 £1,470,058	£990,190 £1,422,354	£941,023 £1,374,650	£891,856 £1,326,945	£842,690 £1,279,241	£793,523 £1,231,537	£744,356 £1,183,833	£695,190 £1,136,128	£646,023 £1,088,424	£596,856 £1,040,720	£545,121 £992,651	£492,299 £943,484	£439,476 £894,318
				4 5	£3,200 £3,450	£1,901,362 £2,332,665	£1,853,658 £2,284,961	£1,805,953 £2,237,257	£1,758,249 £2,189,553	£1,710,545 £2,141,848	£1,662,841 £2,094,144	£1,615,136 £2,046,440	£1,567,432 £1,998,736	£1,519,728 £1,951,031	£1,472,023 £1,903,327	£1,424,319 £1,855,623	£1,376,615 £1,807,919	£1,328,911 £1,760,214
				6 7	£3,700 £3,950	£2,763,969 £3,195,273	£2,716,265 £3,147,568	£2,668,560 £3,099,864	£2,620,856 £3,052,160	£2,573,152 £3,004,456	£2,525,448 £2,956,751	£2,477,743 £2,909,047	£2,430,039 £2,861,343	£2,382,335 £2,813,638	£2,334,631 £2,765,934	£2,286,926 £2,718,230	£2,239,222 £2,670,526	£2,191,518 £2,622,821
				8 9	£4,200 £4,450	£3,626,576 £4,057,880	£3,578,872 £4,010,175	£3,531,168 £3,962,471	£3,483,463 £3,914,767	£3,435,759 £3,867,063	£3,388,055 £3,819,358	£3,340,351 £3,771,654	£3,292,646 £3,723,950	£3,244,942 £3,676,246	£3,197,238 £3,628,541	£3,149,534 £3,580,837	£3,101,829 £3,533,133	£3,054,125 £3,485,429
				10 11	£4,700 £4,950	£4,489,183 £4,920,487	£4,441,479 £4,872,783	£4,393,775 £4,825,078	£4,346,070 £4,777,374	£4,298,366 £4,729,670	£4,250,662 £4,681,966	£4,202,958 £4,634,261	£4,155,253 £4,586,557	£4,107,549 £4,538,853	£4,059,845 £4,491,148	£4,012,141 £4,443,444	£3,964,436 £4,395,740	£3,916,732 £4,348,036
Mixed 30% AH	Greenfield	3085	40									sidual Land Value (£/				,	,	
				2	£2,450 £2,700	£413,386 £722,612	£376,640 £688,828	£339,894 £654,625	£303,148 £620,422	£266,401 £586,219	£229,655 £552,016	£192,909 £517,813	£156,163 £483,610	£119,417 £449,407	£82,670 £415,204	£45,924 £379,215	£8,247 £342,469	Negative RLV £305,722
				3 4	£2,950 £3,200	£1,022,649 £1,322,687	£989,464 £1,289,501	£956,278 £1,256,315	£923,093 £1,223,130	£889,907 £1,189,944	£856,721 £1,156,759	£823,536 £1,123,573	£790,350 £1,090,387	£757,165 £1,057,202	£723,979 £1,024,016	£690,540 £990,831	£656,337 £957,645	£622,134 £924,460
				5	£3,450 £3,700	£1,622,724	£1,589,538	£1,556,353	£1,523,167	£1,489,981	£1,456,796	£1,423,610	£1,390,425	£1,357,239	£1,324,054	£1,290,868	£1,257,682	£1,224,497
				6 7	£3,950	£1,922,761 £2,222,798	£1,889,575 £2,189,613	£1,856,390 £2,156,427	£1,823,204 £2,123,242	£1,790,019 £2,090,056	£1,756,833 £2,056,870	£1,723,648 £2,023,685	£1,690,462 £1,990,499	£1,657,276 £1,957,314	£1,624,091 £1,924,128	£1,590,905 £1,890,943	£1,557,720 £1,857,757	£1,524,534 £1,824,571
				9	£4,200 £4,450	£2,522,836 £2,822,873	£2,489,650 £2,789,687	£2,456,464 £2,756,502	£2,423,279 £2,723,316	£2,390,093 £2,690,131	£2,356,908 £2,656,945	£2,323,722 £2,623,759	£2,290,537 £2,590,574	£2,257,351 £2,557,388	£2,224,165 £2,524,203	£2,190,980 £2,491,017	£2,157,794 £2,457,832	£2,124,609 £2,424,646
				10 11	£4,700 £4,950	£3,122,910 £3,422,947	£3,089,725 £3,389,762	£3,056,539 £3,356,576	£3,023,353 £3,323,391	£2,990,168 £3,290,205	£2,956,982 £3,257,019	£2,923,797 £3,223,834	£2,890,611 £3,190,648	£2,857,426 £3,157,463	£2,824,240 £3,124,277	£2,791,054 £3,091,092	£2,757,869 £3,057,906	£2,724,683 £3,024,720
			•			25,12,547	25,505,702	23,030,070	23,020,002	25,250,203		Residual Land Value (25)25),465	23/22-1/277	25,652,652	25,657,560	25,024,72
evelopment	Typical Site Type	Market Floor	Site Density (dph)	Value Level	Value £/m²	Residual Land	Residual Land	Residual Land	Residual Land	Residua Land Value	e Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Lar
cenario	.,,	Area		1	£2,450	Value - £0/m² CIL £393,544	Value - £20/m² CIL £348,256	Value - £40/m² CIL £302,967	Value - £60/m² CIL £257,678	- £80/m² CIL £212,389	Value - £100/m² CIL £167,101	Value - £120/m² CIL £121,812	Value - £140/m² CIL £76,523	£30,258	Value - £180/m² CIL		. Value - £220/m² CIL ive RLV	. Value - £240/n
				2	£2,700 £2,950	£795,966 £1,178,768	£753,812 £1,137,868	£711,658 £1,096,967	£669,504 £1,056,067	£627,349 £1,015,083	£584,586 £972,928	£539,297 £930,774	£494,009 £888,620	£448,720 £846,466	£403,431 £804,311	£358,142 £762,157	£312,853 £720,003	£267,565 £677,849
				4 5	£3,200 £3,450	£1,554,600 £1,930,432	£1,513,700 £1,889,532	£1,472,799 £1,848,631	£1,431,899 £1,807,731	£1,390,999 £1,766,831	£1,350,098 £1,725,930	£1,309,198 £1,685,030	£1,268,297 £1,644,129	£1,227,397 £1,603,229	£1,186,496 £1,562,329	£1,145,596 £1,521,428	£1,104,696 £1,480,528	£1,063,795 £1,439,627
				6 7	£3,700 £3,950	£2,306,264 £2,682,097	£2,265,364 £2,641,196	£2,224,464 £2,600,296	£2,183,563 £2,559,395	£2,142,663 £2,518,495	£2,101,762 £2,477,595	£2,060,862 £2,436,694	£2,019,962 £2,395,794	£1,979,061 £2,354,893	£1,938,161 £2,313,993	£1,897,260 £2,273,093	£1,856,360 £2,232,192	£1,815,460 £2,191,292
				8 9	£4,200 £4,450	£3,057,929 £3,433,761	£3,017,028 £3,392,861	£2,976,128 £3,351,960	£2,935,228 £3,311,060	£2,894,327 £3,270,159	£2,853,427 £3,229,259	£2,812,526 £3,188,358	£2,771,626 £3,147,458	£2,730,725 £3,106,558	£2,689,825 £3,065,657	£2,648,925 £3,024,757	£2,608,024 £2,983,856	£2,567,124 £2,942,956
				10 11	£4,700 £4,950	£3,809,593 £4,185,425	£3,768,693 £4,144,525	£3,727,792 £4,103,624	£3,686,892 £4,062,724	£3,645,991 £4,021,824	£3,605,091 £3,980,923	£3,564,191 £3,940,023	£3,523,290 £3,899,122	£3,482,390 £3,858,222	£3,441,489 £3,817,322	£3,400,589 £3,776,421	£3,359,689 £3,735,521	£3,318,788 £3,694,620
1ixed 0% AH	Greenfield	2645	40	4	62.450						_	sidual Land Value (£/				Nove	ive RLV	
				2	£2,450 £2,700	£273,770 £553,716	£242,265 £524,391	£210,760 £495,066	£179,254 £465,742	£147,749 £436,417	£116,244 £406,669	£84,739 £375,163	£53,233 £343,658	£21,049 £312,153	£280,648	£249,142	£217,637	£186,132
				3	£2,950 £3,200	£820,013 £1,081,461	£791,560 £1,053,009	£763,108 £1,024,556	£734,655 £996,104	£706,144 £967,651	£676,820 £939,199	£647,495 £910,746	£618,170 £882,294	£588,846 £853,841	£559,521 £825,389	£530,196 £796,936	£500,872 £768,484	£471,547 £740,031
																£/96,936		
				5	£3,450 £3,700	£1,342,909 £1 604 358	£1,314,457	£1,286,005	£1,257,552	£1,229,100	£1,200,647	£1,172,195	£1,143,742	£1,115,290	£1,086,837	£1,058,385	£1,029,932	£1,001,480
				6 7	£3,700 £3,950	£1,604,358 £1,865,806	£1,314,457 £1,575,905 £1,837,354	£1,547,453 £1,808,901	£1,257,552 £1,519,001 £1,780,449	£1,229,100 £1,490,548 £1,751,997	£1,200,647 £1,462,096 £1,723,544	£1,172,195 £1,433,643 £1,695,092	£1,143,742 £1,405,191 £1,666,639	£1,115,290 £1,376,738 £1,638,187	£1,086,837 £1,348,286 £1,609,734	£1,058,385 £1,319,833 £1,581,282	£1,029,932 £1,291,381 £1,552,829	£1,001,48 £1,262,92 £1,524,37
				6 7 8 9	£3,700 £3,950 £4,200 £4,450	£1,604,358	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251	£1,547,453 £1,808,901 £2,070,350 £2,331,798	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536	£1,115,290 £1,376,738 £1,638,187 £1,899,635 £2,161,084	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726	£1,001,480 £1,262,920 £1,524,371 £1,785,820 £2,047,274
				6 7 8	£3,700 £3,950 £4,200	£1,604,358 £1,865,806 £2,127,255	£1,314,457 £1,575,905 £1,837,354 £2,098,802	£1,547,453 £1,808,901 £2,070,350	£1,257,552 £1,519,001 £1,780,449 £2,041,897	£1,229,100 £1,490,548 £1,751,997 £2,013,445	£1,200,647 £1,462,096 £1,723,544 £1,984,993	£1,172,195 £1,433,643 £1,695,092 £1,956,540	£1,143,742 £1,405,191 £1,666,639 £1,928,088	£1,115,290 £1,376,738 £1,638,187 £1,899,635	£1,086,837 £1,348,286 £1,609,734 £1,871,183	£1,058,385 £1,319,833 £1,581,282 £1,842,730	£1,029,932 £1,291,381 £1,552,829 £1,814,278	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72
				6 7 8 9	£3,700 £3,950 £4,200 £4,450 £4,700	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985	£1,115,290 £1,376,738 £1,638,187 £1,899,635 £2,161,084 £2,422,532	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,394,080	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175	£1,001,480 £1,262,928 £1,524,377 £1,785,829 £2,047,274 £2,308,722
	Typical Site Type	Market Floor Area	Site Density (dph)	6 7 8 9	£3,700 £3,950 £4,200 £4,450 £4,700 £4,950	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £2,161,084 £2,422,532 £2,683,981	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,394,080 £2,655,528	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17
	Typical Site Type		Site Density (dph)	6 7 8 9 10 11	£3,700 £3,950 £4,200 £4,450 £4,700 £4,700 £4,950 Value £/m²	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² CIL £148,199	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² CIL £110,616	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value - £60/m² CIL	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value -£80/m² CIL	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (Residual Land Value - £120/m² CIL	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m² CIL	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,394,080 £2,655,528 Residual Land Value - £180/m² CIL	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² CIL	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² CIL	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17 Residual La Value - £240/n
	Typical Site Type		Site Density (dph)	6 7 8 9 10 11 Value Level	£3,700 £3,950 £4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL £135,783 £534,723 £863,633	£1,314,457 £1,575,905 £1,837,354 £2,998,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² CIL £148,199 £828,650	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² CIL £110,616 £459,555 £793,668	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value - £60/m² CIL £73,032 £421,972 £756,685	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value -£80/m² CIL £34,265 £384,388 £723,703	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338 £2,769,338 £2,769,338 £2,769,338 £3,769,338	£1,172,195 £1,433,643 £1,695,092 £1,995,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (Residual Land Value - £120/m² CIL	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £1,899,635 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m³ CIL Negati £234,053 £582,993	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,334,080 £2,655,528 Residual Land Value - £180/m² CIL ve RLV £196,470 £545,409	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² Cll	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² CIL	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17 Residual La Value - £240/r
	Typical Site Type		Site Density (dph)	6 7 8 9 10 111 Value Level 1 2 3 3 4 5 5	£3,700 £3,950 £4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,200 £3,450	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL £185,783 £534,723 £863,633 £1,182,741 £1,496,867	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² CIL £148,199 £497,139 £828,650 £1,148,799 £1,462,925	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² ClL £110,616 £459,555 £793,668 £1,114,857 £1,428,983	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value -£60/m² CIL £73,032 £421,972 £758,685 £1,080,915 £1,395,041	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value -£80/m² CIL £34,265 £384,388 £723,703 £1,361,099	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338 £2,769,338 £2,769,348 £2,769,348 £2,769,348 £3,769,348 £3,804 £688,721 £1,012,793 £1,327,157	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 desidual Land Value (Residual Land Value - £120/m² CIL £309,221 £653,738 £977,811 £1,293,215	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL £271,637 £618,756 £942,828 £1,259,273	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £1,89,635 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m² CIL Negati £234,053 £582,993 £582,993 £582,993 £582,993	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,334,080 £2,655,528 Residual Land Value - £180/m² CIL ve RLV £196,470 £545,409 £872,863 £1,191,389	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² CIL £158,886 £507,826 £37,881 £1,157,447	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² CIL £121,302 £470,242 £602,898 £1,123,505	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17 Residual La Value - £240/r £83,718 £432,658 £767,916 £1,089,56
	Typical Site Type		Site Density (dph)	6 7 8 9 10 11 Value Level 1 2 3 4 5 6	£3,700 £3,950 £4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,700 £3,200 £3,450 £3,500 £3,950	£1,604,358 £1,865,806 £2,127,255 £2,338,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL £185,783 £534,723 £863,633 £1,182,741 £1,496,867 £1,810,992 £2,125,117	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² ClL £148,199 £497,139 £828,650 £1,148,799 £1,462,925 £1,777,050 £2,091,175	£1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² CIL £10,616 £459,555 £793,668 £1,111,857 £1,743,108 £2,057,233	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value - £60/m² CIL £73,032 £421,972 £758,685 £1,080,915 £1,395,041 £1,709,166	£1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value £80/m² CIL £34,265 £384,388 £723,703 £1,046,973 £1,361,099 £1,675,224 £1,989,349	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338 £2,769,338 £2,769,338 £3,46,804 £346,804 £688,721 £1,012,793 £1,327,157 £1,641,282 £1,955,408	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (Residual Land Value - £120/m² CIL £309,221 £653,738 £977,811 £1,293,215 £1,607,340 £1,921,466	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL £271,637 £618,756 £942,828 £1,259,273 £1,573,398 £1,837,524	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £1,899,635 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m² CIL Negati £234,053 £582,993 £907,846 £1,225,331 £1,539,456	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,394,080 £2,655,528 Residual Land Value - £180/m² CIL ve RLV £196,470 £872,863 £1,191,389 £1,505,514 £1,819,640	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² CIL £158,886 £507,826 £837,881 £1,157,447 £1,471,573 £1,471,573	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² CIL £121,302 £470,242 £802,898 £1,123,505 £1,437,631 £1,751,756	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17 Residual La Value - £240/r £83,718 £432,658 £767,516 £1,035,68 £1,403,68
	Typical Site Type		Site Density (dph)	6 7 8 9 10 11 Value Level 1 2 3 4 5 6 7 7	£3,700 £3,950 £4,250 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,450 £3,700 £3,950 £3,950 £4,450	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL £185,783 £534,723 £863,633 £1,182,741 £1,496,867 £1,810,992 £2,125,117 £2,439,243 £2,753,368	E1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² ClL £148,199 £497,139 £497,139 £1,462,925 £1,177,050 £2,091,175 £2,405,301 £2,719,425	E1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² CIL £110,616 £459,555 £793,668 £1,114,857 £1,428,983 £1,743,108 £2,057,233 £2,371,359 £2,685,484	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value - £60/m² CIL £73,032 £421,972 £758,685 £1,080,915 £1,799,166 £2,023,291 £2,337,417 £2,651,542	E1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value - £80/m² CIL £34,265 £384,388 £1,046,973 £1,361,099 £1,675,224 £1,989,349 £2,303,475 £2,617,600	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338 £ Residual Land Value - £100/m² CIL £346,804 £688,721 £1,012,793 £1,327,157 £1,641,282 £1,955,408 £2,269,533	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (Residual Land Value - £120/m² CIL £309,221 £653,738 £977,811 £1,293,215 £1,607,340 £1,921,466 £2,235,591	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL £271,637 £618,756 £942,628 £1,259,273 £1,573,398 £1,887,524 £2,201,649 £2,201,649	£1,115,290 £1,376,738 £1,638,187 £1,638,187 £1,899,635 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m² CIL Negati £234,053 £907,846 £1,225,331 £1,539,456 £1,853,582 £2,167,707 £2,481,832	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,334,080 £2,655,528 Residual Land Value - £180/m² Cll. ve RLV £196,470 £872,863 £1,191,389 £1,505,514 £1,819,640 £2,133,765 £2,447,890	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² Cll £158,886 £837,881 £1,157,447 £1,471,573 £1,785,698 £2,099,823	E1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² Clt £121,302 £470,242 £802,898 £1,123,505 £1,437,631 £1,751,756 £2,065,881 £2,380,007	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,308,72 £2,570,17 Residual La Value - £240/u £83,718 £432,655 £767,916 £1,089,56 £1,403,58 £1,717,81 £2,031,93 £2,346,06
cenario Mixed	Typical Site Type		Site Density (dph)	6 7 8 9 10 11 1 1 1 2 2 3 4 4 5 6 7 7 8 8	£3,700 £3,950 £4,250 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,200 £3,700 £3,700 £3,950 £4,200	£1,604,358 £1,865,806 £2,127,255 £2,388,703 £2,650,152 £2,911,600 Residual Land Value - £0/m² CIL £185,783 £534,723 £863,633 £1,182,741 £1,496,867 £1,810,992 £2,125,117 £2,439,243	£1,314,457 £1,575,905 £1,837,354 £2,098,802 £2,360,251 £2,621,699 £2,883,148 Residual Land Value - £20/m² CIL £148,199 £497,139 £828,650 £1,148,799 £1,462,925 £1,777,050 £2,091,175 £2,405,301	E1,547,453 £1,808,901 £2,070,350 £2,331,798 £2,593,247 £2,854,695 Residual Land Value - £40/m² CIL £110,616 £459,555 £793,668 £1,114,857 £1,428,983 £1,743,108 £2,057,233	£1,257,552 £1,519,001 £1,780,449 £2,041,897 £2,303,346 £2,564,794 £2,826,243 Residual Land Value - £60/m² CIL £73,032 £421,972 £758,685 £1,080,915 £1,395,041 £1,709,166 £2,023,291 £2,337,417	E1,229,100 £1,490,548 £1,751,997 £2,013,445 £2,274,893 £2,536,342 £2,797,790 Residua Land Value -£80/m² CIL £34,265 £38,4388 £723,703 £1,046,973 £1,046,973 £1,046,973 £1,989,349 £2,303,475	£1,200,647 £1,462,096 £1,723,544 £1,984,993 £2,246,441 £2,507,889 £2,769,338 £2,769,338 £2,769,338 £2,769,338 £3,46,804 £688,721 £1,012,793 £1,327,157 £1,641,282 £1,955,408 £2,269,533 £2,289,533 £2,837,784 £3,211,909	£1,172,195 £1,433,643 £1,695,092 £1,956,540 £2,217,989 £2,479,437 £2,740,885 Residual Land Value (Residual Land Value - £120/m² CIL £309,221 £653,738 £977,811 £1,293,215 £1,607,340 £1,921,466 £2,235,591 £2,549,716 £2,863,842 £3,177,967	£1,143,742 £1,405,191 £1,666,639 £1,928,088 £2,189,536 £2,450,985 £2,712,433 £) Residual Land Value - £140/m² CIL £271,637 £618,756 £942,228 £1,259,273 £1,573,398 £1,259,273 £1,573,398 £2,201,649 £2,515,774 £2,829,900 £3,144,025	E1,115,290 £1,376,738 £1,638,187 £1,638,187 £1,899,635 £2,161,084 £2,422,532 £2,683,981 Residual Land Value - £160/m² CIL Neggati £234,053 £582,993 £907,846 £1,225,331 £1,539,456 £1,225,331 £1,539,456 £2,167,707	£1,086,837 £1,348,286 £1,609,734 £1,871,183 £2,132,631 £2,334,080 £2,655,528 Residual Land Value - £180/m² CIL ve RLV £196,470 £545,409 £872,863 £1,905,514 £1,819,640 £2,133,765	£1,058,385 £1,319,833 £1,581,282 £1,842,730 £2,104,179 £2,365,627 £2,627,076 Residual Land Value - £200/m² CII £158,886 £507,826 £837,881 £1,157,447 £1,471,573 £1,785,698 £2,099,823	£1,029,932 £1,291,381 £1,552,829 £1,814,278 £2,075,726 £2,337,175 £2,598,623 Residual Land Value - £220/m² CIL £470,242 £802,698 £1,123,505 £1,437,631 £2,751,756 £2,055,881	£1,001,48 £1,262,92 £1,524,37 £1,785,82 £2,047,27 £2,308,72 £2,570,17 Residual La Value - £240/r £83,718 £432,659 £1,089,56 £1,089,56 £1,717,81 £2,031,93 £2,346,06 £2,346,06 £2,346,06
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Table 1p: Residual Land Value Results by Value Level & CIL Rate - 200 Unit Scheme - Mixed

						i abic 1p. itc	Sidual Lailu	value nesu	its by value	LCVCI OC CIL	Nate - 200	ome seneme	- WIIACU					
												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land L Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land L Value - £240/m² Cl
				1	£2,450	£2,230,038	£1,983,970	£1,737,903	£1,491,835	£1,245,767	£999,701	£753,633	£507,565	£261,499	£15,430		Negative RLV	
				2	£2,700	£4,264,972	£4,018,904	£3,772,837	£3,526,770	£3,280,703	£3,034,635	£2,788,567	£2,542,500	£2,296,432	£2,050,365	£1,804,298	£1,558,230	£1,312,163
				3	£2,950	£6,299,907	£6,053,839	£5,807,772	£5,561,704	£5,315,637	£5,069,569	£4,823,502	£4,577,435	£4,331,367	£4,085,300	£3,839,233	£3,593,166	£3,347,098
				4	£3,200	£8,334,841	£8,088,774	£7,842,706	£7,596,639	£7,350,572	£7,104,504	£6,858,437	£6,612,369	£6,366,302	£6,120,235	£5,874,167	£5,628,100	£5,382,033
				5	£3,450	£10,369,776	£10,123,708	£9,877,641	£9,631,574	£9,385,506	£9,139,438	£8,893,372	£8,647,304	£8,401,237	£8,155,169	£7,909,102	£7,663,035	£7,416,967
				6	£3,700	£12,404,711	£12,158,643	£11,912,575	£11,666,508	£11,420,441	£11,174,373	£10,928,306	£10,682,238	£10,436,171	£10,190,104	£9,944,036	£9,697,969	£9,451,901
				/	£3,950 £4.200	£14,439,645 £16.474.579	£14,193,578 £16,228,512	£13,947,510 £15.982.445	£13,701,443 £15.736.378	£13,455,375 £15.490.310	£13,209,308 £15.244.243	£12,963,241 £14.998.176	£12,717,173 £14.752.108	£12,471,106 £14.506.040	£12,225,038 £14.259.973	£11,978,972 £14.013.906	£11,732,904 £13.767.839	£11,486,836 £13.521.771
				9	£4,200	£18,509,515	£18.263.447	£18,017,380	£17,771,313	£17,525,245	£17,279,177	£17,033,110	£16,787,043	£16,540,975	£16,294,907	£16,048,841	£15,802,773	£15,556,706
				10	£4.700	£20.544.449	£20.298.382	£20.052.314	£19.806.247	£19,560,179	£19,314,112	£19.068.045	£18,821,977	£18,575,909	£18.329.843	£18,083,775	£17,837,708	£17,591,641
				11	£4,950	£22,579,384	£22.333.316	£22.087.249	£21.841.181	£21.595.114	£21,349,046	£21.102.979	£20.856.912	£20,610,844	£20,364,777	£20.118.709	£19,872,643	£19.626.575
Mixed	0 011	40005	40			, , , , ,					Re	sidual Land Value (£/	Ha)					
200 30% AH	Greenfield	12285	40	1	£2,450	£387,833	£345,038	£302,244	£259,450	£216,655	£173,861	£131,067	£88,272	£45,478	£2,684		Negative RLV	
				2	£2,700	£741.734	£698.940	£656.146	£613.351	£570.557	£527.763	£484.968	£442.174	£399.380	£356,585	£313.791	£270.997	£228,202
				3	£2,950	£1,095,636	£1,052,842	£1,010,047	£967,253	£924,459	£881,664	£838,870	£796,076	£753,281	£710,487	£667,693	£624,898	£582,104
				4	£3,200	£1,449,538	£1,406,743	£1,363,949	£1,321,155	£1,278,360	£1,235,566	£1,192,772	£1,149,977	£1,107,183	£1,064,389	£1,021,594	£978,800	£936,006
				5	£3.450	£1.803.439	£1,760,645	£1,717,851	£1,675,056	£1,632,262	£1,589,468	£1,546,673	£1,503,879	£1,461,085	£1,418,290	£1,375,496	£1,332,702	£1,289,907
				6	£3,700	£2,157,341	£2,114,547	£2,071,752	£2,028,958	£1,986,164	£1,943,369	£1,900,575	£1,857,781	£1,814,986	£1,772,192	£1,729,398	£1,686,603	£1,643,809
				7	£3.950	£2,511,243	£2,468,448	£2,425,654	£2,382,860	£2,340,065	£2,297,271	£2,254,477	£2,211,682	£2,168,888	£2,126,094	£2,083,299	£2,040,505	£1,997,711
				9	£4,200	£2.865.144	£2.822.350	£2,779,556	£2,736,761	£2,693,967	£2,651,173	£2,608,378	£2.565.584	£2,522,790	£2,479,995	£2,437,201	£2,394,407	£2,351,612
				0	£4.450	, ,	//						//		£2,479,995 £2.833.897			
				10	£4,700	£3,219,046	£3,176,252	£3,133,457	£3,090,663	£3,047,869	£3,005,074	£2,962,280	£2,919,486	£2,876,691	//	£2,791,103	£2,748,308	£2,705,514
				11	£4,700	£3,572,948	£3,530,153	£3,487,359	£3,444,565	£3,401,770	£3,358,976	£3,316,182	£3,273,387	£3,230,593	£3,187,799	£3,145,004	£3,102,210	£3,059,416
				11	14,950	£3,926,849	£3,884,055	£3,841,261	£3,798,466	£3,755,672	£3,712,878	£3,670,083	£3,627,289	£3,584,495	£3,541,700	£3,498,906	£3,456,112	£3,413,317
												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land	Residual Land	Residual Land	Residual Land L Value - £180/m² CIL	Residual Land	Residual Land	Residual Land
		Alea				Value - 10/III CIL	Value - 120/III CIL	Value - 140/III CIL	Value - 100/III CIL	- 180/III CIL	value • 1100/111 CIL	value - 1120/111 CIL	Value - 1140/III CIL	value - 1100/111 CIL	value - 1180/III CIL	value • 1200/III CIL	Value - 1220/III CIL	Value - 1240/III CI
				1	£2.450	£1.582.573	£1.371.658	£1.160.743	£1.160.743	£738.913	£527.998	£317.083	£106.168			Negative RLV		
				2	£2,700	£3,352,658	£3,141,743	£2,930,828	£2,719,913	£2,508,998	£2,298,083	£2,087,168	£1,876,254	£1,665,338	£1,454,423	£1,243,508	£1,032,594	£821,679
				3	£2,950	£5,122,743	£4,911,828	£4,700,913	£4,489,998	£4,279,083	£4,068,168	£3,857,254	£3,646,338	£3,435,424	£3,224,509	£3,013,594	£2,802,679	£2,591,764
				4	£3,200	£6,892,828	£6,681,913	£6,470,999	£6,260,084	£6,049,169	£5,838,254	£5,627,339	£5,416,424	£5,205,509	£4,994,594	£4,783,680	£4,572,764	£4,361,849

												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CII	Residual Land L Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land . Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£1,582,573	£1,371,658	£1,160,743	£1,160,743	£738,913	£527,998	£317,083	£106,168			Negative RLV		
				2	£2,700	£3,352,658	£3,141,743	£2,930,828	£2,719,913	£2,508,998	£2,298,083	£2,087,168	£1,876,254	£1,665,338	£1,454,423	£1,243,508	£1,032,594	£821,679
				3	£2,950	£5,122,743	£4,911,828	£4,700,913	£4,489,998	£4,279,083	£4,068,168	£3,857,254	£3,646,338	£3,435,424	£3,224,509	£3,013,594	£2,802,679	£2,591,764
				4	£3,200	£6,892,828	£6,681,913	£6,470,999	£6,260,084	£6,049,169	£5,838,254	£5,627,339	£5,416,424	£5,205,509	£4,994,594	£4,783,680	£4,572,764	£4,361,849
				5	£3,450	£8,662,914	£8,451,998	£8,241,084	£8,030,169	£7,819,254	£7,608,340	£7,397,424	£7,186,509	£6,975,595	£6,764,680	£6,553,765	£6,342,850	£6,131,935
				6	£3,700	£10,432,999 £12.203.084	£10,222,084 £11.992.169	£10,011,170	£9,800,254 £11.570.340	£9,589,339	£9,378,425	£9,167,509	£8,956,595	£8,745,679	£8,534,765 £10.304.850	£8,323,850	£8,112,935	£7,902,021 £9.672.105
				/	£3,950 £4.200	£12,203,084 £13.973.170	£11,992,169 £13.762.255	£11,781,255 £13,551,340	£11,570,340 £13.340.425	£11,359,425 £13.129.510	£11,148,510 £12.918.595	£10,937,595 £12.707.680	£10,726,680 £12.496.765	£10,515,765 £12.285.851	£10,304,850 £12.074.936	£10,093,935 £11.864.020	£9,883,020 £11,653,105	£11,442,191
				9	£4,200	£15,973,170	£15,762,233	£15,331,340 £15.321.426	£15,340,425 £15.110.511	£14.899.595	£14.688.680	£14.477.766	£14.266.851	£14.055.936	£13.845.021	£13.634.106	£13.423.191	£13.212.276
				10	£4,700	£17.513.341	£17.302.425	£17.091.511	£16.880.595	£16.669.681	£16.458.766	£16.247.851	£16.036.936	£15.826.021	£15,615,107	£15,404,191	£15.193.276	£14,982,361
				11	£4.950	£19.283.426	£19.072.511	£18.861.596	£18.650.681	£18.439.766	£18.228.851	£18.017.937	£17.807.021	£17.596.107	£17.385.191	£17.174.277	£16,963,362	£16,752,446
Mixed 40% AH	0 0 11	40500	40								Re	esidual Land Value (£/	/Ha)					
200	Greenfield	10530	40	1	£2,450	£275,230	£238,549	£201,868	£201,868	£128,507	£91,826	£55,145	£18,464			Negative RLV		
	l 1			2	£2,700	£583.071	£546,390	£509,709	£473,028	£436,347	£399,667	£362,986	£326.305	£289,624	£252,943	£216,262	£179,582	£142,901
	l 1			3	£2,950	£890,912	£854,231	£817,550	£780,869	£744,188	£707,508	£670,827	£634,146	£597,465	£560,784	£524,103	£487,422	£450,742
				4	£3,200	£1,198,753	£1,162,072	£1,125,391	£1,088,710	£1,052,029	£1,015,349	£978,668	£941,987	£905,306	£868,625	£831,944	£795,263	£758,582
	l 1			5	£3,450	£1,506,594	£1,469,913	£1,433,232	£1,396,551	£1,359,870	£1,323,189	£1,286,508	£1,249,828	£1,213,147	£1,176,466	£1,139,785	£1,103,104	£1,066,423
				6	£3,700	£1.814.435	£1,777,754	£1.741.073	£1,704,392	£1,667,711	£1.631.030	£1,594,349	£1,557,669	£1,520,988	£1,484,307	£1,447,626	£1.410.945	£1,374,264
	l 1			7	£3.950	£2.122.275	£2,085,595	£2,048,914	£2,012,233	£1,975,552	£1,938,871	£1,902,190	£1,865,510	£1,828,829	£1,792,148	£1,755,467	£1,718,786	£1,682,105
				8	£4.200	£2,430,117	£2,393,436	£2,356,755	£2.320.074	£2.283.393	£2,246,712	£2,210,031	£2.173.350	£2.136.670	£2,099,989	£2,063,308	£2.026.627	£1,989,946
				9	£4.450	£2,737,957	£2,701,277	£2,664,596	£2,627,915	£2,591,234	£2,554,553	£2,517,872	£2,481,191	£2,444,511	£2,407,830	£2,371,149	£2,334,468	£2,297,787
			l	10	£4,700	£3.045.798	£3.009.117		£2,935,756	/ /	£2,554,555 £2.862.394	£2.825.713					£2,642,309	£2,297,787 £2.605.628
				11	£4,700 £4.950	-,,	-,,	£2,972,437	,,	£2,899,075	/ /		£2,789,032	£2,752,352	£2,715,671	£2,678,990	/- /	/ /
			l	11	14,950	£3,353,639	£3,316,958	£3,280,277	£3,243,597	£3,206,916	£3,170,235	£3,133,554	£3,096,873	£3,060,192	£3,023,512	£2,986,831	£2,950,150	£2,913,469

												Residual Land Value (£)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land . Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				1	£2,450	£969,799	£794,037	£618,274	£442,512	£266,749	£90,986				Negative RLV			
				2	£2,700	£2,473,032	£2,297,269	£2,121,506	£1,945,744	£1,769,981	£1,594,219	£1,418,457	£1,242,694	£1,066,932	£891,170	£715,407	£539,645	£363,882
				3	£2,950	£3,976,264	£3,800,502	£3,624,739	£3,448,977	£3,273,214	£3,097,451	£2,921,690	£2,745,927	£2,570,165	£2,394,402	£2,218,640	£2,042,877	£1,867,115
				4	£3,200	£5,479,496	£5,303,734	£5,127,972	£4,952,209	£4,776,446	£4,600,685	£4,424,922	£4,249,159	£4,073,397	£3,897,634	£3,721,872	£3,546,110	£3,370,348
				5	£3,450 £3,700	£6,982,728 £8.485.962	£6,806,967 £8.310.199	£6,631,204 £8.134.437	£6,455,441 £7.958.674	£6,279,679 £7.782.912	£6,103,917 £7.607.149	£5,928,154 £7.431.387	£5,752,392 £7.255.624	£5,576,629 £7.079.862	£5,400,867 £6.904.100	£5,225,105 £6.728.337	£5,049,342 £6.552.575	£4,873,580 £6.376.813
				7	£3,700 £3.950	£9,485,962 £9.989.194	£9,310,199 £9,813,431	£8,134,437 £9.637.669	£7,958,674 £9.461.906	£7,782,912 £9.286.144	£7,607,149 £9.110.382	£8.934.619	£8,758,857	£7,079,862 £8.583.095	£8,407.332	£8,728,337 £8,231,570	£8,552,575 £8.055.807	£7.880.044
				8	£4.200	£11.492.426	£11.316.663	£11.140.902	£10,965,139	£10.789.376	£10.613.614	£10.437.852	£10.262.089	£10,086,327	£9.910.564	£9.734.802	£9,559,040	£9,383,277
				9	£4,450	£12,995,659	£12,819,896	£12,644,134	£12,468,372	£12,292,609	£12,116,846	£11,941,084	£11,765,322	£11,589,559	£11,413,797	£11,238,034	£11,062,272	£10,886,509
				10	£4,700	£14,498,891	£14,323,129	£14,147,366	£13,971,604	£13,795,842	£13,620,079	£13,444,316	£13,268,555	£13,092,792	£12,917,029	£12,741,267	£12,565,505	£12,389,742
				11	£4,950	£16,002,123	£15,826,361	£15,650,599	£15,474,836	£15,299,074	£15,123,312	£14,947,549	£14,771,786	£14,596,025	£14,420,262	£14,244,499	£14,068,737	£13,892,975
Mixed 50% AH											Re	sidual Land Value (£/	'Ha)					
200	Greenfield	8775	40	1	£2,450	£168.661	£138.093	£107.526	£76,959	£46,391	£15,824				Negative RLV			
				2	£2,700	£430.092	£399.525	£368.958	£338.390	£307.823	£277.255	£246.688	£216.121	£185.553	£154.986	£124.419	£93.851	£63.284
				3	£2,950	£691.524	£660,957	£630.389	£599.822	£569.255	£538.687	£508.120	£477.552	£446,985	£416.418	£385.850	£355.283	£324.716
				4	£3.200	£952,956	£922.389	£891.821	£861.254	£830.686	£800.119	£769.552	£738.984	£708.417	£677.849	£647.282	£616.715	£586.147
				5	£3,450	£1,214,388	£1,183,820	£1,153,253	£1,122,685	£1,092,118	£1,061,551	£1,030,983	£1,000,416	£969,849	£939,281	£908,714	£878,146	£847,579
				6	£3.700	£1,475,819	£1,445,252	£1,414,685	£1,384,117	£1,353,550	£1,322,982	£1,292,415	£1,261,848	£1,231,280	£1,200,713	£1,170,146	£1,139,578	£1,109,011
			l	7	£3.950	£1,737,251	£1,706,684	£1,676,116	£1,645,549	£1,614,982	£1,584,414	£1,553,847	£1,523,280	£1,492,712	£1,462,145	£1,431,577	£1,401,010	£1,370,442
			l	8	£4.200	£1,998,683	£1.968.115	£1.937.548	£1,906,981	£1,876,413	£1,845,846	£1,815,279	£1,784,711	£1,754,144	£1,723,576	£1.693.009	£1,662,442	£1,631,874
			l	9	£4.450	£2,260,115	£2,229,547	£2,198,980	£2,168,413	£2.137.845	£2,107,278	£2,076,710	£2.046.143	£2.015.575	£1,985,008	£1.954.441	£1.923.873	£1,893,306
			l	10	£4.700	£2.521.546	£2.490.979	£2,460,412	£2.429.844	£2.399.277	£2.368.709	£2.338.142	£2.307.575	£2.277.007	£2.246.440	£2.215.872	£2.185.305	£2.154.738
				11	£4.950	£2,782,978	£2,752,411	£2,721,843	£2,691,276	£2,660,708	£2.630.141	£2,599,574	£2,569,006	£2,538,439	£2,507,872	£2,477,304	£2,183,303	£2,416,170

Negative RLV
Positive RLV beneath Viability Test 1 (RLV <£250,000/ha)
RLV exceeding Viability Test 2 (RLV £250,000/ha)
RLV exceeding Viability Test 3 (RLV £500,000/ha)
RLV exceeding Viability Test 4 (RLV £750,000/ha)
RLV exceeding Viability Test 4 (RLV £750,000/ha)
RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
RLV exceeding Viability Test 7 (RLV \$£1,500,000/ha)

Table 1q: Residual Land Value Results by Value Level & CIL Rate - 500 Unit Scheme - Mixed

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											F	Residual Land Value ((£)					
Development	Typical Site Type	Market Floor	Site Density (dph)	Value Level	Value £/m²	Residual Land	Residual Land	Residual Land	Residual Land	Residua Land Value	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land
Scenario	Typical Site Type	Area	Site Delisity (upil)	value Level	Value 1/III	Value - £0/m² CIL	Value - £20/m² CIL	Value - £40/m² CIL	Value - £60/m² CIL	- £80/m² CIL	Value - £100/m² CIL	Value - £120/m² CIL	. Value - £140/m² CII	Value - £160/m² CIL	Value - £180/m² CII	L Value - £200/m² CIL	Value - £220/m² CIL	Value - £240/m² CIL
				1	£2,450													
				2	£2,700							Negative RLV						
				3	£2,950	£721,454 £5,367,753	£106,079 £4,752,377	£4,137,002	£3,521,627	£2,906,252	£2,290,877	£1,675,502	Negative RLV £1,060,126	£444,752		Negati	ive RLV	
				4 5	£3,200 £3,450	£10,014,052	£4,752,377 £9.398.677	£4,137,002 £8.783.302	£8,167,927	£2,906,252 £7,552,552	£2,290,877 £6.937.177	£6.321.801	£5,706,425	£5,091,050	£4,475,675	£3,860,300	£3,244,924	£2.629.550
				6	£3,700	£14,660,351	£14,044,976	£13,429,601	£12,814,225	£12,198,850	£11,583,475	£10,968,100	£10,352,725	£9,737,350	£9,121,975	£8,506,599	£7,891,224	£7,275,849
				7 8	£3,950 £4,200	£19,306,651 £23,952,950	£18,691,275 £23,337,575	£18,075,901 £22,722,200	£17,460,525 £22,106,824	£16,845,150 £21,491,449	£16,229,774 £20,876,074	£15,614,399	£14,999,024 £19,645,323	£14,383,649 £19,029,949	£13,768,274 £18,414,574	£13,152,899	£12,537,524	£11,922,148
				9	£4,200 £4,450	£23,952,950 £28,599,249	£23,337,575 £27,983,874	£27,368,499	£26,753,124	£21,491,449 £26,137,748	£25,522,373	£20,260,699 £24,906,998	£19,645,323 £24,291,623	£19,029,949 £23,676,248	£18,414,574 £23,060,873	£17,799,198 £22,445,497	£17,183,822 £21,830,122	£16,568,447 £21,214,747
				10	£4,700	£33,245,548	£32,630,173	£32,014,798	£31,399,423	£30,784,047	£30,168,672	£29,553,298	£28,937,922	£28,322,547	£27,707,172	£27,091,796	£26,476,421	£25,861,046
				11	£4,950	£37,891,848	£37,276,473	£36,661,097	£36,045,722	£35,430,347	£34,814,972	£34,199,596	£33,584,221	£32,968,846	£32,353,471	£31,738,096	£31,122,721	£30,507,346
Mixed											Re	sidual Land Value (£,	/Ha)					
500 30% AH	Greenfield	30725	40	1	£2,450													
				2	£2,700							Negative RLV						
				3	£2,950	£50,188	£7,379						Negative RLV					
				4	£3,200	£373,409	£330,600	£287,791	£244,983	£202,174	£159,365	£116,557	£73,748	£30,939			ive RLV	1
				5	£3,450	£696,630	£653,821	£611,012	£568,204	£525,395	£482,586	£439,777	£396,969	£354,160	£311,351	£268,543	£225,734	£182,925
				6 7	£3,700	£1,019,851	£977,042	£934,233	£891,424	£848,616	£805,807	£762,998	£720,190	£677,381	£634,572	£591,763	£548,955	£506,146
				8	£3,950 £4,200	£1,343,071 £1.666.292	£1,300,263 £1,623,483	£1,257,454 £1,580,675	£1,214,645 £1,537,866	£1,171,837 £1,495,057	£1,129,028 £1,452,249	£1,086,219 £1,409,440	£1,043,410 £1,366,631	£1,000,602 £1,323,823	£957,793 £1,281,014	£914,984 £1,238,205	£872,176 £1,195,396	£829,367 £1,152,588
				9	£4,450	£1,000,292 £1,989,513	£1,946,704	£1,903,896	£1,861.087	£1,495,057 £1,818,278	£1,432,249 £1,775,469	£1,409,440 £1,732,661	£1,689,852	£1,647,043	£1,604,235	£1,258,205 £1,561,426	£1,195,596 £1,518,617	£1,475,808
			1	10	£4,700	£2,312,734	£2,269,925	£2,227,116	£2,184,308	£2,141,499	£2,098,690	£2,055,882	£2,013,073	£1,970,264	£1,927,455	£1,884,647	£1,841,838	£1,799,029
			<u> </u>	11	£4,950	£2,635,955	£2,593,146	£2,550,337	£2,507,529	£2,464,720	£2,421,911	£2,379,102	£2,336,294	£2,293,485	£2,250,676	£2,207,868	£2,165,059	£2,122,250
											f	Residual Land Value (
Development Scenario	Typical Site Type	Market Floor	Site Density (dph)	Value Level	Value £/m²	Residual Land	Residual Land	Residual Land	Residual Land	Residua Land Value	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land	Residual Land
Scenario		Area				Value - £0/m² CIL	Value - £20/m² CIL	Value - £40/m² CIL	Value - £60/m² CIL	- £80/m² CIL	Value - £100/m² CIL	Value - £120/m² CIL	. Value - £140/m² CII	L Value - £160/m² CIL	Value - £180/m² CII	L Value - £200/m² CIL	Value - £220/m² CIL	. Value - £240/m² CIL
				1	£2,450									•		•		
				2	£2,700							Negative RLV						
				3	£2,950 £3,200	£2,764,476	£2,237,188	£1,709,901	£1,182,614	£655,327	£128,039	1			Negative RLV			
				5	£3,450	£6,806,249	£6,278,961	£5,751,674	£5,224,387	£4,697,099	£4,169,812	£3,642,524	£3,115,238	£2,587,950	£2,060,663	£1,533,376	£1,006,089	£478,801
				6	£3,700	£10,848,021	£10,320,733	£9,793,447	£9,266,160	£8,738,872	£8,211,584	£7,684,298	£7,157,010	£6,629,722	£6,102,436	£5,575,148	£5,047,861	£4,520,574
				7 8	£3,950 £4,200	£14,889,793 £18,931,566	£14,362,506 £18,404,279	£13,835,219 £17,876,992	£13,307,932 £17,349,705	£12,780,645 £16,822,416	£12,253,357 £16,295,129	£11,726,070 £15,767,842	£11,198,782 £15,240,555	£10,671,496 £14,713,268	£10,144,208 £14,185,981	£9,616,920 £13,658,693	£9,089,633 £13,131,406	£8,562,346 £12,604,118
				9	£4,450	£22,973,338	£22,446,051	£21,918,764	£21,391,476	£20,864,190	£20,336,902	£19,809,615	£19,282,328	£18,755,041	£18,227,753	£17,700,465	£17,173,178	£16,645,891
				10	£4,700	£27,015,111	£26,487,823	£25,960,536	£25,433,249	£24,905,962	£24,378,674	£23,851,387	£23,324,100	£22,796,813	£22,269,525	£21,742,238	£21,214,951	£20,687,664
Mixed				11	£4,950	£31,056,883	£30,529,596	£30,002,309	£29,475,021	£28,947,734	£28,420,447	£27,893,159	£27,365,872	£26,838,585	£26,311,298	£25,784,011	£25,256,723	£24,729,436
500 40% AH																		
500 40% AH	Greenfield	26325	40								Re	sidual Land Value (£,	/Ha)					
500 40% AH	Greenfield	26325	40	1	£2,450						Re		/Ha)					
500 ⁴⁰ % AH	Greenfield	26325	40	2	£2,700			_	_		Re	sidual Land Value (£) Negative RLV	/Ha)				_	_
500 ^{40/6} AH	Greenfield	26325	40	2	£2,700 £2,950	£102 211	£1EE £20	£119.0E0	£92.7£0	ENE ENO			/На)		Negative RLV			
500 40% AN	Greenfield	26325	40	2	£2,700	£192,311 £473,478	£155,630 £436,797	£118,950 £400,116	£82,269 £363,436	£45,588 £326,755	£8,907	Negative RLV		£180,031	Negative RLV £143,351	£106,670	£69,989	£33,308
500 40% AN	Greenfield	26325	40	2 3 4	£2,700 £2,950 £3,200	£192,311 £473,478 £754,645	£155,630 £436,797 £717,964	£118,950 £400,116 £681,283	£82,269 £363,436 £644,602	£45,588 £326,755 £607,922			£216,712 £497,879	£180,031 £461,198	Negative RLV £143,351 £424,517	£106,670 £387,836	£69,989 £351,156	£33,308 £314,475
500 40% 811	Greenfield	26325	40	2 3 4 5	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950	£473,478	£436,797	£400,116	£363,436	£326,755	£8,907 £290,074	Negative RLV	£216,712		£143,351			
500 40% Art	Greenfield	26325	40	2 3 4 5 6 7 8	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200	£473,478 £754,645 £1,035,812 £1,316,979	£436,797 £717,964 £999,131 £1,280,298	£400,116 £681,283 £962,450 £1,243,617	£363,436 £644,602 £925,769 £1,206,936	£326,755 £607,922 £889,088 £1,170,255	£8,907 £290,074 £571,241 £852,407 £1,133,574	£253,393 £534,560 £815,727 £1,096,893	£216,712 £497,879 £779,046 £1,060,213	£461,198 £742,365 £1,023,532	£143,351 £424,517 £705,684 £986,851	£387,836 £669,003 £950,170	£351,156 £632,322 £913,489	£314,475 £595,641 £876,808
500 ^{40,6} Ali	Greenfield	26325	40	2 3 4 5 6 7 8	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145	£436,797 £717,964 £999,131 £1,280,298 £1,561,464	£400,116 £681,283 £962,450 £1,243,617 £1,524,784	£363,436 £644,602 £925,769 £1,206,936 £1,488,103	£326,755 £607,922 £889,088 £1,170,255 £1,451,422	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741	E1534,560 £815,727 £1,096,893 £1,378,060	£216,712 £497,879 £779,046 £1,060,213 £1,341,379	£461,198 £742,365 £1,023,532 £1,304,698	£143,351 £424,517 £705,684 £986,851 £1,268,018	£387,836 £669,003 £950,170 £1,231,337	£351,156 £632,322 £913,489 £1,194,656	£314,475 £595,641 £876,808 £1,157,975
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Development		26325 Market Floor		2 3 4 5 6 7 8 9 10	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075	Negative RLV £253,393 £534,560 £815,727 £1,096,893 £1,378,060 £1,659,227 £1,940,394 Residual Land Value (£216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032	£143,351 £424,517 £705,684 £1,268,018 £1,549,184 £1,830,351	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670	£351,156 £632,322 £913,489 £1,194,656 £1,475,823 £1,756,989	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309
	Greenfield Typical Site Type		40 Site Density (dph)	2 3 4 5 6 7 8 9	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075	Negative RLV £253,393 £534,560 £815,727 £1,096,893 £1,378,060 £1,659,227 £1,940,394 Residual Land Value (£216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032	£143,351 £424,517 £705,684 £1,268,018 £1,549,184 £1,830,351	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670	£351,156 £632,322 £913,489 £1,194,656 £1,475,823 £1,756,989	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309
Development		Market Floor		2 3 4 5 6 7 8 9 10	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075	Negative RLV £253,393 £534,560 £815,727 £1,096,893 £1,378,060 £1,659,227 £1,940,394 Residual Land Value (£216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032	£143,351 £424,517 £705,684 £1,268,018 £1,549,184 £1,830,351	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670	£351,156 £632,322 £913,489 £1,194,656 £1,475,823 £1,756,989	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309
Development		Market Floor		2 3 4 5 6 7 8 9 10 11	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950 Value £/m²	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075	Negative RLV £253,393 £534,560 £815,727 £1,096,893 £1,378,060 £1,659,227 £1,940,394 Residual Land Value (£216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032	£143,351 £424,517 £705,684 £1,268,018 £1,549,184 £1,830,351	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670	£351,156 £632,322 £913,489 £1,194,656 £1,475,823 £1,756,989	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309
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Development		Market Floor		2 3 4 4 5 6 7 7 8 8 9 10 11 11 Value Level	£2,700 £2,950 £3,250 £3,450 £3,700 £3,950 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,700 £3,200 £3,200 £3,700	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² CIL	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL Residual Land Value - £120/m² CIL Negative RLV	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 (£) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,25,880	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² CII	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² CIL	£351,156 £632,322 £913,489 £1,194,656 £1,475,823 £1,756,989 Residual Land Value - £220/m² CIL	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL
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Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 11 Value Level 1 2 3 3 4 4 5 6 7 7 8 9 9 10 10 10 10 10 10 10 10 10 10 10 10 10	£2,700 £2,950 £3,205 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,700 £3,500 £3,500 £3,500 £3,500 £3,500 £4,450 £4,200 £4,450 £4,500	E473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £11,257,880 £17,698,471 £21,139,063	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value -£80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £11,497,888 £18,938,479 £22,379,070	## RESIDENT ## PROPRIEST ## PROP	E216,712 E497,879 E779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 E) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836	E461,198 E742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value -£160/m² GIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012	E387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² GIL Negati £2,975,529 £6,416,121 £9,856,712 £13,297,303 £16,737,895	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661
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Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 11 2 3 4 5 6 7 7 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	E2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,350 £3,200 £3,450 £3,700 £3,950 £4,200 £4,450 £4,700 £4,950	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value -£0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,688,471 £21,139,063 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value -£80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £11,497,888 £18,938,479 £22,379,070	Residual Land Value (E), 193,953 E1,278,060 E1,659,227 £1,940,394 Residual Land Value (E), 194,735,997 £1,295,406 £4,735,997 £15,057,770 £118,498,361 £21,938,953 sidual Land Value (E)	E216,712	E461,198 E742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value -£160/m² GIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012	E387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² GIL Negati £2,975,529 £6,416,121 £9,856,712 £13,297,303 £16,737,895	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 100 111 11 2 3 3 4 5 6 7 7 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	£2,700 £2,950 £3,450 £3,450 £3,700 £3,950 £4,250 £4,250 £4,450 £4,700 £2,450 £2,450 £2,450 £3,250 £4	E473,478 E754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £114,257,880 £17,698,471 £21,139,063 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value -£80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £13,497,888 £18,938,479 £22,379,070	## RESIDENT NEGATIVE FOR THE PROPERTY OF THE P	E216,712 E497,879 E779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 (E) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836 (Ha)	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012	E387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² CIL Negati £2,975,529 £6,416,121 £9,856,712 £13,297,303 £16,737,895 £20,178,486	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 11 12 2 3 4 4 5 6 6 7 7 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	£2,700 £2,950 £3,450 £3,450 £3,700 £3,450 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £2,950 £3,200 £3,450 £4,450 £4,550 £4,550 £3,200 £4,450 £4,5	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,698,471 £21,139,473 £21,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value -£80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re	Residual Land Value (E., 1738, 961 E1,295,406 E1,295,406 E1,673,770 E1,940,394 Residual Land Value (E., 1748, 1748, 1749	E216,712 E497,879 E779,046 E1,060,213 E1,341,379 E1,622,546 E1,903,713 E) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836 (Ha)	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £11,737,420 £20,618,603	E387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² CIL Negati £2,975,529 £2,975,529 £6,416,121 £9,856,712 £13,297,303 £16,737,895 £20,178,486	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² Cll £2,095,296 £2,095,296 £2,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 100 111 11 2 3 3 4 5 6 7 7 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	£2,700 £2,950 £3,450 £3,450 £3,700 £3,950 £4,250 £4,250 £4,450 £4,700 £2,450 £2,450 £2,450 £3,250 £4	E473,478 E754,645 E1,035,812 E1,316,979 E1,598,145 E1,879,312 E2,160,479 Residual Land Value - £0/m² ClL £495,515 £3,936,107 E7,376,698 £10,817,289 £14,257,880 £17,698,471 £21,139,063 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,759,259 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re	Residual Land Value (£1,295,406 £4,735,997 £817,6588 £11,617,179 £15,057,770 £18,498,361 £21,938,953 sidual Land Value (£2,007,770 £18,498,361 £21,938,953 sidual Land Value (£2,007,007,007,007,007,007,007,007,007,00	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 £) Residual Land Value - £140/m² Clt Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836 /Ha)	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cll £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012 £20,618,603	£387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² CIL \$\frac{1}{2}\$\$ \$9,855,712 £13,297,303 £16,737,895 £20,178,486	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² Cll £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 5 6 7 8 8 9 10 11 1 2 3 4 5 6 6 7 8 9 10 11 11 2 3 4 5 6 7 7 8 8 9 10 11 11 11 11 11 11 11 11 11 11 11 11	E2,700 £2,950 £3,450 £3,700 £3,450 £4,700 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,950 £3,200 £4,450 £4,700 £4,550 £4,700 £4,550 £3,700 £3,950 £4,200 £4,500 £4,500 £4,700 £4,500 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700 £3,550 £3,700	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,698,471 £21,139,473 £21,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value -£80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re	Residual Land Value (E., 1738, 961 E1,295,406 E1,295,406 E1,673,770 E1,940,394 Residual Land Value (E., 1748, 1748, 1749	E216,712 E497,879 E779,046 E1,060,213 E1,341,379 E1,622,546 E1,903,713 E) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836 (Ha)	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £986,851 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £11,737,420 £20,618,603	E387,836 £669,003 £950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land Value - £200/m² CIL Negati £2,975,529 £2,975,529 £6,416,121 £9,856,712 £13,297,303 £16,737,895 £20,178,486	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² Cll £2,095,296 £2,095,296 £2,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 Value Level 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 7	E2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,450 £2,700 £3,950 £3,200 £3,450 £3,200 £3,450 £3,200 £3,450 £3,200 £3,550 £3,200 £3,550 £3,500 £3,550	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value -£0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £14,257,880 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £3,495,990 £17,278,355 £20,698,946 £243,199 £482,545 £243,199 £482,545 £721,890	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £1,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value -£60/m² CIL £60,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 £1,977,075 £1,977,075 £1,977,075 £1,977,075 £1,977,075 £1,76,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re	## RESTANCE ## PROPRIEST ## PROP	E216,712	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,268,018 £1,303,184 £1,830,351 Residual Land Value - £180/m² CII £3,415,647 £3,415,647 £3,415,647 £13,737,420 £17,178,012 £20,618,603	E387,836	E351,156 E632,322 E913,489 £1,194,656 £1,475,823 £1,756,989 Residual Land Value - £220/m² CIL ve RLV £2,535,413 £5,976,004 £9,416,595 £12,857,187 £16,297,777 £19,738,369	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 Value Level 2 3 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 8 9 10 11 11	E2,700 £2,950 £3,450 £3,700 £3,950 £4,450 £4,200 £4,450 £2,450 £2,700 £2,950 £3,200 £3,350 £4,200 £4,550 £4,700 £4,950 £4,550 £5,700 £2,950 £3,200 £3,300 £3,300 £3,300 £3,500 £3,700 £3,950 £3,700 £2,950 £3,700 £2,950 £3,700 £2,950 £3,700 £2,950 £3,700 £3,500 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £4,700 £4,550	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value -£0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,689,471 £21,139,063 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,759,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² Cll. £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 £1,205,296 £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re £10,732 £360,077 £599,423 £838,768 £1,078,114 £1,317,459	## Figure 1	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 E) Residual Land Value - £140/m² Cll **Residual Land Value - £140/m² Cll **E855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,554 £18,058,245 £21,498,836 /Ha) **Negative RLV £59,498 £298,844 £538,189 £777,535 £1,016,880 £1,256,226	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land LValue - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² CII £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012 £20,618,603	E387,836	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 11	£2,700 £2,950 £3,450 £3,450 £3,700 £3,450 £4,450 £4,450 £4,450 £4,700 £4,950 Value £/m² £2,700 £3,200 £3,200 £3,200 £4,450 £4,500 £4,500 £4,500 £4,500 £4,500 £4,500 £4,500 £4,500 £2,700 £3,700 £3,700 £3,500 £3,700 £3,500 £3,700 £3,5	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value - £0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,698,471 £21,139,063 £24,579,654 £34,471 £273,816 £513,162 £752,507 £991,853 £1,231,198	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,769,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² CIL £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 Residual Land Value - £100/m² CIL £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re £120,732 £360,077 £599,423 £388,768 £1,078,114	Residual Land Value (£1,295,406 £4,735,997 £8,176,588 £11,617,179 £15,057,770 £18,498,361 £21,938,953 sidual Land Value (£2,4735,997 £8,176,588 £11,617,179 £15,057,770 £18,498,361 £21,938,953 sidual Land Value (£2,4735,997 £8,176,588 £11,617,179 £15,057,770 £18,498,361 £21,938,953 sidual Land Value (£2,4735,997 £15,057,770 £15,057,057,057,057,057,057,057,057,057,05	E216,712 E497,879 E779,046 E1,060,213 E1,341,379 E1,622,546 E1,903,713 E) Residual Land Value - £140/m² CII Negative RLV £855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,654 £18,058,245 £21,498,836 (Ha) Negative RLV £59,498 £298,844 £538,189 £777,535 £1,016,880	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land Value - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £986,851 £1,549,184 £1,549,184 £1,830,351 Residual Land Value - £180/m² Cli £3,415,647 £6,856,238 £10,296,828 £10,296,828 £13,737,420 £20,618,603	E387,836	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² Cll £2,095,296 £5,535,887 £8,596,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed 500 50% AH	Typical Site Type	Market Floor Area	Site Density (dph)	2 3 4 4 5 6 7 8 9 10 11 Value Level 2 3 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 8 9 10 11 11	E2,700 £2,950 £3,450 £3,700 £3,950 £4,450 £4,200 £4,450 £2,450 £2,700 £2,950 £3,200 £3,350 £4,200 £4,550 £4,700 £4,950 £4,550 £5,700 £2,950 £3,200 £3,300 £3,300 £3,300 £3,500 £3,700 £3,950 £3,700 £2,950 £3,700 £2,950 £3,700 £2,950 £3,700 £2,950 £3,700 £3,500 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £3,700 £3,950 £4,700 £4,550	£473,478 £754,645 £1,035,812 £1,316,979 £1,598,145 £1,879,312 £2,160,479 Residual Land Value -£0/m² CIL £495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,689,471 £21,139,063 £24,579,654	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £3,055,873 £6,496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,759,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² Cll. £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 £1,205,296 £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re £10,732 £360,077 £599,423 £838,768 £1,078,114 £1,317,459	## Figure 1	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 E) Residual Land Value - £140/m² Cll **Residual Land Value - £140/m² Cll **E855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,554 £18,058,245 £21,498,836 /Ha) **Negative RLV £59,498 £298,844 £538,189 £777,535 £1,016,880 £1,256,226	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land LValue - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² CII £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012 £20,618,603	E387,836	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed	Typical Site Type	Market Floor Area	Site Density (dph) 40 Negative RLV Positive RLV benea	2 3 4 4 5 6 7 8 9 10 11 Value Level 1 2 3 4 5 6 7 8 9 10 11 1 2 3 4 5 6 7 8 9 10 11 1 th Viability Texts	E2,700 E2,950 E3,200 E3,3450 E3,700 E4,950 E4,450 E4,450 E2,450 E3,365 E3,700 E3,950 E4,250 E4,250 E2,700 E2,950 E3,200 E4,450 E4,200 E4,450 E4,200 E4,450 E4,200 E4,450 E4,200 E4,450 E2,700 E3,250 E3,200 E3,450 E3,200 E3,450 E3,500 E3,450 E4,950 E4,200 E4,450 E4,950 E5,200 E5,450 E5,200 E	E473,478 E754,645 E1,035,812 E1,316,979 E1,598,145 E1,879,312 E2,160,479 Residual Land Value - £0/m² CIL E495,515 £3,936,107 £7,376,698 £10,817,289 £14,257,880 £17,698,471 £21,139,063 £24,579,654 £34,471 £273,816 £173,162 £752,507 £991,853 £1,231,198 £1,709,889	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £1,6496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420 £212,582 £451,928 £691,273 £930,619 £1,159,964 £1,499,310	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,759,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² Cll. £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 £1,205,296 £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re £10,732 £360,077 £599,423 £838,768 £1,078,114 £1,317,459	## Figure 1	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 E) Residual Land Value - £140/m² Cll **Residual Land Value - £140/m² Cll **E855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,554 £18,058,245 £21,498,836 /Ha) **Negative RLV £59,498 £298,844 £538,189 £777,535 £1,016,880 £1,256,226	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land LValue - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² CII £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012 £20,618,603	E387,836 E669,003 E950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land L Value - £200/m² CIL Residual Land L Value -	E351,156	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253
Development Scenario Mixed 500 50% AH	Typical Site Type	Market Floor Area	Site Density (dph) 40	2 3 4 4 5 6 7 8 9 10 11 Value Level 1 2 3 4 5 6 7 8 9 10 11 1 1 2 3 4 5 6 7 8 9 10 11 11 th Viability Test 2 (8	£2,700 £2,950 £3,200 £3,450 £3,700 £3,950 £4,200 £4,950 £4,950 £4,700 £4,950 £4,950 £4,950 £3,200 £3,200 £3,200 £3,200 £4,500 £4,500 £4,500 £4,500 £4,500 £4,500 £4,500 £3,700 £3,950 £4,500 £4	E473,478 E754,645 E1,035,812 E1,316,979 E1,598,145 E1,879,312 E2,160,479 Residual Land Value - £0/m² CIL £495,515 E3,936,107 E7,376,698 E10,817,289 E14,257,880 E17,698,471 E21,139,063 E24,579,654 £34,471 £273,816 £513,162 £752,507 £991,853 £1,231,198 £1,470,543 £1,709,889	£436,797 £717,964 £999,131 £1,280,298 £1,561,464 £1,842,631 £2,123,798 Residual Land Value - £20/m² CIL £55,398 £3,495,990 £6,936,581 £10,377,172 £13,817,764 £17,258,355 £20,698,946 £24,139,537	£400,116 £681,283 £962,450 £1,243,617 £1,524,784 £1,805,950 £2,087,117 Residual Land Value - £40/m² CIL £1,6496,464 £9,937,055 £13,377,646 £16,818,237 £20,258,829 £23,699,420 £212,582 £451,928 £691,273 £930,619 £1,159,964 £1,499,310	£363,436 £644,602 £925,769 £1,206,936 £1,488,103 £1,759,269 £2,050,436 Residual Land Value - £60/m² CIL £2,615,756 £6,056,348 £9,496,938 £12,937,530 £16,378,121 £19,818,713 £23,259,303	£326,755 £607,922 £889,088 £1,170,255 £1,451,422 £1,732,589 £2,013,755 Residua Land Value - £80/m² Cll. £2,175,639 £5,616,230 £9,056,822 £12,497,413 £15,938,004 £19,378,596 £22,819,187	£8,907 £290,074 £571,241 £852,407 £1,133,574 £1,414,741 £1,695,908 £1,977,075 £1,205,296 £1,735,522 £5,176,114 £8,616,704 £12,057,296 £15,497,888 £18,938,479 £22,379,070 Re £10,732 £360,077 £599,423 £838,768 £1,078,114 £1,317,459	## Figure 1	E216,712 £497,879 £779,046 £1,060,213 £1,341,379 £1,622,546 £1,903,713 E) Residual Land Value - £140/m² Cll **Residual Land Value - £140/m² Cll **E855,289 £4,295,880 £7,736,472 £11,177,062 £14,617,554 £18,058,245 £21,498,836 /Ha) **Negative RLV £59,498 £298,844 £538,189 £777,535 £1,016,880 £1,256,226	£461,198 £742,365 £1,023,532 £1,304,698 £1,585,865 £1,867,032 Residual Land LValue - £160/m² CIL £415,172 £3,855,763 £7,296,355 £10,736,945 £10,736,945 £14,177,537 £17,618,128 £21,058,720	£143,351 £424,517 £705,684 £705,684 £1,268,018 £1,268,018 £1,549,184 £1,830,351 Residual Land Value - £180/m² CII £3,415,647 £6,856,238 £10,296,828 £13,737,420 £17,178,012 £20,618,603	E387,836 E669,003 E950,170 £1,231,337 £1,512,504 £1,793,670 Residual Land L Value - £200/m² CIL Residual Land L Value -	E351,156 E632,322 E913,489 £1,194,656 £1,475,823 £1,756,989 Residual Land Value - £220/m² CIL Ve RLV £2,535,413 £5,976,004 £9,416,595 £12,857,187 £16,297,777 £19,738,369	£314,475 £595,641 £876,808 £1,157,975 £1,439,142 £1,720,309 Residual Land Value - £240/m² CIL £2,095,296 £5,535,887 £8,976,479 £12,417,069 £15,857,661 £19,298,253

RLV exceeding Viability Test 2 (RLV 250,000/ha)
RLV exceeding Viability Test 3 (RLV 250,000/ha)
RLV exceeding Viability Test 4 (RLV 2750,000/ha)
RLV exceeding Viability Test 4 (RLV 2750,000/ha)
RLV exceeding Viability Test 5 (RLV 21,250,000/ha)
RLV exceeding Viability Test 6 (RLV 21,250,000/ha)
RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)

Table 1r: Residual Land Value Results by Value Level & CIL Rate - 20 Unit Scheme - Houses (Sensitivity Test)

												R	esidual Land Value (ε)					
Development Scenario	Typical Site Type	Market Floor Area	Site Density (dph)	Value Level	Value £/m²		Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £60/m² CIL	Residual and Value £60/m² CIL	Residua Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £220/m² CIL	Residual Land Value - £240/m² CIL
				7	£3,950	Base	£1,431,166	£1,411,997	£1,392,829	£1,373,661	£1,354,492	£1,335,324	£1,316,155	£1,296,987	£1,277,819	£1,258,650	£1,239,482	£1,220,313	£1,201,145
				7	£3,950	M4(2) 100% dwellings only	£1,392,078	£1,372,910	£1,353,741	£1,334,573	£1,315,405	£1,296,236	£1,277,068	£1,257,899	£1,238,731	£1,219,563	£1,200,394	£1,181,226	£1,162,057
				7	£3,950	M4(3) 10% dwellings only	£1,388,331	£1,369,162	£1,349,994	£1,330,826	£1,311,657	£1,292,489	£1,273,320	£1,254,152	£1,234,984	£1,215,815	£1,196,647	£1,177,478	£1,158,310
Houses	Greenfield (small			7	£3,950	M4(2) 100% dwellings & M4(3) 10% dwellings	£1,349,243	£1,330,075	£1,310,906	£1,291,738	£1,272,570	£1,253,401	£1,234,233	£1,215,064	£1,195,896	£1,176,728	£1,157,559	£1,138,052	£1,118,340
20 40% AH	settlement extension)	1200	30									Res	sidual Land Value (£/	Ha)					
	extension)			7	£3,950	Base	£1,866,738	£1,841,736	£1,816,734	£1,791,731	£1,766,729	£1,741,727	£1,716,724	£1,691,722	£1,666,720	£1,641,718	£1,616,715	£1,591,713	£1,566,711
				7	£3,950	M4(2) 100% dwellings only	£1,815,754	£1,790,752	£1,765,750	£1,740,747	£1,715,745	£1,690,743	£1,665,741	£1,640,738	£1,615,736	£1,590,734	£1,565,732	£1,540,729	£1,515,727
				7	£3,950	M4(3) 10% dwellings only	£1,810,866	£1,785,864	£1,760,862	£1,735,860	£1,710,857	£1,685,855	£1,660,853	£1,635,850	£1,610,848	£1,585,846	£1,560,844	£1,535,841	£1,510,839
				7	£3,950	M4(2) 100% dwellings & M4(3) 10% dwellings	£1,759,883	£1,734,880	£1,709,878	£1,684,876	£1,659,873	£1,634,871	£1,609,869	£1,584,867	£1,559,864	£1,534,862	£1,509,860	£1,484,416	£1,458,704

Key:	ı	Negative RLV
	F	Positive RLV beneath Viability Test 1 (RLV <£250,000/ha)
	F	RLV exceeding Viability Test 2 (RLV £250,000/ha)
	F	RLV exceeding Viability Test 3 (RLV £500,000/ha)
	F	RLV exceeding Viability Test 4 (RLV £750,000/ha)
	F	RLV exceeding Viability Test 5 (RLV £1,000,000/ha)
	Fig. 1	RLV exceeding Viability Test 6 (RLV £1,250,000/ha)
	F	RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)

Source: Dixon Searle LLP (2016)

opendix IIa - PDC Residential Results v7.xlsx

Table 1s: 1,000 Unit Residual Land Value - Summary of Sensitivity Testing Results - £500,000/ha BLV / 50% AH

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	£7,387,770	£13,338,793	£19,286,389	£25,230,642	£31,171,465	£37,109,888	£43,046,662	£48,982,172
	-6.00%	£6,039,940	£11,992,443	£17,941,052	£23,886,277	£29,828,448	£35,767,914	£41,705,245	£47,641,111
Cost	-4.00%	£4,691,470	£10,645,135	£16,595,115	£22,541,878	£28,484,998	£34,425,324	£40,363,453	£46,300,050
	-2.00%	£3,342,801	£9,297,714	£15,248,765	£21,196,538	£27,141,085	£33,082,728	£39,021,662	£44,958,810
Construction	0.00%	£1,993,241	£7,950,086	£13,902,415	£19,851,201	£25,796,721	£31,739,275	£37,679,183	£43,617,019
ruc	2.00%	£642,954	£6,601,614	£12,555,090	£18,505,087	£24,452,025	£30,395,831	£36,336,593	£42,275,227
nst	4.00%	-£775,761	£5,253,146	£11,207,690	£17,158,737	£23,106,686	£29,051,527	£34,993,556	£40,933,042
ပိ	6.00%	-£2,259,926	£3,903,749	£9,860,226	£15,812,387	£21,761,350	£27,707,166	£33,650,105	£39,590,452
	8.00%	-£3,748,170	£2,554,000	£8,511,759	£14,465,045	£20,415,059	£26,362,172	£32,306,343	£38,247,761
	10.00%	-£5,238,423	£1,203,034	£7,163,289	£13,117,645	£19,068,710	£25,016,835	£30,961,975	£36,904,318

1,000 Unit Scheme Surplus (above BLV of £14,000,000 (£500,000/ha)

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£6,612,230	-£661,207	£5,286,389	£11,230,642	£17,171,465	£23,109,888	£29,046,662	£34,982,172
	-6.00%	-£7,960,060	-£2,007,557	£3,941,052	£9,886,277	£15,828,448	£21,767,914	£27,705,245	£33,641,111
Cost	-4.00%	-£9,308,530	-£3,354,865	£2,595,115	£8,541,878	£14,484,998	£20,425,324	£26,363,453	£32,300,050
	-2.00%	-£10,657,199	-£4,702,286	£1,248,765	£7,196,538	£13,141,085	£19,082,728	£25,021,662	£30,958,810
uction	0.00%	-£12,006,759	-£6,049,914	-£97,585	£5,851,201	£11,796,721	£17,739,275	£23,679,183	£29,617,019
ruc	2.00%	-£13,357,046	-£7,398,386	-£1,444,910	£4,505,087	£10,452,025	£16,395,831	£22,336,593	£28,275,227
Constri	4.00%	-£14,775,761	-£8,746,854	-£2,792,310	£3,158,737	£9,106,686	£15,051,527	£20,993,556	£26,933,042
ပိ	6.00%	-£16,259,926	-£10,096,251	-£4,139,774	£1,812,387	£7,761,350	£13,707,166	£19,650,105	£25,590,452
	8.00%	-£17,748,170	-£11,446,000	-£5,488,241	£465,045	£6,415,059	£12,362,172	£18,306,343	£24,247,761
	10.00%	-£19,238,423	-£12,796,966	-£6,836,711	-£882,355	£5,068,710	£11,016,835	£16,961,975	£22,904,318

1,000 Unit Scheme Surplus per unit (above BLV of £14,000,000 (£500,000/ha)

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£6,612	-£661	£5,286	£11,231	£17,171	£23,110	£29,047	£34,982
	-6.00%	-£7,960	-£2,008	£3,941	£9,886	£15,828	£21,768	£27,705	£33,641
Cost	-4.00%	-£9,309	-£3,355	£2,595	£8,542	£14,485	£20,425	£26,363	£32,300
	-2.00%	-£10,657	-£4,702	£1,249	£7,197	£13,141	£19,083	£25,022	£30,959
Construction	0.00%	-£12,007	-£6,050	-£98	£5,851	£11,797	£17,739	£23,679	£29,617
ruc	2.00%	-£13,357	-£7,398	-£1,445	£4,505	£10,452	£16,396	£22,337	£28,275
nst	4.00%	-£14,776	-£8,747	-£2,792	£3,159	£9,107	£15,052	£20,994	£26,933
ပိ	6.00%	-£16,260	-£10,096	-£4,140	£1,812	£7,761	£13,707	£19,650	£25,590
	8.00%	-£17,748	-£11,446	-£5,488	£465	£6,415	£12,362	£18,306	£24,248
	10.00%	-£19,238	-£12,797	-£6,837	-£882	£5,069	£11,017	£16,962	£22,904

Table 1t: 1,000 Unit Residual Land Value - Summary of Sensitivity Testing Results - £400,000/ha BLV / 50% AH

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	£7,387,770	£13,338,793	£19,286,389	£25,230,642	£31,171,465	£37,109,888	£43,046,662	£48,982,172
	-6.00%	£6,039,940	£11,992,443	£17,941,052	£23,886,277	£29,828,448	£35,767,914	£41,705,245	£47,641,111
Cost	-4.00%	£4,691,470	£10,645,135	£16,595,115	£22,541,878	£28,484,998	£34,425,324	£40,363,453	£46,300,050
	-2.00%	£3,342,801	£9,297,714	£15,248,765	£21,196,538	£27,141,085	£33,082,728	£39,021,662	£44,958,810
Construction	0.00%	£1,993,241	£7,950,086	£13,902,415	£19,851,201	£25,796,721	£31,739,275	£37,679,183	£43,617,019
ruc	2.00%	£642,954	£6,601,614	£12,555,090	£18,505,087	£24,452,025	£30,395,831	£36,336,593	£42,275,227
nst	4.00%	-£775,761	£5,253,146	£11,207,690	£17,158,737	£23,106,686	£29,051,527	£34,993,556	£40,933,042
ပိ	6.00%	-£2,259,926	£3,903,749	£9,860,226	£15,812,387	£21,761,350	£27,707,166	£33,650,105	£39,590,452
	8.00%	-£3,748,170	£2,554,000	£8,511,759	£14,465,045	£20,415,059	£26,362,172	£32,306,343	£38,247,761
	10.00%	-£5,238,423	£1,203,034	£7,163,289	£13,117,645	£19,068,710	£25,016,835	£30,961,975	£36,904,318

1,000 Unit Scheme Surplus (above BLV of £14,000,000 (£400,000/ha)

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£3,812,230	£2,138,793	£8,086,389	£14,030,642	£19,971,465	£25,909,888	£31,846,662	£37,782,172
	-6.00%	-£5,160,060	£792,443	£6,741,052	£12,686,277	£18,628,448	£24,567,914	£30,505,245	£36,441,111
Cost	-4.00%	-£6,508,530	-£554,865	£5,395,115	£11,341,878	£17,284,998	£23,225,324	£29,163,453	£35,100,050
	-2.00%	-£7,857,199	-£1,902,286	£4,048,765	£9,996,538	£15,941,085	£21,882,728	£27,821,662	£33,758,810
uction	0.00%	-£9,206,759	-£3,249,914	£2,702,415	£8,651,201	£14,596,721	£20,539,275	£26,479,183	£32,417,019
ruc	2.00%	-£10,557,046	-£4,598,386	£1,355,090	£7,305,087	£13,252,025	£19,195,831	£25,136,593	£31,075,227
Constri	4.00%	-£11,975,761	-£5,946,854	£7,690	£5,958,737	£11,906,686	£17,851,527	£23,793,556	£29,733,042
ပိ	6.00%	-£13,459,926	-£7,296,251	-£1,339,774	£4,612,387	£10,561,350	£16,507,166	£22,450,105	£28,390,452
	8.00%	-£14,948,170	-£8,646,000	-£2,688,241	£3,265,045	£9,215,059	£15,162,172	£21,106,343	£27,047,761
	10.00%	-£16,438,423	-£9,996,966	-£4,036,711	£1,917,645	£7,868,710	£13,816,835	£19,761,975	£25,704,318

1,000 Unit Scheme Surplus per unit (above BLV of £14,000,000 (£400,000/ha)

			Sales Values						
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£3,812	£2,139	£8,086	£14,031	£19,971	£25,910	£31,847	£37,782
	-6.00%	-£5,160	£792	£6,741	£12,686	£18,628	£24,568	£30,505	£36,441
Cost	-4.00%	-£6,509	-£555	£5,395	£11,342	£17,285	£23,225	£29,163	£35,100
	-2.00%	-£7,857	-£1,902	£4,049	£9,997	£15,941	£21,883	£27,822	£33,759
Construction	0.00%	-£9,207	-£3,250	£2,702	£8,651	£14,597	£20,539	£26,479	£32,417
ruc	2.00%	-£10,557	-£4,598	£1,355	£7,305	£13,252	£19,196	£25,137	£31,075
nst	4.00%	-£11,976	-£5,947	£8	£5,959	£11,907	£17,852	£23,794	£29,733
ပိ	6.00%	-£13,460	-£7,296	-£1,340	£4,612	£10,561	£16,507	£22,450	£28,390
	8.00%	-£14,948	-£8,646	-£2,688	£3,265	£9,215	£15,162	£21,106	£27,048
	10.00%	-£16,438	-£9,997	-£4,037	£1,918	£7,869	£13,817	£19,762	£25,704

Table 1u: 1,000 Unit Residual Land Value - Summary of Sensitivity Testing Results - £500,000/ha BLV / 40% AH

					Sales	s Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	£10,684,094	£17,728,653	£24,768,624	£31,804,655	£38,837,120	£45,866,538	£52,893,892	£59,919,595
	-6.00%	£9,304,355	£16,350,422	£23,392,003	£30,429,114	£37,462,525	£44,492,965	£51,520,991	£58,547,442
Cost	-4.00%	£7,924,596	£14,971,769	£22,014,425	£29,053,190	£36,087,929	£43,119,244	£50,148,089	£57,175,290
	-2.00%	£6,543,724	£13,593,116	£20,636,850	£27,676,647	£34,712,665	£41,745,233	£48,775,019	£55,802,542
tior	0.00%	£5,162,460	£12,213,598	£19,259,001	£26,300,108	£33,337,124	£40,370,637	£47,401,298	£54,429,641
ruc	2.00%	£3,780,120	£10,833,846	£17,880,349	£24,922,622	£31,961,216	£38,996,042	£46,027,578	£53,056,739
Construction	4.00%	£2,395,903	£9,453,779	£16,501,696	£23,545,047	£30,584,671	£37,620,671	£44,653,345	£51,683,352
ပိ	6.00%	£1,007,876	£8,072,917	£15,122,818	£22,167,472	£29,208,133	£36,245,132	£43,278,750	£50,309,631
	8.00%	-£419,386	£6,691,523	£13,743,066	£20,788,928	£27,830,819	£34,869,240	£41,904,155	£48,935,911
	10.00%	-£1,943,928	£5,309,139	£12,363,315	£19,410,276	£26,453,244	£33,492,695	£40,528,680	£47,561,458

1,000 Unit Scheme Surplus (above BLV of £14,000,000 (£500,000/ha)

			Sales Values							
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²	
	-8.00%	-£3,315,906	£3,728,653	£10,768,624	£17,804,655	£24,837,120	£31,866,538	£38,893,892	£45,919,595	
	-6.00%	-£4,695,645	£2,350,422	£9,392,003	£16,429,114	£23,462,525	£30,492,965	£37,520,991	£44,547,442	
Cost	-4.00%	-£6,075,404	£971,769	£8,014,425	£15,053,190	£22,087,929	£29,119,244	£36,148,089	£43,175,290	
	-2.00%	-£7,456,276	-£406,884	£6,636,850	£13,676,647	£20,712,665	£27,745,233	£34,775,019	£41,802,542	
uction	0.00%	-£8,837,540	-£1,786,402	£5,259,001	£12,300,108	£19,337,124	£26,370,637	£33,401,298	£40,429,641	
ruc	2.00%	-£10,219,880	-£3,166,154	£3,880,349	£10,922,622	£17,961,216	£24,996,042	£32,027,578	£39,056,739	
Constri	4.00%	-£11,604,097	-£4,546,221	£2,501,696	£9,545,047	£16,584,671	£23,620,671	£30,653,345	£37,683,352	
ပိ	6.00%	-£12,992,124	-£5,927,083	£1,122,818	£8,167,472	£15,208,133	£22,245,132	£29,278,750	£36,309,631	
	8.00%	-£14,419,386	-£7,308,477	-£256,934	£6,788,928	£13,830,819	£20,869,240	£27,904,155	£34,935,911	
	10.00%	-£15,943,928	-£8,690,861	-£1,636,685	£5,410,276	£12,453,244	£19,492,695	£26,528,680	£33,561,458	

1,000 Unit Scheme Surplus per unit (above BLV of £14,000,000 (£500,000/ha)

					Sales	s Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£3,316	£3,729	£10,769	£17,805	£24,837	£31,867	£38,894	£45,920
	-6.00%	-£4,696	£2,350	£9,392	£16,429	£23,463	£30,493	£37,521	£44,547
Cost	-4.00%	-£6,075	£972	£8,014	£15,053	£22,088	£29,119	£36,148	£43,175
	-2.00%	-£7,456	-£407	£6,637	£13,677	£20,713	£27,745	£34,775	£41,803
tior	0.00%	-£8,838	-£1,786	£5,259	£12,300	£19,337	£26,371	£33,401	£40,430
ruc	2.00%	-£10,220	-£3,166	£3,880	£10,923	£17,961	£24,996	£32,028	£39,057
Construction	4.00%	-£11,604	-£4,546	£2,502	£9,545	£16,585	£23,621	£30,653	£37,683
ပိ	6.00%	-£12,992	-£5,927	£1,123	£8,167	£15,208	£22,245	£29,279	£36,310
	8.00%	-£14,419	-£7,308	-£257	£6,789	£13,831	£20,869	£27,904	£34,936
	10.00%	-£15,944	-£8,691	-£1,637	£5,410	£12,453	£19,493	£26,529	£33,561

Table 1v: 1,000 Unit Residual Land Value - Summary of Sensitivity Testing Results - £400,000/ha BLV / 40% AH

					Sales	Values			
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	£10,684,094	£17,728,653	£24,768,624	£31,804,655	£38,837,120	£45,866,538	£52,893,892	£59,919,595
	-6.00%	£9,304,355	£16,350,422	£23,392,003	£30,429,114	£37,462,525	£44,492,965	£51,520,991	£58,547,442
Cost	-4.00%	£7,924,596	£14,971,769	£22,014,425	£29,053,190	£36,087,929	£43,119,244	£50,148,089	£57,175,290
	-2.00%	£6,543,724	£13,593,116	£20,636,850	£27,676,647	£34,712,665	£41,745,233	£48,775,019	£55,802,542
Construction	0.00%	£5,162,460	£12,213,598	£19,259,001	£26,300,108	£33,337,124	£40,370,637	£47,401,298	£54,429,641
ruc	2.00%	£3,780,120	£10,833,846	£17,880,349	£24,922,622	£31,961,216	£38,996,042	£46,027,578	£53,056,739
nst	4.00%	£2,395,903	£9,453,779	£16,501,696	£23,545,047	£30,584,671	£37,620,671	£44,653,345	£51,683,352
ပိ	6.00%	£1,007,876	£8,072,917	£15,122,818	£22,167,472	£29,208,133	£36,245,132	£43,278,750	£50,309,631
	8.00%	-£419,386	£6,691,523	£13,743,066	£20,788,928	£27,830,819	£34,869,240	£41,904,155	£48,935,911
	10.00%	-£1,943,928	£5,309,139	£12,363,315	£19,410,276	£26,453,244	£33,492,695	£40,528,680	£47,561,458

1,000 Unit Scheme Surplus (above BLV of £14,000,000 (£500,000/ha)

			Sales Values						
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£515,906	£6,528,653	£13,568,624	£20,604,655	£27,637,120	£34,666,538	£41,693,892	£48,719,595
	-6.00%	-£1,895,645	£5,150,422	£12,192,003	£19,229,114	£26,262,525	£33,292,965	£40,320,991	£47,347,442
Cost	-4.00%	-£3,275,404	£3,771,769	£10,814,425	£17,853,190	£24,887,929	£31,919,244	£38,948,089	£45,975,290
	-2.00%	-£4,656,276	£2,393,116	£9,436,850	£16,476,647	£23,512,665	£30,545,233	£37,575,019	£44,602,542
uction	0.00%	-£6,037,540	£1,013,598	£8,059,001	£15,100,108	£22,137,124	£29,170,637	£36,201,298	£43,229,641
	2.00%	-£7,419,880	-£366,154	£6,680,349	£13,722,622	£20,761,216	£27,796,042	£34,827,578	£41,856,739
Constr	4.00%	-£8,804,097	-£1,746,221	£5,301,696	£12,345,047	£19,384,671	£26,420,671	£33,453,345	£40,483,352
ပိ	6.00%	-£10,192,124	-£3,127,083	£3,922,818	£10,967,472	£18,008,133	£25,045,132	£32,078,750	£39,109,631
	8.00%	-£11,619,386	-£4,508,477	£2,543,066	£9,588,928	£16,630,819	£23,669,240	£30,704,155	£37,735,911
	10.00%	-£13,143,928	-£5,890,861	£1,163,315	£8,210,276	£15,253,244	£22,292,695	£29,328,680	£36,361,458

1,000 Unit Scheme Surplus per unit (above BLV of £14,000,000 (£500,000/ha)

			Sales Values						
		2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
	-8.00%	-£516	£6,529	£13,569	£20,605	£27,637	£34,667	£41,694	£48,720
	-6.00%	-£1,896	£5,150	£12,192	£19,229	£26,263	£33,293	£40,321	£47,347
Cost	-4.00%	-£3,275	£3,772	£10,814	£17,853	£24,888	£31,919	£38,948	£45,975
	-2.00%	-£4,656	£2,393	£9,437	£16,477	£23,513	£30,545	£37,575	£44,603
Construction	0.00%	-£6,038	£1,014	£8,059	£15,100	£22,137	£29,171	£36,201	£43,230
ruc	2.00%	-£7,420	-£366	£6,680	£13,723	£20,761	£27,796	£34,828	£41,857
nst	4.00%	-£8,804	-£1,746	£5,302	£12,345	£19,385	£26,421	£33,453	£40,483
ပိ	6.00%	-£10,192	-£3,127	£3,923	£10,967	£18,008	£25,045	£32,079	£39,110
	8.00%	-£11,619	-£4,508	£2,543	£9,589	£16,631	£23,669	£30,704	£37,736
	10.00%	-£13,144	-£5,891	£1,163	£8,210	£15,253	£22,293	£29,329	£36,361

Appendix II Residential Appraisal Summaries

				Net RLV:	£554,386
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION	_	ast 5 Houses	20% AH VL9 CIL £	180	
DEVELOPMENT SIZE (TOTAL m²) - GIA	508	Duivete	A ££ - - -	0/ 411	
TOTAL NUMBER OF UNITS	Total 5	Private 4	Affordable 1	% AH 20%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	80%	0%	20%	0%	0%
SITE SIZE (HA)			0.20		
VALUE / AREA			1		
REVENUE					
Affordable Housing Poyenus			C122 27E		
Affordable Housing Revenue Open Market Housing Revenue			£123,375 £1,846,750		
open market riousing nevenue			11,040,730		
Total Value of Scheme			£1,970,125		
RESIDENTIAL BUILDING, MARKETING & S106	COSTS				
B. 31.6			6625.750		
Build Costs Fees, Contingencies, Planning Costs, sustainab	le design & const	ruction	£635,758		
costs, SANG & SAMM etc	ic design a const	raction	£136,854		
,					
Total Build Costs			£772,612		
Castian 100 / CH Casta			600 700		
Section 106 / CIL Costs Marketing Costs & Legal Fees			£89,700 £62,854		
Marketing Costs & Legar rees			102,834		
Total s106 & Marketing Costs			£152,554		
-					
Finance on Build Costs			£15,034		
TOTAL DEVELOPMENT COSTS			£940,199		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
DEVELOTER STRETORINT OR RISK AND FROM					
Open Market Housing Profit			£369,350		
Affordable Housing Profit			£7,403		
Total Operating Profit			£376,753		
CROSS RESIDIAL LAND VALUE			CEE2 172		
GROSS RESIDUAL LAND VALUE			£653,173		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc)			£25,336		
Agents Fees			£4,899		
Legal Fees			£0		
Stamp Duty			£22,659		
Interest on Land Purchase			£45,894		
Total Finance & Acquisition Costs			£98,787		
			230,707		
NET RESIDUAL LAND VALUE			£554,386	ignores finance & acquisi	tion
RLV (£ per Ha)			£2,828,498	costs if GRLV Negative)	

				Net RLV:	£258,671
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION		Centre 5 Ho	uses 20% AH VL4 C	IL £50	
DEVELOPMENT SIZE (TOTAL m²) - GIA	508	Duiverte	A ££ - - -	0/ 411	
TOTAL NUMBER OF UNITS	Total 5	Private 4	Affordable 1	% AH 20%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	80%	0%	20%	0%	0%
SITE SIZE (HA)			0.20		
VALUE / AREA			4		
REVENUE					
Affordable Housing Revenue			£123,375		
Open Market Housing Revenue			£1,328,000		
<u>Total Value of Scheme</u>			£1,451,375		
DECIDENTIAL DISIDING MADVETING 9 C100	COSTS				
RESIDENTIAL BUILDING, MARKETING & S106	<u>COS13</u>				
Build Costs			£635,758		
Fees, Contingencies, Planning Costs, sustainal	ole design &				
construction, SANG & SAMM etc			£136,854		
Total Build Costs			C772 612		
Total Build Costs			£772,612		
Section 106 / CIL Costs			£35,750		
Marketing Costs & Legal Fees			£47,291		
Total s106 & Marketing Costs			£83,041		
Finance on Build Costs			£13,904		
- manee on band costs			213,301		
TOTAL DEVELOPMENT COSTS			£869,557		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£265,600		
Affordable Housing Profit			£7,403		
Total Operating Profit			£273,003		
CDOSS DESIDUAL LAND VALUE			6300.045		
GROSS RESIDUAL LAND VALUE			£308,815		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc)			£20,479		
Agents Fees			£2,316		
Legal Fees Stamp Duty			£0 £5,441		
Interest on Land Purchase			£21,908		
			,		
Total Finance & Acquisition Costs			£50,145		
NET DECIDINAL LAND VALUE			COPC CT4		
NET RESIDUAL LAND VALUE RLV (£ per Ha)				gnores finance & acquisitosts if GRLV Negative)	tion
They (I per ria)			L1,313,743 C	osis ii unly negative)	

				Net RLV:	£377,703
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION		ural Fringe 5	Houses 20% AH V	L6 CIL £100	
DEVELOPMENT SIZE (TOTAL m²) - GIA	508	Deicete	A. £ £ - - -	0/ 411	
TOTAL NUMBER OF UNITS	Total 5	Private 4	Affordable 1	% AH 20%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	80%	0%	20%	0%	0%
SITE SIZE (HA)			0.20		
VALUE / AREA			6		
REVENUE					
Affordable Housing Revenue			£123,375		
Open Market Housing Revenue			£1,535,500		
0 1 1 1			,,		
Total Value of Scheme			£1,658,875		
RESIDENTIAL BUILDING, MARKETING & S106	COSTS				
Build Costs			£635,758		
Fees, Contingencies, Planning Costs, sustainab	ole design &		1033,738		
construction, SANG & SAMM etc	G		£136,854		
T			5770 540		
Total Build Costs			£772,612		
Section 106 / CIL Costs			£56,500		
Marketing Costs & Legal Fees			£53,516		
Total s106 & Marketing Costs			£110,016		
F			64.4.2.42		
Finance on Build Costs			£14,343		
TOTAL DEVELOPMENT COSTS			£896,971		
			,		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£307,100		
Affordable Housing Profit			£7,403		
Total Operating Profit			£314,503		
			,		
GROSS RESIDUAL LAND VALUE			£447,402		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc)			£22,413		
Agents Fees			£3,356		
Legal Fees			£0		
Stamp Duty			£12,370		
Interest on Land Purchase			£31,560		
Total Finance 9 Acquisition Conta			000 000		
Total Finance & Acquisition Costs			£69,699		
NET RESIDUAL LAND VALUE			£377,703	(ignores finance & acquisit	ion
RLV (£ per Ha)				costs if GRLV Negative)	

				Net RLV:	£791,372
Residual	Land Value D	ata Summ	nary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION	_	ast 10 House	es 30% AH VL9 CIL f	£180	
DEVELOPMENT SIZE (TOTAL m²) - GIA	939 Total	Private	Affordable	% AH	
TOTAL NUMBER OF UNITS	10tai 10	7	3	% АП 30%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	70%	0%	30%	0%	0%
SITE SIZE (HA)			0.29		
VALUE / AREA			1		
REVENUE					
Affordable Housing Revenue			£389,673		
Open Market Housing Revenue			£2,914,750		
Total Value of Scheme			£3,304,423		
RESIDENTIAL BUILDING, MARKETING & \$106	COSTS				
RESIDENTIAL BOILDING, MARKETING & 5100	<u> </u>				
Build Costs			£1,175,151		
Fees, Contingencies, Planning Costs, sustainab	le design &				
construction, SANG & SAMM etc			£257,326		
Total Build Costs			£1,432,477		
Section 106 / CIL Costs			£147,900		
Marketing Costs & Legal Fees			£106,633		
Total s106 & Marketing Costs			£254,533		
- Ctai 5255 & Marketing Goote					
Finance on Build Costs			£41,121		
TOTAL DEVELOPMENT COSTS			64 730 430		
TOTAL DEVELOPMENT COSTS			£1,728,130		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£582,950		
Affordable Housing Profit			£23,380		
Total Operating Profit			£606,330		
iotal operating from			2000,000		
GROSS RESIDUAL LAND VALUE			£969,962		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc)			£44,262		
Agents Fees			£7,275		
Legal Fees			£0		
Stamp Duty			£40,746		
Interest on Land Purchase			£86,307		
Total Finance & Acquisition Costs			£178,591		
. star mande a requisition costs					
NET RESIDUAL LAND VALUE			<u>£791,372</u> (i	gnores finance & acquisi	tion
RLV (£ per Ha)			£2,728,868 d	osts if GRLV Negative)	

				Net RLV:	£337,309
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION		Centre 10 H	ouses 30% AH VL4	CIL £50	
DEVELOPMENT SIZE (TOTAL m ²) - GIA	939				
TOTAL NUMBER OF UNITS	Total 10	Private 7	Affordable 3	% AH 30%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	70%	0%	30%	0%	0%
SITE SIZE (HA)			0.29		
VALUE / AREA			4		
REVENUE					
Afficial III III III III III III III III III I			5200 572		
Affordable Housing Revenue Open Market Housing Revenue			£389,673 £2,096,000		
Open Market Housing Revenue			12,030,000		
Total Value of Scheme			£2,485,673		
RESIDENTIAL BUILDING, MARKETING & \$106	COSTS				
D 1110			64 475 454		
Build Costs Fees, Contingencies, Planning Costs, sustainal	nle design &		£1,175,151		
construction, SANG & SAMM etc	310 de31811 d		£257,326		
Total Build Costs			£1,432,477		
Section 106 / CIL Costs			£62,750		
Marketing Costs & Legal Fees			£82,070		
			,		
Total s106 & Marketing Costs			£144,820		
<u>Finance on Build Costs</u>			£38,447		
TOTAL DEVELOPMENT COSTS			£1,615,743		
TOTAL BEVELOPINENT COSTS			11,013,743		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£419,200		
Affordable Housing Profit			£23,380		
Total Operating Profit			£442,580		
Total Operating Front			1442,380		
GROSS RESIDUAL LAND VALUE			£427,349		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc) Agents Fees			£36,588 £3,205		
Legal Fees			£3,203 £0		
Stamp Duty			£11,367		
Interest on Land Purchase			£38,879		
Total Finance & Acquisition Costs			£90,040		
NET DESIDIAL LAND VALUE			£227 200	lianovos fireres o	ian
NET RESIDUAL LAND VALUE RLV (£ per Ha)				(ignores finance & acquisit costs if GRLV Negative)	เบก
(2 per 110)			,	SSSS II ONLY INCEGUIVE)	

				Net RLV:	£521,071					
Residual	Land Value D	ata Summ	ary & Results	;						
DEVELOPMENT TYPE	Residential									
DEVELOPMENT DESCRIPTION	Wareham & Rural Fringe 10 Houses 30% AH VL6 CIL £100									
DEVELOPMENT SIZE (TOTAL m²) - GIA	939									
TOTAL NUMBER OF UNITS	Total 10	Private 7	Affordable	% AH 30%						
	% Private	/ % SR	3 %AR	% Int 1	% Int 2					
PERCENTAGE BY TENURE	70%	0%	30%	0%	0%					
SITE SIZE (HA)			0.29							
VALUE / AREA			6							
REVENUE										
Affordable Housing Revenue			£389,673							
Open Market Housing Revenue			£2,423,500							
Total Value of Scheme			£2,813,173							
RESIDENTIAL BUILDING, MARKETING & S106	COSTS									
Build Costs			£1,175,151							
Fees, Contingencies, Planning Costs, sustainal	ole design &		, -, -							
construction, SANG & SAMM etc			£257,326							
Total Puild Costs			£1,432,477							
Total Build Costs			11,452,477							
Section 106 / CIL Costs			£95,500							
Marketing Costs & Legal Fees			£91,895							
Total s106 & Marketing Costs			£187,395							
Finance on Build Costs			£39,484							
- mance on band costs			233,101							
TOTAL DEVELOPMENT COSTS			£1,659,356							
DEVELOPER'S RETURN FOR RISK AND PROFIT										
Open Market Housing Profit			£484,700							
Affordable Housing Profit			£23,380							
_										
Total Operating Profit			£508,080							
CDOSS DESIDINAL LAND VALUE			CC4F 72C							
GROSS RESIDUAL LAND VALUE			£645,736							
FINANCE & ACQUISITION COSTS										
Arrangement Fee / Misc Fees (Surveyors etc)			£39,644							
Agents Fees			£4,843							
Legal Fees Stamp Duty			£0 £22,287							
Interest on Land Purchase			£57,891							
			- ,							
Total Finance & Acquisition Costs			£124,666							
NET DECIDINAL LAND										
NET RESIDUAL LAND VALUE RLV (£ per Ha)				(ignores finance & acquisiti costs if GRLV Negative)	on					
NEV (I per ma)			11,/30,/35	costs ii GKLV Negative)						

				Net RLV:	£1,622,443
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION	_	ast 20 House	s 40% AH CIL £180		
DEVELOPMENT SIZE (TOTAL m ²) - GIA	1,907	D. J. J.	A CC L . L . L .	0/ 411	
TOTAL NUMBER OF UNITS	Total 20	Private 12	Affordable 8	% AH 40%	
	% Private	% SR	%AR	% Int 1	% Int 2
PERCENTAGE BY TENURE	60%	0%	35%	5%	0%
SITE SIZE (HA)			0.78		
VALUE / AREA			1		
REVENUE					
Affordable Housing Revenue			£1,063,981		
Open Market Housing Revenue			£5,340,000		
open manner meaning merenae			20,0 .0,000		
Total Value of Scheme			£6,403,981		
RESIDENTIAL BUILDING, MARKETING & \$106	COSTS				
Build Costs			£2,093,886		
Fees, Contingencies, Planning Costs, sustainal	ole design &		12,093,000		
construction, SANG & SAMM etc			£471,416		
Total Build Costs			£2,565,302		
Section 106 / CIL Costs			£276,000		
Marketing Costs & Legal Fees			£207,119		
Total s106 & Marketing Costs			£483,119		
<u>Finance on Build Costs</u>			£99,074		
TOTAL DEVELOPMENT COSTS			£3,147,495		
TOTAL DEVELOPMENT COSTS			13,147,433		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£1,068,000		
Affordable Housing Profit			£63,839		
Total Operating Profit			£1,131,839		
Total Operating Front			11,131,633		
GROSS RESIDUAL LAND VALUE			£2,124,647		
FINANCE & ACQUISITION COSTS					
Arrangement For / Miss Fore / Surrengers etc)			C04 10C		
Arrangement Fee / Misc Fees (Surveyors etc) Agents Fees			£84,196 £15,935		
Legal Fees			£0		
Stamp Duty			£168,708		
Interest on Land Purchase			£233,365		
T. 15 0 4			0000000		
Total Finance & Acquisition Costs			£502,204		
NET RESIDUAL LAND VALUE			£1.622.443 (ie	gnores finance & acquis	ition
RLV (£ per Ha)				osts if GRLV Negative)	

				Net RLV:	£828,209
Residual	Land Value D	ata Summ	ary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION		Centre 20 H	ouses 40% AH VL4	CIL £50	
DEVELOPMENT SIZE (TOTAL m ²) - GIA	1,907			.,	
TOTAL NUMBER OF UNITS	Total	Private	Affordable	% AH	
	20 % Private	12 % SR	8 %AR	40% % Int 1	% Int 2
PERCENTAGE BY TENURE	60%	0%	35%	5%	0%
SITE SIZE (HA)	3075	070	0.78	370	070
VALUE / AREA			4		
REVENUE					
Affordable Housing Revenue			£1,000,231		
Open Market Housing Revenue			£3,840,000		
Total Value of Scheme			£4,840,231		
RESIDENTIAL BUILDING, MARKETING & S106	COSTS				
0.1110			62.000.006		
Build Costs Fees, Contingencies, Planning Costs, sustainab	le design &		£2,093,886		
construction, SANG & SAMM etc	ne design d		£471,416		
,					
Total Build Costs			£2,565,302		
Section 106 / CII Costs			C130 000		
Section 106 / CIL Costs Marketing Costs & Legal Fees			£120,000 £160,207		
Warketing Costs & Legarrees			1100,207		
Total s106 & Marketing Costs			£280,207		
Finance on Build Costs			£92,479		
TOTAL DEVELOPMENT COSTS			£2,937,988		
DEVELOPER'S RETURN FOR RISK AND PROFIT					
DEVELOPER S REPORTED ON RISK AND PROPER					
Open Market Housing Profit			£768,000		
Affordable Housing Profit			£60,014		
Total Operating Profit			£828,014		
			64 674 886		
GROSS RESIDUAL LAND VALUE			£1,074,229		
FINANCE & ACQUISITION COSTS					
Arrangement Fee / Misc Fees (Surveyors etc)			£69,502		
Agents Fees			£8,057		
Legal Fees			£0		
Stamp Duty			£51,173		
Interest on Land Purchase			£117,289		
Total Finance & Acquisition Costs			£246,020		
NET DECIDITAL LAND VALUE			1030 300	tion and the control of	
NET RESIDUAL LAND VALUE RLV (£ per Ha)				(ignores finance & acquisit costs if GRLV Negative)	ion
NEV (E PEI IIa)			11,001,000	costs ii GRLV Negativė)	

				Net RLV:	£1,153,359
Residua	l Land Value D	ata Summ	nary & Results		
DEVELOPMENT TYPE	Residential				
DEVELOPMENT DESCRIPTION	Wareham & Ri	ural Fringe 20	O Houses 40% AH V	L6 CIL £100	
DEVELOPMENT SIZE (TOTAL m ²) - GIA	1,907				
TOTAL NUMBER OF UNITS	Total	Private	Affordable	% AH	
	20 % Private	12 % SR	8 %AR	40% % Int 1	% Int 2
PERCENTAGE BY TENURE	60%	0%	35%	5%	0%
SITE SIZE (HA)			0.78		
VALUE / AREA			6		
REVENUE					
Affordable Housing Revenue			£1,025,731		
Open Market Housing Revenue			£4,440,000		
Total Value of Scheme			£5,465,731		
			-,, -		
RESIDENTIAL BUILDING, MARKETING & S10	S COSTS				
Build Costs	bla dasian 0		£2,093,886		
Fees, Contingencies, Planning Costs, sustaina construction, SANG & SAMM etc	ible design &		£471,415		
construction, salva & salvini etc			, _,0		
Total Build Costs			£2,565,301		
Section 106 / CIL Costs			£180,000		
Marketing Costs & Legal Fees			£178,972		
Total s106 & Marketing Costs			£358,972		
Finance on Build Costs			£95,039		
TOTAL DEVELOPMENT COSTS			£3,019,312		
DEVELOPED'S DETLIDN FOR DISK AND DROUT					
DEVELOPER'S RETURN FOR RISK AND PROFIT					
Open Market Housing Profit			£888,000		
Affordable Housing Profit			£61,544		
Total Operating Profit			£949,544		
ODOSS DESIDUAL LAND VALUE			64 406 075		
GROSS RESIDUAL LAND VALUE			£1,496,875		
FINANCE & ACQUISITION COSTS					
<u></u>					
Arrangement Fee / Misc Fees (Surveyors etc)			£75,355		
Agents Fees			£11,227		
Legal Fees			£0		
Stamp Duty			£93,438		
Interest on Land Purchase			£163,497		
Total Finance & Acquisition Costs			£343,516		
. o tar r marioe or requisition costs			1373,310		
NET RESIDUAL LAND VALUE			£1,153,359 (ig	gnores finance & acqui	sition
RLV (£ per Ha)			£1,478,666 c	osts if GRLV Negative)	

Strategic Sites Appraisals
1,000 Unit Residential Scheme
s106 Excluded - CIL £0/m2
£20k/unit site infrastructure / externals
40% AH
£3,450/m2 Sales Values

Development Appraisal Dixon Searle Partnership 16 March 2016

Summary Appraisal for Merged Phases 2 3 4 5 6 7 8 9 10 11

Currency in £

REVENUE					
Sales Valuation	Units	m²	Rate m ²	Unit Price	Gross Sales
1BF - Private	3	150.00	3,450.00	172,500	517,500
2BF - Private	15	1,050.00	3,450.00	241,500	3,622,500
2BH - Private	15	1,275.00	3,450.00	293,250	4,398,750
3BH - Private	24	2,400.00	3,450.00	345,000	8,280,000
4BH - Private	3	390.00	3,450.00	448,500	1,345,500
1BF - AR	13	650.00	1,620.10	81,005	1,053,065
2BF - AR	7	490.00	1,432.91	100,304	702,128
2BH - AR	7	553.00	1,269.67	100,304	702,128
3BH - AR	8	744.00	1,326.61	123,375	987,000
4BH- AR	2	140.00	2,370.63	165,944	331,888
1BF - SO	1	79.00	2,070.00	163,530	163,530
2BF - SO	1	93.00	2,070.00	192,510	192,510
2BH - SO	1	79.00	2,070.00	163,530	163,530
1BF - Private	3	150.00	3,450.00	172,500	517,500
2BF - Private	15	1,050.00	3,450.00	241,500	3,622,500
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4BH- AR	2	140.00	2,370.63	165,944	331,888
1BF - SO	1	79.00	2,070.00	163,530	163,530
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2BH - SO	1	79.00	2,070.00	163,530	163,530
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2BH - Private	15	1,275.00	3,450.00	293,250	4,398,750
3BH - Private	24	2,400.00	3,450.00	345,000	8,280,000

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APPRAISAL SUMMARY					DIX	KON SEARLE PARTNERSHIP
Purbeck District Council						
4BH - Private	3	390.00	3,450.00	448,500	1,345,500	
1BF - AR	13	650.00	1,620.10	81,005	1,053,065	
2BF - AR	7	490.00	1,432.91	100,304	702,128	
2BH - AR	7	553.00	1,269.67	100,304	702,128	
3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
2BH - SO	1	79.00	2,070.00	163,530	163,530	
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2BH - AR	7	553.00	1,269.67	100,304	702,128	
3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
2BH - SO	1	79.00	2,070.00	163,530	163,530	
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2BH - AR	7	553.00	1,269.67	100,304	702,128	
3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
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APPRAISAL SUMMARY					DIX	ON SEARLE PARTNERSHIP
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2BH - AR	7	553.00	1,269.67	100,304	702,128	
3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
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4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
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2BH - AR	7	553.00	1,269.67	100,304	702,128	
3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
2BH - SO	1	79.00	2,070.00	163,530	163,530	
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3BH - AR	8	744.00	1,326.61	123,375	987,000	
4BH- AR	2	140.00	2,370.63	165,944	331,888	
1BF - SO	1	79.00	2,070.00	163,530	163,530	
2BF - SO	1	93.00	2,070.00	192,510	192,510	
2BH - SO	<u>1</u>	<u>79.00</u>	2,070.00	163,530	<u>163,530</u>	
Totals	1,000	80,930.00			224,600,290	
Rental Area Summary		Initial	Net Rent	Initial		
	Units	MRV/Unit	at Sale	MRV		
	18	300	5,400	5,400		
	18	300	5,400	5,400		
	18	300	5,400	5,400		
	18	300	5,400	5,400		
	18	300	5,400	5,400		
	18	300	5,400	5,400		
	18	300	5,400	5,400		

APPRAISAL SUMMARY					DIXON	SEARLE PARTNERSHIP
Purbeck District Council		0.05	- 40-	5 405		
	18 18	300 300	5,400 5,400	5,400 5,400		
Totals	<u>18</u> 180	300	5,400 54,000	<u>5,400</u> 54,000		
Investment Valuation						
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
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Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182	
Current Rent	5,400	YP @	5.5000%	18.1818	98,182 981,818	
GROSS DEVELOPMENT VALUE				225,582,108		
NET REALISATION				225,582,108		
OUTLAY						
ACQUISITION COSTS			22 227 424			
Residualised Price (28.00 Ha 1,190,611.56 pHect)			33,337,124	33,337,124		

APPRAISAL SUMMARY DIXON SEARLE PARTNERSHIP

Purbeck District Council

 Stamp Duty
 1,333,485

 Agent Fee
 1.50%
 500,057

 Legal Fee
 0.75%
 250,028

2,083,570

CONSTRUCTION COSTS

20131110011011 00313			
Construction	m²	Rate m ²	Cost
1BF - Private	166.67 m ²	1,030.00 pm ²	171,667
2BF - Private	1,166.67 m ²	1,030.00 pm ²	1,201,667
2BH - Private	1,275.00 m ²	1,030.00 pm ²	1,313,250
3BH - Private	2,400.00 m ²	1,030.00 pm ²	2,472,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	722.22 m ²	1,030.00 pm ²	743,889
2BF - AR	544.44 m ²	1,030.00 pm ²	560,778
2BH - AR	553.00 m ²	1,030.00 pm ²	569,590
3BH - AR	744.00 m ²	1,030.00 pm ²	766,320
4BH- AR	155.56 m ²	1,030.00 pm ²	160,222
1BF - SO	79.00 m ²	1,030.00 pm ²	81,370
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	79.00 m ²	1,030.00 pm ²	81,370
1BF - Private	166.67 m ²	1,030.00 pm ²	171,667
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APPRAISAL SUMMARY DIXON SEARLE PARTNERSHIP

Purbeck District Council			
1BF - AR	722.22 m ²	1,030.00 pm ²	743,889
2BF - AR	544.44 m ²	1,030.00 pm ²	560,778
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APPRAISAL SUMMARY Purbeck District Council

Purbeck District Council			
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1BF - Private	166.67 m ²	1,030.00 pm ²	171,667

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Purback District Council ZBF - Private	APPRAISAL SUMMARY					DIXON SEARLE PARTNERSHIP
28H - Private	Purbeck District Council					
2BH - Private 1,275,00 m² 1,030,00 pm² 2,472,000 4BH - Private 390,00 m² 1,030,00 pm² 2,472,000 4BH - Private 390,00 m² 1,030,00 pm² 2,472,000 1BF - AR 722,22 m² 1,030,00 pm² 743,889 2BH - AR 553,00 m² 1,030,00 pm² 768,320 3BH - AR 744,00 m² 1,030,00 pm² 768,320 4BH - AR 155,55 m² 1,030,00 pm² 160,222 4BH - AR 155,55 m² 1,030,00 pm² 181,370 2BF - SO 93,00 m² 1,030,00 pm² 81,370 2BF - Private 166,67 m² 1,030,00 pm² 171,667 2BF - Private 1,66,67 m² 1,030,00 pm² 1,213,250 2BH - Private 1,24,00 m² 1,030,00 pm² 1,213,250 2BH - Private 1,24,00 m² 1,030,00 pm² 1,213,250 2BF - Private 1,24,00 m² 1,030,00 pm² 2,472,000 4BH - AR 722,22 m² 1,030,00 pm² 2,472,000 4BH - AR 74,00 m² 1,030,00 pm² 1,030,00 pm² 1,030,00 pm² 2BF - SO	2BF - Private	1,166.67 m ²	1,030.00 pm ²	1,201,667		
38H - Private						
48H - Private 39.00 m² 1,303.00 pm² 401,700 1BF - AR 722.22 m² 1,303.00 pm² 560,778 2BF - AR 544.44 m² 1,030.00 pm² 569,590 3BH - AR 744.00 m² 1,030.00 pm² 766,320 3BH - AR 155.56 m² 1,030.00 pm² 160,222 4BH - AR 155.56 m² 1,030.00 pm² 181,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BF - SO 93.00 m² 1,030.00 pm² 13,370 1BF - Private 166.67 m² 1,030.00 pm² 171,667 2BF - Private 1,66.67 m² 1,030.00 pm² 1,313.250 3BH - Private 1,275.00 m² 1,030.00 pm² 1,313.250 3BH - Private 1,275.00 m² 1,030.00 pm² 241,700 4BF - AR 722.22 m² 1,030.00 pm² 241,700 4BF - AR 744.00 m² 1,030.00 pm² 241,700 4BF - AR 1,000.00 m² 1,030.00 pm² 2560,778 2BF - AR 54.44 m² 1,030.00 pm² 766,320 2BF - SO 93.00 m² 1,030.00 pm² 160,						
1BF - AR 722 22 m² 1,030,00 pm² 743,889 2BF - AR 544 44 m² 1,030,00 pm² 569,590 3BH - AR 553,00 m² 1,030,00 pm² 569,590 3BH - AR 744,00 m² 1,030,00 pm² 766,320 3BH - AR 744,00 m² 1,030,00 pm² 766,320 1BF - SO 79,00 m² 1,030,00 pm² 81,370 2BF - SO 79,00 m² 1,030,00 pm² 81,370 2BF - Private 166,67 m² 1,030,00 pm² 1,166,7 2BF - Private 1,166,67 m² 1,030,00 pm² 1,201,667 2BF - Private 1,275,00 m² 1,030,00 pm² 2,472,000 4BH - Private 1,275,00 m² 1,030,00 pm² 24,722,000 4BH - Private 39,00 m² 1,030,00 pm² 743,889 2BF - AR 544,44 m² 1,030,00 pm² 743,889 2BF - AR 544,44 m² 1,030,00 pm² 766,320 4BH - AR 744,00 m² 1,030,00 pm² 766,320 4BH - AR 744,00 m² 1,030,00 pm² 766,320 2BF - SO 79,00 m² 1,030,00 pm² 81,370 2BF - SO 79,00 m² 1,030,00 pm² 81,370 2BF - SO 79,00 m² 1,030,00 pm² 81,3	4BH - Private	390.00 m ²				
2BF - AR 544.44 m² 1,030.00 pm² 569,500 3BH - AR 553.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 160,222 2BH - SO 93.00 m² 1,030.00 pm² 95,790 2BF - Pivate 166.67 m² 1,030.00 pm² 171,667 2BF - Pivate 166.67 m² 1,030.00 pm² 1,716,67 2BH - Pivate 166.67 m² 1,030.00 pm² 1,716,67 2BH - Pivate 1,66.67 m² 1,030.00 pm² 1,216,67 2BH - Pivate 1,275.00 m² 1,030.00 pm² 1,216,67 2BH - Pivate 1,275.00 m² 1,030.00 pm² 2,472,000 3BH - R 722.22 m² 1,030.00 pm² 743,889 2BF - AR 722.22 m² 1,030.00 pm² 743,889 2BF - AR 753.00 m² 1,030.00 pm² 766,320 2BF - SO 79.00 m² 1,030.00 pm² 766,320 2BF - SO 79.00 m² 1,030.00 pm² 766,320 2BF - SO 79.00 m² 1,030.00 pm² 81,370		722.22 m ²				
2BH - AR						
3BH - AR	2BH - AR	553.00 m ²	•			
4BH- AR 155.56 m² 1,030.00 pm² 160.222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 1BF - Private 166.67 m² 1,030.00 pm² 171,667 2BF - Private 1,166.67 m² 1,030.00 pm² 1,201.667 2BH - Private 1,275.00 m² 1,030.00 pm² 1,201.667 2BH - Private 2,400.00 m² 1,030.00 pm² 1,313.250 3BH - Private 390.00 m² 1,030.00 pm² 2472.000 4BH - Private 390.00 m² 1,030.00 pm² 401,700 1BF - AR 722.22 m² 1,030.00 pm² 560,778 2BH - AR 553.00 m² 1,030.00 pm² 560,778 2BH - AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BH - SO 79.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 1,72	3BH - AR	744.00 m ²				
1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 1BF - Private 166.67 m² 1,030.00 pm² 171,667 2BF - Private 1,166.67 m² 1,030.00 pm² 1,201,667 2BH - Private 1,275.00 m² 1,030.00 pm² 2,472,000 3BH - Private 2,400.00 m² 1,030.00 pm² 2,472,000 4BH - Private 390.00 m² 1,030.00 pm² 743,889 2BF - AR 722.22 m² 1,030.00 pm² 743,889 2BF - AR 553.00 m² 1,030.00 pm² 569,758 2BH - AR 744.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 766,320 4BH - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 86,196,122 Contingency 5.00 m² 4,309,806 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
2BF - SO	1BF - SO	79.00 m ²	1,030.00 pm ²	81,370		
1BF - Private 166.67 m² 1,030.00 pm² 171,667 2BF - Private 1,166.67 m² 1,030.00 pm² 1,201,667 2BH - Private 1,275.00 m² 1,030.00 pm² 2,472,000 3BH - Private 2,400.00 m² 1,030.00 pm² 2,472,000 4BH - Private 390.00 m² 1,030.00 pm² 401,700 4BH - Private 390.00 m² 1,030.00 pm² 743,889 2BF - AR 722.22 m² 1,030.00 pm² 560,778 2BH - AR 553.00 m² 1,030.00 pm² 766,320 3BH - AR 744.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 95,790 2BF - SO 39.00 m² 1,030.00 pm² 91,337.00 pm² 2BF - SO 39.00 m² 1,030.00 pm² 81,370 2BF - SO 39.00 m² 1,030.00 pm² 81,370 2BF - SO 39.00 m² 1,000.00 un 20.00 00 SANG 1,000.00 un 2.000,00 un 1,723,922 (6,933,729) IN	2BF - SO	93.00 m ²				
2BF - Private 1,166.67 m² 1,030.00 pm² 1,201.667 2BH - Private 1,275.00 m² 1,030.00 pm² 1,313,250 3BH - Private 2,400.00 m² 1,030.00 pm² 2,472,000 4BH - Private 390.00 m² 1,030.00 pm² 401,700 1BF - AR 722.22 m² 1,030.00 pm² 560,778 2BH - AR 544.44 m² 1,030.00 pm² 560,778 2BH - AR 553.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 766,320 4BH - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 85,790 2BH - SO 79.00 m² 1,030.00 pm² 86,196,122 Contingency 83,685.56 m² 81,370 86,196,122 Contingency 83,685.56 m² 4,309,806 90,000 /un Sustainable Design & Construction 1,000.00 un 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000	2BH - SO	79.00 m ²	1,030.00 pm ²	81,370		
2BH - Private 1,275.00 m² 1,030.00 pm² 1,313.250 3BH - Private 2,400.00 m² 1,030.00 pm² 2,472,000 4BH - Private 390.00 m² 1,030.00 pm² 40,700 1BF - AR 722.22 m² 1,030.00 pm² 743,889 2BH - AR 553.00 m² 1,030.00 pm² 569,590 3BH - AR 744.00 m² 1,030.00 pm² 766,320 3BH - AR 155.56 m² 1,030.00 pm² 160,222 4BH - SO 79.00 m² 1,030.00 pm² 160,222 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BF - SO 93.00 m² 1,030.00 pm² 81,3370 2BF - SO 79.00 m² 1,030.00 pm² 81,3370 7 Totals 83,685.56 m² 86,196,122 Contingency 5.00% 4,309,806 SANG 1,000.00 un 900.000 Sustainable Design & Construction 2.000,000 Infrastructure Costs 2.000,000 Infrastructure Costs 2.000,000 Infrastructure Costs 2.000,000 Infrastructure Costs 2.000,000 <td>1BF - Private</td> <td>166.67 m²</td> <td>1,030.00 pm²</td> <td>171,667</td> <td></td> <td></td>	1BF - Private	166.67 m²	1,030.00 pm ²	171,667		
3BH - Private 2,400.00 m² 1,030.00 pm² 2,472,000 4BH - Private 390.00 m² 1,030.00 pm² 401,700 1BF - AR 722.22 m² 1,030.00 pm² 743,889 2BF - AR 544.44 m² 1,030.00 pm² 560,778 2BH - AR 553.00 m² 1,030.00 pm² 766,320 4BH- AR 744.00 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BH - SO 93.00 m² 1,030.00 pm² 81,370 2BH - SO 79.00 m² 1,030.00 pm² 86,196,122 Contingency 83,685.56 m² 80,000 m² 1,030.00 pm² 86,196,122 Contingency 5.00% 4,309,806 SANG 1,000.00 un 900.00 /un 900,000 Sustainable Design & Construction 2.00% 1,723,922 Infrastructure Costs Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000	2BF - Private	1,166.67 m²	1,030.00 pm ²	1,201,667		
4BH - Private 390.00 m² 1,030.00 pm² 401,700 1BF - AR 722.22 m² 1,030.00 pm² 743,889 2BF - AR 544.44 m² 1,030.00 pm² 569,790 3BH - AR 553.00 m² 1,030.00 pm² 569,590 3BH - AR 744.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BH - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 86,196,122 Contingency SaNG Sustainable Design & Construction Sustainable Design & Construction Sustainable Design & Construction Sustainable Costs Infrastructure Costs Infr	2BH - Private	1,275.00 m ²	1,030.00 pm ²	1,313,250		
1BF - AR 722.22 m² 1,030.00 pm² 743,889 2BF - AR 544.44 m² 1,030.00 pm² 560,778 2BH - AR 553.00 m² 1,030.00 pm² 569,590 3BH - AR 744.00 m² 1,030.00 pm² 766,320 4BH- AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 2BH - SO 79.00 m² 1,030.00 pm² 86,196,122 Contingency 83,685.56 m² 83,685.56 m² 86,196,122 SANG 1,000.00 un 900.00 /un 900,000 Sustainable Design & Construction 2.00% 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000	3BH - Private	2,400.00 m ²	1,030.00 pm ²	2,472,000		
2BF - AR 2BH - AR 2BH - AR 353.00 m² 1,030.00 pm² 569,590 3BH - AR 744.00 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 1,030.	4BH - Private	390.00 m ²	1,030.00 pm ²	401,700		
2BH - AR 3553.00 m² 1,030.00 pm² 569,590 3BH - AR 7444.00 m² 1,030.00 pm² 766,320 4BH - AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 70 tals 83,685.56 m² 79.00 m² 1,030.00 pm² 81,370 86,196,122 86,196,122 86,933,729 INFRASTRUCTURE COSTS Infr	1BF - AR	722.22 m²	1,030.00 pm ²	743,889		
3BH - AR	2BF - AR	544.44 m²	1,030.00 pm ²	560,778		
4BH- AR 155.56 m² 1,030.00 pm² 160,222 1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 Totals 83,685.56 m² 86,196,122 86,196,122 Contingency 83,685.56 m² 5.00% 4,309,806 SANG 1,000.00 un 900.00 /un 900,000 Sustainable Design & Construction 2.00% 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000	2BH - AR	553.00 m ²	1,030.00 pm ²	569,590		
1BF - SO 79.00 m² 1,030.00 pm² 81,370 2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 Totals 83,685.56 m² 86,196,122 86,196,122 Contingency 83,685.56 m² 5.00% 4,309,806 SANG 1,000.00 un 900.00 /un 900,000 Sustainable Design & Construction 2.00% 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000	3BH - AR	744.00 m²	1,030.00 pm ²	766,320		
2BF - SO 93.00 m² 1,030.00 pm² 95,790 2BH - SO 79.00 m² 1,030.00 pm² 81,370 Totals 83,685.56 m² 5.00% 4,309,806 SANG 1,000.00 un Sustainable Design & Construction 2.00% 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 1nfrastructure Costs 2,000,000 Infrastructure Costs 2,000,000	4BH- AR	155.56 m²	1,030.00 pm ²	160,222		
2BH - SO 79.00 m² 1,030.00 pm² 81,370 86,196,122 86,196,122	1BF - SO	79.00 m²	1,030.00 pm ²	81,370		
Totals 83,685.56 m² 86,196,122 86,196,122 86,196,122 Contingency SANG SANG Sustainable Design & Construction 1,000.00 un 2.00% 900.00 / un 900,000 1,723,922 900,000 6,933,729 INFRASTRUCTURE COSTS Infrastructure Costs Infrastructure Costs Infrastructure Costs Infrastructure Costs Infrastructure Costs 2,000,000 2,000,000 2,000,000 2,000,000	2BF - SO	93.00 m²	1,030.00 pm ²	95,790		
Contingency 5.00% 4,309,806 SANG 1,000.00 un 900.00 /un 900,000 Sustainable Design & Construction 2.00% 1,723,922 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000	2BH - SO	<u>79.00 m²</u>	1,030.00 pm ²	<u>81,370</u>		
SANG	Totals	83,685.56 m ²		86,196,122	86,196,122	
Sustainable Design & Construction 2.00% 1,723,922 6,933,729 INFRASTRUCTURE COSTS Infrastructure Costs 2,000,000						
1NFRASTRUCTURE COSTS Infrastructure Costs 2,000,000		1,000.00 un	900.00 /un	,		
Infrastructure Costs	Sustainable Design & Construction		2.00%	1,723,922	0.000.700	
Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000	INFRASTRUCTURE COSTS				6,933,729	
Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000				2 000 000		
Infrastructure Costs 2,000,000 Infrastructure Costs 2,000,000						
Infrastructure Costs 2,000,000						
	Infrastructure Costs			2,000,000		

File: Z:\DSP\Jobs & Enquiries\CONFIRMED JOBS\15361 - Purbeck DC - LP Stage 1 and CIL\Appraisals\Strategic Sites\Strategic Sites 1,000 Units - Base 40% AH.wcfx ARGUS Developer Version: 6.50.002 Date: 16/03/2016

APPRAISAL SUMMARY					DIXON SEARLE PARTNERSHIP
Purbeck District Council					
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
			, ,	20,000,000	
PROFESSIONAL FEES					
Project Manager		1.00%	861,961		
C.D. Manager		1.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
Professional & Other Fees		10.00%	861,961		
				10,343,535	
DISPOSAL FEES					
Sales Agent Fee		3.00%	6,738,009		
Sales Legal Fee	1,000.00 un	750.00 /un	750,000		
				7,488,009	
FINANCE					
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)				00.474.000	
Total Finance Cost				20,174,392	
TOTAL COSTS				186,556,480	
PROFIT					
				39,025,628	
Performance Measures					
Profit on Cost%		20.92%			
Profit on GDV%		17.30%			
This appraisal report does not constitute a formal val	luation.				

APPRAISAL SUMMARY	DIXON SEARLE PARTNERSHIP
Purbeck District Council	
This appraisal report does not constitute a formal valuation.	
This appraisal report does not constitute a formal valuation.	

Timescale (Duration in months)

Project commences						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	Baration	Jan 2017	Liid Dato	/ monored 10	7 tilgi lot	Onoot
Construction	12	Jul 2017	Jun 2018	Pre-Construction	End	0
Sale	12	Jul 2018	Jun 2019	Income Flow	End	0
Phase End		Jun 2023				
Phase Length	30					
J						
Phase 3: Phase 2 o	f 10					
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2018	Jun 2019	(None)	Start	0
Sale	12	Jul 2019	Jun 2020	(None)	Start	0
Phase End		Jun 2023				
Phase Length	42					
Phase 4: Phase 3 o						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligne	Offset
Phase Start		Jan 2017			_	
Construction	12	Jul 2019	Jun 2020	(None)	Start	0
Sale	12	Jul 2020	Jun 2021	(None)	Start	0
Phase End		Jun 2023				
Phase Length	54					
DI 5 DI 4						
Phase 5: Phase 4 o		01 1 5 1	E 15 (A T	A 1:	0" 1
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	40	Jan 2017		(A.1	0, ,	•
Construction	12	Jul 2020	Jun 2021	(None)	Start	0
Sale	12	Jul 2021	Jun 2022	(None)	Start	0
Phase End	60	Jun 2023				
Phase Length	66					

This appraisal report does not constitute a formal valuation.

TIMESCALE AND PHASING

DIXON SEARLE PARTNERSHIP

Purbeck District Council Timescale (Duration in months)

Phase 6: Phase 5 of	10					
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2021	Jun 2022	(None)	Start	0
Sale	12	Jul 2022	Jun 2023	(None)	Start	0
Phase End		Jun 2023				
Phase Length	78					
	_					
Phase 7: Phase 6 of						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligne	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2022	Jun 2023	(None)	Start	0
Sale	12	Jul 2023	Jun 2024	(None)	Start	0
Phase End		Jun 2024				
Phase Length	90					
DI 0 DI 7						
Phase 8: Phase 7 of					• • •	~"
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017			_	
Construction	12	Jul 2023	Jun 2024	(None)	Start	0
Sale	12	Jul 2024	Jun 2025	(None)	Start	0
Phase End		Jun 2025				
Phase Length	102					
Phase 9: Phase 8 of	: 40					
		Ctart Data	Frad Data	Aughered Te	Λ I; ava a .	041
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	40	Jan 2017	l 0005	(NI====)	011	0
Construction	12	Jul 2024	Jun 2025	(None)	Start	0
Sale	12	Jul 2025	Jun 2026	(None)	Start	0
Phase End	44.4	Jun 2026				
Phase Length	114					

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TIMESCALE AND PHASING

DIXON SEARLE PARTNERSHIP

Purbeck District Council

Timescale (Duration in months)

Phase 10: Phase 9	Ωf	10	
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Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2025	Jun 2026	(None)	Start	0
Sale	12	Jul 2026	Jun 2027	(None)	Start	0
Phase End		Jun 2027				
Phase Length	126					
Phase 11: Phase 10	of 10					

Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2026	Jun 2027	(None)	Start	0
Sale	12	Jul 2027	Jun 2028	(None)	Start	0
Phase End		Jun 2028				
Phase Length	138					

Project Length 138 (Merged Phases - Includes Exit Period)

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Heading	%	Total	At Date	To Date	Distribution
Phase 2 : Phase 1 of 10					
Cap -		98,182	Jul 2018	Jun 2019	Monthly
Sale - 1BF - Private		517,500	Jul 2018	Jun 2019	Monthly
Sale - 2BF - Private		3,622,500	Jul 2018	Jun 2019	Monthly
Sale - 2BH - Private		4,398,750	Jul 2018	Jun 2019	Monthly
Sale - 3BH - Private		8,280,000	Jul 2018	Jun 2019	Monthly
Sale - 4BH - Private		1,345,500	Jul 2018	Jun 2019	Monthly
Sale - 1BF - AR		1,053,065	Jul 2018	Jun 2019	Monthly
Sale - 2BF - AR		702,128	Jul 2018	Jun 2019	Monthly
Sale - 2BH - AR		702,128	Jul 2018	Jun 2019	Monthly
Sale - 3BH - AR		987,000	Jul 2018	Jun 2019	Monthly
Sale - 4BH- AR		331,888	Jul 2018	Jun 2019	Monthly
Sale - 1BF - SO		163,530	Jul 2018	Jun 2019	Monthly
Sale - 2BF - SO		192,510	Jul 2018	Jun 2019	Monthly
Sale - 2BH - SO		163,530	Jul 2018	Jun 2019	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2018	Jun 2019	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2018	Jul 2018	Related: 750.00 to Selected Units Total of 100
Residualised Price		(33,337,124)	Jan 2017	Jan 2017	Single
Stamp Duty	0.00%	(1,333,485)	Jan 2017	Jan 2017	Related: United Kingdom
Agent Fee	1.50%	(500,057)	Jan 2017	Jan 2017	Related: Residualised Price
Legal Fee	0.75%	(250,028)	Jan 2017	Jan 2017	Related: Residualised Price
Con 1BF - Private		(171,667)	Jul 2017	Jun 2018	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2017	Jun 2018	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2017	Jun 2018	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2017	Jun 2018	S-Curve
Con 4BH - Private		(401,700)	Jul 2017	Jun 2018	S-Curve
Con 1BF - AR		(743,889)	Jul 2017	Jun 2018	S-Curve
Con 2BF - AR		(560,778)	Jul 2017	Jun 2018	S-Curve
Con 2BH - AR		(569,590)	Jul 2017	Jun 2018	S-Curve
Con 3BH - AR		(766,320)	Jul 2017	Jun 2018	S-Curve
Con 4BH- AR		(160,222)	Jul 2017	Jun 2018	S-Curve
Con 1BF - SO		(81,370)	Jul 2017	Jun 2018	S-Curve
Con 2BF - SO		(95,790)	Jul 2017	Jun 2018	S-Curve
Con 2BH - SO This appraisal report does not con	nstitute a t	(81,370)	Jul 2017	Jun 2018	S-Curve
This applaisal report acces not col	ioniuic a	ai vaidatic	,,,,		

Heading	%	Total	At Date	To Date	Distribution
Contingency	5.00%	(430,981)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2017	Jul 2017	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
C.D. Manager	1.00%	(86,196)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Professional & Other Fees	10.00%	(861,961)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Phase 3 : Phase 2 of 10					
Cap -		98,182	Jul 2019	Jun 2020	Monthly
Sale - 1BF - Private		517,500	Jul 2019	Jun 2020	Monthly
Sale - 2BF - Private		3,622,500	Jul 2019	Jun 2020	Monthly
Sale - 2BH - Private		4,398,750	Jul 2019	Jun 2020	Monthly
Sale - 3BH - Private		8,280,000	Jul 2019	Jun 2020	Monthly
Sale - 4BH - Private		1,345,500	Jul 2019	Jun 2020	Monthly
Sale - 1BF - AR		1,053,065	Jul 2019	Jun 2020	Monthly
Sale - 2BF - AR		702,128	Jul 2019	Jun 2020	Monthly
Sale - 2BH - AR		702,128	Jul 2019	Jun 2020	Monthly
Sale - 3BH - AR		987,000	Jul 2019	Jun 2020	Monthly
Sale - 4BH- AR		331,888	Jul 2019	Jun 2020	Monthly
Sale - 1BF - SO		163,530	Jul 2019	Jun 2020	Monthly
Sale - 2BF - SO		192,510	Jul 2019	Jun 2020	Monthly
Sale - 2BH - SO		163,530	Jul 2019	Jun 2020	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2019	Jun 2020	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2019	Jul 2019	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2018	Jun 2019	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2018	Jun 2019	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2018	Jun 2019	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2018	Jun 2019	S-Curve
Con 4BH - Private		(401,700)	Jul 2018	Jun 2019	S-Curve
Con 1BF - AR		(743,889)	Jul 2018	Jun 2019	S-Curve
Con 2BF - AR		(560,778)	Jul 2018	Jun 2019	S-Curve
Con 2BH - AR		(569,590)	Jul 2018	Jun 2019	S-Curve
Con 3BH - AR This appraisal report does not cor	nstitute a fo	(766,320) ormal valuatio	Jul 2018 n.	Jun 2019	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 4BH- AR		(160,222)	Jul 2018	Jun 2019	S-Curve
Con 1BF - SO		(81,370)	Jul 2018	Jun 2019	S-Curve
Con 2BF - SO		(95,790)	Jul 2018	Jun 2019	S-Curve
Con 2BH - SO		(81,370)	Jul 2018	Jun 2019	S-Curve
Contingency	5.00%	(430,981)	Jul 2018	Jun 2019	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2018	Jul 2018	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2018	Jun 2019	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
Phase 4 : Phase 3 of 10					
Cap -		98,182	Jul 2020	Jun 2021	Monthly
Sale - 1BF - Private		517,500	Jul 2020	Jun 2021	Monthly
Sale - 2BF - Private		3,622,500	Jul 2020	Jun 2021	Monthly
Sale - 2BH - Private		4,398,750	Jul 2020	Jun 2021	Monthly
Sale - 3BH - Private		8,280,000	Jul 2020	Jun 2021	Monthly
Sale - 4BH - Private		1,345,500	Jul 2020	Jun 2021	Monthly
Sale - 1BF - AR		1,053,065	Jul 2020	Jun 2021	Monthly
Sale - 2BF - AR		702,128	Jul 2020	Jun 2021	Monthly
Sale - 2BH - AR		702,128	Jul 2020	Jun 2021	Monthly
Sale - 3BH - AR		987,000	Jul 2020	Jun 2021	Monthly
Sale - 4BH- AR		331,888	Jul 2020	Jun 2021	Monthly
Sale - 1BF - SO		163,530	Jul 2020	Jun 2021	Monthly
Sale - 2BF - SO		192,510	Jul 2020	Jun 2021	Monthly
Sale - 2BH - SO		163,530	Jul 2020	Jun 2021	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2020	Jun 2021	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2020	Jul 2020	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2019	Jun 2020	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2019	Jun 2020	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2019	Jun 2020	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2019	Jun 2020	S-Curve
Con 4BH - Private This appraisal report does not con	nstitute a f	(401,700) ormal valuatio	Jul 2019 n.	Jun 2020	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 1BF - AR		(743,889)	Jul 2019	Jun 2020	S-Curve
Con 2BF - AR		(560,778)	Jul 2019	Jun 2020	S-Curve
Con 2BH - AR		(569,590)	Jul 2019	Jun 2020	S-Curve
Con 3BH - AR		(766, 320)	Jul 2019	Jun 2020	S-Curve
Con 4BH- AR		(160,222)	Jul 2019	Jun 2020	S-Curve
Con 1BF - SO		(81,370)	Jul 2019	Jun 2020	S-Curve
Con 2BF - SO		(95,790)	Jul 2019	Jun 2020	S-Curve
Con 2BH - SO		(81,370)	Jul 2019	Jun 2020	S-Curve
Contingency	5.00%	(430,981)	Jul 2019	Jun 2020	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2019	Jul 2019	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2019	Jun 2020	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
Phase 5 : Phase 4 of 10					
Cap -		98,182	Jul 2021	Jun 2022	Monthly
Sale - 1BF - Private		517,500	Jul 2021	Jun 2022	Monthly
Sale - 2BF - Private		3,622,500	Jul 2021	Jun 2022	Monthly
Sale - 2BH - Private		4,398,750	Jul 2021	Jun 2022	Monthly
Sale - 3BH - Private		8,280,000	Jul 2021	Jun 2022	Monthly
Sale - 4BH - Private		1,345,500	Jul 2021	Jun 2022	Monthly
Sale - 1BF - AR		1,053,065	Jul 2021	Jun 2022	Monthly
Sale - 2BF - AR		702,128	Jul 2021	Jun 2022	Monthly
Sale - 2BH - AR		702,128	Jul 2021	Jun 2022	Monthly
Sale - 3BH - AR		987,000	Jul 2021	Jun 2022	Monthly
Sale - 4BH- AR		331,888	Jul 2021	Jun 2022	Monthly
Sale - 1BF - SO		163,530	Jul 2021	Jun 2022	Monthly
Sale - 2BF - SO		192,510	Jul 2021	Jun 2022	Monthly
Sale - 2BH - SO		163,530	Jul 2021	Jun 2022	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2021	Jun 2022	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2021	Jul 2021	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private This appraisal report does not con	nstitute a fo	(171,667) ormal valuatio	Jul 2020 n.	Jun 2021	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 2BF - Private		(1,201,667)	Jul 2020	Jun 2021	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2020	Jun 2021	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2020	Jun 2021	S-Curve
Con 4BH - Private		(401,700)	Jul 2020	Jun 2021	S-Curve
Con 1BF - AR		(743,889)	Jul 2020	Jun 2021	S-Curve
Con 2BF - AR		(560,778)	Jul 2020	Jun 2021	S-Curve
Con 2BH - AR		(569,590)	Jul 2020	Jun 2021	S-Curve
Con 3BH - AR		(766, 320)	Jul 2020	Jun 2021	S-Curve
Con 4BH- AR		(160,222)	Jul 2020	Jun 2021	S-Curve
Con 1BF - SO		(81,370)	Jul 2020	Jun 2021	S-Curve
Con 2BF - SO		(95,790)	Jul 2020	Jun 2021	S-Curve
Con 2BH - SO		(81,370)	Jul 2020	Jun 2021	S-Curve
Contingency	5.00%	(430,981)	Jul 2020	Jun 2021	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2020	Jul 2020	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2020	Jun 2021	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
Phase 6 : Phase 5 of 10					
Cap -		98,182	Jul 2022	Jun 2023	Monthly
Sale - 1BF - Private		517,500	Jul 2022	Jun 2023	Monthly
Sale - 2BF - Private		3,622,500	Jul 2022	Jun 2023	Monthly
Sale - 2BH - Private		4,398,750	Jul 2022	Jun 2023	Monthly
Sale - 3BH - Private		8,280,000	Jul 2022	Jun 2023	Monthly
Sale - 4BH - Private		1,345,500	Jul 2022	Jun 2023	Monthly
Sale - 1BF - AR		1,053,065	Jul 2022	Jun 2023	Monthly
Sale - 2BF - AR		702,128	Jul 2022	Jun 2023	Monthly
Sale - 2BH - AR		702,128	Jul 2022	Jun 2023	Monthly
Sale - 3BH - AR		987,000	Jul 2022	Jun 2023	Monthly
Sale - 4BH- AR		331,888	Jul 2022	Jun 2023	Monthly
Sale - 1BF - SO		163,530	Jul 2022	Jun 2023	Monthly
Sale - 2BF - SO This appraisal report does not co	nstitute a f	192,510 ormal valuatio	Jul 2022 n.	Jun 2023	Monthly

Heading	%	Total	At Date	To Date	Distribution
Sale - 2BH - SO		163,530	Jul 2022	Jun 2023	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2022	Jun 2023	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2022	Jul 2022	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2021	Jun 2022	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2021	Jun 2022	
Con 2BH - Private		(1,313,250)	Jul 2021	Jun 2022	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2021	Jun 2022	
Con 4BH - Private		(401,700)	Jul 2021	Jun 2022	
Con 1BF - AR		(743,889)	Jul 2021	Jun 2022	
Con 2BF - AR		(560,778)	Jul 2021	Jun 2022	
Con 2BH - AR		(569,590)	Jul 2021	Jun 2022	
Con 3BH - AR		(766,320)	Jul 2021	Jun 2022	
Con 4BH- AR		(160,222)	Jul 2021	Jun 2022	
Con 1BF - SO		(81,370)	Jul 2021	Jun 2022	
Con 2BF - SO		(95,790)	Jul 2021	Jun 2022	
Con 2BH - SO		(81,370)	Jul 2021	Jun 2022	S-Curve
Contingency	5.00%	(430,981)	Jul 2021	Jun 2022	
SANG	0.00%	(90,000)	Jul 2021	Jul 2021	
Sustainable Design & Construction	2.00%	(172,392)	Jul 2021	Jun 2022	
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2021	Jun 2022	
C.D. Manager	1.00%	(86,196)	Jul 2021	Jun 2022	
Professional & Other Fees	10.00%	(861,961)	Jul 2021	Jun 2022	Related: Con 1BF - Private to Other Construction
Phase 7 : Phase 6 of 10					
Cap -		98,182	Jul 2023	Jun 2024	Monthly
Sale - 1BF - Private		517,500	Jul 2023	Jun 2024	Monthly
Sale - 2BF - Private		3,622,500	Jul 2023	Jun 2024	Monthly
Sale - 2BH - Private		4,398,750	Jul 2023	Jun 2024	Monthly
Sale - 3BH - Private		8,280,000	Jul 2023	Jun 2024	Monthly
Sale - 4BH - Private		1,345,500	Jul 2023	Jun 2024	Monthly
Sale - 1BF - AR		1,053,065	Jul 2023	Jun 2024	Monthly
Sale - 2BF - AR		702,128	Jul 2023	Jun 2024	Monthly
Sale - 2BH - AR This appraisal report does not co	nstitute a f	702,128 ormal valuatio	Jul 2023 n.	Jun 2024	Monthly

Heading	%	Total	At Date	To Date	Distribution
Sale - 3BH - AR		987,000	Jul 2023	Jun 2024	Monthly
Sale - 4BH- AR		331,888	Jul 2023	Jun 2024	Monthly
Sale - 1BF - SO		163,530	Jul 2023	Jun 2024	Monthly
Sale - 2BF - SO		192,510	Jul 2023	Jun 2024	Monthly
Sale - 2BH - SO		163,530	Jul 2023	Jun 2024	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2023	Jun 2024	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2023	Jul 2023	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2022	Jun 2023	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2022	Jun 2023	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2022	Jun 2023	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2022	Jun 2023	S-Curve
Con 4BH - Private		(401,700)	Jul 2022	Jun 2023	S-Curve
Con 1BF - AR		(743,889)	Jul 2022	Jun 2023	S-Curve
Con 2BF - AR		(560,778)	Jul 2022	Jun 2023	S-Curve
Con 2BH - AR		(569,590)	Jul 2022	Jun 2023	S-Curve
Con 3BH - AR		(766, 320)	Jul 2022	Jun 2023	S-Curve
Con 4BH- AR		(160,222)	Jul 2022	Jun 2023	S-Curve
Con 1BF - SO		(81,370)	Jul 2022	Jun 2023	S-Curve
Con 2BF - SO		(95,790)	Jul 2022	Jun 2023	S-Curve
Con 2BH - SO		(81,370)	Jul 2022	Jun 2023	S-Curve
Contingency	5.00%	(430,981)	Jul 2022	Jun 2023	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2022	Jul 2022	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2022	Jun 2023	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
Phase 8 : Phase 7 of 10					
Cap -		98,182	Jul 2024	Jun 2025	Monthly
Sale - 1BF - Private		517,500	Jul 2024	Jun 2025	Monthly
Sale - 2BF - Private		3,622,500	Jul 2024	Jun 2025	Monthly
Sale - 2BH - Private		4,398,750	Jul 2024	Jun 2025	Monthly
Sale - 3BH - Private This appraisal report does not con	nstitute a f	8,280,000 ormal valuatio	Jul 2024 n.	Jun 2025	Monthly

Heading	%	Total	At Date	To Date	Distribution
Sale - 4BH - Private		1,345,500	Jul 2024	Jun 2025	Monthly
Sale - 1BF - AR		1,053,065	Jul 2024	Jun 2025	Monthly
Sale - 2BF - AR		702,128	Jul 2024	Jun 2025	Monthly
Sale - 2BH - AR		702,128	Jul 2024	Jun 2025	Monthly
Sale - 3BH - AR		987,000	Jul 2024	Jun 2025	Monthly
Sale - 4BH- AR		331,888	Jul 2024	Jun 2025	Monthly
Sale - 1BF - SO		163,530	Jul 2024	Jun 2025	Monthly
Sale - 2BF - SO		192,510	Jul 2024	Jun 2025	Monthly
Sale - 2BH - SO		163,530	Jul 2024	Jun 2025	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2024	Jun 2025	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2024	Jul 2024	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2023	Jun 2024	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2023	Jun 2024	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2023	Jun 2024	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2023	Jun 2024	S-Curve
Con 4BH - Private		(401,700)	Jul 2023	Jun 2024	S-Curve
Con 1BF - AR		(743,889)	Jul 2023	Jun 2024	S-Curve
Con 2BF - AR		(560,778)	Jul 2023	Jun 2024	S-Curve
Con 2BH - AR		(569,590)	Jul 2023	Jun 2024	S-Curve
Con 3BH - AR		(766, 320)	Jul 2023	Jun 2024	S-Curve
Con 4BH- AR		(160,222)	Jul 2023	Jun 2024	S-Curve
Con 1BF - SO		(81,370)	Jul 2023	Jun 2024	S-Curve
Con 2BF - SO		(95,790)	Jul 2023	Jun 2024	S-Curve
Con 2BH - SO		(81,370)	Jul 2023	Jun 2024	S-Curve
Contingency	5.00%	(430,981)	Jul 2023	Jun 2024	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2023	Jul 2023	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2023	Jun 2024	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
Phase 9 : Phase 8 of 10					

Cap - 98,182 Jul 2025 Jun 2026 Monthly This appraisal report does not constitute a formal valuation.

Heading	%	Total	At Date	To Date	Distribution
Sale - 1BF - Private		517,500	Jul 2025	Jun 2026	Monthly
Sale - 2BF - Private		3,622,500	Jul 2025	Jun 2026	Monthly
Sale - 2BH - Private		4,398,750	Jul 2025	Jun 2026	Monthly
Sale - 3BH - Private		8,280,000	Jul 2025	Jun 2026	Monthly
Sale - 4BH - Private		1,345,500	Jul 2025	Jun 2026	Monthly
Sale - 1BF - AR		1,053,065	Jul 2025	Jun 2026	Monthly
Sale - 2BF - AR		702,128	Jul 2025	Jun 2026	Monthly
Sale - 2BH - AR		702,128	Jul 2025	Jun 2026	Monthly
Sale - 3BH - AR		987,000	Jul 2025	Jun 2026	Monthly
Sale - 4BH- AR		331,888	Jul 2025	Jun 2026	Monthly
Sale - 1BF - SO		163,530	Jul 2025	Jun 2026	Monthly
Sale - 2BF - SO		192,510	Jul 2025	Jun 2026	Monthly
Sale - 2BH - SO		163,530	Jul 2025	Jun 2026	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2025	Jun 2026	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2025	Jul 2025	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2024	Jun 2025	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2024	Jun 2025	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2024	Jun 2025	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2024	Jun 2025	S-Curve
Con 4BH - Private		(401,700)	Jul 2024	Jun 2025	S-Curve
Con 1BF - AR		(743,889)	Jul 2024	Jun 2025	S-Curve
Con 2BF - AR		(560,778)	Jul 2024	Jun 2025	S-Curve
Con 2BH - AR		(569,590)	Jul 2024	Jun 2025	S-Curve
Con 3BH - AR		(766,320)	Jul 2024	Jun 2025	S-Curve
Con 4BH- AR		(160,222)	Jul 2024	Jun 2025	S-Curve
Con 1BF - SO		(81,370)	Jul 2024	Jun 2025	S-Curve
Con 2BF - SO		(95,790)	Jul 2024	Jun 2025	S-Curve
Con 2BH - SO		(81,370)	Jul 2024	Jun 2025	S-Curve
Contingency	5.00%	(430,981)	Jul 2024	Jun 2025	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2024	Jul 2024	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2024	Jun 2025	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2024	Jun 2025	Related: Con 1BF - Private to Other Construction
C.D. Manager This appraisal report does not cor	1.00% nstitute a f	(86,196) ormal valuatio	Jul 2024 n.	Jun 2025	Related: Con 1BF - Private to Other Construction

Heading	%	Total	At Date	To Date	Distribution
Professional & Other Fees	10.00%	(861,961)	Jul 2024	Jun 2025	Related: Con 1BF - Private to Other Construction
Phase 10 : Phase 9 of 10					
Cap -		98,182	Jul 2026	Jun 2027	Monthly
Sale - 1BF - Private		517,500	Jul 2026	Jun 2027	Monthly
Sale - 2BF - Private		3,622,500	Jul 2026	Jun 2027	Monthly
Sale - 2BH - Private		4,398,750	Jul 2026	Jun 2027	Monthly
Sale - 3BH - Private		8,280,000	Jul 2026	Jun 2027	Monthly
Sale - 4BH - Private		1,345,500	Jul 2026	Jun 2027	Monthly
Sale - 1BF - AR		1,053,065	Jul 2026	Jun 2027	Monthly
Sale - 2BF - AR		702,128	Jul 2026	Jun 2027	Monthly
Sale - 2BH - AR		702,128	Jul 2026	Jun 2027	Monthly
Sale - 3BH - AR		987,000	Jul 2026	Jun 2027	Monthly
Sale - 4BH- AR		331,888	Jul 2026	Jun 2027	Monthly
Sale - 1BF - SO		163,530	Jul 2026	Jun 2027	Monthly
Sale - 2BF - SO		192,510	Jul 2026	Jun 2027	Monthly
Sale - 2BH - SO		163,530	Jul 2026	Jun 2027	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2026	Jun 2027	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2026	Jul 2026	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2025	Jun 2026	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2025	Jun 2026	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2025	Jun 2026	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2025	Jun 2026	S-Curve
Con 4BH - Private		(401,700)	Jul 2025	Jun 2026	S-Curve
Con 1BF - AR		(743,889)	Jul 2025	Jun 2026	S-Curve
Con 2BF - AR		(560,778)	Jul 2025	Jun 2026	S-Curve
Con 2BH - AR		(569,590)	Jul 2025	Jun 2026	S-Curve
Con 3BH - AR		(766, 320)	Jul 2025	Jun 2026	S-Curve
Con 4BH- AR		(160,222)	Jul 2025	Jun 2026	S-Curve
Con 1BF - SO		(81,370)	Jul 2025	Jun 2026	S-Curve
Con 2BF - SO		(95,790)	Jul 2025	Jun 2026	S-Curve
Con 2BH - SO		(81,370)	Jul 2025	Jun 2026	S-Curve
Contingency	5.00%	(430,981)	Jul 2025	Jun 2026	Related: Con 1BF - Private to 2BH - SO
SANG This appraisal report does not o	0.00% constitute a f	(90,000) ormal valuatio	Jul 2025 n.	Jul 2025	Related: 900.00 to Selected Units Total of 100

Heading	%	Total	At Date	To Date	Distribution
Sustainable Design & Construction	2.00%	(172,392)	Jul 2025	Jun 2026	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
Phase 11 : Phase 10 of 10					
Cap -		98,182	Jul 2027	Jun 2028	Monthly
Sale - 1BF - Private		517,500	Jul 2027	Jun 2028	Monthly
Sale - 2BF - Private		3,622,500	Jul 2027	Jun 2028	Monthly
Sale - 2BH - Private		4,398,750	Jul 2027	Jun 2028	Monthly
Sale - 3BH - Private		8,280,000	Jul 2027	Jun 2028	Monthly
Sale - 4BH - Private		1,345,500	Jul 2027	Jun 2028	Monthly
Sale - 1BF - AR		1,053,065	Jul 2027	Jun 2028	Monthly
Sale - 2BF - AR		702,128	Jul 2027	Jun 2028	Monthly
Sale - 2BH - AR		702,128	Jul 2027	Jun 2028	Monthly
Sale - 3BH - AR		987,000	Jul 2027	Jun 2028	Monthly
Sale - 4BH- AR		331,888	Jul 2027	Jun 2028	Monthly
Sale - 1BF - SO		163,530	Jul 2027	Jun 2028	Monthly
Sale - 2BF - SO		192,510	Jul 2027	Jun 2028	Monthly
Sale - 2BH - SO		163,530	Jul 2027	Jun 2028	Monthly
Sales Agent Fee	3.00%	(673,801)	Jul 2027	Jun 2028	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2027	Jul 2027	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(171,667)	Jul 2026	Jun 2027	S-Curve
Con 2BF - Private		(1,201,667)	Jul 2026	Jun 2027	S-Curve
Con 2BH - Private		(1,313,250)	Jul 2026	Jun 2027	S-Curve
Con 3BH - Private		(2,472,000)	Jul 2026	Jun 2027	S-Curve
Con 4BH - Private		(401,700)	Jul 2026	Jun 2027	S-Curve
Con 1BF - AR		(743,889)	Jul 2026	Jun 2027	S-Curve
Con 2BF - AR		(560,778)	Jul 2026	Jun 2027	S-Curve
Con 2BH - AR		(569,590)	Jul 2026	Jun 2027	S-Curve
Con 3BH - AR		(766,320)	Jul 2026	Jun 2027	S-Curve
Con 4BH- AR		(160,222)	Jul 2026	Jun 2027	S-Curve
Con 1BF - SO This appraisal report does not con	nstitute a f	(81,370) ormal valuatio	Jul 2026 n.	Jun 2027	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 2BF - SO		(95,790)	Jul 2026	Jun 2027	S-Curve
Con 2BH - SO		(81,370)	Jul 2026	Jun 2027	S-Curve
Contingency	5.00%	(430,981)	Jul 2026	Jun 2027	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2026	Jul 2026	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(172,392)	Jul 2026	Jun 2027	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(86,196)	Jul 2026	Jun 2027	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(86,196)	Jul 2026	Jun 2027	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(861,961)	Jul 2026	Jun 2027	Related: Con 1BF - Private to Other Construction

This appraisal report does not constitute a formal valuation.

Table of Land Cost and Land Cost

			Sa	lles: Rate pm²				
Construction: Rate pm ²	-1,000.00 pm ²	-750.00 pm ²	-500.00 pm ²	-250.00 pm ²	0.00 pm ²	+250.00 pm ²	+500.00 pm ²	+750.00 pm ²
	2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
-8.000%	(£10,684,094)	(£17,728,653)	(£24,768,624)	(£31,804,655)	(£38,837,120)	(£45,866,538)	(£52,893,892)	(£59,919,595)
947.60 pm ²	(£10,684,094)	(£17,728,653)	(£24,768,624)	(£31,804,655)	(£38,837,120)	(£45,866,538)	(£52,893,892)	(£59,919,595)
-6.000%	(£9,304,355)	(£16,350,422)	(£23,392,003)	(£30,429,114)	(£37,462,525)	(£44,492,965)	(£51,520,991)	(£58,547,442)
968.20 pm ²	(£9,304,355)	(£16,350,422)	(£23,392,003)	(£30,429,114)	(£37,462,525)	(£44,492,965)	(£51,520,991)	(£58,547,442)
-4.000%	(£7,924,596)	(£14,971,769)	(£22,014,425)	(£29,053,190)	(£36,087,929)	(£43,119,244)	(£50,148,089)	(£57,175,290)
988.80 pm ²	(£7,924,596)	(£14,971,769)	(£22,014,425)	(£29,053,190)	(£36,087,929)	(£43,119,244)	(£50,148,089)	(£57,175,290)
-2.000%	(£6,543,724)	(£13,593,116)	(£20,636,850)	(£27,676,647)	(£34,712,665)	(£41,745,233)	(£48,775,019)	(£55,802,542)
1,009.40 pm ²	(£6,543,724)	(£13,593,116)	(£20,636,850)	(£27,676,647)	(£34,712,665)	(£41,745,233)	(£48,775,019)	(£55,802,542)
0.000%	(£5,162,460)	(£12,213,598)	(£19,259,001)	(£26,300,108)	(£33,337,124)	(£40,370,637)	(£47,401,298)	(£54,429,641)
1,030.00 pm ²	(£5,162,460)	(£12,213,598)	(£19,259,001)	(£26,300,108)	(£33,337,124)	(£40,370,637)	(£47,401,298)	(£54,429,641)
+2.000%	(£3,780,120)	(£10,833,846)	(£17,880,349)	(£24,922,622)	(£31,961,216)	(£38,996,042)	(£46,027,578)	(£53,056,739)
1,050.60 pm ²	(£3,780,120)	(£10,833,846)	(£17,880,349)	(£24,922,622)	(£31,961,216)	(£38,996,042)	(£46,027,578)	(£53,056,739)
+4.000%	(£2,395,903)	(£9,453,779)	(£16,501,696)	(£23,545,047)	(£30,584,671)	(£37,620,671)	(£44,653,345)	(£51,683,352)
1,071.20 pm ²	(£2,395,903)	(£9,453,779)	(£16,501,696)	(£23,545,047)	(£30,584,671)	(£37,620,671)	(£44,653,345)	(£51,683,352)
+6.000%	(£1,007,876)	(£8,072,917)	(£15,122,818)	(£22,167,472)	(£29,208,133)	(£36,245,132)	(£43,278,750)	(£50,309,631)
1,091.80 pm ²	(£1,007,876)	(£8,072,917)	(£15,122,818)	(£22,167,472)	(£29,208,133)	(£36,245,132)	(£43,278,750)	(£50,309,631)
+8.000%	£419,386	(£6,691,523)	(£13,743,066)	(£20,788,928)	(£27,830,819)	(£34,869,240)	(£41,904,155)	(£48,935,911)
1,112.40 pm ²	£419,386	(£6,691,523)	(£13,743,066)	(£20,788,928)	(£27,830,819)	(£34,869,240)	(£41,904,155)	(£48,935,911)
+10.000%	£1,943,928	(£5,309,139)	(£12,363,315)	(£19,410,276)	(£26,453,244)	(£33,492,695)	(£40,528,680)	(£47,561,458)
1,133.00 pm ²	£1,943,928	(£5,309,139)	(£12,363,315)	(£19,410,276)	(£26,453,244)	(£33,492,695)	(£40,528,680)	(£47,561,458)

Sensitivity Analysis : Assumptions for Calculation

Sales: Rate pm²

Original Values are varied in Fixed Steps of £250.00

Heading	Phase	Rate	No. of Steps
1BF - Private	2	£3,450.00	5 Up & Down
2BF - Private	2	£3,450.00	5 Up & Down
2BH - Private	2	£3,450.00	5 Up & Down
3BH - Private	2	£3,450.00	5 Up & Down
শানির apprivateal report does not constitute a formal valuation.	2	£3,450.00	5 Up & Down

1BF - Private	3	£3,450.00 5 Up & Down
2BF - Private	3	
2BH - Private	3	£3,450.00 5 Up & Down
3BH - Private	3	£3,450.00 5 Up & Down
4BH - Private	3	£3,450.00 5 Up & Down
1BF - Private	4	£3,450.00 5 Up & Down
2BF - Private	4	£3,450.00 5 Up & Down
2BH - Private	4	£3,450.00 5 Up & Down
3BH - Private	4	£3,450.00 5 Up & Down
4BH - Private	4	£3,450.00 5 Up & Down
1BF - Private	5	£3,450.00 5 Up & Down
2BF - Private	5	£3,450.00 5 Up & Down
2BH - Private	5	£3,450.00 5 Up & Down
3BH - Private	5	£3,450.00 5 Up & Down
4BH - Private	5	£3,450.00 5 Up & Down
1BF - Private	6	£3,450.00 5 Up & Down
2BF - Private	6	£3,450.00 5 Up & Down
2BH - Private	6	£3,450.00 5 Up & Down
3BH - Private	6	£3,450.00 5 Up & Down
4BH - Private	6	£3,450.00 5 Up & Down
1BF - Private	7	£3,450.00 5 Up & Down
2BF - Private	7	£3,450.00 5 Up & Down
2BH - Private	7	£3,450.00 5 Up & Down
3BH - Private	7	£3,450.00 5 Up & Down
4BH - Private	7	£3,450.00 5 Up & Down
1BF - Private	8	£3,450.00 5 Up & Down
2BF - Private	8	£3,450.00 5 Up & Down
2BH - Private	8	£3,450.00 5 Up & Down
3BH - Private	8	£3,450.00 5 Up & Down
4BH - Private	8	£3,450.00 5 Up & Down
1BF - Private	9	£3,450.00 5 Up & Down
2BF - Private	9	£3,450.00 5 Up & Down
2BH - Private	9	£3,450.00 5 Up & Down
3BH - Private	9	£3,450.00 5 Up & Down
4BH - Private	9	£3,450.00 5 Up & Down
1BF - Private	10	£3,450.00 5 Up & Down
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2BF - Private	10	£3,450.00	5 Up & Down
2BH - Private	10	£3,450.00	5 Up & Down
3BH - Private	10	£3,450.00	5 Up & Down
4BH - Private	10	£3,450.00	5 Up & Down
1BF - Private	11	£3,450.00	5 Up & Down
2BF - Private	11	£3,450.00	5 Up & Down
2BH - Private	11	£3,450.00	5 Up & Down
3BH - Private	11	£3,450.00	5 Up & Down
4BH - Private	11	£3,450.00	5 Up & Down

Construction: Rate pm²

Original Values are varied by Steps of 2.000%.

Heading	Phase	Rate	No. of Steps
1BF - Private	2	£1,030.00	5 Up & Down
2BF - Private	2		
2BH - Private	2		5 Up & Down
3BH - Private	2		5 Up & Down
4BH - Private	2	£1,030.00	5 Up & Down
1BF - AR	2	£1,030.00	5 Up & Down
2BF - AR	2	£1,030.00	5 Up & Down
2BH - AR	2	£1,030.00	5 Up & Down
3BH - AR	2	£1,030.00	5 Up & Down
4BH- AR	2	£1,030.00	5 Up & Down
1BF - SO	2	£1,030.00	5 Up & Down
2BF - SO	2	£1,030.00	5 Up & Down
1BF - Private	3	£1,030.00	5 Up & Down
2BF - Private	3	£1,030.00	5 Up & Down
2BH - Private	3	£1,030.00	5 Up & Down
3BH - Private	3	£1,030.00	5 Up & Down
4BH - Private	3	£1,030.00	5 Up & Down
1BF - AR	3	£1,030.00	5 Up & Down
2BF - AR	3	£1,030.00	
2BH - AR	3	£1,030.00	5 Up & Down
3BH - AR	3		5 Up & Down
4BH- AR	3	£1,030.00	5 Up & Down

This appraisal report does not constitute a formal valuation.

1BF - SO	3	£1,030.00 5 Up & Down
2BF - SO	3	
1BF - Private	4	£1,030.00 5 Up & Down
2BF - Private	4	£1,030.00 5 Up & Down
2BH - Private	4	£1,030.00 5 Up & Down
3BH - Private	4	£1,030.00 5 Up & Down
4BH - Private	4	£1,030.00 5 Up & Down
1BF - AR		~:,000.00 0 0p 0. 20
2BF - AR	4	£1,030.00 5 Up & Down
2BH - AR	4	£1,030.00 5 Up & Down
3BH - AR	4	£1,030.00 5 Up & Down
4BH- AR	4	£1,030.00 5 Up & Down
1BF - SO	4	£1,030.00 5 Up & Down
2BF - SO	4	£1,030.00 5 Up & Down
1BF - Private	5	£1,030.00 5 Up & Down
2BF - Private	5	£1,030.00 5 Up & Down
2BH - Private	5	£1,030.00 5 Up & Down
3BH - Private	5	£1,030.00 5 Up & Down
4BH - Private	5	£1,030.00 5 Up & Down
1BF - AR	5	£1,030.00 5 Up & Down
2BF - AR	5	£1,030.00 5 Up & Down
2BH - AR	5	£1,030.00 5 Up & Down
3BH - AR	5	£1,030.00 5 Up & Down
4BH- AR	5	£1,030.00 5 Up & Down
1BF - SO	5	£1,030.00 5 Up & Down
2BF - SO	5	£1,030.00 5 Up & Down
1BF - Private	6	£1,030.00 5 Up & Down
2BF - Private	6	£1,030.00 5 Up & Down
2BH - Private	6	£1,030.00 5 Up & Down
3BH - Private	6	£1,030.00 5 Up & Down
4BH - Private	6	£1,030.00 5 Up & Down
1BF - AR	6	£1,030.00 5 Up & Down
2BF - AR	6	£1,030.00 5 Up & Down
2BH - AR	6	£1,030.00 5 Up & Down
3BH - AR		£1,030.00 5 Up & Down
4BH- AR		£1,030.00 5 Up & Down
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This appraisal report does not constitute a formal valuation.

1BF - SO	6	£1,030.00 5 Up & Down
2BF - SO	6	~ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1BF - Private	7	£1,030.00 5 Up & Down
2BF - Private	7	£1,030.00 5 Up & Down
2BH - Private	7	£1,030.00 5 Up & Down
3BH - Private	7	£1,030.00 5 Up & Down
4BH - Private	7	£1,030.00 5 Up & Down
1BF - AR	7	£1,030.00 5 Up & Down
2BF - AR	7	£1,030.00 5 Up & Down
2BH - AR	7	£1,030.00 5 Up & Down
3BH - AR	7	£1,030.00 5 Up & Down
4BH- AR	7	£1,030.00 5 Up & Down
1BF - SO	7	£1,030.00 5 Up & Down
2BF - SO	7	£1,030.00 5 Up & Down
1BF - Private	8	£1,030.00 5 Up & Down
2BF - Private	8	£1,030.00 5 Up & Down
2BH - Private	8	£1,030.00 5 Up & Down
3BH - Private	8	£1,030.00 5 Up & Down
4BH - Private	8	£1,030.00 5 Up & Down
1BF - AR	8	£1,030.00 5 Up & Down
2BF - AR	8	£1,030.00 5 Up & Down
2BH - AR	8	£1,030.00 5 Up & Down
3BH - AR	8	£1,030.00 5 Up & Down
4BH- AR	8	£1,030.00 5 Up & Down
1BF - SO	8	£1,030.00 5 Up & Down
2BF - SO	8	£1,030.00 5 Up & Down
1BF - Private	9	£1,030.00 5 Up & Down
2BF - Private	9	£1,030.00 5 Up & Down
2BH - Private	9	£1,030.00 5 Up & Down
3BH - Private	9	£1,030.00 5 Up & Down
4BH - Private	9	£1,030.00 5 Up & Down
1BF - AR	9	£1,030.00 5 Up & Down
2BF - AR	9	£1,030.00 5 Up & Down
2BH - AR	9	
3BH - AR	9	£1,030.00 5 Up & Down
4BH- AR		£1,030.00 5 Up & Down
This converted control data and control to the formula colored and		

This appraisal report does not constitute a formal valuation.

1BF - SO 9 £1,030.00 5 Up & Down 1BF - Private 10 £1,030.00 5 Up & Down 2BF - Private 10 £1,030.00 5 Up & Down 2BH - Private 10 £1,030.00 5 Up & Down 3BH - Private 10 £1,030.00 5 Up & Down 4BH - Private 10 £1,030.00 5 Up & Down 4BH - Private 10 £1,030.00 5 Up & Down 1BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH - AR 10 £1,030.00 5 Up & Down 4BH - SO 10 £1,030.00 5 Up & Down 1BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11			
1BF - Private 10 £1,030.00 5 Up & Down 2BF - Private 10 £1,030.00 5 Up & Down 2BH - Private 10 £1,030.00 5 Up & Down 3BH - Private 10 £1,030.00 5 Up & Down 4BH - Private 10 £1,030.00 5 Up & Down 1BF - AR 10 £1,030.00 5 Up & Down 2BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH - AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Do	1BF - SO		
2BF - Private 10 £1,030.00 5 Up & Down 2BH - Private 10 £1,030.00 5 Up & Down 3BH - Private 10 £1,030.00 5 Up & Down 4BH - Private 10 £1,030.00 5 Up & Down 1BF - AR 10 £1,030.00 5 Up & Down 2BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH - AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down <td></td> <td></td> <td></td>			
2BH - Private 10 £1,030.00 5 Up & Down 3BH - Private 10 £1,030.00 5 Up & Down 4BH - Private 10 £1,030.00 5 Up & Down 1BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH - AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down	1BF - Private	10	£1,030.00 5 Up & Down
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4BH - Private 10 £1,030.00 5 Up & Down 1BF - AR 10 £1,030.00 5 Up & Down 2BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH - AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 1BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 <	2BH - Private	10	£1,030.00 5 Up & Down
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2BF - AR 10 £1,030.00 5 Up & Down 2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH- AR 10 £1,030.00 5 Up & Down 2BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - R 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down 4BH - AR 11 £1,030.00 5 Up & Down	4BH - Private	10	£1,030.00 5 Up & Down
2BH - AR 10 £1,030.00 5 Up & Down 3BH - AR 10 £1,030.00 5 Up & Down 4BH- AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 4BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down	1BF - AR	10	£1,030.00 5 Up & Down
3BH - AR 10 £1,030.00 5 Up & Down 4BH- AR 10 £1,030.00 5 Up & Down 1BF - SO 10 £1,030.00 5 Up & Down 2BF - SO 10 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 4BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BF - AR	10	£1,030.00 5 Up & Down
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1BF - SO 10 £1,030.00 5 Up & Down 2BF - SO 10 £1,030.00 5 Up & Down 1BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	3BH - AR	10	£1,030.00 5 Up & Down
2BF - SO 10 £1,030.00 5 Up & Down 1BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	4BH- AR	10	£1,030.00 5 Up & Down
1BF - Private 11 £1,030.00 5 Up & Down 2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	1BF - SO	10	£1,030.00 5 Up & Down
2BF - Private 11 £1,030.00 5 Up & Down 2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BF - SO	10	£1,030.00 5 Up & Down
2BH - Private 11 £1,030.00 5 Up & Down 3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	1BF - Private	11	£1,030.00 5 Up & Down
3BH - Private 11 £1,030.00 5 Up & Down 4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BF - Private	11	£1,030.00 5 Up & Down
4BH - Private 11 £1,030.00 5 Up & Down 1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BH - Private	11	£1,030.00 5 Up & Down
1BF - AR 11 £1,030.00 5 Up & Down 2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	3BH - Private	11	£1,030.00 5 Up & Down
2BF - AR 11 £1,030.00 5 Up & Down 2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	4BH - Private	11	£1,030.00 5 Up & Down
2BH - AR 11 £1,030.00 5 Up & Down 3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	1BF - AR	11	£1,030.00 5 Up & Down
3BH - AR 11 £1,030.00 5 Up & Down 4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BF - AR	11	£1,030.00 5 Up & Down
4BH- AR 11 £1,030.00 5 Up & Down 1BF - SO 11 £1,030.00 5 Up & Down	2BH - AR	11	£1,030.00 5 Up & Down
11 £1,030.00 5 Up & Down	3BH - AR	11	£1,030.00 5 Up & Down
11 £1,030.00 5 Up & Down	4BH- AR	11	£1,030.00 5 Up & Down
	1BF - SO		
	2BF - SO	11	£1,030.00 5 Up & Down

This appraisal report does not constitute a formal valuation.

+1,000.00 pm ²	+1,250.00 pm ²
4,450.00 pm ²	4,700.00 pm ²
(£66,944,731)	(£73,968,700)
(£66,944,731)	(£73,968,700)
(£65,572,957)	(£72,597,229)
(£65,572,957)	(£72,597,229)
(£64,200,804)	(£71,225,758)
(£64,200,804)	(£71,225,758)
(£62,828,651)	(£69,854,165)
(£62,828,651)	(£69,854,165)
(£61,456,498)	(£68,482,013)
(£61,456,498)	(£68,482,013)
(£60,084,094)	(£67,109,860)
(£60,084,094)	(£67,109,860)
(£58,711,192)	(£65,737,707)
(£58,711,192)	(£65,737,707)
(£57,338,290)	(£64,365,554)
(£57,338,290)	(£64,365,554)
(£55,965,389)	(£62,992,743)
(£55,965,389)	(£62,992,743)
(£54,591,685)	(£61,619,842)
(£54,591,685)	(£61,619,842)

Strategic Sites Appraisals
1,000 Unit Residential Scheme
s106 Excluded - CIL £0/m2
£20k/unit site infrastructure / externals
50% AH
£3,450/m2 Sales Values

Development Appraisal Dixon Searle Partnership 11 March 2016

Summary Appraisal for Merged Phases 2 3 4 5 6 7 8 9 10 11

Currency in £

REVENUE					
Sales Valuation	Units	m²	Rate m ²	Unit Price	Gross Sales
1BF - Private	2	100.00	3,450.00	172,500	345,000
2BF - Private	12	840.00	3,450.00	241,500	2,898,000
2BH - Private	13	1,105.00	3,450.00	293,250	3,812,250
3BH - Private	20	2,000.00	3,450.00	345,000	6,900,000
4BH - Private	3	390.00	3,450.00	448,500	1,345,500
1BF - AR	15	750.00	1,620.10	81,005	1,215,075
2BF - AR	9	630.00	1,432.91	100,304	902,736
2BH - AR	9	711.00	1,269.67	100,304	902,736
3BH - AR	9	837.00	1,326.61	123,375	1,110,375
4BH- AR	3	210.00	2,370.63	165,944	497,832
1BF - SO	2	158.00	2,070.00	163,530	327,060
2BF - SO	1	93.00	2,070.00	192,510	192,510
2BH - SO	2	158.00	2,070.00	163,530	327,060
1BF - Private	2	100.00	3,450.00	172,500	345,000
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APPRAISAL SUMMARY					DI	XON SEARLE PARTNERSHIP
Purbeck District Council						
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2BF - Private	12	840.00	3,450.00	241,500	2,898,000
2BH - Private	13	1,105.00	3,450.00	293,250	3,812,250
3BH - Private	20	2,000.00	3,450.00	345,000	6,900,000
4BH - Private	2	260.00	3,450.00	448,500	897,000
1BF - AR	15	750.00	1,620.10	81,005	1,215,075
2BF - AR	9	630.00	1,432.91	100,304	902,736
2BH - AR	9	711.00	1,269.67	100,304	902,736
3BH - AR	9	837.00	1,326.61	123,375	1,110,375
4BH- AR	2	140.00	2,370.63	165,944	331,888
1BF - SO	2	158.00	2,070.00	163,530	327,060
2BF - SO	3	279.00	2,070.00	192,510	577,530
1BF - Private	6	300.00	3,450.00	172,500	1,035,000
2BF - Private	16	1,120.00	3,450.00	241,500	3,864,000
2BH - Private	9	765.00	3,450.00	293,250	2,639,250
3BH - Private	20	2,000.00	3,450.00	345,000	6,900,000
1BF - AR	19	950.00	1,620.10	81,005	1,539,095
2BF - AR	9	630.00	1,432.91	100,304	902,736
2BH - AR	9	711.00	1,269.67	100,304	902,736
3BH - AR	9	837.00	1,326.61	123,375	1,110,375
1BF - SO	2	158.00	2,070.00	163,530	327,060
2BF - SO	<u>3</u>	<u>279.00</u>	2,070.00	192,510	<u>577,530</u>
Totals	1,000	79,416.00			206,226,504
Rental Area Summary		Initial	Net Rent	Initial	
•	Units	MRV/Unit	at Sale	MRV	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	15	300	4,500	4,500	
	14	300	4,200	4,200	
	<u>14</u>	300	4,200	4,200	
Totals	148		44,400	44,400	

APPRAISAL SUMMARY					DIXON SEARLE	PARTNERSHIP
Purbeck District Council						
Investment Valuation						
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,500	YP @	5.5000%	18.1818	81,818	
Current Rent	4,200	YP @	5.5000%	18.1818	76,364	
Current Rent	4,200	YP @	5.5000%	18.1818	76,364 807,273	
GROSS DEVELOPMENT VALUE				207,033,777		
NET REALISATION				207,033,777		
OUTLAY						
ACQUISITION COSTS Residualised Price (28.00 Ha 921,311.46 pHect)			25,796,721	25 706 724		
Stamp Duty Agent Fee		1.50%	1,031,869 386,951	25,796,721		
Legal Fee		0.75%	193,475			

File: Z:\DSP\Jobs & Enquiries\CONFIRMED JOBS\15361 - Purbeck DC - LP Stage 1 and CIL\Appraisals\Strategic Sites\Strategic Sites 1,000 Units - Base 50% AH - v2 110316.wcfx ARGUS Developer Version: 6.50.002

1,612,295

APPRAISAL SUMMARY DIXON SEARLE PARTNERSHIP

Purbeck District Council CONSTRUCTION COSTS

CONSTRUCTION COSTS			
Construction	m²	Rate m ²	Cost
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m²	1,030.00 pm ²	162,740
2BF - SO	93.00 m²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
		-	

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APPRAISAL SUMMARY DIXON SEARLE PARTNERSHIP

Purbeck District Council			
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m ²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000

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APPRAISAL SUMMARY DIXON SEARLE PARTNERSHIP

Purbeck District Council			
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m ²	1,030.00 pm ²	114,444
2BF - Private	933.33 m ²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	390.00 m ²	1,030.00 pm ²	401,700
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110
4BH- AR	233.33 m ²	1,030.00 pm ²	240,333
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740
2BF - SO	93.00 m ²	1,030.00 pm ²	95,790
2BH - SO	158.00 m ²	1,030.00 pm ²	162,740
1BF - Private	111.11 m²	1,030.00 pm ²	114,444
2BF - Private	933.33 m ²	1,030.00 pm ²	961,333
2BH - Private	1,105.00 m ²	1,030.00 pm ²	1,138,150
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000
4BH - Private	260.00 m ²	1,030.00 pm ²	267,800

This appraisal report does not constitute a formal valuation.

APPRAISAL SUMMARY					DIXON SEARLE PARTNERSHIP
Purbeck District Council					
1BF - AR	833.33 m ²	1,030.00 pm ²	858,333		
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000		
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330		
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110		
4BH- AR	155.56 m ²	1,030.00 pm ²	160,222		
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740		
2BF - SO	279.00 m ²	1,030.00 pm ²	287,370		
1BF - Private	333.33 m ²	1,030.00 pm ²	343,333		
2BF - Private	1,244.44 m²	1,030.00 pm ²	1,281,778		
2BH - Private	765.00 m ²	1,030.00 pm ²	787,950		
3BH - Private	2,000.00 m ²	1,030.00 pm ²	2,060,000		
1BF - AR	1,055.56 m ²	1,030.00 pm ²	1,087,222		
2BF - AR	700.00 m ²	1,030.00 pm ²	721,000		
2BH - AR	711.00 m ²	1,030.00 pm ²	732,330		
3BH - AR	837.00 m ²	1,030.00 pm ²	862,110		
1BF - SO	158.00 m ²	1,030.00 pm ²	162,740		
2BF - SO	<u>279.00 m²</u>	1,030.00 pm ²	<u>287,370</u>		
Totals	82,271.56 m ²		84,739,702	84,739,702	
Contingency		5.00%	4,236,985		
SANG	1,000.00 un	900.00 /un	900,000		
Sustainable Design & Construction	,	2.00%	1,694,794		
3				6,831,779	
INFRASTRUCTURE COSTS					
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
Infrastructure Costs			2,000,000		
				20,000,000	

PROFESSIONAL FEES

This appraisal report does not constitute a formal valuation.

APPRAISAL SUMMARY Purbeck District Council				
		4.000/	0.47.007	
Project Manager		1.00%	847,397	
C.D. Manager		1.00%	847,397	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	851,100	
Professional & Other Fees		10.00%	832,583	
Professional & Other Fees		10.00%	832,583	
				10,168,764
DISPOSAL FEES				
Sales Agent Fee		3.00%	6,186,795	
Sales Legal Fee	1,000.00 un	750.00 /un	750,000	
				6,936,795
FINANCE				
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)				
Total Finance Cost				17,201,243
TOTAL COSTS				173,287,300
PROFIT				
				33,746,477
Performance Measures				
Profit on Cost%		19.47%		
Profit on GDV%		16.30%		

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DIXON SEARLE PARTNERSHIP

Timescale (Duration in months)

Project commences Phase 2: Phase 1 o						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	Duration	Jan 2017	Liid Date	/ indifference 10	riigilet	Oliset
Construction	12	Jul 2017	Jun 2018	Pre-Construction	End	0
Sale	12	Jul 2018	Jun 2019	Income Flow	End	0
Phase End		Jun 2023				
Phase Length	30					
Phase 3: Phase 2 o	of 10					
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2018	Jun 2019	(None)	Start	0
Sale	12	Jul 2019	Jun 2020	(None)	Start	0
Phase End		Jun 2023				
Phase Length	42					
Phase 4: Phase 3 o						
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017		(1)	. .	•
Construction	12	Jul 2019	Jun 2020	(None)	Start	0
Sale	12	Jul 2020	Jun 2021	(None)	Start	0
Phase End	EA	Jun 2023				
Phase Length	54					
Phase 5: Phase 4 o	f 10					
Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start	Duration	Jan 2017	Liid Dale	Andriored 10	Alignet	Oliset
Construction	12	Jul 2020	Jun 2021	(None)	Start	0
Sale	12	Jul 2021	Jun 2022	(None)	Start	0
Phase End	12	Jun 2023	JUI 2022	(140110)	Otart	U
Phase Length	66	5 31. 2020				

TIMESCALE AND PHASING

DIXON SEARLE PARTNERSHIP

Purbeck District Council Timescale (Duration in months)

Phase	e 6: Phase 5 of	10					
Stage	e Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase	e Start		Jan 2017				
	truction	12	Jul 2021	Jun 2022	(None)	Start	0
Sale		12	Jul 2022	Jun 2023	(None)	Start	0
	e End		Jun 2023				
Phas	e Length	78					
Phase	e 7: Phase 6 of	10					
	e Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
	e Start		Jan 2017			3	
Cons	truction	12	Jul 2022	Jun 2023	(None)	Start	0
Sale		12	Jul 2023	Jun 2024	(None)	Start	0
Phase	e End		Jun 2024				
Phas	e Length	90					
Dhao	e 8: Phase 7 of	10					
	e o. Priase / or e Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
	e Start	Duration	Jan 2017	End Date	Anchored 10	Alignet	Oliset
	e Start truction	12	Jul 2017	Jun 2024	(None)	Start	0
Sale	truction	12	Jul 2024	Jun 2025	(None)	Start	0
	e End	12	Jun 2025	Juli 2025	(None)	Otart	U
	e Length	102	0411 2020				
	J.						
Phase	e 9: Phase 8 of	10					
Stage	e Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase	e Start		Jan 2017				
Cons	truction	12	Jul 2024	Jun 2025	(None)	Start	0
Sale		12	Jul 2025	Jun 2026	(None)	Start	0
	e End		Jun 2026				
Phas	e Length	114					

Timescale (Duration in months)

Phase 10: I	Phase 9	of 10
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Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2025	Jun 2026	(None)	Start	0
Sale	12	Jul 2026	Jun 2027	(None)	Start	0
Phase End		Jun 2027				
Phase Length	126					
-						

Phase 11: Phase 10 of 10

Stage Name	Duration	Start Date	End Date	Anchored To	Aligned	Offset
Phase Start		Jan 2017				
Construction	12	Jul 2026	Jun 2027	(None)	Start	0
Sale	12	Jul 2027	Jun 2028	(None)	Start	0
Phase End		Jun 2028				
Phase Length	138					

Project Length 138 (Merged Phases - Includes Exit Period)

Heading	%	Total	At Date	To Date	Distribution
Phase 2 : Phase 1 of 10					
Cap -		81,818	Jul 2018	Jun 2019	Monthly
Sale - 1BF - Private		345,000	Jul 2018	Jun 2019	Monthly
Sale - 2BF - Private		2,898,000	Jul 2018	Jun 2019	Monthly
Sale - 2BH - Private		3,812,250	Jul 2018	Jun 2019	Monthly
Sale - 3BH - Private		6,900,000	Jul 2018	Jun 2019	Monthly
Sale - 4BH - Private		1,345,500	Jul 2018	Jun 2019	Monthly
Sale - 1BF - AR		1,215,075	Jul 2018	Jun 2019	Monthly
Sale - 2BF - AR		902,736	Jul 2018	Jun 2019	Monthly
Sale - 2BH - AR		902,736	Jul 2018	Jun 2019	Monthly
Sale - 3BH - AR		1,110,375	Jul 2018	Jun 2019	Monthly
Sale - 4BH- AR		497,832	Jul 2018	Jun 2019	Monthly
Sale - 1BF - SO		327,060	Jul 2018	Jun 2019	Monthly
Sale - 2BF - SO		192,510	Jul 2018	Jun 2019	Monthly
Sale - 2BH - SO		327,060	Jul 2018	Jun 2019	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2018	Jun 2019	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2018	Jul 2018	Related: 750.00 to Selected Units Total of 100
Residualised Price		(25,796,721)	Jan 2017	Jan 2017	Single
Stamp Duty	0.00%	(1,031,869)	Jan 2017	Jan 2017	Related: United Kingdom
Agent Fee	1.50%	(386,951)	Jan 2017	Jan 2017	Related: Residualised Price
Legal Fee	0.75%	(193,475)	Jan 2017	Jan 2017	Related: Residualised Price
Con 1BF - Private		(114,444)	Jul 2017	Jun 2018	S-Curve
Con 2BF - Private		(961,333)	Jul 2017	Jun 2018	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2017	Jun 2018	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2017	Jun 2018	S-Curve
Con 4BH - Private		(401,700)	Jul 2017	Jun 2018	S-Curve
Con 1BF - AR		(858,333)	Jul 2017	Jun 2018	S-Curve
Con 2BF - AR		(721,000)	Jul 2017	Jun 2018	S-Curve
Con 2BH - AR		(732,330)	Jul 2017	Jun 2018	S-Curve
Con 3BH - AR		(862,110)	Jul 2017	Jun 2018	S-Curve
Con 4BH- AR		(240,333)	Jul 2017	Jun 2018	S-Curve
Con 1BF - SO		(162,740)	Jul 2017	Jun 2018	S-Curve
Con 2BF - SO		(95,790)	Jul 2017	Jun 2018	S-Curve
Con 2BH - SO This appraisal report does not co	onstitute a f	(162,740) formal valuation	Jul 2017 on.	Jun 2018	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Contingency	5.00%	(425,550)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2017	Jul 2017	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
C.D. Manager	1.00%	(85,110)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Professional & Other Fees	10.00%	(851,100)	Jul 2017	Jun 2018	Related: Con 1BF - Private to 2BH - SO
Phase 3 : Phase 2 of 10					
Cap -		81,818	Jul 2019	Jun 2020	Monthly
Sale - 1BF - Private		345,000	Jul 2019	Jun 2020	Monthly
Sale - 2BF - Private		2,898,000	Jul 2019	Jun 2020	Monthly
Sale - 2BH - Private		3,812,250	Jul 2019	Jun 2020	Monthly
Sale - 3BH - Private		6,900,000	Jul 2019	Jun 2020	Monthly
Sale - 4BH - Private		1,345,500	Jul 2019	Jun 2020	Monthly
Sale - 1BF - AR		1,215,075	Jul 2019	Jun 2020	Monthly
Sale - 2BF - AR		902,736	Jul 2019	Jun 2020	Monthly
Sale - 2BH - AR		902,736	Jul 2019	Jun 2020	Monthly
Sale - 3BH - AR		1,110,375	Jul 2019	Jun 2020	Monthly
Sale - 4BH- AR		497,832	Jul 2019	Jun 2020	Monthly
Sale - 1BF - SO		327,060	Jul 2019	Jun 2020	Monthly
Sale - 2BF - SO		192,510	Jul 2019	Jun 2020	Monthly
Sale - 2BH - SO		327,060	Jul 2019	Jun 2020	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2019	Jun 2020	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2019	Jul 2019	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(114,444)	Jul 2018	Jun 2019	S-Curve
Con 2BF - Private		(961,333)	Jul 2018	Jun 2019	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2018	Jun 2019	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2018	Jun 2019	S-Curve
Con 4BH - Private		(401,700)	Jul 2018	Jun 2019	S-Curve
Con 1BF - AR		(858,333)	Jul 2018	Jun 2019	S-Curve
Con 2BF - AR		(721,000)	Jul 2018	Jun 2019	S-Curve
Con 2BH - AR		(732,330)	Jul 2018	Jun 2019	S-Curve
Con 3BH - AR This appraisal report does not cor	nstitute a fo	(862,110) ormal valuatio	Jul 2018 n.	Jun 2019	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 4BH- AR		(240,333)	Jul 2018	Jun 2019	S-Curve
Con 1BF - SO		(162,740)	Jul 2018	Jun 2019	S-Curve
Con 2BF - SO		(95,790)	Jul 2018	Jun 2019	S-Curve
Con 2BH - SO		(162,740)	Jul 2018	Jun 2019	S-Curve
Contingency	5.00%	(425,550)	Jul 2018	Jun 2019	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2018	Jul 2018	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2018	Jun 2019	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(85,110)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(851,100)	Jul 2018	Jun 2019	Related: Con 1BF - Private to Other Construction
Phase 4 : Phase 3 of 10					
Cap -		81,818	Jul 2020	Jun 2021	Monthly
Sale - 1BF - Private		345,000	Jul 2020	Jun 2021	Monthly
Sale - 2BF - Private		2,898,000	Jul 2020	Jun 2021	Monthly
Sale - 2BH - Private		3,812,250	Jul 2020	Jun 2021	Monthly
Sale - 3BH - Private		6,900,000	Jul 2020	Jun 2021	Monthly
Sale - 4BH - Private		1,345,500	Jul 2020	Jun 2021	Monthly
Sale - 1BF - AR		1,215,075	Jul 2020	Jun 2021	Monthly
Sale - 2BF - AR		902,736	Jul 2020	Jun 2021	Monthly
Sale - 2BH - AR		902,736	Jul 2020	Jun 2021	Monthly
Sale - 3BH - AR		1,110,375	Jul 2020	Jun 2021	Monthly
Sale - 4BH- AR		497,832	Jul 2020	Jun 2021	Monthly
Sale - 1BF - SO		327,060	Jul 2020	Jun 2021	Monthly
Sale - 2BF - SO		192,510	Jul 2020	Jun 2021	Monthly
Sale - 2BH - SO		327,060	Jul 2020	Jun 2021	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2020	Jun 2021	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2020	Jul 2020	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(114,444)	Jul 2019	Jun 2020	S-Curve
Con 2BF - Private		(961,333)	Jul 2019	Jun 2020	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2019	Jun 2020	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2019	Jun 2020	S-Curve
Con 4BH - Private This appraisal report does not cor	nstitute a f	(401,700) ormal valuatio	Jul 2019 n.	Jun 2020	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 1BF - AR		(858,333)	Jul 2019	Jun 2020	S-Curve
Con 2BF - AR		(721,000)	Jul 2019	Jun 2020	S-Curve
Con 2BH - AR		(732,330)	Jul 2019	Jun 2020	S-Curve
Con 3BH - AR		(862,110)	Jul 2019	Jun 2020	S-Curve
Con 4BH- AR		(240,333)	Jul 2019	Jun 2020	S-Curve
Con 1BF - SO		(162,740)	Jul 2019	Jun 2020	S-Curve
Con 2BF - SO		(95,790)	Jul 2019	Jun 2020	S-Curve
Con 2BH - SO		(162,740)	Jul 2019	Jun 2020	S-Curve
Contingency	5.00%	(425,550)	Jul 2019	Jun 2020	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2019	Jul 2019	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2019	Jun 2020	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(85,110)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(851,100)	Jul 2019	Jun 2020	Related: Con 1BF - Private to Other Construction
Phase 5 : Phase 4 of 10					
Cap -		81,818	Jul 2021	Jun 2022	Monthly
Sale - 1BF - Private		345,000	Jul 2021	Jun 2022	Monthly
Sale - 2BF - Private		2,898,000	Jul 2021	Jun 2022	Monthly
Sale - 2BH - Private		3,812,250	Jul 2021	Jun 2022	Monthly
Sale - 3BH - Private		6,900,000	Jul 2021	Jun 2022	Monthly
Sale - 4BH - Private		1,345,500	Jul 2021	Jun 2022	Monthly
Sale - 1BF - AR		1,215,075	Jul 2021	Jun 2022	Monthly
Sale - 2BF - AR		902,736	Jul 2021	Jun 2022	Monthly
Sale - 2BH - AR		902,736	Jul 2021	Jun 2022	Monthly
Sale - 3BH - AR		1,110,375	Jul 2021	Jun 2022	Monthly
Sale - 4BH- AR		497,832	Jul 2021	Jun 2022	Monthly
Sale - 1BF - SO		327,060	Jul 2021	Jun 2022	Monthly
Sale - 2BF - SO		192,510	Jul 2021	Jun 2022	Monthly
Sale - 2BH - SO		327,060	Jul 2021	Jun 2022	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2021	Jun 2022	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2021	Jul 2021	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private This appraisal report does not con	nstitute a fo	(114,444) ormal valuatio	Jul 2020 n.	Jun 2021	S-Curve

Heading	%	Total	At Date	To Date	Distribution
Con 2BF - Private		(961,333)	Jul 2020	Jun 2021	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2020	Jun 2021	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2020	Jun 2021	S-Curve
Con 4BH - Private		(401,700)	Jul 2020	Jun 2021	S-Curve
Con 1BF - AR		(858,333)	Jul 2020	Jun 2021	S-Curve
Con 2BF - AR		(721,000)	Jul 2020	Jun 2021	S-Curve
Con 2BH - AR		(732,330)	Jul 2020	Jun 2021	S-Curve
Con 3BH - AR		(862,110)	Jul 2020	Jun 2021	S-Curve
Con 4BH- AR		(240,333)	Jul 2020	Jun 2021	S-Curve
Con 1BF - SO		(162,740)	Jul 2020	Jun 2021	S-Curve
Con 2BF - SO		(95,790)	Jul 2020	Jun 2021	S-Curve
Con 2BH - SO		(162,740)	Jul 2020	Jun 2021	S-Curve
Contingency	5.00%	(425,550)	Jul 2020	Jun 2021	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2020	Jul 2020	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2020	Jun 2021	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(85,110)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(851,100)	Jul 2020	Jun 2021	Related: Con 1BF - Private to Other Construction
Phase 6 : Phase 5 of 10					
Cap -		81,818	Jul 2022	Jun 2023	Monthly
Sale - 1BF - Private		345,000	Jul 2022	Jun 2023	Monthly
Sale - 2BF - Private		2,898,000	Jul 2022	Jun 2023	Monthly
Sale - 2BH - Private		3,812,250	Jul 2022	Jun 2023	Monthly
Sale - 3BH - Private		6,900,000	Jul 2022	Jun 2023	Monthly
Sale - 4BH - Private		1,345,500	Jul 2022	Jun 2023	Monthly
Sale - 1BF - AR		1,215,075	Jul 2022	Jun 2023	Monthly
Sale - 2BF - AR		902,736	Jul 2022	Jun 2023	Monthly
Sale - 2BH - AR		902,736	Jul 2022	Jun 2023	Monthly
Sale - 3BH - AR		1,110,375	Jul 2022	Jun 2023	Monthly
Sale - 4BH- AR		497,832	Jul 2022	Jun 2023	Monthly
Sale - 1BF - SO		327,060	Jul 2022	Jun 2023	Monthly
Sale - 2BF - SO This appraisal report does not co	nstitute a f	192,510 ormal valuatio	Jul 2022 n.	Jun 2023	Monthly

Heading	%	Total	At Date	To Date	Distribution			
Sale - 2BH - SO		327,060	Jul 2022	Jun 2023	Monthly			
Sales Agent Fee	3.00%	(623,284)	Jul 2022	Jun 2023	Related: Sale - 1BF - Private to 2BH - SO			
Sales Legal Fee	0.00%	(75,000)	Jul 2022	Jul 2022	Related: 750.00 to Selected Units Total of 100			
Con 1BF - Private		(114,444)	Jul 2021	Jun 2022	S-Curve			
Con 2BF - Private		(961,333)	Jul 2021	Jun 2022	S-Curve			
Con 2BH - Private		(1,138,150)	Jul 2021	Jun 2022	S-Curve			
Con 3BH - Private		(2,060,000)	Jul 2021	Jun 2022	S-Curve			
Con 4BH - Private		(401,700)	Jul 2021	Jun 2022	S-Curve			
Con 1BF - AR		(858,333)	Jul 2021	Jun 2022				
Con 2BF - AR		(721,000)	Jul 2021	Jun 2022	S-Curve			
Con 2BH - AR		(732,330)	Jul 2021	Jun 2022				
Con 3BH - AR		(862,110)	Jul 2021	Jun 2022				
Con 4BH- AR		(240,333)	Jul 2021	Jun 2022	S-Curve			
Con 1BF - SO		(162,740)	Jul 2021	Jun 2022	S-Curve			
Con 2BF - SO		(95,790)	Jul 2021	Jun 2022	S-Curve			
Con 2BH - SO		(162,740)	Jul 2021	Jun 2022	S-Curve			
Contingency	5.00%	(425,550)	Jul 2021	Jun 2022				
SANG	0.00%	(90,000)	Jul 2021	Jul 2021	Related: 900.00 to Selected Units Total of 100			
Sustainable Design & Construction	2.00%	(170,220)	Jul 2021	Jun 2022	Related: Con 1BF - Private to 2BH - SO			
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:			
Project Manager	1.00%	(85,110)	Jul 2021	Jun 2022	Related: Con 1BF - Private to Other Construction			
C.D. Manager	1.00%	(85,110)	Jul 2021	Jun 2022	Related: Con 1BF - Private to Other Construction			
Professional & Other Fees	10.00%	(851,100)	Jul 2021	Jun 2022	Related: Con 1BF - Private to Other Construction			
Phase 7 : Phase 6 of 10								
Cap -		81,818	Jul 2023	Jun 2024	Monthly			
Sale - 1BF - Private		345,000	Jul 2023	Jun 2024	Monthly			
Sale - 2BF - Private		2,898,000	Jul 2023	Jun 2024	Monthly			
Sale - 2BH - Private		3,812,250	Jul 2023	Jun 2024	Monthly			
Sale - 3BH - Private		6,900,000	Jul 2023	Jun 2024	Monthly			
Sale - 4BH - Private		1,345,500	Jul 2023	Jun 2024	Monthly			
Sale - 1BF - AR		1,215,075	Jul 2023	Jun 2024	Monthly			
Sale - 2BF - AR		902,736	Jul 2023	Jun 2024	Monthly			
Sale - 2BH - AR 902,736 Jul 2023 Jun 2024 Monthly This appraisal report does not constitute a formal valuation.								

Heading	%	Total	At Date	To Date	Distribution
Sale - 3BH - AR		1,110,375	Jul 2023	Jun 2024	Monthly
Sale - 4BH- AR		497,832	Jul 2023	Jun 2024	Monthly
Sale - 1BF - SO		327,060	Jul 2023	Jun 2024	Monthly
Sale - 2BF - SO		192,510	Jul 2023	Jun 2024	Monthly
Sale - 2BH - SO		327,060	Jul 2023	Jun 2024	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2023	Jun 2024	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2023	Jul 2023	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(114,444)	Jul 2022	Jun 2023	S-Curve
Con 2BF - Private		(961,333)	Jul 2022	Jun 2023	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2022	Jun 2023	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2022	Jun 2023	S-Curve
Con 4BH - Private		(401,700)	Jul 2022	Jun 2023	S-Curve
Con 1BF - AR		(858,333)	Jul 2022	Jun 2023	S-Curve
Con 2BF - AR		(721,000)	Jul 2022	Jun 2023	S-Curve
Con 2BH - AR		(732,330)	Jul 2022	Jun 2023	S-Curve
Con 3BH - AR		(862,110)	Jul 2022	Jun 2023	S-Curve
Con 4BH- AR		(240,333)	Jul 2022	Jun 2023	S-Curve
Con 1BF - SO		(162,740)	Jul 2022	Jun 2023	S-Curve
Con 2BF - SO		(95,790)	Jul 2022	Jun 2023	S-Curve
Con 2BH - SO		(162,740)	Jul 2022	Jun 2023	S-Curve
Contingency	5.00%	(425,550)	Jul 2022	Jun 2023	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2022	Jul 2022	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2022	Jun 2023	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(85,110)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(851,100)	Jul 2022	Jun 2023	Related: Con 1BF - Private to Other Construction
Phase 8 : Phase 7 of 10					
Cap -		81,818	Jul 2024	Jun 2025	Monthly
Sale - 1BF - Private		345,000	Jul 2024	Jun 2025	Monthly
Sale - 2BF - Private		2,898,000	Jul 2024	Jun 2025	Monthly
Sale - 2BH - Private		3,812,250	Jul 2024	Jun 2025	Monthly
Sale - 3BH - Private This appraisal report does not co	nstitute a f	6,900,000 ormal valuatio	Jul 2024 n.	Jun 2025	Monthly

Heading	%	Total	At Date	To Date	Distribution
Sale - 4BH - Private		1,345,500	Jul 2024	Jun 2025	Monthly
Sale - 1BF - AR		1,215,075	Jul 2024	Jun 2025	Monthly
Sale - 2BF - AR		902,736	Jul 2024	Jun 2025	Monthly
Sale - 2BH - AR		902,736	Jul 2024	Jun 2025	Monthly
Sale - 3BH - AR		1,110,375	Jul 2024	Jun 2025	Monthly
Sale - 4BH- AR		497,832	Jul 2024	Jun 2025	Monthly
Sale - 1BF - SO		327,060	Jul 2024	Jun 2025	Monthly
Sale - 2BF - SO		192,510	Jul 2024	Jun 2025	Monthly
Sale - 2BH - SO		327,060	Jul 2024	Jun 2025	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2024	Jun 2025	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2024	Jul 2024	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(114,444)	Jul 2023	Jun 2024	S-Curve
Con 2BF - Private		(961,333)	Jul 2023	Jun 2024	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2023	Jun 2024	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2023	Jun 2024	S-Curve
Con 4BH - Private		(401,700)	Jul 2023	Jun 2024	S-Curve
Con 1BF - AR		(858,333)	Jul 2023	Jun 2024	S-Curve
Con 2BF - AR		(721,000)	Jul 2023	Jun 2024	S-Curve
Con 2BH - AR		(732,330)	Jul 2023	Jun 2024	S-Curve
Con 3BH - AR		(862,110)	Jul 2023	Jun 2024	S-Curve
Con 4BH- AR		(240,333)	Jul 2023	Jun 2024	S-Curve
Con 1BF - SO		(162,740)	Jul 2023	Jun 2024	S-Curve
Con 2BF - SO		(95,790)	Jul 2023	Jun 2024	S-Curve
Con 2BH - SO		(162,740)	Jul 2023	Jun 2024	S-Curve
Contingency	5.00%	(425,550)	Jul 2023	Jun 2024	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2023	Jul 2023	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2023	Jun 2024	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(85,110)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(851,100)	Jul 2023	Jun 2024	Related: Con 1BF - Private to Other Construction
Phase 9 : Phase 8 of 10					

Phase 9 : Phase 8 of 10

Cap - 81,818 Jul 2025 Jun 2026 Monthly This appraisal report does not constitute a formal valuation.

Heading	%	Total	At Date	To Date	Distribution
Sale - 1BF - Private		345,000	Jul 2025	Jun 2026	Monthly
Sale - 2BF - Private		2,898,000	Jul 2025	Jun 2026	Monthly
Sale - 2BH - Private		3,812,250	Jul 2025	Jun 2026	Monthly
Sale - 3BH - Private		6,900,000	Jul 2025	Jun 2026	Monthly
Sale - 4BH - Private		1,345,500	Jul 2025	Jun 2026	Monthly
Sale - 1BF - AR		1,215,075	Jul 2025	Jun 2026	Monthly
Sale - 2BF - AR		902,736	Jul 2025	Jun 2026	Monthly
Sale - 2BH - AR		902,736	Jul 2025	Jun 2026	Monthly
Sale - 3BH - AR		1,110,375	Jul 2025	Jun 2026	Monthly
Sale - 4BH- AR		497,832	Jul 2025	Jun 2026	Monthly
Sale - 1BF - SO		327,060	Jul 2025	Jun 2026	Monthly
Sale - 2BF - SO		192,510	Jul 2025	Jun 2026	Monthly
Sale - 2BH - SO		327,060	Jul 2025	Jun 2026	Monthly
Sales Agent Fee	3.00%	(623,284)	Jul 2025	Jun 2026	Related: Sale - 1BF - Private to 2BH - SO
Sales Legal Fee	0.00%	(75,000)	Jul 2025	Jul 2025	Related: 750.00 to Selected Units Total of 100
Con 1BF - Private		(114,444)	Jul 2024	Jun 2025	S-Curve
Con 2BF - Private		(961,333)	Jul 2024	Jun 2025	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2024	Jun 2025	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2024	Jun 2025	S-Curve
Con 4BH - Private		(401,700)	Jul 2024	Jun 2025	S-Curve
Con 1BF - AR		(858,333)	Jul 2024	Jun 2025	S-Curve
Con 2BF - AR		(721,000)	Jul 2024	Jun 2025	S-Curve
Con 2BH - AR		(732,330)	Jul 2024	Jun 2025	S-Curve
Con 3BH - AR		(862,110)	Jul 2024	Jun 2025	S-Curve
Con 4BH- AR		(240,333)	Jul 2024	Jun 2025	S-Curve
Con 1BF - SO		(162,740)	Jul 2024	Jun 2025	S-Curve
Con 2BF - SO		(95,790)	Jul 2024	Jun 2025	S-Curve
Con 2BH - SO		(162,740)	Jul 2024	Jun 2025	S-Curve
Contingency	5.00%	(425,550)	Jul 2024	Jun 2025	Related: Con 1BF - Private to 2BH - SO
SANG	0.00%	(90,000)	Jul 2024	Jul 2024	Related: 900.00 to Selected Units Total of 100
Sustainable Design & Construction	2.00%	(170,220)	Jul 2024	Jun 2025	Related: Con 1BF - Private to 2BH - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(85,110)	Jul 2024	Jun 2025	Related: Con 1BF - Private to Other Construction
C.D. Manager This appraisal report does not cor	1.00% nstitute a f	(85,110) ormal valuatio	Jul 2024 n.	Jun 2025	Related: Con 1BF - Private to Other Construction

Heading	%	Total	At Date	To Date	Distribution
Professional & Other Fees	10.00%	(851,100)	Jul 2024	Jun 2025	Related: Con 1BF - Private to Other Construction
Phase 10 : Phase 9 of 10					
Cap -		76,364	Jul 2026	Jun 2027	Monthly
Sale - 1BF - Private		345,000	Jul 2026	Jun 2027	Monthly
Sale - 2BF - Private		2,898,000	Jul 2026	Jun 2027	Monthly
Sale - 2BH - Private		3,812,250	Jul 2026	Jun 2027	Monthly
Sale - 3BH - Private		6,900,000	Jul 2026	Jun 2027	Monthly
Sale - 4BH - Private		897,000	Jul 2026	Jun 2027	Monthly
Sale - 1BF - AR		1,215,075	Jul 2026	Jun 2027	Monthly
Sale - 2BF - AR		902,736	Jul 2026	Jun 2027	Monthly
Sale - 2BH - AR		902,736	Jul 2026	Jun 2027	Monthly
Sale - 3BH - AR		1,110,375	Jul 2026	Jun 2027	Monthly
Sale - 4BH- AR		331,888	Jul 2026	Jun 2027	Monthly
Sale - 1BF - SO		327,060	Jul 2026	Jun 2027	Monthly
Sale - 2BF - SO		577,530	Jul 2026	Jun 2027	Monthly
Sales Agent Fee	3.00%	(606,590)	Jul 2026	Jun 2027	Related: Sale - 1BF - Private to 2BF - SO
Sales Legal Fee	0.00%	(73,500)	Jul 2026	Jul 2026	Related: 750.00 to Selected Units Total of 98
Con 1BF - Private		(114,444)	Jul 2025	Jun 2026	S-Curve
Con 2BF - Private		(961,333)	Jul 2025	Jun 2026	S-Curve
Con 2BH - Private		(1,138,150)	Jul 2025	Jun 2026	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2025	Jun 2026	S-Curve
Con 4BH - Private		(267,800)	Jul 2025	Jun 2026	S-Curve
Con 1BF - AR		(858,333)	Jul 2025	Jun 2026	S-Curve
Con 2BF - AR		(721,000)	Jul 2025	Jun 2026	S-Curve
Con 2BH - AR		(732,330)	Jul 2025	Jun 2026	S-Curve
Con 3BH - AR		(862,110)	Jul 2025	Jun 2026	S-Curve
Con 4BH- AR		(160,222)	Jul 2025	Jun 2026	S-Curve
Con 1BF - SO		(162,740)	Jul 2025	Jun 2026	S-Curve
Con 2BF - SO		(287,370)	Jul 2025	Jun 2026	S-Curve
Contingency	5.00%	(416,292)	Jul 2025	Jun 2026	Related: Con 1BF - Private to 2BF - SO
SANG	0.00%	(88,200)	Jul 2025	Jul 2025	Related: 900.00 to Selected Units Total of 98
Sustainable Design & Construction	2.00%	(166,517)	Jul 2025	Jun 2026	Related: Con 1BF - Private to 2BF - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
This appraisal report does not con	nstitute a f	ormal valuatio	n.		

Heading	%	Total	At Date	To Date	Distribution
Project Manager	1.00%	(83,258)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
C.D. Manager	1.00%	(83,258)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
Professional & Other Fees	10.00%	(832,583)	Jul 2025	Jun 2026	Related: Con 1BF - Private to Other Construction
Phase 11 : Phase 10 of 10					
Cap -		76,364	Jul 2027	Jun 2028	Monthly
Sale - 1BF - Private		1,035,000	Jul 2027	Jun 2028	Monthly
Sale - 2BF - Private		3,864,000	Jul 2027	Jun 2028	Monthly
Sale - 2BH - Private		2,639,250	Jul 2027	Jun 2028	Monthly
Sale - 3BH - Private		6,900,000	Jul 2027	Jun 2028	Monthly
Sale - 1BF - AR		1,539,095	Jul 2027	Jun 2028	Monthly
Sale - 2BF - AR		902,736	Jul 2027	Jun 2028	Monthly
Sale - 2BH - AR		902,736	Jul 2027	Jun 2028	Monthly
Sale - 3BH - AR		1,110,375	Jul 2027	Jun 2028	Monthly
Sale - 1BF - SO		327,060	Jul 2027	Jun 2028	Monthly
Sale - 2BF - SO		577,530	Jul 2027	Jun 2028	Monthly
Sales Agent Fee	3.00%	(593,933)	Jul 2027	Jun 2028	Related: Sale - 1BF - Private to 2BF - SO
Sales Legal Fee	0.00%	(76,500)	Jul 2027	Jul 2027	Related: 750.00 to Selected Units Total of 102
Con 1BF - Private		(343,333)	Jul 2026	Jun 2027	S-Curve
Con 2BF - Private		(1,281,778)	Jul 2026	Jun 2027	S-Curve
Con 2BH - Private		(787,950)	Jul 2026	Jun 2027	S-Curve
Con 3BH - Private		(2,060,000)	Jul 2026	Jun 2027	S-Curve
Con 1BF - AR		(1,087,222)	Jul 2026	Jun 2027	S-Curve
Con 2BF - AR		(721,000)	Jul 2026	Jun 2027	S-Curve
Con 2BH - AR		(732,330)	Jul 2026	Jun 2027	S-Curve
Con 3BH - AR		(862,110)	Jul 2026	Jun 2027	S-Curve
Con 1BF - SO		(162,740)	Jul 2026	Jun 2027	S-Curve
Con 2BF - SO		(287,370)	Jul 2026	Jun 2027	S-Curve
Contingency	5.00%	(416,292)	Jul 2026	Jun 2027	Related: Con 1BF - Private to 2BF - SO
SANG	0.00%	(91,800)	Jul 2026	Jul 2026	Related: 900.00 to Selected Units Total of 102
Sustainable Design & Construction	2.00%	(166,517)	Jul 2026	Jun 2027	Related: Con 1BF - Private to 2BF - SO
Infrastructure Costs	10.00%	(2,000,000)	Jul 2017	Jun 2023	Related:
Project Manager	1.00%	(83,258)	Jul 2026	Jun 2027	Related: Con 1BF - Private to Other Construction
C.D. Manager This appraisal report does not con	1.00% nstitute a f	(83,258) ormal valuatio	Jul 2026 n.	Jun 2027	Related: Con 1BF - Private to Other Construction

CASH FLOW REVENUE AND COST SUMMARY

DIXON SEARLE PARTNERSHIP

Purbeck District Council

Heading % Total At Date To Date Distribution

Professional & Other Fees 10.00% (832,583) Jul 2026 Jun 2027 Related: Con. - 1BF - Private to Other Construction

Table of Land Cost and Land Cost

			Sa	lles: Rate pm²				
Construction: Rate pm ²	-1,000.00 pm ²	-750.00 pm ²	-500.00 pm ²	-250.00 pm ²	0.00 pm ²	+250.00 pm ²	+500.00 pm ²	+750.00 pm ²
	2,450.00 pm ²	2,700.00 pm ²	2,950.00 pm ²	3,200.00 pm ²	3,450.00 pm ²	3,700.00 pm ²	3,950.00 pm ²	4,200.00 pm ²
-8.000%	(£7,387,770)	(£13,338,793)	(£19,286,389)	(£25,230,642)	(£31,171,465)	(£37,109,888)	(£43,046,662)	(£48,982,172)
947.60 pm ²	(£7,387,770)	(£13,338,793)	(£19,286,389)	(£25,230,642)	(£31,171,465)	(£37,109,888)	(£43,046,662)	(£48,982,172)
-6.000%	(£6,039,940)	(£11,992,443)	(£17,941,052)	(£23,886,277)	(£29,828,448)	(£35,767,914)	(£41,705,245)	(£47,641,111)
968.20 pm ²	(£6,039,940)	(£11,992,443)	(£17,941,052)	(£23,886,277)	(£29,828,448)	(£35,767,914)	(£41,705,245)	(£47,641,111)
-4.000%	(£4,691,470)	(£10,645,135)	(£16,595,115)	(£22,541,878)	(£28,484,998)	(£34,425,324)	(£40,363,453)	(£46,300,050)
988.80 pm ²	(£4,691,470)	(£10,645,135)	(£16,595,115)	(£22,541,878)	(£28,484,998)	(£34,425,324)	(£40,363,453)	(£46,300,050)
-2.000%	(£3,342,801)	(£9,297,714)	(£15,248,765)	(£21,196,538)	(£27,141,085)	(£33,082,728)	(£39,021,662)	(£44,958,810)
1,009.40 pm ²	(£3,342,801)	(£9,297,714)	(£15,248,765)	(£21,196,538)	(£27,141,085)	(£33,082,728)	(£39,021,662)	(£44,958,810)
0.000%	(£1,993,241)	(£7,950,086)	(£13,902,415)	(£19,851,201)	(£25,796,721)	(£31,739,275)	(£37,679,183)	(£43,617,019)
1,030.00 pm ²	(£1,993,241)	(£7,950,086)	(£13,902,415)	(£19,851,201)	(£25,796,721)	(£31,739,275)	(£37,679,183)	(£43,617,019)
+2.000%	(£642,954)	(£6,601,614)	(£12,555,090)	(£18,505,087)	(£24,452,025)	(£30,395,831)	(£36,336,593)	(£42,275,227)
1,050.60 pm ²	(£642,954)	(£6,601,614)	(£12,555,090)	(£18,505,087)	(£24,452,025)	(£30,395,831)	(£36,336,593)	(£42,275,227)
+4.000%	£775,761	(£5,253,146)	(£11,207,690)	(£17,158,737)	(£23,106,686)	(£29,051,527)	(£34,993,556)	(£40,933,042)
1,071.20 pm ²	£775,761	(£5,253,146)	(£11,207,690)	(£17,158,737)	(£23,106,686)	(£29,051,527)	(£34,993,556)	(£40,933,042)
+6.000%	£2,259,926	(£3,903,749)	(£9,860,226)	(£15,812,387)	(£21,761,350)	(£27,707,166)	(£33,650,105)	(£39,590,452)
1,091.80 pm ²	£2,259,926	(£3,903,749)	(£9,860,226)	(£15,812,387)	(£21,761,350)	(£27,707,166)	(£33,650,105)	(£39,590,452)
+8.000%	£3,748,170	(£2,554,000)	(£8,511,759)	(£14,465,045)	(£20,415,059)	(£26,362,172)	(£32,306,343)	(£38,247,761)
1,112.40 pm ²	£3,748,170	(£2,554,000)	(£8,511,759)	(£14,465,045)	(£20,415,059)	(£26,362,172)	(£32,306,343)	(£38,247,761)
+10.000%	£5,238,423	(£1,203,034)	(£7,163,289)	(£13,117,645)	(£19,068,710)	(£25,016,835)	(£30,961,975)	(£36,904,318)
1,133.00 pm ²	£5,238,423	(£1,203,034)	(£7,163,289)	(£13,117,645)	(£19,068,710)	(£25,016,835)	(£30,961,975)	(£36,904,318)

Sensitivity Analysis : Assumptions for Calculation

Sales: Rate pm²

Original Values are varied in Fixed Steps of £250.00

Heading	Phase	Rate	No. of Steps
1BF - Private	2	£3,450.00	5 Up & Down
2BF - Private	2	£3,450.00	5 Up & Down
2BH - Private	2	£3,450.00	5 Up & Down
3BH - Private	2	£3,450.00	5 Up & Down
শানির apprivateal report does not constitute a formal valuation.	2	£3,450.00	5 Up & Down

1BF - Private 4 £3,450.00 5 Up & Down 2BH - Private 4 £3,450.00 5 Up & Down 2BH - Private 4 £3,450.00 5 Up & Down 4BH - Private 4 £3,450.00 5 Up & Down 4BH - Private 4 £3,450.00 5 Up & Down 1BF - Private 5 £3,450.00 5 Up & Down 2BH - Private 5 £3,450.00 5 Up & Down 2BH - Private 5 £3,450.00 5 Up & Down 2BH - Private 5 £3,450.00 5 Up & Down 4BH - Private 5 £3,450.00 5 Up & Down 4BH - Private 6 £3,450.00 5 Up & Down 2BH - Private 6 £3,450.00 5 Up & Down 2BH - Private 6 £3,450.00 5 Up & Down 2BH - Private 6 £3,450.00 5 Up & Down 4BH - Private 6 £3,450.00 5 Up & Down 4BH - Private 6 £3,450.00 5 Up & Down 4BH - Private 7 £3,450.00 5 Up & Down 2BH - Private <			
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4BH - Private 6 £3,450.00 5 Up & Down 1BF - Private 7 £3,450.00 5 Up & Down 2BF - Private 7 £3,450.00 5 Up & Down 2BH - Private 7 £3,450.00 5 Up & Down 3BH - Private 7 £3,450.00 5 Up & Down 4BH - Private 7 £3,450.00 5 Up & Down 4BH - Private 8 £3,450.00 5 Up & Down 2BF - Private 8 £3,450.00 5 Up & Down 2BH - Private 8 £3,450.00 5 Up & Down 3BH - Private 8 £3,450.00 5 Up & Down 4BH - Private 8 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 2BF - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down	2BH - Private	6	£3,450.00 5 Up & Down
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2BF - Private 8 £3,450.00 5 Up & Down 2BH - Private 8 £3,450.00 5 Up & Down 3BH - Private 8 £3,450.00 5 Up & Down 4BH - Private 8 £3,450.00 5 Up & Down 1BF - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	4BH - Private	7	£3,450.00 5 Up & Down
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3BH - Private 8 £3,450.00 5 Up & Down 4BH - Private 8 £3,450.00 5 Up & Down 1BF - Private 9 £3,450.00 5 Up & Down 2BF - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	2BF - Private	8	£3,450.00 5 Up & Down
4BH - Private 8 £3,450.00 5 Up & Down 1BF - Private 9 £3,450.00 5 Up & Down 2BF - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	2BH - Private	8	£3,450.00 5 Up & Down
1BF - Private 9 £3,450.00 5 Up & Down 2BF - Private 9 £3,450.00 5 Up & Down 2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	3BH - Private	8	£3,450.00 5 Up & Down
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2BH - Private 9 £3,450.00 5 Up & Down 3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	1BF - Private	9	£3,450.00 5 Up & Down
3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	2BF - Private	9	£3,450.00 5 Up & Down
3BH - Private 9 £3,450.00 5 Up & Down 4BH - Private 9 £3,450.00 5 Up & Down 1BF - Private 10 £3,450.00 5 Up & Down	2BH - Private	9	£3,450.00 5 Up & Down
1BF - Private 10 £3,450.00 5 Up & Down	3BH - Private	9	£3,450.00 5 Up & Down
1BF - Private 10 £3,450.00 5 Up & Down	4BH - Private	9	£3,450.00 5 Up & Down
	1BF - Private	10	£3,450.00 5 Up & Down

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2BF - Private	10	£3,450.00	5 Up & Down
2BH - Private	10	£3,450.00	5 Up & Down
3BH - Private	10	£3,450.00	5 Up & Down
4BH - Private	10	£3,450.00	5 Up & Down
1BF - Private	11	£3,450.00	5 Up & Down
2BF - Private	11	£3,450.00	5 Up & Down
2BH - Private	11	£3,450.00	5 Up & Down
3BH - Private	11	£3,450.00	5 Up & Down
4BH - Private	11	£3,450.00	5 Up & Down

Construction: Rate pm²

Original Values are varied by Steps of 2.000%.

Heading	Phase	Rate	No. of Steps
1BF - Private	2	£1,030.00	5 Up & Down
2BF - Private	2	£1,030.00	5 Up & Down
2BH - Private	2	£1,030.00	5 Up & Down
3BH - Private	2	£1,030.00	5 Up & Down
4BH - Private	2	£1,030.00	5 Up & Down
1BF - AR	2	£1,030.00	5 Up & Down
2BF - AR	2	£1,030.00	5 Up & Down
2BH - AR	2	£1,030.00	5 Up & Down
3BH - AR	2	£1,030.00	5 Up & Down
4BH- AR	2	£1,030.00	5 Up & Down
1BF - SO	2	£1,030.00	5 Up & Down
2BF - SO	2	£1,030.00	5 Up & Down
1BF - Private	3	£1,030.00	5 Up & Down
2BF - Private	3	£1,030.00	5 Up & Down
2BH - Private	3	£1,030.00	5 Up & Down
3BH - Private	3	£1,030.00	5 Up & Down
4BH - Private	3	£1,030.00	5 Up & Down
1BF - AR	3	£1,030.00	5 Up & Down
2BF - AR	3	£1,030.00	5 Up & Down
2BH - AR	3	£1,030.00	5 Up & Down
3BH - AR	3	£1,030.00	5 Up & Down
4BH- AR	3	£1,030.00	5 Up & Down

This appraisal report does not constitute a formal valuation.

1BF - SO	3	£1,030.00 5 Up & Down
2BF - SO	3	£1,030.00 5 Up & Down
1BF - Private	4	£1,030.00 5 Up & Down
2BF - Private	4	£1,030.00 5 Up & Down
2BH - Private	4	£1,030.00 5 Up & Down
3BH - Private	4	£1,030.00 5 Up & Down
4BH - Private	4	£1,030.00 5 Up & Down
1BF - AR	4	£1,030.00 5 Up & Down
2BF - AR	4	£1,030.00 5 Up & Down
2BH - AR	4	~ 1,000.00
3BH - AR	4	£1,030.00 5 Up & Down
4BH- AR	4	£1,030.00 5 Up & Down
1BF - SO	4	£1,030.00 5 Up & Down
2BF - SO	4	£1,030.00 5 Up & Down
1BF - Private	5	£1,030.00 5 Up & Down
2BF - Private	5	£1,030.00 5 Up & Down
2BH - Private	5	
3BH - Private	5	£1,030.00 5 Up & Down
4BH - Private	5	
1BF - AR	5	£1,030.00 5 Up & Down
2BF - AR	5	£1,030.00 5 Up & Down
2BH - AR	5	£1,030.00 5 Up & Down
3BH - AR	5	£1,030.00 5 Up & Down
4BH- AR	5	£1,030.00 5 Up & Down
1BF - SO	5	£1,030.00 5 Up & Down
2BF - SO	5	£1,030.00 5 Up & Down
1BF - Private	6	£1,030.00 5 Up & Down
2BF - Private	6	£1,030.00 5 Up & Down
2BH - Private	6	£1,030.00 5 Up & Down
3BH - Private	6	£1,030.00 5 Up & Down
4BH - Private	6	£1,030.00 5 Up & Down
1BF - AR	6	£1,030.00 5 Up & Down
2BF - AR	6	£1,030.00 5 Up & Down
2BH - AR	6	
3BH - AR	6	£1,030.00 5 Up & Down
4BH- AR	6	
This appraisal report does not constitute a formal valuation		

This appraisal report does not constitute a formal valuation.

1BF - SO	6	£1,030.00 5 Up & Down
2BF - SO		£1,030.00 5 Up & Down
1BF - Private	7	£1,030.00 5 Up & Down
2BF - Private	7	2.,000.00
2BH - Private	7	£1,030.00 5 Up & Down
3BH - Private	7	21,000.00
4BH - Private	7	£1,030.00 5 Up & Down
1BF - AR	7	21,000100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
2BF - AR	7	£1,030.00 5 Up & Down
2BH - AR		£1,030.00 5 Up & Down
3BH - AR		£1,030.00 5 Up & Down
4BH- AR	7	£1,030.00 5 Up & Down
1BF - SO	7	21,000:00 0 OP 0: 201111
2BF - SO	7	£1,030.00 5 Up & Down
1BF - Private	8	£1,030.00 5 Up & Down
2BF - Private	8	£1,030.00 5 Up & Down
2BH - Private	8	£1,030.00 5 Up & Down
3BH - Private	8	£1,030.00 5 Up & Down
4BH - Private	8	£1,030.00 5 Up & Down
1BF - AR	8	£1,030.00 5 Up & Down
2BF - AR	8	£1,030.00 5 Up & Down
2BH - AR	8	£1,030.00 5 Up & Down
3BH - AR	8	£1,030.00 5 Up & Down
4BH- AR	8	£1,030.00 5 Up & Down
1BF - SO	8	£1,030.00 5 Up & Down
2BF - SO	8	£1,030.00 5 Up & Down
1BF - Private	9	£1,030.00 5 Up & Down
2BF - Private	9	£1,030.00 5 Up & Down
2BH - Private	9	£1,030.00 5 Up & Down
3BH - Private	9	£1,030.00 5 Up & Down
4BH - Private	9	£1,030.00 5 Up & Down
1BF - AR	9	£1,030.00 5 Up & Down
2BF - AR	9	£1,030.00 5 Up & Down
2BH - AR	9	£1,030.00 5 Up & Down
3BH - AR	9	£1,030.00 5 Up & Down
4BH- AR	9	£1,030.00 5 Up & Down

This appraisal report does not constitute a formal valuation.

1BF - SO	9	£1,030.00 5 Up & Down
2BF - SO	9	£1,030.00 5 Up & Down
1BF - Private	10	£1,030.00 5 Up & Down
2BF - Private	10	£1,030.00 5 Up & Down
2BH - Private	10	£1,030.00 5 Up & Down
3BH - Private	10	£1,030.00 5 Up & Down
4BH - Private	10	£1,030.00 5 Up & Down
1BF - AR	10	£1,030.00 5 Up & Down
2BF - AR	10	£1,030.00 5 Up & Down
2BH - AR	10	£1,030.00 5 Up & Down
3BH - AR	10	£1,030.00 5 Up & Down
4BH- AR	10	£1,030.00 5 Up & Down
1BF - SO	10	£1,030.00 5 Up & Down
2BF - SO	10	£1,030.00 5 Up & Down
1BF - Private	11	£1,030.00 5 Up & Down
2BF - Private	11	£1,030.00 5 Up & Down
2BH - Private	11	£1,030.00 5 Up & Down
3BH - Private	11	£1,030.00 5 Up & Down
4BH - Private	11	£1,030.00 5 Up & Down
1BF - AR	11	£1,030.00 5 Up & Down
2BF - AR	11	£1,030.00 5 Up & Down
2BH - AR	11	£1,030.00 5 Up & Down
3BH - AR	11	£1,030.00 5 Up & Down
4BH- AR	11	£1,030.00 5 Up & Down
1BF - SO		£1,030.00 5 Up & Down
2BF - SO	11	£1,030.00 5 Up & Down

Purbeck District Council

+1,000.00 pm ²	+1,250.00 pm ²
4,450.00 pm ²	4,700.00 pm ²
(£54,916,713)	(£60,850,835)
(£54,916,713)	(£60,850,835)
(£53,576,316)	(£59,510,439)
(£53,576,316)	(£59,510,439)
(£52,235,560)	(£58,170,042)
(£52,235,560)	(£58,170,042)
(£50,894,499)	(£56,829,646)
(£50,894,499)	(£56,829,646)
(£49,553,438)	(£55,488,948)
(£49,553,438)	(£55,488,948)
(£48,212,375)	(£54,147,887)
(£48,212,375)	(£54,147,887)
(£46,870,584)	(£52,806,826)
(£46,870,584)	(£52,806,826)
(£45,528,793)	(£51,465,765)
(£45,528,793)	(£51,465,765)
(£44,186,901)	(£50,124,149)
(£44,186,901)	(£50,124,149)
(£42,844,311)	(£48,782,358)
(£42,844,311)	(£48,782,358)

This appraisal report does not constitute a formal valuation.

Residual	Land Value Da	ta Summ	ary & Results	
DEVELOPMENT TYPE	Residential			
DEVELOPMENT DESCRIPTION DEVELOPMENT SIZE (TOTAL m²) - GIA	Sheltered Housi 1,810	ng 30 Flats 4	40% AH VL11 CIL £	100
	Total	Private	Affordable	% AH
TOTAL NUMBER OF UNITS	30	18	12	40%
PERCENTAGE BY TENURE	% Private	% SR	%AR	% Int 1
SITE SIZE (HA)	60%	0%	13% 2.24	12%
VALUE / AREA			11	
REVENUE				
Affordable Housing Revenue			£1,112,302	
Open Market Housing Revenue			£5,395,500	
<u>Total Value of Scheme</u>			£6,507,802	
RESIDENTIAL BUILDING, MARKETING & S106	COSTS			
Build Costs			£3,400,628	
Fees, contingencies, planning and site costs, si	ustainable design &	L	13,400,028	
construction costs, SANG & SAMM, voids etc.			£621,142	
Total Build Costs			£4,021,770	
Total Build Costs			14,021,770	
Section 106 / CIL Costs			£199,333	
Marketing Costs & Legal Fees			£175,365	
Total s106 & Marketing Costs			£374,698	
			,,,,,	
TOTAL DELICIO DEL 451 T 00070			64.006.460	
TOTAL DEVELOPMENT COSTS			£4,396,468	
DEVELOPER'S RETURN FOR RISK AND PROFIT			£1,156,399	
Total Operating Profit			£1,156,399	
Total Operating Front			11,130,333	
FINANCE & ACQUISITION COSTS				
Agents Fees			£9,409	
Arrangement Fee			£60,000	
Legal Fees Total Interest Paid			£4,705	
Total litterest Palu			£253,531	
Total Finance & Acquisition Costs			£327,645	
NET RESIDUAL LAND VALUE			£627.290	ignores finance & acquisition
RLV (£ per Ha)			·	costs if GRLV Negative)

Net RLV:

£627,290

Appendix IIb Commercial Appraisal Results

Table 2a Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 5% Yield

								F	Residual Land Value (£	:)									Res	sidual Land Value (£/	'Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL
	Retail Warehousing / Small	L	0.31	£765,125	£741,455	£717,785	£694,115	£670,445	£646,774	£623,104	£599,434	£575,764	£552,094	£528,424	£2,468,145	£2,391,790	£2,315,435	£2,239,081	£2,162,726	£2,086,368	£2,010,013	£1,933,658	£1,857,303	£1,780,948	£1,704,594
A1 Large Format Retail	Supermarket	М	0.31	£1,048,372	£1,024,702	£1,001,032	£977,362	£953,692	£930,022	£906,351	£882,681	£859,011	£835,341	£811,671	£3,381,845	£3,305,490	£3,229,135	£3,152,781	£3,076,426	£3,000,071	£2,923,713	£2,847,358	£2,771,003	£2,694,648	£2,618,294
		н	0.31	£1,331,619	£1,307,949	£1,284,279	£1,260,609	£1,236,939	£1,213,269	£1,189,599	£1,165,929	£1,142,258	£1,118,588	£1,094,918	£4,295,545	= -,===,===		,,	£3,990,126	£3,913,771	£3,837,416	£3,761,061	£3,684,703	£3,608,348	£3,531,994
		L	0.06	£23,664	£17,983	£12,303	£6,622	£941				ive RLV			£394,400	£299,717	£205,050	£110,367	£15,683				ive RLV		
A1 - A5 Town Centre Retail	Convenience	M	0.06	£92,012	£86,331	£80,650	£74,969	£69,288	£63,608	£57,927	£52,246	£46,565	£40,884	£57,927	£1,533,533	£1,438,850	£1,344,167	£1,249,483	£1,154,800	£1,060,133	£965,450	£870,767	£776,083	£681,400	£965,450
		Н	0.06	£160,359	£154,678	£148,998	£143,317	£137,636	£131,955	£126,274	£120,593	£114,913	£109,232	£103,551	£2,672,650	£2,577,967	£2,483,300	£2,388,617	£2,293,933	, ,	£2,104,567	£2,009,883	£1,915,217	£1,820,533	£1,725,850
		L M	0.03	£29,532	£23,851	£18,170	£12,490	£6,809	£1,128	£63.795	******	Negative RLV			£984,400	£795,033	£605,667	£416,333	£226,967	£37,600			Negative RLV		
A1 - A5 Town Centre Retail	Comparison	H	0.03	£97,880 £166.227	£92,199 £160.546	£86,518 £154.866	£80,837 £149.185	£75,156 £143.504	£69,476 £137.823	£132.142	£58,114 £126.461	£52,433 £120.781	£46,752 £115.100	£41,071 £109.419	£3,262,667	£3,073,300 £5,351,533	£2,883,933		£2,505,200						
			0.10	1100,227	1100,340	1134,000	1149,103	1143,304	1137,023	1132,142	1120,401	1120,761	1113,100	1109,419	£5,540,900	15,351,533	£5,162,200	±4,972,833	±4,/83,46/	14,594,100	±4,404,733	14,215,367	£4,026,033	13,836,667	±3,647,300
B1(a) Offices	Town Centre	M	0.10	1																					
Ba(a) Ginees	rown centre	н	0.10	1																					
		-	0.17	1																					
B1(a) Offices	Out of Town / Business Park	м	0.17																						
	·	н	0.17																						
		L	0.13	1																					
B8 Industrial Warehousing	Start-up / Move-on	М	0.13	1					Negative RLV											Negative RLV					
		н	0.13	1																					
		L	0.50																						
B8 Industrial Warehousing	Larger	М	0.50																						
		Н	0.50																						
		L	0.42																						
C1 Hotel	Budget	M	0.42																						
		Н	0.42																						
		L	0.32						Negative RLV											Negative RLV					
C2 Residential Institution	Nursing Home	М	0.32																						
		Н	0.32	£142,103	£106,814	£71,526	£36,238	£949			Negati	ive RLV			£444,072	£333,794	£223,519	£113,244	£2,966			Negat	ive RLV		

r.	Negative RLV	
	Positive RLV beneath Viability Test 1 (RLV <£250,000/h	a)
	RLV exceeding Viability Test 2 (RLV £250,000/ha)	
	RLV exceeding Viability Test 3 (RLV £500,000/ha)	
	RLV exceeding Viability Test 4 (RLV £750,000/ha)	
	RLV exceeding Viability Test 5 (RLV £1,000,000/ha)	
	RLV exceeding Viability Test 6 (RLV £1,250,000/ha)	
	RLV exceeding Viability Test 7 (RLV >£1,500,000/ha)	

Appendix IIb - PDC Commercial Results v

Source: Dixon Searle LLP (2016)

Table 2b Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 5.5% Yield

								F	Residual Land Value (£	E)									Re	idual Land Value (£/	Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual La Value - £200 CIL
	Retail Warehousing / Small	L	0.31	£574,822	£551,152	£527,482	£503,812	£480,142	£456,472	£432,802	£409,131	£385,461	£361,791	£338,121	£1,854,265	£1,777,910	£1,701,555	£1,625,200	£1,548,845	£1,472,490	£1,396,135	£1,319,777	£1,243,423	£1,167,068	£1,090,71
A1 Large Format Retail	Supermarket	М	0.31	£830,883	£807,213	£783,543	£759,873	£736,203	£712,533	£688,863	£665,192	£641,522	£617,852	£594,182	£2,680,268	£2,603,913	£2,527,558	£2,451,203	£2,374,848	£2,298,494	£2,222,139	£2,145,781	£2,069,426	£1,993,071	£1,916,71
	Supermarket	н	0.31	£1,086,944	£1,063,274	£1,039,604	£1,015,934	£992,264	£968,594	£944,924	£921,253	£897,583	£873,913	£850,243	£3,506,271	£3,429,916	£3,353,561	£3,277,206	£3,200,852		£3,048,142	£2,971,784	£2,895,429	£2,819,074	£2,742,71
		L	0.06						Negative RLV											Negative RLV					
- A5 Town Centre Retail	Convenience	M	0.06	£49,372	£43,691	£38,010	£32,329	£26,648	£20,968	£15,287	£9,606	£3,925		ive RLV	£822,867	£728,183	£633,500	£538,817	£444,133	£349,467	£254,783	£160,100	£65,417		tive RLV
		Н	0.06	£111,159	£105,478	£99,798	£94,117	£88,436	£82,755	£77,074	£71,393	£65,713	£60,032	£54,351	£1,852,650	£1,757,967	£1,663,300	£1,568,617	£1,473,933	£1,379,250	£1,284,567	£1,189,883	£1,095,217	£1,000,533	£905,850
		L	0.03					,	Negative RLV											Negative RLV					
1 - A5 Town Centre Retail	Comparison	М	0.03	£55,240	£49,559	£43,878	£38,197	£32,516	£26,835	£21,155	£15,474	£9,793	£4,112	Negative RLV		£1,651,967			£1,083,867	£894,500	£705,167	£515,800	£326,433	£137,067	Negative RI
		н	0.03	£117,027	£111,346	£105,665	£99,985	£94,304	£88,623	£82,942	£77,261	£71,581	£65,900	£60,219	£3,900,900	£3,711,533	£3,522,167	£3,332,833	£3,143,467	£2,954,100	£2,764,733	£2,575,367	£2,386,033	£2,196,667	£2,007,30
		L	0.10																						
B1(a) Offices	Town Centre	M	0.10																						
		Н	0.10																						
B1(a) Offices	Out of Town / Business Park	L	0.17																						
(a) Offices	Out of Town / Business Park	М	0.17																						
		н	0.17																						
B8 Industrial Warehousing	Start-up / Move-on	L M	0.13																						
B8 industrial warehousing	Start-up / Move-on	M H	0.13																						
			0.13						Negative RLV											Negative RLV					
B8 Industrial Warehousing	Larger	L M	0.50																						
po muustiiai watemousiiig	Laigei	Н	0.50																						
		ı.	0.42																						
C1 Hotel	Budget	M	0.42																						
CI HOTEI	buuget	н	0.42																						
			0.32																						
			0.32																						
C2 Residential Institution	Nursing Home	м	0.32																						

Source: Dixon Searle LLP (2016)

Table 2c Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 6% Yield

								R	Residual Land Value (£)									Re	sidual Land Value (£/	Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL
	Retail Warehousing / Small	L	0.31	£416,311	£392,641	£368,971	£345,301	£321,631	£297,960	£274,290	£250,620	£226,950	£203,280	£179,610	£1,342,939	£1,266,584	£1,190,229	£1,113,874	£1,037,519	£961,161	£884,806	£808,452	£732,097	£655,742	£579,387
A1 Large Format Retail	Supermarket	М	0.31	£649,728	£626,057	£602,387	£578,717	£555,047	£531,377	£507,707	£484,037	£460,367	£436,697	£413,026	£2,095,897	£2,019,539	£1,943,184	£1,866,829	£1,790,474	£1,714,119	£1,637,765	£1,561,410	£1,485,055	£1,408,700	£1,332,342
	Supermarket	н	0.31	£883,144	£859,474	£835,804	£812,134	£788,464	£764,794	£741,123	£717,453	£693,783	£670,113	£646,443	£2,848,852	£2,772,497	£2,696,142	£2,619,787	£2,543,432	£2,467,077	£2,390,719	£2,314,365	£2,238,010	£2,161,655	£2,085,300
		L	0.06						Negative RLV											Negative RLV					
A1 - A5 Town Centre Retail	Convenience	M	0.06	£13,855	£8,174	£2,493					tive RLV				£230,917	£136,233	£41,550					ve RLV			
		Н	0.06	£70,178	£64,498	£58,817	£53,136	£47,455	£41,774	£36,093	£30,413	£24,732	£19,051	£13,370	£1,169,633	£1,074,967	£980,283	£885,600	£790,917	£696,233	£601,550	£506,883	£412,200	£317,517	£222,833
		L	0.03						Negative RLV		No settino BINA									Negative RLV					
A1 - A5 Town Centre Retail	Comparison	Н	0.03	£19,723 £76.046	£14,042 £70.365	£8,361 £64.685	£2,680 £59.004	£53.323	£47.642	£41.961	Negative RLV £36.281	£30.600	£24.919	£19.238	£657,433	£468,067		£89,333				Negative RLV		£830.633	£641,267
		H	0.10	£/6,U46	£/0,365	104,085	159,004	153,323	147,042	141,961	£30,281	£30,600	124,919	119,238	£2,534,867	£2,345,500	£2,156,167	£1,966,800	£1,///,433	±1,588,067	£1,398,700	£1,209,367	£1,020,000	£830,633	£641,267
B1(a) Offices	Town Centre	M	0.10	1																					
bi(b) binees	iomi centre	- "	0.10	1																					
		i.	0.17	1																					
B1(a) Offices	Out of Town / Business Park	м	0.17	1																					
		н	0.17	İ																					
		L	0.13	İ																					
B8 Industrial Warehousing	Start-up / Move-on	M	0.13	1																					
		н	0.13	1					Negative RLV											Negative RLV					
		L	0.50	1					Negative KLV											Negative KLV					
B8 Industrial Warehousing	Larger	М	0.50																						
		н	0.50																						
		L	0.42																						
C1 Hotel	Budget	M	0.42																						
		Н	0.42																						
		L	0.32																						
C2 Residential Institution	Nursing Home	М	0.32																						
		Н	0.32	<u> </u>													<u> </u>		<u> </u>		·		<u> </u>	·	
Key:			Negative RLV																						
				ath Viability Test 1 ability Test 2 (RLV i	(RLV <£250,000/ha	1)																			
			RLV exceeding Via																						
			RLV exceeding Via	ability Test 4 (RLV f	£750,000/ha)																				
				ability Test 5 (RLV f																			Appendix IIb - PDC C	ommercial Results v2.xlsx	
				ability Test 6 (RLV is ability Test 7 (RLV)																					
			They exceeding via	ability rest / (REV)	>£1,500,000/fla)																				

Source: Dixon Searle LLP (2016)

Table 2d Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 6.5% Yield

									esidual Land Value (£										Re	sidual Land Value (£/	Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL
	Retail Warehousing / Small	L	0.31	£282,254	£258,584	£234,914	£211,244	£187,573	£163,903	£140,233	£116,563	£92,893	£69,223	£45,553	£910,497	£834,142	£757,787	£681,432	£605,074	£528,719	£452,365	£376,010	£299,655	£223,300	£146,945
A1 Large Format Retail	Retail Warehousing / Small Supermarket	М	0.31	£496,519	£472,849	£449,179	£425,509	£401,839	£378,169	£354,499	£330,829	£307,159	£283,488	£259,818	£1,601,674	£1,525,319	£1,448,965	£1,372,610	£1,296,255	£1,219,900	£1,143,545	£1,067,190	£990,835	£914,477	£838,123
	Jupermarket	н	0.31	£710,785	£687,115	£663,445	£639,775	£616,105	£592,434	£568,764	£545,094	£521,424	£497,754	£474,084	£2,292,855	£2,216,500	£2,140,145	£2,063,790	£1,987,435	£1,911,077	£1,834,723	£1,758,368	£1,682,013	£1,605,658	£1,529,303
A1 - A5 Town Centre Retail	Convenience	L M	0.06						Negative RLV											Negative RLV					
		н	0.06	£35,520	£29,839	£24,158	£18,477	£12,796	£7,116	£1,435		Negat	ive RLV		£592,000	£497,317	£402,633	£307,950	£213,267	£118,600	£23,917		Negati	ve RLV	
A1 - A5 Town Centre Retail	Comparison	L M	0.03						Negative RLV											Negative RLV					
		н	0.03	£41.388	£35,707	£30.026	£24.345	£18.664	£12.984	£7.303	£1.622		Negative RLV		£1,379,600	£1,190,233	£1,000,867	£811,500	£622.133	£432,800	£243,433	£54,067		Negative RLV	
B1(a) Offices	Town Centre	L M	0.10					.,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							20,000,000		2012/2012							
BI(a) Offices	Iown Centre	Н	0.10 0.10																						
		L	0.17																						
B1(a) Offices	Out of Town / Business Park	М	0.17	_																					
		н	0.17																						
B8 Industrial Warehousing	Charle von 1880 von von	L	0.13																						
B8 Industrial Warehousing	Start-up / Move-on	М	0.13	-																					
		-	0.50	1					Negative RLV											Negative RLV					
B8 Industrial Warehousing	Larger	M	0.50	1																					
		н	0.50	1																					
		L	0.42	1																					
C1 Hotel	Budget	M	0.42																						
		Н	0.42																						
		L	0.32																						
C2 Residential Institution	Nursing Home	М	0.32																						
		Н	0.32																						
Key:			Negative RLV		(DIV 0050 000# .	,																			
			RLV exceeding Vi		(RLV <£250,000/ha	1)																			
			RLV exceeding Vi	ability Test 3 (RLV f	£500,000/ha)																				
			RLV exceeding Vi	ability Test 4 (RLV f																					

Source: Dixon Searle LLP (2016)

Table 2e Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 7% Yield

									tesidual Land Value (ε)									R	esidual Land Value (£,	/Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land L Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land . Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CII	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m CIL
	Retail Warehousing / Small	L	0.31	£167,410	£143,740	£120,070	£96,399	£72,729	£49,059	£25,389	£1,719		Negative RLV		£540,032	£463,677	£387,323	£310,965	£234,610	£158,255	£81,900	£5,545		Negative RLV	
A1 Large Format Retail	Supermarket	М	0.31	£365,269	£341,599	£317,929	£294,259	£270,589	£246,919	£223,248	£199,578	£175,908	£152,238	£128,568	£1,178,287	£1,101,932	£1,025,577	£949,223	£872,868	£796,513	£720,155	£643,800	£567,445	£491,090	£414,735
	заретныхес	н	0.31	£563,128	£539,458	£515,788	£492,118	£468,448	£444,778	£421,108	£397,438	£373,767	£350,097	£326,427	£1,816,542	£1,740,187	£1,663,832	£1,587,477	£1,511,123	£1,434,768	£1,358,413	£1,282,058	£1,205,700	£1,129,345	£1,052,990
A1 - A5 Town Centre Retail	Convenience	L M	0.06						Negative RLV											Negative RLV					
		Н	0.06	£5,829	£148					Negative RLV					£97,150	£2,467					Negative RLV				
		L	0.03	4					Negative RLV											Negative RLV					
A1 - A5 Town Centre Retail	Comparison	М	0.03		T																				
		н	0.03	£11,696	£6,016	£335				Nega	tive RLV				£389,867	£200,533	£11,167				Negat	ive RLV			
B1(a) Offices	Town Centre	L M	0.10																						
BI(a) Offices	Town Centre	H	0.10	1																					
		i i	0.17	1																					
B1(a) Offices	Out of Town / Business Park	M	0.17	1																					
		Н	0.17																						
		L	0.13	i																					
B8 Industrial Warehousing	Start-up / Move-on	М	0.13	1																					
		Н	0.13	1					Negative RLV											Negative RLV					
		L	0.50						ivegative itev											regative KLV					
B8 Industrial Warehousing	Larger	М	0.50																						
		Н	0.50	4																					
		L	0.42																						
C1 Hotel	Budget	M	0.42																						
		H	0.42	4																					
C2 Residential Institution	Nursing Home	Ь й	0.32	1																					
		н	0.32	1																					
	•																								
w.			N																						
Key:			Negative RLV	eath Viahility Test 1	(RLV <£250,000/h	a)																			
			RLV exceeding Vi	ability Test 2 (RLV	£250,000/ha)	,																			
			RLV exceeding Vi	ability Test 3 (RLV	£500,000/ha)																				
			RLV exceeding Vi	ability Test 4 (RLV ability Test 5 (RLV	£/50,000/ha)																		Appendix III - PDC I	Commercial Results v2.xlsx	4
				ability Test 6 (RLV																			Appendix III - FDC	Commercial Mesures VZ.XISA	<u>/</u>
				ability Test 7 (RLV																					

Source: Dixon Searle LLP (2016)

Table 2f Residual Land Value Results by Use Class, Scheme Type, Value Level & CIL Rate 7.5% Yield

								F	esidual Land Value (£)									Re	sidual Land Value (£,	/Ha)				
Use Class / Type	Scheme Type	Value Level	Site Size (Ha)	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CIL	Residual Land . Value - £40/m² CIL	Residual Land Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/m² CIL	Residual Land Value - £0/m² CIL	Residual Land Value - £20/m² CII	Residual Land L Value - £40/m² CIL	Residual Land . Value - £60/m² CIL	Residual Land Value - £80/m² CIL	Residual Land Value - £100/m² CIL	Residual Land Value - £120/m² CIL	Residual Land Value - £140/m² CIL	Residual Land Value - £160/m² CIL	Residual Land Value - £180/m² CIL	Residual Land Value - £200/n CIL
	Retail Warehousing / Small	L	0.31	£67,935	£44,265	£20,595				Nega	tive RLV				£219,145	£142,790	£66,435				Negati	ve RLV			
A1 Large Format Retail	Supermarket	М	0.31	£251,584	£227,914	£204,244	£180,574	£156,904	£133,233	£109,563	£85,893	£62,223	£38,553	£14,883	£811,561	£735,206	£658,852	£582,497	£506,142	£429,784	£353,429	£277,074	£200,719	£124,365	£48,010
	Supermarket	н	0.31	£435,233	£411,563	£387,892	£364,222	£340,552	£316,882	£293,212	£269,542	£245,872	£222,202	£198,532	£1,403,977	£1,327,623	£1,251,265	£1,174,910	£1,098,555	£1,022,200	£945,845	£869,490	£793,135	£716,781	£640,426
A1 - A5 Town Centre Retail	Convenience	L M	0.06																						
		Н	0.06																						
		L	0.03																						
A1 - A5 Town Centre Retail	Comparison	М	0.03																						
		L	0.03 0.10	l																					
B1(a) Offices	Town Centre	H	0.10 0.10																						
		L	0.17																						
B1(a) Offices	Out of Town / Business Park	М	0.17																						
		Н	0.17	1					Negative RLV											Negative RLV					
B8 Industrial Warehousing		L	0.13	1																					
B8 Industrial Warehousing	g Start-up / Move-on	М	0.13																						
			0.13	4																					
B8 Industrial Warehousing	g Larger	L M	0.50																						
Do muustnai warenousing	s Larger	Н Н	0.50	1																					
		- "	0.42	1																					
C1 Hotel	Budget	M	0.42																						
==		н	0.42	i																					
		Ĺ	0.32	1																					
C2 Residential Institution	Nursing Home	м	0.32																						
		н	0.32																						
	•		•	•																					
Key:			Negative RLV Positive RLV bene	ath Viahility Teet 1	(RLV >6250 000/b	a)																			
				ability Test 2 (RLV)		-,																			
			RLV exceeding Vi	ability Test 3 (RLV	£500,000/ha)																				
				ability Test 4 (RLV																					
			IRLV exceeding Vi	ability Test 5 (RLV	E1.000.000/ha)																		Appendix IIb - PDC (ommercial Results v2.xlsx	4

Source: Dixon Searle LLP (2016)

Appendix IIb Non-Residential Appraisal Summaries

A1 Retail
Small Supermarket (1250sqm) - Medium Value
£100 CIL @ 5% Yield
Purbeck District Council

Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

A1 Retail Small Supermarket (1250sqm) - Medium Value £100 CIL @ 5% Yield

Summary Appraisal for Phase 1

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
Cura arma arleat (4050 a gras)	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
Supermarket (1250 sqm)	1	1,125.00	160.00	180,000	180,000	180,000
Investment Valuation						
Supermarket (1250 sqm)						
Market Rent	180,000	YP @	5.0000%	20.0000		
(1yr Rent Free)		PV 1yr @	5.0000%	0.9524	3,428,571	
GROSS DEVELOPMENT VALUE				3,428,571		
Purchaser's Costs		5.75%	(197,143)			
. 3.3.3333. 3 3333		S. 1070	(101,110)	(197,143)		
NET DEVELOPMENT VALUE				3,231,429		
NET REALISATION				3,231,429		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (0.31 Ha 3,000,069.66 pHect)			930,022			
				930,022		
Agent Fee		1.50%	13,950			
Legal Fee		0.75%	6,975			
Site Prep & s06 Costs	0.31 ha	200,000.00 /ha	62,000			

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APPRAISAL SUMMARY				
A1 Retail Small Supermarket (1250sqm) - Medium Value £100 CIL @ 5% Yield				
CONSTRUCTION COSTS				82,925
Construction	m²	Rate m ²	Cost	
Supermarket (1250 sqm)	1,250.00 m ²	718.00 pm ²	897,500	897,500
Contingency		5.00%	44,875	
CIL	1,250.00 m ²	100.00 pm ²	125,000	
Other Construction				169,875
Site Works		15.00%	134,625	
			,	134,625
PROFESSIONAL FEES				
All Professional		10.00%	103,213	
				103,213
MARKETING & LETTING Letting Agent Fee		10.00%	18,000	
Letting Legal Fee		1.00%	1,800	
				19,800
MISCELLANEOUS FEES				
Planning / Insurances		2.00%	17,950	
BREEAM		5.00%	44,875	
Arrangement Fee		2.00%	51,959	111 701
FINANCE				114,784
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)				
Land			63,687	
Construction Total Finance Cost			29,284	92,971
				o=,o

TOTAL COSTS

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2,545,714

DIXON SEARLE PARTNERSHIP

DIXON SEARLE PARTNERSHIP

A1 Retail Small Supermarket (1250sqm) - Medium Value £100 CIL @ 5% Yield PROFIT

685,714

Performance Measures

Development Yield% (on Rent) 7.07%
Equivalent Yield% (Nominal) 5.00%
Equivalent Yield% (True) 5.16%

IRR 49.83%

Rent Cover 3 yrs 10 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths

A1 Retail Town Centre
Other Retail (300sqm) - Medium Value
£0 CIL @ 6% Yield
Purbeck District Council

Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre Other Retail (300sqm) - Medium Value £0 CIL @ 6% Yield

Summary Appraisal for Phase 1

Currency in £

REVENUE

Rental Area Summary	Unito	m²	Data m²	Initial MRV/Unit	Net Rent	Initial
Retail Town Centre (300 sqm)	Units 1	m² 270.00	Rate m² 130.00	35,100	at Sale 35,100	MRV 35,100
Investment Valuation						
Retail Town Centre (300 sqm)		\ - 0	/			
Market Rent	35,100	YP @	6.0000%	16.6667		
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	551,887	
GROSS DEVELOPMENT VALUE				551,887		
Purchaser's Costs		5.75%	(31,733)			
Turchaser 3 Gosto		0.7070	(01,700)	(31,733)		
NET DEVELOPMENT VALUE				520,153		
NET REALISATION				520,153		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (0.06 Ha 41,554.58 pHect)			2,493			
				2,493		
Agent Fee		1.50%	37			
Legal Fee		0.75%	19			
Site Prep & s06 Costs	0.06 ha	200,000.00 /ha	12,000			

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DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre Other Retail (300sqm) - Medium Value £0 CIL @ 6% Yield

				12,056
CONSTRUCTION COSTS Construction	m²	Rate m ²	Cost	
Retail Town Centre (300 sqm)	300.00 m ²	878.00 pm ²	263,400	263,400
retail rown contro (occ sqm)	000.00 111	070.00 pm	200, 100	200,400
Contingency		5.00%	13,170	
CIL	300.00 m ²	40.00 pm ²	12,000	
Other Construction				25,170
Other Construction Site Works		15.00%	39,510	
Site Works		13.00 /6	39,310	39,510
				00,010
PROFESSIONAL FEES				
All Professional		10.00%	30,291	
MARKETING & LETTING				30,291
Letting Agent Fee		10.00%	3,510	
Letting Legal Fee		1.00%	351	
3 3 3				3,861
MISCELLANEOUS FEES		0.000/	= 000	
Planning / Insurances BREEAM		2.00% 5.00%	5,268	
Arrangement Fee		2.00%	13,170 8,539	
Arrangement 1 cc		2.0070	0,000	26,977
FINANCE				-,-
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)			
Land			156	
Construction Total Finance Cost			5,861	6,018
Total Fillance Cost				0,010
TOTAL COSTS				409,776

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DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre
Other Retail (300sqm) - Medium Value
£0 CIL @ 6% Yield
PROFIT

110,377

Performance Measures

Development Yield% (on Rent) 8.57% Equivalent Yield% (Nominal) 6.00% Equivalent Yield% (True) 6.23%

IRR 118.56%

Rent Cover 3 yrs 2 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths A1 Retail Town Centre Comparison Shops (200sqm) - Medium Value £0 CIL @ 6% Yield Purbeck District Council

> Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre Comparison Shops (200sqm) - Medium Value £0 CIL @ 6% Yield

Summary Appraisal for Phase 1

Currency in £

REVENUE

Rental Area Summary	Units	m²	Rate m²	Initial MRV/Unit	Net Rent at Sale	Initial MRV
Retail Town Centre (300 sqm)	1	270.00	130.00	35,100	35,100	35,100
Investment Valuation						
Retail Town Centre (300 sqm)						
Market Rent	35,100	YP @	6.0000%	16.6667		
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	551,887	
GROSS DEVELOPMENT VALUE				551,887		
Purchaser's Costs		5.75%	(31,733)			
			(= 1,1 = 2)	(31,733)		
NET DEVELOPMENT VALUE				520,153		
NET REALISATION				520,153		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (0.03 Ha 657,429.89 pHect)			19,723			
, , , , , , , , , , , , , , , , , , , ,			,	19,723		
Agent Fee		1.50%	296			
Legal Fee		0.75%	148			
Site Prep & s06 Costs	0.03 ha	200,000.00 /ha	6,000			

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DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre Comparison Shops (200sqm) - Medium Value £0 CIL @ 6% Yield

20 0.2 0 0,0 1.0.2				6,444
CONSTRUCTION COSTS Construction Retail Town Centre (300 sqm)	m² 300.00 m²	Rate m² 878.00 pm²	Cost 263,400	263,400
Contingency		5.00%	13,170	12 170
Other Construction Site Works		15.00%	39,510	13,170 39,510
PROFESSIONAL FEES All Professional		10.00%	30,291	30,291
MARKETING & LETTING Letting Agent Fee Letting Legal Fee		10.00% 1.00%	3,510 351	3,861
MISCELLANEOUS FEES Planning / Insurances BREEAM Arrangement Fee		2.00% 5.00% 2.00%	5,268 13,170 8,531	26,969
FINANCE Debit Rate 6.500%, Credit Rate 0.500% (Nominal) Land Construction Total Finance Cost			1,235 5,173	6,408
TOTAL COSTS				409,776

PROFIT

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DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

A1 Retail Town Centre Comparison Shops (200sqm) - Medium Value £0 CIL @ 6% Yield

110,377

Performance Measures

Development Yield% (on Rent)	8.57%
Equivalent Yield% (Nominal)	6.00%
Equivalent Yield% (True)	6.23%

IRR 109.83%

Rent Cover 3 yrs 2 mths
Profit Erosion (finance rate 6.500%) 3 yrs 8 mths

B1(a) Offices Town Centre Offices Town Centre (500sqm) - Medium Value £0 CIL @ 7% Yield Purbeck District Council

> Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

B1(a) Offices Town Centre Offices Town Centre (500sqm) - Medium Value £0 CIL @ 7% Yield

Summary Appraisal for Phase 1

CONSTRUCTION COSTS

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
Offices Town Centre (500 sqm)	1	450.00	130.00	58,500	58,500	58,500
Investment Valuation						
Offices Town Centre (500 sqm)						
Market Rent	58,500	YP @	7.0000%	14.2857		
(1yr Rent Free)		PV 1yr @	7.0000%	0.9346	781,041	
GROSS DEVELOPMENT VALUE				781,041		
Purchaser's Costs		5.75%	(44,910)			
			(, ,	(44,910)		
NET DEVELOPMENT VALUE				736,132		
NET REALISATION				736,132		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(477,123)			
Site Prep & s06 Costs	0.10 ha	200,000.00 /ha	20,000	(477,123)		
C. C. 1. Op & 555 5500	5.10 Ha	200,000.007114	23,000	20,000		

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APPRAISAL SUMMARY					DIXON SEARLE PARTNERSHIP
B1(a) Offices Town Centre Offices Town Centre (500sqm) - I £0 CIL @ 7% Yield	Medium Value				
Construction	m²	Rate m²	Cost		
Offices Town Centre (500 sqm)	500.00 m ²	1,441.00 pm ²	720,500	720,500	
Contingency		5.00%	36,025		
Other Construction				36,025	
Other Construction Site Works		15.00%	100.075		
Sile Works		15.00%	108,075	108,075	
PROFESSIONAL FEES					
All Professional		10.00%	82,858	82,858	
MARKETING & LETTING				02,000	
Letting Agent Fee		10.00%	5,850		
Letting Legal Fee		1.00%	585		
				6,435	
MISCELLANEOUS FEES					
Planning / Insurances		2.00%	14,410		
BREEAM		5.00%	36,025		
Arrangement Fee		2.00%	30,127		
				80,562	
FINANCE	4				
Debit Rate 6.500%, Credit Rate 0.500	0% (Nominal)		(40.054)		
Land			(12,251)		
Construction			14,842	2.502	
Total Finance Cost				2,592	
TOTAL COSTS				579,923	
PROFIT					

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156,208

DIXON SEARLE PARTNERSHIP

B1(a) Offices Town Centre Offices Town Centre (500sqm) - Medium Value £0 CIL @ 7% Yield

Performance Measures

Development Yield% (on Rent) 10.09% Equivalent Yield% (Nominal) 7.00% Equivalent Yield% (True) 7.32%

IRR N/A

Rent Cover 2 yrs 8 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths B1(a) Offices Out of Town Centre
Out of Town Centre / Business Park (1000sqm) - Medium Value
£0 CIL @ 7% Yield
Purbeck District Council

Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

B1(a) Offices Out of Town Centre Out of Town Centre / Business Park (1000sqm) - Medium Value £0 CIL @ 7% Yield

Summary Appraisal for Phase 1

CONSTRUCTION COSTS

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
Offices OOT (1000 sqm)	1	900.00	150.00	135,000	135,000	135,000
Investment Valuation						
Offices OOT (1000 sqm)						
Market Rent	135,000	YP @	7.0000%	14.2857		
(1yr Rent Free)		PV 1yr @	7.0000%	0.9346	1,802,403	
GROSS DEVELOPMENT VALUE				1,802,403		
Purchaser's Costs		5.75%	(103,638)			
			,	(103,638)		
NET DEVELOPMENT VALUE				1,698,765		
NET REALISATION				1,698,765		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(907,791)			
Site Prep & s06 Costs	0.17 ha	200,000.00 /ha	34,000	(907,791)		
Cite 1 10p & 000 000tb	3.17 Ha	200,000.007114	54,000	34,000		

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ARGUS Developer Version: 6.50.002

Date: 16/03/2016

DIXON SEARLE PARTNERSHIP

B1(a) Offices Out of Town Centre		
Out of Town Centre / Business Park (1000sq	m) - Medium	ո Value
£0 CIL @ 7% Yield	,	
0	2	D-1

Construction	m²	Rate m ²	Cost	
Offices OOT (1000 sqm)	1,000.00 m ²	1,536.00 pm ²	1,536,000	1,536,000
Contingency		5.00%	76,800	70.000
Other Construction				76,800
Site Works		15.00%	230,400	
				230,400
PROFESSIONAL FEES				
All Professional		10.00%	176,640	176,640
MARKETING & LETTING				170,040
Letting Agent Fee		10.00%	13,500	
Letting Legal Fee		1.00%	1,350	14,850
				14,000
MISCELLANEOUS FEES		2.000/	20.720	
Planning / Insurances BREEAM		2.00% 5.00%	30,720 76,800	
Arrangement Fee		2.00%	62,393	
FINANCE				169,913
Debit Rate 6.500%, Credit Rate 0.50	00% (Nominal)			
Land	,		(23,517)	
Construction Total Finance Cost			30,990	7,472
Total Finance Cost				1,412
TOTAL COSTS				1,338,284
PROFIT				

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ARGUS Developer Version: 6.50.002
Date: 16/03/2016

360,481

DIXON SEARLE PARTNERSHIP

B1(a) Offices Out of Town Centre Out of Town Centre / Business Park (1000sqm) - Medium Value £0 CIL @ 7% Yield

Performance Measures

Development Yield% (on Rent) 10.09% Equivalent Yield% (Nominal) 7.00% Equivalent Yield% (True) 7.32%

IRR N/A

Rent Cover 2 yrs 8 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths B1, B2, B8 Industrial Warehousing Start-up / Move-on (500sqm) - Medium Value £0 CIL @ 7% Yield Purbeck District Council

> Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing Start-up / Move-on (500sqm) - Medium Value £0 CIL @ 7% Yield

Summary Appraisal for Phase 1

CONSTRUCTION COSTS

Currency in £

REVENUE

Rental Area Summary	Units	?	Data m²	Initial MRV/Unit	Net Rent	Initial
Industrial Warehousing (500 sqm)	Units 1	m² 450.00	Rate m² 70.00	31,500	at Sale 31,500	MRV 31,500
Investment Valuation Industrial Warehousing (500 sqm)						
Market Rent	31,500	YP @	7.0000%	14.2857		
(1yr Rent Free)		PV 1yr @	7.0000%	0.9346	420,561	
GROSS DEVELOPMENT VALUE				420,561		
Purchaser's Costs		5.75%	(24,182)			
				(24,182)		
NET DEVELOPMENT VALUE				396,379		
NET REALISATION				396,379		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(480,449)	(480,449)		
Site Prep & s06 Costs	0.13 ha	200,000.00 /ha	26,000	(100,440)		
				26,000		

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DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing
Start-up / Move-on (500sqm) - Medium Value
£0 CIL @ 7% Yield

Construction	m²	Rate m²	Cost	
Industrial Warehousing (500 sqm)	500.00 m ²	1,064.00 pm ²	532,000	532,000
Contingency		5.00%	26,600	26 600
Other Construction Site Works		1E 000/	70.900	26,600
Site Works		15.00%	79,800	79,800
PROFESSIONAL FEES		40.000/	04.400	
All Professional		10.00%	61,180	61,180
MARKETING & LETTING		40.0004	0.450	·
Letting Agent Fee Letting Legal Fee		10.00% 1.00%	3,150 315	
Letting Legal 1 ee		1.0076	313	3,465
MISCELLANEOUS FEES				
Planning / Insurances		2.00%	10,640	
BREEAM		5.00%	26,600	
Arrangement Fee		2.00%	24,378	61,618
FINANCE				01,010
Debit Rate 6.500%, Credit Rate 0.500%	(Nominal)		()	
Land Construction			(22,835) 24,887	
Total Finance Cost			24,007	2,052
TOTAL COSTS				312,266
PROFIT				
				84,112

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DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing Start-up / Move-on (500sqm) - Medium Value £0 CIL @ 7% Yield

Performance Measures

Development Yield% (on Rent) 10.09% Equivalent Yield% (Nominal) 7.00% Equivalent Yield% (True) 7.32%

IRR N/A

Rent Cover 2 yrs 8 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths B1, B2, B8 Industrial Warehousing Larger (2000sqm) - Medium Value £0 CIL @ 7% Yield Purbeck District Council

> Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing Larger (2000sqm) - Medium Value £0 CIL @ 7% Yield

Summary Appraisal for Phase 1

CONSTRUCTION COSTS

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
Industrial Warehousing (2000 sqm)	1	1,800.00	60.00	108,000	108,000	108,000
Investment Valuation						
Industrial Warehousing (2000 sqm)						
Market Rent	108,000	YP @	7.0000%	14.2857		
(1yr Rent Free)		PV 1yr @	7.0000%	0.9346	1,441,923	
GROSS DEVELOPMENT VALUE				1,441,923		
Purchaser's Costs		5.75%	(82,911)			
			, ,	(82,911)		
NET DEVELOPMENT VALUE				1,359,012		
NET REALISATION				1,359,012		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(880,801)			
Site Prep & s06 Costs	0.50 ha	200,000.00 /ha	100,000	(880,801)		
C. C. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	3.00 Ha	200,000.007114	.00,000	100,000		

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Date: 16/03/2016

DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing
Larger (2000sqm) - Medium Value
£0 CIL @ 7% Yield

EU CIL @ 7% YIEIG	m²	Rate m²	Cost	
Industrial Warehousing (2000 sqm)	2,000.00 m ²	643.00 pm ²	1,286,000	1,286,000
Contingency		5.00%	64,300	04.200
Other Construction				64,300
Site Works		15.00%	192,900	192,900
PROFESSIONAL FEES				
All Professional		10.00%	147,890	
MARKETING & LETTING				147,890
Letting Agent Fee		10.00%	10,800	
Letting Legal Fee		1.00%	1,080	
				11,880
MISCELLANEOUS FEES				
Planning / Insurances		2.00%	25,720	
BREEAM		5.00%	64,300	
Arrangement Fee		2.00%	53,134	442.454
FINANCE				143,154
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)			
Land	,		(25,081)	
Construction			30,386	
Total Finance Cost				5,304
TOTAL COSTS				1,070,628
PROFIT				

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288,385

DIXON SEARLE PARTNERSHIP

B1, B2, B8 Industrial Warehousing Larger (2000sqm) - Medium Value £0 CIL @ 7% Yield

Performance Measures

Development Yield% (on Rent) 10.09% Equivalent Yield% (Nominal) 7.00% Equivalent Yield% (True) 7.32%

IRR N/A

Rent Cover 2 yrs 8 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths Hotel (Budget) 60 Bed - Medium Value £0 CIL @ 6% Yield Purbeck District Council

Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

Hotel (Budget) 60 Bed - Medium Value £0 CIL @ 6% Yield

Summary Appraisal for Phase 1

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
Hotel	60	1,260.00	10.96	4,000	240,000	240,000
Investment Valuation Hotel						
Current Rent	240,000	YP @	6.0000%	16.6667	4,000,000	
GROSS DEVELOPMENT VALUE				4,000,000		
Purchaser's Costs		5.75%	(230,000)			
			(,,	(230,000)		
NET DEVELOPMENT VALUE				3,770,000		
NET REALISATION				3,770,000		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(1,895,341)			
				(1,895,341)		
Site Survey & Prep Costs	0.42 ha	200,000.00 /ha	84,000	84,000		
CONSTRUCTION COSTS				04,000		
Construction	m²	Rate m ²	Cost			
Hotel	2,100.00 m ²	1,596.00 pm ²	3,351,600	3,351,600		

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APPRAISAL SUMMARY				DIXON SEARLE PARTNERSHIP
Hotel (Budget) 60 Bed - Medium Value				
£0 CIL @ 6% Yield				
Contingency	5.00%	167,580		
Other Construction			167,580	
Site Works	15.00%	502,740		
	10.0070	332,1.13	502,740	
PROFESSIONAL FEES				
All Professional	10.00%	385,434		
MADIZETINO 9 I ETTINO			385,434	
MARKETING & LETTING Letting Agent Fee	10.00%	24,000		
Letting Agent Fee Letting Legal Fee	1.00%	2,400		
Louing Logar 1 00	1.0070	2,100	26,400	
Additional Costs				
Arrangement Fee	2.00%	37,907		
, arangomona i co	2.0070	07,007	37,907	
MISCELLANEOUS FEES				
Planning / Insurances	2.00%	67,032		
BREEAM	5.00%	167,580		
			234,612	
FINANCE				
Debit Rate 6.500%, Credit Rate 0.500% (Nominal)		(4.40.700)		
Land		(148,709)		
Construction Total Finance Cost		223,777	75,068	
Total Fillance Cost			75,000	
TOTAL COSTS			2,970,000	
PROFIT				

800,000

Date: 16/03/2016

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DIXON SEARLE PARTNERSHIP

Date: 16/03/2016

Hotel (Budget) 60 Bed - Medium Value £0 CIL @ 6% Yield

Performance Measures

Development Yield% (on Rent) 8.08% Equivalent Yield% (Nominal) 6.00% Equivalent Yield% (True) 6.23%

IRR N/A

Rent Cover 3 yrs 4 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths Care Home (C2)
Residential Institution 40 Bed - Medium Value £0 CIL @ 6% Yield
Purbeck District Council

Development Appraisal Dixon Searle Partnership 16 March 2016

DIXON SEARLE PARTNERSHIP

Care Home (C2)
Residential Institution 40 Bed - Medium Value £0 CIL @ 6% Yield

Summary Appraisal for Phase 1

CONSTRUCTION COSTS

Currency in £

REVENUE

Rental Area Summary				Initial	Net Rent	Initial
	Units	m²	Rate m ²	MRV/Unit	at Sale	MRV
C2 - Residential Institution	40	1,710.00	190.00	8,123	324,900	324,900
Investment Valuation						
C2 - Residential Instiution						
Market Rent	324,900	YP @	6.0000%	16.6667		
(1yr Rent Free)		PV 1yr @	6.0000%	0.9434	5,108,491	
GROSS DEVELOPMENT VALUE				5,108,491		
Purchaser's Costs		5.75%	(293,738)			
				(293,738)		
NET DEVELOPMENT VALUE				4,814,752		
NET REALISATION				4,814,752		
OUTLAY						
ACQUISITION COSTS						
Residualised Price (Negative land)			(828,859)			
Site Survey & Prep Costs	0.32 ha	200,000.00 /ha	64,000	(828,859)		
5.15 54.176y & 1 10p 55516	0.02 110	200,000.007114	01,000	64,000		

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APPRAISAL SUMMARY	DIXON SEARLE PARTNERSHIP

Care Home (C2) Residential Institution 40 Bed - Me £0 CIL @ 6% Yield	edium Value			
Construction	m²	Rate m²	Cost	
C2 - Residential Institution	1,900.00 m ²	1,650.00 pm ²	3,135,000	3,135,000
Contingency		5.00%	156,750	156,750
Other Construction				,.
Site Works		15.00%	470,250	470,250
PROFESSIONAL FEES				
All Professional		10.00%	313,500	313,500
MARKETING & LETTING				010,000
Letting Agent Fee		10.00%	32,490	
Letting Legal Fee		1.00%	3,249	
			-, -	35,739
Additional Costs				
Arrangement Fee		2.00%	16,577	16,577
MISCELLANEOUS FEES				
Planning / Insurances		2.00%	62,700	
BREEAM		8.00%	250,800	212 500
FINANCE Debit Pate 6 5000/ Credit Pate 0 5000	2/ (Naminal)			313,500
Debit Rate 6.500%, Credit Rate 0.5006 Land	% (Nominal)		(65,693)	
Construction			182,290	
Total Finance Cost			102,230	116,598
				,

TOTAL COSTS

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Date: 16/03/2016

3,793,054

DIXON SEARLE PARTNERSHIP

Care Home (C2)
Residential Institution 40 Bed - Medium Value £0 CIL @ 6% Yield
PROFIT

1,021,698

Performance Measures

Development Yield% (on Rent) 8.57% Equivalent Yield% (Nominal) 6.00% Equivalent Yield% (True) 6.23%

IRR N/A

Rent Cover 3 yrs 2 mths Profit Erosion (finance rate 6.500%) 3 yrs 8 mths



Appendix III Market and Values Research

For: Purbeck District Council

Purbeck District Partial Review of Purbeck Local
Plan Part 1 and revised Community Infrastructure
Levy Economic Viability Assessment

Dixon Searle LLP
The Old Hayloft
28C Headley Road
Grayshott
Hindhead
GU26 6LD

www.dixonsearle.co.uk

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Overall residential market review (by settlement areas / localities)	3
Zoopla Average Values and Analysis	19
DSP New-build housing research	30
Re-sale and New Build Analysis	34
Sheltered Housing Research	35
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Commercial Context	49
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Land Values Economic Context / Research	67

Notes

EGi property resource extracts for research base follow the above.

D | S | P Planning & Development Viability Consultants

Purbeck District Council

1.0 Introduction

1.1 As noted within the main report, this Appendix III document acts as a market report

and provides comprehensive research analysis into property values (commercial and

residential), land values, general market commentary and wider economic conditions.

Collectively, this research aims to help inform assumption setting for the residential

and commercial appraisals stage and underpins the whole basis of the study by

building a picture of values patterns and levels in the Purbeck District.

1.2 This report will also enable the Council to review and monitor the source data and

update where necessary in the future if required.

Note: It should be acknowledged that this is high level work and a great deal of

variance is seen in practice from scheme to scheme.

2.0 Residential Market Review – October 2015

Source: www.rightmove.co.uk

2.1 The residential market review has been based on settlements within the District (26

in total). The following map illustrates the Council's boundary and provides an

overview of values in £ per m² as collected by DSP. The higher value areas can be seen

in the south eastern parts of the District in particular Worth Matravers, Corfe Castle,

Church Knowle and Harmon's Cross. Lower value areas can be seen in the north

eastern and south western parts of the District in particular Moreton and Bovington.

See map on the following page...

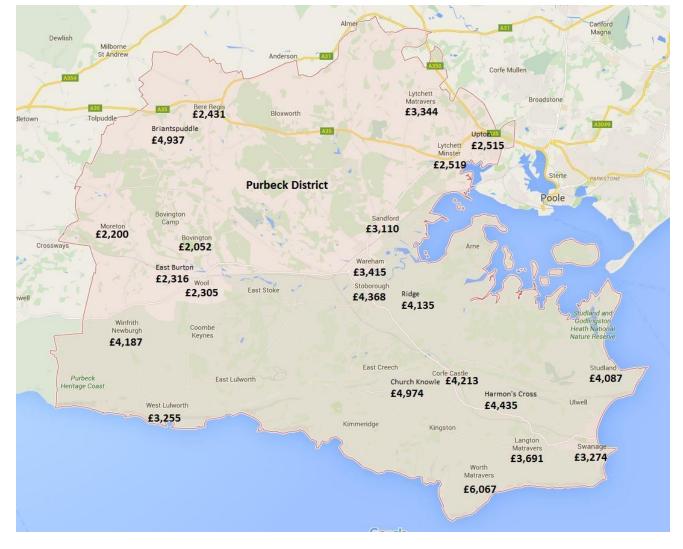


Figure 1: Purbeck District Values Map – 'All Properties' Average sales values (£/m²)

Source: DSP Values Research. Map – Purbeck DC.

3.0 Rightmove overall market research by ward area - available property advertised as at October 2015 (Source: www.rightmove.co.uk)

3.1 The tables below show sales data collected from Rightmove at October 2015 (based on settlements noted previously) for a range of different housing types from 1-bed flats to detached 4- bed properties.

Table 1a: Corfe Castle (22 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£533,333	£507,000
Semi-Detached	£324,983	n/a	£437,500	n/a
Terraced	n/a	£324,983	n/a	n/a
Flats	n/a	n/a	£324,983	n/a
Bungalows	n/a	£395,000	£427,850	£590,000

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	£324,983	£299,950	£299,975	£300,000	£337,500	£375,000
3-Bed Houses	£495,000	£425,000	£450,000	£470,000	£535,000	£595,000
4-Bed Houses	£507,000	£425,000	£425,000	£460,000	£600,000	£625,000
2-Bed Bungalows	£395,000	£395,000	£395,000	£395,000	£395,000	£395,000
3-Bed Bungalows	£427,850	£350,000	£370,000	£410,000	£482,500	£529,950
4-Bed Bungalows	£590,000	£590,000	£590,000	£590,000	£590,000	£590,000

Table 1b: Langton Matravers (19 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£222,000	£330,000	£502,000	£567,500
Semi-Detached	£375,000	£222,000	£412,500	£375,000
Terraced	n/a	£375,000	n/a	£274,975
Flats	n/a	n/a	£375,000	£222,000
Bungalows	n/a	£350,000	£375,000	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	£274,200	£191,000	£210,000	£265,000	£330,000	£375,000
3-Bed Houses	£476,429	£345,000	£400,000	£450,000	£522,500	£695,000
4-Bed Houses	£411,990	£250,000	£299,950	£375,000	£440,000	£695,000
2-Bed Bungalows	£350,000	£350,000	£350,000	£350,000	£350,000	£350,000
3-Bed Bungalows	£375,000	£375,000	£375,000	£375,000	£375,000	£375,000
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1c: Stoborough (10 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£260,000	n/a	£669,950	£607,475
Semi-Detached	£248,725	£260,000	£365,000	n/a
Terraced	n/a	£248,725	n/a	n/a
Flats	n/a	n/a	£248,725	£260,000
Bungalows	n/a	n/a	n/a	£380,000

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	£250,980	£199,950	£250,000	£260,000	£265,000	£279,950
3-Bed Houses	£517,475	£365,000	£441,238	£517,475	£593,713	£669,950
4-Bed Houses	£607,475	£545,000	£576,238	£607,475	£638,713	£669,950
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	£380,000	£380,000	£380,000	£380,000	£380,000	£380,000

Table 1d: West Lulworth (11 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£239,950	n/a	n/a	£589,975
Semi-Detached	£250,000	£239,950	£210,000	n/a
Terraced	£190,000	£250,000	£237,475	n/a
Flats	n/a	£190,000	£250,000	£239,950
Bungalows	n/a	£300,000	£375,000	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£190,000	£190,000	£190,000	£190,000	£190,000	£190,000
2-Bed Houses	£244,975	£239,950	£242,463	£244,975	£247,488	£250,000
3-Bed Houses	£228,317	£210,000	£222,500	£235,000	£237,475	£239,950
4-Bed Houses	£589,975	£379,950	£484,963	£589,975	£694,988	£800,000
2-Bed Bungalows	£300,000	£300,000	£300,000	£300,000	£300,000	£300,000
3-Bed Bungalows	£375,000	£375,000	£375,000	£375,000	£375,000	£375,000
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1e: Church Knowle (3 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	n/a	£646,667
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	n/a	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Houses	£646,667	£545,000	£620,000	£695,000	£697,500	£700,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1f: Harmon's Cross (12 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£470,000	£550,000
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	£428,571	£590,000

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
	Average	IVIIIIIIIIIIIII	Quartic	ivicalan	Quartific	IVIAXIIIIAIII
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	£470,000	£470,000	£470,000	£470,000	£470,000	£470,000
4-Bed Houses	£550,000	£425,000	£512,500	£600,000	£612,500	£625,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	£428,571	£350,000	£370,000	£410,000	£482,500	£535,000
4-Bed Bungalows	£590,000	£590,000	£590,000	£590,000	£590,000	£590,000

Table 1g: Ridge (4 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	n/a	£537,500
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	n/a	n/a

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Houses	£537,500	£430,000	£463,750	£517,500	£591,250	£685,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1h: Studland (3 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	n/a	£795,000
Semi-Detached	n/a	n/a	£330,000	£425,000
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	n/a	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	£330,000	£330,000	£330,000	£330,000	£330,000	£330,000
4-Bed Houses	£610,000	£425,000	£517,500	£610,000	£702,500	£795,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1i: Worth Matravers (5 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£606,667	n/a
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	£507,475	n/a

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	£606,667	£550,000	£572,500	£595,000	£635,000	£675,000
4-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	£507,475	£485,000	£496,238	£507,475	£518,713	£529,950
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1j: Bere Regis (23 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£291,238	£430,000
Semi-Detached	£159,950	n/a	£313,790	£265,000
Terraced	£134,983	£159,950	£239,975	£270,000
Flats	n/a	£134,983	£159,950	n/a
Bungalows	n/a	£220,000	£348,317	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£134,983	£130,000	£132,500	£135,000	£137,475	£139,950
2-Bed Houses	£159,950	£159,950	£159,950	£159,950	£159,950	£159,950
3-Bed Houses	£292,168	£229,950	£264,975	£280,000	£325,000	£359,950
4-Bed Houses	£348,750	£265,000	£268,750	£315,000	£395,000	£500,000
2-Bed Bungalows	£220,000	£220,000	£220,000	£220,000	£220,000	£220,000
3-Bed Bungalows	£348,317	£299,950	£324,975	£350,000	£372,500	£395,000
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1k: Bovington (11 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£187,500	n/a	n/a	n/a
Semi-Detached	£165,000	£187,500	£214,967	n/a
Terraced	£132,167	£165,000	n/a	n/a
Flats	n/a	£132,167	£165,000	£187,500
Bungalows	n/a	£190,000	£325,000	£420,000

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£132,167	£125,000	£128,750	£132,500	£135,750	£139,000
2-Bed Houses	£176,250	£165,000	£170,625	£176,250	£181,875	£187,500
3-Bed Houses	£214,967	£169,950	£202,475	£235,000	£237,475	£239,950
4-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Bungalows	£190,000	£190,000	£190,000	£190,000	£190,000	£190,000
3-Bed Bungalows	£325,000	£325,000	£325,000	£325,000	£325,000	£325,000
4-Bed Bungalows	£420,000	£420,000	£420,000	£420,000	£420,000	£420,000

Table 1I: Sandford (19 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	n/a	£380,490
Semi-Detached	£245,000	n/a	£255,000	n/a
Terraced	£275,000	£245,000	£260,000	n/a
Flats	£195,000	£275,000	£245,000	n/a
Bungalows	n/a	£287,500	£272,475	£389,990

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	£195,000	£195,000	£195,000	£195,000	£195,000	£195,000
2-Bed Flats	£275,000	£275,000	£275,000	£275,000	£275,000	£275,000
2-Bed Houses	£245,000	£245,000	£245,000	£245,000	£245,000	£245,000
3-Bed Houses	£257,500	£255,000	£256,250	£257,500	£258,750	£260,000
4-Bed Houses	£380,490	£339,950	£355,000	£395,000	£397,500	£415,000
2-Bed Bungalows	£287,500	£285,000	£286,250	£287,500	£288,750	£290,000
3-Bed Bungalows	£272,475	£255,000	£263,738	£272,475	£281,213	£289,950
4-Bed Bungalows	£389,990	£375,000	£379,950	£380,000	£390,000	£425,000

Table 1m: Wool (43 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	n/a	n/a
Semi-Detached	£179,490	n/a	£226,400	£278,333
Terraced	£150,875	£179,490	£252,121	£320,000
Flats	£139,463	£150,875	£179,490	n/a
Bungalows	n/a	£281,667	£288,000	£362,000

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	£139,463	£135,000	£138,713	£139,950	£140,700	£142,950
2-Bed Flats	£150,875	£145,000	£147,938	£150,875	£153,813	£156,750
2-Bed Houses	£179,490	£169,950	£180,000	£180,000	£182,500	£185,000
3-Bed Houses	£243,988	£192,500	£225,000	£232,500	£250,000	£365,000
4-Bed Houses	£288,750	£265,000	£280,000	£285,000	£293,750	£320,000
2-Bed Bungalows	£281,667	£250,000	£255,000	£260,000	£297,500	£335,000
3-Bed Bungalows	£288,000	£250,000	£275,000	£275,000	£315,000	£325,000
4-Bed Bungalows	£362,000	£300,000	£344,500	£375,000	£385,000	£400,000

Table 1n: East Burton (17 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£275,000	n/a
Semi-Detached	£179,490	n/a	£236,667	n/a
Terraced	£156,750	£179,490	£220,800	£320,000
Flats	n/a	£156,750	£179,490	n/a
Bungalows	n/a	£250,000	£275,000	£400,000

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£156,750	£156,750	£156,750	£156,750	£156,750	£156,750
2-Bed Houses	£179,490	£169,950	£180,000	£180,000	£182,500	£185,000
3-Bed Houses	£235,343	£192,500	£224,975	£230,000	£249,975	£275,000
4-Bed Houses	£320,000	£320,000	£320,000	£320,000	£320,000	£320,000
2-Bed Bungalows	£250,000	£250,000	£250,000	£250,000	£250,000	£250,000
3-Bed Bungalows	£275,000	£275,000	£275,000	£275,000	£275,000	£275,000
4-Bed Bungalows	£400,000	£400,000	£400,000	£400,000	£400,000	£400,000

Table 1o: Lytchett Matravers (61 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£225,475	n/a	£434,271	£599,256
Semi-Detached	n/a	£225,475	£277,467	£387,500
Terraced	£164,950	n/a	£248,363	n/a
Flats	n/a	£164,950	n/a	£225,475
Bungalows	n/a	£289,950	£350,746	£572,500

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£164,950	£164,950	£164,950	£164,950	£164,950	£164,950
2-Bed Houses	£225,475	£225,000	£225,238	£225,475	£225,713	£225,950
3-Bed Houses	£320,128	£218,500	£256,225	£272,500	£332,475	£695,000
4-Bed Houses	£576,966	£345,000	£382,500	£469,950	£737,500	£1,250,000
2-Bed Bungalows	£289,950	£289,950	£289,950	£289,950	£289,950	£289,950
3-Bed Bungalows	£350,746	£275,000	£315,000	£349,950	£369,950	£450,000
4-Bed Bungalows	£572,500	£450,000	£511,250	£572,500	£633,750	£695,000

Table 1p: Winfrith Newburgh (9 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£270,000	n/a	£399,975	£717,500
Semi-Detached	n/a	£270,000	£285,817	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	£270,000
Bungalows	n/a	n/a	n/a	n/a

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	£270,000	£265,000	£267,500	£270,000	£272,500	£275,000
3-Bed Houses	£331,480	£227,500	£264,950	£320,000	£365,000	£479,950
4-Bed Houses	£717,500	£660,000	£688,750	£717,500	£746,250	£775,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1q: Briantspuddle (5 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	£460,000	£495,000	£600,000
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	n/a	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	n/a	n/a

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	£460,000	£460,000	£460,000	£460,000	£460,000	£460,000
3-Bed Houses	£495,000	£495,000	£495,000	£495,000	£495,000	£495,000
4-Bed Houses	£600,000	£565,000	£575,000	£585,000	£617,500	£650,000
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1r: Lychett Minster (15 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£225,475	n/a	n/a	n/a
Semi-Detached	n/a	n/a £225,475		n/a
Terraced	£164,950	n/a	n/a	n/a
Flats	n/a	£164,950	n/a	£225,475
Bungalows	n/a	£289,950	£367,744	£685,000

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	£164,950	£164,950	£164,950	£164,950	£164,950	£164,950
2-Bed Houses	£225,475	£225,000	£225,238	£225,475	£225,713	£225,950
3-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Bungalows	£289,950	£289,950	£289,950	£289,950	£289,950	£289,950
3-Bed Bungalows	£367,744	£299,950	£340,000	£359,950	£389,950	£450,000
4-Bed Bungalows	£685,000	£675,000	£680,000	£685,000	£690,000	£695,000

Table 1s: Moreton (4 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	n/a	n/a	£239,950	n/a
Semi-Detached	n/a	n/a	n/a	n/a
Terraced	n/a	n/a	£213,317	n/a
Flats	n/a	n/a	n/a	n/a
Bungalows	n/a	n/a	n/a	n/a

	Overall Average	Minimum	1st Quartile	Median	3rd Quartile	Maximum
1-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Flats	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Houses	£219,975	£185,000	£188,713	£214,950	£246,213	£265,000
4-Bed Houses	n/a	n/a	n/a	n/a	n/a	n/a
2-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
3-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a
4-Bed Bungalows	n/a	n/a	n/a	n/a	n/a	n/a

Table 1t: Swanage (165 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£216,500	£259,983	£460,441	£491,000
Semi-Detached	£269,675	£216,500	£331,661	£420,000
Terraced	£227,462	£269,675	£288,322	£280,000
Flats	£132,815	£227,462	£269,675	£216,500
Bungalows	n/a	£342,056	£316,658	£774,975

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	£132,815	£70,000	£124,988	£129,950	£140,713	£200,000
2-Bed Flats	£227,462	£139,950	£174,500	£215,000	£250,000	£695,000
2-Bed Houses	£253,557	£191,000	£232,500	£249,500	£269,975	£345,000
3-Bed Houses	£383,067	£235,000	£285,000	£335,000	£410,000	£895,000
4-Bed Houses	£427,500	£225,000	£356,250	£407,500	£526,250	£575,000
2-Bed Bungalows	£342,056	£260,000	£299,713	£307,500	£369,375	£495,000
3-Bed Bungalows	£316,658	£275,000	£296,250	£312,500	£325,000	£379,950
4-Bed Bungalows	£774,975	£699,950	£737,463	£774,975	£812,488	£850,000

Table 1u: Wareham (103 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£279,963	n/a	£537,850	£519,525
Semi-Detached	£258,878	£279,963	£274,267	£350,000
Terraced	£239,142	£258,878	£263,495	£304,975
Flats	£182,500	£239,142	£258,878	£279,963
Bungalows	n/a	£385,000	£324,992	£387,136

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	£182,500	£170,000	£176,250	£182,500	£188,750	£195,000
2-Bed Flats	£239,142	£189,950	£191,213	£197,475	£256,238	£385,000
2-Bed Houses	£265,365	£199,950	£245,000	£260,000	£289,950	£385,000
3-Bed Houses	£310,481	£220,000	£245,000	£265,000	£325,000	£895,000
4-Bed Houses	£488,018	£279,950	£375,000	£430,000	£552,500	£800,000
2-Bed Bungalows	£385,000	£285,000	£290,000	£300,000	£375,000	£675,000
3-Bed Bungalows	£324,992	£250,000	£294,963	£317,500	£328,750	£445,000
4-Bed Bungalows	£387,136	£375,000	£379,975	£380,000	£385,000	£425,000

Table 1v: Upton (83 properties)

	1 Bed	2 Bed	3 Bed	4 Bed
Detached	£214,988	n/a	£298,536	£386,317
Semi-Detached	n/a	£214,988	£239,922	£303,315
Terraced	n/a	£201,367	£223,683	n/a
Flats	£127,800	£151,633	n/a	n/a
Bungalows	n/a	£255,850	£328,725	£370,000

	Overall		1st		3rd	
	Average	Minimum	Quartile	Median	Quartile	Maximum
1-Bed Flats	£127,800	£115,000	£123,950	£129,950	£133,700	£135,000
2-Bed Flats	£151,633	£120,000	£149,950	£154,950	£160,000	£169,950
2-Bed Houses	£205,558	£185,000	£194,950	£207,500	£215,000	£229,950
3-Bed Houses	£250,488	£194,950	£229,950	£239,950	£269,950	£310,000
4-Bed Houses	£358,649	£289,945	£299,950	£349,950	£375,000	£535,000
2-Bed Bungalows	£255,850	£230,000	£246,475	£250,000	£265,750	£289,950
3-Bed Bungalows	£328,725	£250,000	£307,450	£319,975	£352,488	£420,000
4-Bed Bungalows	£370,000	£340,000	£355,000	£370,000	£385,000	£400,000

4.0 Overall Analysis Summary – Re-sale property based

4.1 We have converted those sales figures collected in the previous tables into £ per sq. m. rates using estimated Approximate floor sizes typical for each respective type of property. The resulting property pricing indications (expressed £/sq. m rates) have then been sorted highest to lowest demonstrating those most valuable and least valuable wards within the District on this basis.

See table on the following page.....

Table 2a: Average Asking Prices Analysis - Flats and Houses (£ per sq. m*) Sorted by All Properties

Settlement	1 Bed Flats	2 Bed Flats	2 Bed House	3 Bed House	4 Bed House	All Properties
East Lulworth	n/a	n/a	n/a	n/a	n/a	n/a
Kimmeridge	n/a	n/a	n/a	n/a	n/a	n/a
Kingston	n/a	n/a	n/a	n/a	n/a	n/a
Chaldon Herring	n/a	n/a	n/a	n/a	n/a	n/a
Worth Matravers	n/a	n/a	n/a	£6,067	n/a	£6,067
Church Knowle	n/a	n/a	n/a	n/a	£4,974	£4,974
Briantspuddle	n/a	n/a	£5,412	£4,950	£4,615	£4,937
Stoborough	n/a	n/a	£2,953	£5,175	£4,673	£4,368
Harmon's Cross	n/a	n/a	n/a	£4,700	£4,231	£4,435
Corfe Castle	n/a	n/a	£3,823	£4,950	£3,900	£4,213
Winfrith Newburgh	n/a	n/a	£3,176	£3,315	£5,519	£4,187
Ridge	n/a	n/a	n/a	n/a	£4,135	£4,135
Studland	n/a	n/a	n/a	£3,300	£4,692	£4,087
Langton Matravers	n/a	n/a	£3,226	£4,764	£3,169	£3,691
Wareham	£3,650	£3,416	£3,122	£3,105	£3,754	£3,415
Lychett Matravers	n/a	£2,356	£2,653	£3,201	£4,438	£3,344
Swanage	£2,656	£3,249	£2,983	£3,831	£3,288	£3,274
West Lulworth	n/a	£2,714	£2,882	£2,283	£4,538	£3,255
Sandford	£3,900	£3,929	£2,882	£2,575	£2,927	£3,110
Lychett Minster	n/a	£2,356	£2,653	n/a	n/a	£2,519
Upton	£2,556	£2,166	£2,418	£2,505	£2,759	£2,515
Bere Regis	n/a	£1,928	£1,882	£2,922	£2,683	£2,431
East Burton	n/a	£2,239	£2,112	£2,353	£2,462	£2,316
Wool	£2,789	£2,155	£2,112	£2,440	£2,221	£2,305
Moreton Station	n/a	n/a	n/a	£2,200	n/a	£2,200
Bovington	n/a	£1,888	£2,074	£2,150	n/a	£2,052
Overall	£2,742	£3,017	£2,822	£3,234	£3,748	£3,215

^{*} as if units were all as per DSP sizes used for modelling purposes.



4.2 Table 2b below provide the average asking price (£) and the average asking price per sq.m. in relation to the overall settlement areas.

Table 2b: Average Asking Price Analysis - overall settlement basis

Key:	Settlement	DSP (£/m2 Avg) Settlements	DSP (£ Avg) Settlements
	The Coast	£4,336	£489,267
	Purbeck Rural Centre	£2,477	£243,904
	Purbeck Rural Fringe	£3,249	£336,346
	Swanage	£3,274	£264,820
	Wareham	£3,415	£335,219
	Upton	£2,515	£272,303

4.3 The further two tables below provide the average asking prices for flats, houses and bungalows taken from the research as carried out and displayed within the previous tables.

Table 2c: Average Asking Price Analysis - Flats and Houses

Average Asking Price Analysis - Flats and Houses				
1 Bed Flat	-	£137,086		
2 Bed Flat	-	£211,176		
	Terraced	£234,569		
2 Bed House	Semi-Detached	£235,048		
	Detached	£313,990		
	Terraced	£252,558		
3 Bed House	Semi-Detached	£282,453		
	Detached	£443,310		
	Terraced	£292,211		
4 Bed House	Semi-Detached	£346,330		
	Detached	£536,795		

Table 2d: Average Asking Price Analysis - Bungalows

Average Asking Price Analysis - Bungalows				
2 Bed Bungalow - £302,18				
3 Bed Bungalow	-	£357,725		
4 Bed Bungalow	-	£449,339		

5.0 Overall Analysis Summary – Re-sale property based

(Source of information in tables on this and following pages: www.zoopla.co.uk - January 2016)

5.1 Heat Maps

The heat maps below provide an indication as to the strength of residential values for the major towns and smaller settlements within the Purbeck District

Zoom in or out to see Zed-Index by area Spetisbury Shapwick Мар Hybrid Heat Med High Low Wimborne Whitechurch Minster Almer Dewlish Milborne Anderson All St Andrew Corfe Mullen Lytchett £401k Matravers Bere Regis Bloxworth Puddletown Lytchett Minster £321k Sterre £535k Poole Sandford Moreton Bovington Crossways Arne hton Wareham £334k Wool Stoborough East Stoke Warmwell Winfrith Coombe Newburgh Keynes £336k East Creech Studland Corfe Castle East Lulworth gton Ulwell West Lulworth Kimmeridge Kingston Langton £337k Worth Matravers Google Map data @2016 Google 2 km L ■ Terms of Use Report a map error

Figure 2: Heat Map - Purbeck District Overall

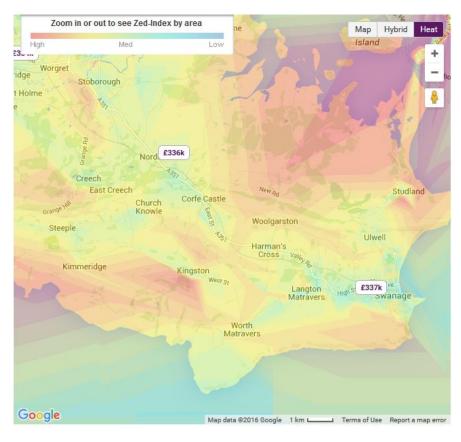


Figure 3: Heat Map – Purbeck District (South East)

Figure 4: Heat Map – Purbeck District (North East)



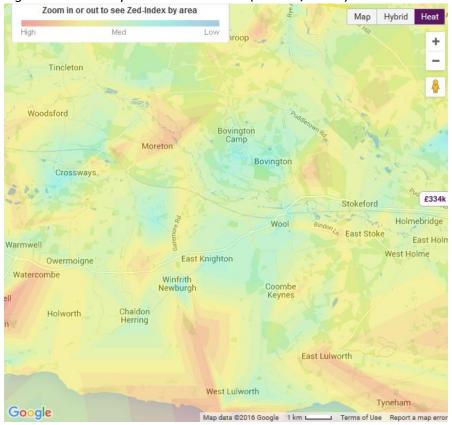


Figure 5: Heat Map - Purbeck District (Central/South)

Table 3a: Worth Matravers

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£638,568	£397	3.6	£480,000
Semi- detached	£435,964	£447	3	-
Terraced	£455,209	-	3.4	-
Flats	£206,680	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	-
Last 6 months	£480,000	1
Last Year	£480,000	1
Last 5 years	£500,973	17

Average current value estimate: £592,472 Average current asking price: £650,000

Table 3b: Church Knowle

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£670,540	£311	3.9	-
Semi- detached	£483,864	-	3.9	£280,000
Terraced	£314,677	-	3	-
Flats	-	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	-
Last 6 months	-	-
Last Year	£280,000	1
Last 5 years	£428,600	10

Average current value estimate: £564,404

Average current asking price: £-

Table 3c: Briantspuddle

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£529,183	£458	3.7	£357,000
Semi- detached	£430,070	£294	3.6	-
Terraced	£286,074	-	3	-
Flats	-	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	1
Last 6 months	£357,500	1
Last Year	£357,500	1
Last 5 years	£440,500	10

Average current value estimate: £494,241
Average current asking price: £200,000

Table 3d: Stoborough

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£484,271	£307	3.7	£286,250
Semi- detached	£341,945	1	3	£328,333
Terraced	£262,800	-	2.5	£231,650
Flats	-	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£311,000	2
Last 6 months	£268,400	5
Last Year	£281,556	8
Last 5 years	£325,264	28

Average current value estimate: £399,818

Average current asking price: £-

Table 3e: Corfe Castle

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£512,591	£345	3.5	£393,000
Semi- detached	£349,342	£325	3	£501,667
Terraced	£396,567	-	2.9	£379,950
Flats	£272,241	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£655,000	1
Last 6 months	£455,00	5
Last Year	£427,772	9
Last 5 years	£400,396	53

Average current value estimate: £460,025 Average current asking price: £612,491

Table 3f: Winfrith Newburgh

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£587,147	£333	3.9	£455,000
Semi- detached	£320,373	£212	3	£238,975
Terraced	£292,190	-	2.6	£390,000
Flats	£174,198	-	2	£271,009

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£320,000	1
Last 6 months	£290,000	2
Last Year	£365,421	7
Last 5 years	£328,010	38

Average current value estimate: £432,708
Average current asking price: £193,325

Table 3g: Studland

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£940,996	£477	4.3	£830,830
Semi- detached	£429,881	ı	3.1	-
Terraced	£353,524	-	2.9	1
Flats	£385,495	-	-	£375,000

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	-
Last 6 months	£861,660	1
Last Year	£678,887	3
Last 5 years	£651,422	30

Average current value estimate: £729,248 Average current asking price: £1,106,250

Table 3h: Langton Matravers

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£480,924	£378	3.4	£488,833
Semi- detached	£341,228	£339	3	£387,857
Terraced	£306,755	£409	2.7	£296,000
Flats	£199,698	-	1.6	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£425,000	1
Last 6 months	£471,667	6
Last Year	£428,139	18
Last 5 years	£367,060	61

Average current value estimate: £402,053
Average current asking price: £570,000

Table 3i: Wareham

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£437,503	£308	3.6	£436,732
Semi- detached	£278,001	£288	3	£265,637
Terraced	£252,064	£260	2.8	£235,484
Flats	£165,796	£276	1.8	£167,204

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£328,156	29
Last 6 months	£366,260	110
Last Year	£324,459	263
Last 5 years	£294,262	1,216

Average current value estimate: £334,260 Average current asking price: £361,178

Table 3j: Swanage

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£467,643	£367	3.5	£442,172
Semi- detached	£302,760	£331	3.2	£293,688
Terraced	£275,514	£326	3	£282,756
Flats	£233,768	£352	2	£234,550

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£298,317	24
Last 6 months	£324,555	108
Last Year	£327,406	248
Last 5 years	£301,719	1,229

Average current value estimate: £336,771
Average current asking price: £346,899

Table 3k: West Lulworth

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£468,233	£323	3.5	£296,250
Semi- detached	£412,344	£334	3	£244,940
Terraced	£315,004	£255	3.1	£217,667
Flats	£153,165	-	1.6	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	-
Last 6 months	£245,500	4
Last Year	£260,368	8
Last 5 years	£343,039	37

Average current value estimate: £412,910 Average current asking price: £456,250

Table 31: Sandford

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£359,081	£262	3.6	£327,945
Semi- detached	£249,986	£346	2.9	£236,621
Terraced	£215,528	-	2.8	-
Flats	£183,966	-	2	£216,500

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£328,317	3
Last 6 months	£324,636	7
Last Year	£290,892	17
Last 5 years	£271,289	105

Average current value estimate: £306,625 Average current asking price: £377,500

Table 3m: Upton

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£298,504	£248	3.2	£306,714
Semi- detached	£228,415	£259	2.9	£221,248
Terraced	£197,327	£246	2.7	£201,053
Flats	£147,423	£245	1.7	£136,757

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£257,998	23
Last 6 months	£243,618	56
Last Year	£237,637	123
Last 5 years	£206,263	689

Average current value estimate: £235,459 Average current asking price: £344,956

Table 3n: Bere Regis

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£389,647	£280	3.7	£394,500
Semi- detached	£268,363	£230	3	£279,909
Terraced	£224,085	£230	2.6	£192,813
Flats	£133,778	-	1	£115,000

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£306,000	6
Last 6 months	£304,850	10
Last Year	£281,875	28
Last 5 years	£257,112	114

Average current value estimate: £293,240 Average current asking price: £335,990

Table 3o: Wool

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£345,155	£271	3.2	£330,017
Semi- detached	£253,016	£313	3	£238,667
Terraced	£248,560	£222	3	£276,000
Flats	£160,091	-	1.9	£165,000

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£250,000	1
Last 6 months	£297,071	14
Last Year	£298,847	49
Last 5 years	£251,805	235

Average current value estimate: £289,627 Average current asking price: £289,825

Table 3p: Moreton

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£636,983	£209	4.8	£660,000
Semi- detached	£228,836	-	2.8	-
Terraced	£208,024	-	3.1	£227,000
Flats	-	-	-	-

Period	Average Price Paid (£)	No. of Sales
Last 3 months	-	-
Last 6 months	£660,000	1
Last Year	£443,500	2
Last 5 years	£351,917	18

Average current value estimate: £321,090

Average current asking price: £-

Table 3q: Bovington

Property type	Avg. current value	Avg. £ per sq ft.	Avg. # beds	Avg. £ paid (last 12m)
Detached	£278,307	-	3	-
Semi- detached	£199,984	£243	2.8	£172,917
Terraced	£185,718	£183	2.6	£165,777
Flats	£131,524	-	2	£122,750

Period	Average Price Paid (£)	No. of Sales
Last 3 months	£182,000	1
Last 6 months	£172,000	6
Last Year	£163,235	17
Last 5 years	£160,891	67

Average current value estimate: £189,071 Average current asking price: £192,475 5.2 The table below is a quick analysis of the Zoopla 'Average Current Values Estimate' data above, which has been sorted to represent a values hierarchy of the District

Table 4: Zoopla Average Current Values Data

	Average	Average
Settlement	£ per	£ per
	sq.ft.	sq.m.
Worth Matravers	£422	£4,541
Church Knowle	£311	£3,346
Briantspuddle	£376	£4,046
Stoborough	£307	£3,303
Corfe Castle	£335	£3,605
Winfrith	£273	£2,937
Newburgh	LZ/J	12,337
Studland	£477	£5,133
Langton	£375	£4,035
Matravers	1373	14,033
Wareham	£283	£3,045
Swanage	£344	£3,701
West Lulworth	£304	£3,271
Sandford	£304	£3,271
Upton	£250	£2,690
Bere Regis	£247	£2,658
Wool	£269	£2,894
Moreton	£209	£2,249
Bovington	£213	£2,292

6.0 New Build Properties for Sale – October / November 2015

6.1 The tables below provide information, so far as found through web-searching and enquiries, on new build properties for sale in October / November 2015. As noted above, the data has been collected from Rightmove and based on settlements within the District. Property sizes are as supplied with details or, where those were not stated, estimated – e.g. from agents' or other floor plans are noted in *italics*.

Source: DSP research - www.rightmove.co.uk; various house builders' & estate agents' websites

Table 5a: New build properties for sale

Address	Description	Price	Size (m2)	Price per m2	Price Less 5%	Price Less 10%	Price Plus 10%	Developer / Agent		
	Langton Matravers									
			Hou	ses						
The Hyde	4 Bed Detached	£530,000	137	£3,863	£3,670	£3,477	£4,249	Oliver Miles		
		Har	mon'	's Cros	SS					
			Hou	ses						
Haycrafts Lane	4 Bed Detached	£565,000	136	£4,148	£3,941	£3,733	£4,563	Corbens		
			Studl	and						
			Hou	ses						
Glebe Eastate	4 Bed Detached	£2,400,000	304	£7,895	£7,500	£7,105	£8,684	Lloyds		
			Wo	ol						
			Hou	ses						
Oakdene Road	4 Bed Detached	£399,950	167	£2,395	£2,275	£2,155	£2,634	Dickinson Bowden		
Lampton Close	4 Bed Detached	£385,000	120	£3,208	£3,048	£2,888	£3,529	Connells		
Lampton Close	4 Bed Detached	£385,000	145	£2,655	£2,522	£2,390	£2,921	Goadsby		
Lampton Close	4 Bed Detached	£385,000	130	£2,962	£2,813	£2,665	£3,258	Connells		
Lampton Close	3 Bed Detached	£310,000	90	£3,444	£3,272	£3,100	£3,789	Connells		

Address	Description	Price	Size (m2)	Price per m2	Price Less 5%	Price Less 10%	Price Plus 10%	Developer / Agent
Lampton Close	3 Bed Detached	£310,000	95	£3,263	£3,100	£2,937	£3,589	Goadsby
	Average:	£362,492	124.5	£2,988	£2,839	£2,689	£3,287	
		Lyche	ett M	atrav	ers			
			Hou	ses				
Huntick Road	3 Bed Terrace	£285,000	88	£3,231	£3,070	£2,908	£3,554	Arden Nicholson
Huntick Road	3 Bed Terrace	£275,000	90	£3,066	£2,912	£2,759	£3,372	Arden Nicholson
Huntick Road	3 Bed Terrace	£285,000	88	£3,239	£3,077	£2,915	£3,563	Arden Nicholson
	Average:	£281,667	88.6	£3,179	£3,020	£2,861	£3,496	
			Swan	age				
			Fla					
Burlington Road	3 Bed Flat	£950,000	200	£4,750	£4,513	£4,275	£5,225	Corbens
Durlston Road	2 Bed Flat	£375,000	95	£3,968	£3,770	£3,571	£4,365	Corbens
Burlington Road	2 Bed Flat	£349,500	74	£4,723	£4,487	£4,251	£5,195	Corbens
Station Road	2 Bed Flat	£300,000	68	£4,431	£4,210	£3,988	£4,874	Goadsby
	Average:	£493,625	109.1	£4,468	£4,245	£4,021	£4,915	
			Hou	ses				
Drummand Road	4 Bed Detached	£795,000	128	£6,211	£5,900	£5,590	£6,832	Savills
Bay Crescent	4 Bed Detached	£795,000	145	£5,483	£5,209	£4,934	£6,031	Corbens
Aigburth Road	4 Bed Detached	£495,000	125	£3,960	£3,762	£3,564	£4,356	Corbens
	Average:	£695,000	132.7	£5,218	£4,957	£4,696	£5,740	
		V	N are	ham				
	Houses							
Worgret Roads	4 Bed Detached	£472,000	126	£3,755	£3,567	£3,379	£4,130	Bloor Homes
Worgret Roads	4 Bed Detached	£450,000	124	£3,629	£3,448	£3,266	£3,992	Bloor Homes
Worgret Roads	3 Bed Detached	£360,000	88	£4,114	£3,909	£3,703	£4,526	Bloor Homes
Worgret Roads	3 Bed Terrace	£358,000	82	£4,366	£4,148	£3,929	£4,802	Bloor Homes

Address	Description	Price	Size (m2)	Price per m2	Price Less 5%	Price Less 10%	Price Plus 10%	Developer / Agent
Worgret Roads	3 Bed Terrace	£355,000	81	£4,383	£4,164	£3,944	£4,821	Bloor Homes
Worgret Roads	3 Bed Terrace	£340,000	80	£4,250	£4,038	£3,825	£4,675	Bloor Homes
Worgret Roads	3 Bed Detached	£340,000	80	£4,250	£4,038	£3,825	£4,675	Bloor Homes
Worgret Roads	3 Bed Semi	£325,000	80	£4,063	£3,859	£3,656	£4,469	Bloor Homes
Worgret Roads	3 Bed Semi	£320,000	80	£4,000	£3,800	£3,600	£4,400	Bloor Homes
Worgret Roads	3 Bed Semi	£299,950	80	£3,749	£3,562	£3,374	£4,124	Bloor Homes
Northmoor	3 Bed Detached	£279,000	80	£3,488	£3,313	£3,139	£3,836	Goadsby
	Average:	£354,450	89.1	£4,004	£3,804	£3,604	£4,405	
			Upt	on				
			Hou	ses				
Marsh Lane	4 Bed Detached	£495,000	120	£4,125	£3,919	£3,713	£4,538	Austin Wyatt
Marsh Lane	3 Bed Detached	£395,000	140	£2,821	£2,680	£2,539	£3,104	Austin Wyatt
	Average: £445,000 130 £3,473 £3,300 £3,126 £3,821							

Note: No available data for East Lulworth, Kimmeridge, Kingston, Chaldon Herring, Worth Matravers, Church Knowle, Briantspuddle, Stoborough, Corfe Castle, Winfrith Newburgh, Ridge, West Lulworth, Sandford, Lychett Minster, Bere Regis, East Burton, Moreton, Bovington.

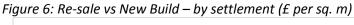
7.0 Re-sale Vs New Build Analysis

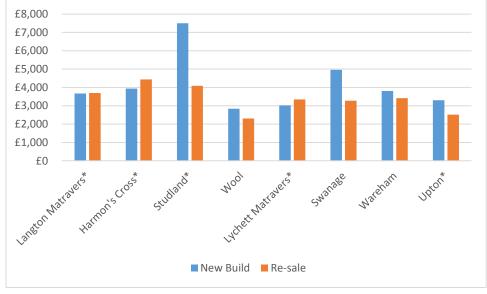
7.1 The following table shows the comparison between the re-sale Rightmove research and the new build values. *Note: New build values are only compared with the corresponding settlements in the Rightmove re-sale research.*

Table 6: Re-sale vs New Build – by settlement (£ per sq. m)

Settlement	New Build	Value Level	Re-sale	
Langton Matravers*	£3,670	VL5-6	£3,691	
Harmon's Cross*	£3,941	VL7	£4,435	
Studland*	£7,500	VL11+	£4,087	
Wool	£2,839	VL2-3	£2,305	
Lychett Matravers*	£3,020	VL3-4	£3,344	
Swanage	£4,957	VL8-11	£3,274	
Wareham	£3,804	VL6-7	£3,415	
Upton*	£3,300	VL4-5	£2,515	

^{*}small sample size





8.0 Sheltered Housing Research (July 2015)

- 8.1 After researching new build sheltered housing through utilising property search engines RightMove and Retirement Homesearch we noted the following sheltered housing schemes within and nearby the Purbeck District.
 - Shore House, Swanage 1 Bed Flat asking prices range from £339,000 £399,000 which equates to £5,500/m² £6,,500/m²; 2 Bed Flat asking prices range from £389,000 £650,000 equating to £4,450/m² £7450,/m². Ortus Homes development with only 13 units remaining, approximately 60% already sold.
 - 2 Bowes Lyon Place, Poundbury, Dorchester McCarthy and Stone Platinum Range, currently under construction for 62 no. 1 and 2 bed flats (assisted living). Sales launch in Winter 2016.
 - 37 Parkstone Road, Poole McCarthy and Stone Platinum Range, currently under construction. Sales launch in March 2016.

9.0 Economic Context

- 9.1 Bank of England
- 9.2 The current official Bank Rate (Base Rate) has remained at 0.5% since being reduced to that level in March 2009.
- 9.3 The Agent's Summary of Business Conditions (August 2015) stated:
 - "Activity had grown solidly on a year ago, and was expected to continue to do so over coming months. The notable exception to that picture was manufacturing, where output was slightly down on a year earlier and prospects for the sector were subdued.
 - Consumer spending growth had been resilient. Early discussions with contacts indicated that retail sales over the Christmas period had been stronger than a year earlier in volume terms, if little changed by value.
 - Growth in total labour costs per employee had eased a little, despite continuing recruitment difficulties. That had partly reflected the effects of low inflation, which had allowed some businesses to offer lower awards than a year earlier."

10.0 Housing Market Context

- 10.1 Land Registry
- 10.2 The **December 2015 Land Registry House Price Index Report** (released 29th January 2016) provided the following information, in summary, in terms of market trends:
- 10.3 Sales Volumes
 - "The December data shows a monthly price increase of 1.2%.
 - The annual price change now stands at 6.4 per cent, bringing the average house price in England and Wales to £188,270
 - The number of property transactions has increased over the last year. From July 2014 to October 2014 there was an average of 84,517 sales per month. In the same months a year later, the figure was 80,691."

10.4 The December 2015 report stated: -

For England Wales overall:

- Annual change in average house prices 6.4% (positive)
- Monthly change in average house prices 1.2% (positive)
- Average price £188,270

For South West overall:

- Annual change in average house prices 6.8% (positive)
- Monthly change in average house prices 0.8% (positive)
- Average price £196,134

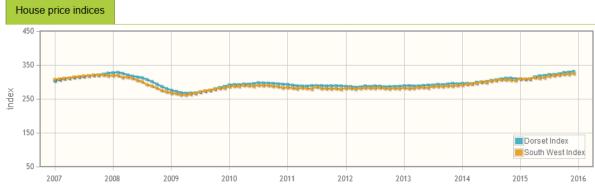
For Dorset overall:

- Annual change in average house prices 6.9% (positive)
- Monthly change in average house prices 0.6% (positive)
- Average price £237,042
- 10.5 This data indicates that Dorset is outperforming both England and Wales and South West regions overall.

Source: www.landregistry.gov.uk

Figure 7: Land Registry House Price Index – January 2007 – December 2015

Comparing Dorset and South West



10.6 This HPI data for Dorset to December 2015 shows a 24% increase in values since the market trough in April 2009 and is currently 1.7% above the market peak in March 2008.

Table 7: Land Registry HPI Data – 2007 – December 2015.

Key:



Date	Dorset	South West	Date	Dorset	South West
Dec-15	331.1	324.88	May-11	287.96	281.28
Nov-15	329.07	322.39	Apr-11	288.31	282.5
Oct-15	327.97	322.38	Mar-11	288.92	279.84
Sep-15	324.28	320.28	Feb-11	290.76	282.34
Aug-15	322.46	318.8	Jan-11	292.81	283.65
Jul-15	322.16	317.34	Dec-10	293.57	282.63
Jun-15	319.4	312.88	Nov-10	294.77	286.39
May-15	318.27	311.13	Oct-10	296.04	287.41
Apr-15	315.26	313.07	Sep-10	296.86	289.77
Mar-15	309.27	308.65	Aug-10	297.2	289.16
Feb-15	308.5	308.8	Jul-10	297.86	290.41
Jan-15	309.41	309.24	Jun-10	295.21	287.3
Dec-14	309.75	304.32	May-10	293.78	289.07
Nov-14	311.63	305.38	Apr-10	294.15	290.01
Oct-14	311.28	306.26	Mar-10	292.2	287.15
Sep-14	309.32	306.78	Feb-10	292.48	287.6
Aug-14	306.5	304.71	Jan-10	291.42	286.53
Jul-14	304.7	303.12	Dec-09	286.96	282.12
Jun-14	301.47	298.38	Nov-09	283.62	281.59
May-14	299.89	300.66	Oct-09	279.93	278.85
Apr-14	299.25	295.75	Sep-09	275.65	276.09
Mar-14	295.28	294.58	Aug-09	273.64	273.84
Feb-14	296.13	292.82	Jul-09	270.54	271.27
Jan-14	296.09	290.78	Jun-09	268.15	266.4
Dec-13	294.56	289.57	May-09	267.47	263.78
Nov-13	296.28	287.87	Apr-09	266.91	261.63
Oct-13	294.07	287.86	Mar-09	268.8	261.92
Sep-13	292.3	286.39	Feb-09	272.29	265.73
Aug-13	293.01	286.52	Jan-09	275.77	266.88

Date	Dorset	South West	Date	Dorset	South West
Jul-13	290.99	286.26	Dec-08	280.84	271.04
Jun-13	290.88	282.41	Nov-08	287.1	275.1
May-13	289.83	283.59	Oct-08	294.16	282.49
Apr-13	288.62	283.4	Sep-08	301.55	288.26
Mar-13	288.42	281.34	Aug-08	307.36	292.46
Feb-13	289.42	280.4	Jul-08	312.65	301.03
Jan-13	288.9	282.42	Jun-08	314.9	304.95
Dec-12	287.47	280.12	May-08	317.58	311.06
Nov-12	287.02	281.2	Apr-08	321.18	314.14
Oct-12	286.5	279.79	Mar-08	325.55	313.29
Sep-12	285.87	281.13	Feb-08	328.58	319.16
Aug-12	287.74	282.6	Jan-08	327.33	318.87
Jul-12	288.5	281.44	Dec-07	326.14	318.1
Jun-12	286.98	281.87	Nov-07	323.27	320.72
May-12	288.7	282.26	Oct-07	320.9	320.26
Apr-12	285.35	281.1	Sep-07	320.08	320.59
Mar-12	284.67	278.93	Aug-07	318.54	318.32
Feb-12	286.74	281.03	Jul-07	316.15	317.95
Jan-12	287.28	281.39	Jun-07	314.96	316.03
Dec-11	288.61	278.3	May-07	313.25	314.8
Nov-11	289.11	280.45	Apr-07	311.82	311.5
Oct-11	288.88	279.75	Mar-07	309.69	311.24
Sep-11	288.46	280.17	Feb-07	306.32	309.26
Aug-11	289.32	280.89	Jan-07	303.17	307.37
Jul-11	289.44	285.21			
Jun-11	289.32	279.09			

- 10.7 Land Registry *Update at study close*
- 10.8 The **January 2016 Land Registry House Price Index Report** (released 26th February 2016) provided the following information, in summary, in terms of market trends:
- 10.9 Sales Volumes
 - "The January data shows a monthly price increase of 2.5%.
 - The annual price change now stands at 7.1 per cent, bringing the average house price in England and Wales to £191,892

• The number of property transactions has increased over the last year. From August 2014 to November 2014 there was an average of 81,656 sales per month. In the same months a year later, the figure was 78,625."

10.10 The January 2016 report stated: -

For England Wales overall:

- Annual change in average house prices 7.1% (positive)
- Monthly change in average house prices 2.5% (positive)
- Average price £191,892

For South West overall:

- Annual change in average house prices 6.2% (positive)
- Monthly change in average house prices 1.6% (positive)
- Average price £198,288

For Dorset overall:

- Annual change in average house prices 6.9% (positive)
- Monthly change in average house prices -0.1% (negative)
- Average price £236,577
- 10.11 This data indicates that Dorset is outperforming both England and Wales and South West regions overall.
- 10.12 Office for National Statistics (ONS) House Price Index (November 2015)
 - "UK house prices increased by 7.7% in the year to November 2015, up from 7.0% in the year to October 2015.
 - House price annual inflation was 8.3% in England, 1.3% in Wales, 0.4% in Scotland and 4.6% in Northern Ireland.
 - Annual house price increases in England were driven by an annual increase in the East (10.2%), the South East (9.8%) and London (9.8%).
 - Excluding London and the South East, UK house prices increased by 5.8% in the 12 months to November 2015.

- On a seasonally adjusted basis, average house prices increased by 0.8% between October and November 2015.
- In November 2015, prices paid by first-time buyers were 7.4% higher on average than in November 2014.
- For owner-occupiers (existing owners), prices increased by 7.8% for the same period."

10.13 Office for National Statistics (ONS) – House Price Index (December 2015)

- "UK house prices increased by 6.7% in the year to December 2015, down from 7.7% in the year to November 2015.
- House price annual inflation was 7.3% in England, 1.0% in Wales, -0.2% in Scotland and 1.5% in Northern Ireland.
- Annual house price increases in England were driven by an annual increase in the East (9.7%), London (9.4%) and the South East (8.8%).
- Excluding London and the South East, UK house prices increased by 4.6% in the 12 months to December 2015.
- On a seasonally adjusted basis, average house prices decreased by 0.2% between November 2015 and December 2015.
- In December 2015, prices paid by first-time buyers were 6.4% higher on average than in December 2014.
- For owner-occupiers (existing owners), prices increased by 6.9% for the same period."

- 10.14 RICS Residential Market Report (December 2015)
- 10.15 Headline reads: "Near term price expectations reach 20 month high"
 - "Buyer demand growth picked up as the unreasonably mild weather boosted activity;
 - Price momentum remains firm and near term price expectations reach 20 month high;
 - New instructions increased very slightly for the first time since January 2015"
- 10.16 "The RICS Residential Market Survey for December 2015 show continued strong price growth to end the year with a net balance of 50% of respondents reporting prices to have risen. East Anglia and the South East are still seeing the firmest price momentum but all parts of the UK are reported to be experiencing some growth. This is being driven by a distinct demand supply imbalance with buyer enquiries rising at a faster pace than new instructions for the eleventh consecutive month.
- 10.17 Anecdotal evidence suggests that demand was more robust than expected in the run up to Christmas and a net balance of 16% of respondents reported an increase in buyer enquiries compared to November. There are suggestions that this increase in demand was driven, at least in part, by buy-to-let investors eager to make their purchase before the new tier of stamp duty is to be introduced on these purchases in April. Demand rose across all parts with the exception of East Anglia where 26% more contributors reported a decrease rather than a rise in enquiries.
- 10.18 New instructions to sell edged up slightly for the first time since January 2015 with a net balance of 4% of respondents noticing a rise. While a reading as low as 4% is indicative of a broadly flat supply picture, it is interesting to note that more parts of the UK saw a rise in new instructions, however modest, rather than a fall for the first time in over two years.
- 10.19 Despite the slight increase in new instructions, the average stock of properties on surveyor's books at the end of December was almost unchanged compared to the previous month as agreed sales also rose. Survey feedback suggests that buyers and vendors were rushing to seal transactions before the holiday period and that the unseasonably mild weather helped to fuel activity. Sales rose across most parts of the UK and contributors in all areas expect sales activity to increase over the coming three

- months. At the twelve month horizon, a net balance of 49% of respondents foresee transaction levels rising, the highest reading since May, with contributors in all parts of the UK expecting this outcome.
- 10.20 If there is a rush to complete purchases of second homes and buy-to-let properties as we approach April, it is likely to add to price pressures in the near term. Indeed, the three month price expectations net balance increased to 43% in December, from 35% the previous month, to reach its highest value since April 2014. However, this is just one factor adding to demand and at the twelve month horizon, expectations for price growth also ticked up with a net balance of 72% of contributors envisaging prices rising over the year to come.
- 10.21 The lending environment is likely to remain supportive of activity in the near terms with the Q4 Band of England Credit Conditions Survey suggesting that lenders intend to increase credit availability in the coming months, following a slight rise toward the end of 2015.
- 10.22 London and the South East are the areas where the highest proportion of respondents view current market prices as expensive, with 57% and 62% of contributors respectively of the perspective that prices are stretched relative to fundamentals. However, these are also two of the regions where contributors have the highest expectations for price growth over the medium term. Respondents expect prices in London and the South East to rise by 4.8% and 5.2% per annum respectively over the course of the next 5 years (three month average).
- 10.23 In the lettings market tenant demand continues to rise firmly with a net balance of 15% (non-seasonally adjusted) of contributors seeing an increase. New instructions to let fell in December and rent expectations picked up with 28% more respondents foreseeing rental values rise rather than fall over the coming three months. This positive outlook for rental growth is shared across all areas of the UK and contributors, on average, expect to see rents rise by just short of 5% per annum, at the headline level, over the coming five years".
- 10.24 RICS Residential Market Report (February 2016)
- 10.25 Headline reads: "Sales instructions rise while activity strengthens further"

- "New instructions increase for the third consecutive month
- New buyer enquiries and sales continue to grow
- Price momentum remains strong while expectations soften but remain generally upbeat"
- 10.26 "The February 2016 RICS Residential Market Survey results show a continued pick up (albeit gradual) in the number of properties coming onto the market, alongside a further increase in sales activity. Nonetheless, with market conditions still tight, house price growth retains a considerable amount of momentum for the time being. Indeed, the national RICS price gauge inched up during February, with a net balance of +50% more surveyors reporting a rise in prices (rather than a fall).
- 10.27 The headline price balance has now remained in the narrow range of +48% to +50% in each of the past five months. This indicator is therefore still consistent with house price inflation gathering pace (on the ONS measure) over the coming months. That said, the new enquiries less new instructions indicator, which has a longer lead over hard data, suggests price momentum may then begin to fade towards the latter stages of 2016. At the regional level, East Anglia continues to register the sharpest price increases across all parts of the UK. Interestingly, London and the North East were the only two regions in which prices failed to rise, holding broadly stable over the month. That said, a further breakdown of the data shows outer parts of London exhibit a significantly firmer price trend than central areas.
- 10.28 Looking ahead, prices are expected to continue rising across the UK as a whole, even if the strength of projections has just started to moderate at both the three and twelve month horizons. In London, near term price expectations turned negative for the first time in twelve months although, again, much of this decline is concentrated in central parts of the capital. Notwithstanding this, contributors are still pencilling in average annual growth in overall London house prices of close to 4.5% over the next five years. This is broadly in line with the national average.
- 10.29 After gathering pace immediately following the announcement of an additional 3% stamp duty surcharge on buy-to-let properties and second homes (coming into effect April), buyer demand continued to rise at the headline level. This marks the eleventh consecutive month in which new buyer enquiries have increased. What's more, demand growth has now outstripped that of supply in thirteen successive reports (in

net balance terms). Nevertheless, new instructions to sell have begun to rise modestly with the headline series indicating fresh listings have increased in each of the past three months.

- 10.30 On the back of the improving supply and demand flow, newly agreed sales rose firmly on a UK-wide basis. Moreover, the rate of growth equalled the strongest reported since April 2014. Within this, the South West continues to see the sharpest growth in transaction volumes, in keeping with the findings of the last three surveys. Going forward, sales are anticipated to rise to a greater or lesser degree across the vast majority of the UK over the next twelve months. London is an exception to this, where sales are projected to hold broadly stable. Anecdotal evidence suggests tax changes, concerns over Brexit and global economic uncertainty are all taking their toll on buyer sentiment in the capital.
- 10.31 Across the UK as a whole, 59% of respondents perceive current market prices to be around fair value currently. This represents a slight fall relative to the 64% who took this view six months ago. London and the South East continue to demonstrate the highest proportion of contributors sensing their local market to be overpriced to some extent. In total, 67% of London respondents now believe valuations are stretched relative to fundamentals, a steady increase from the 54% who were of this opinion six months ago. In the South East, 56% of the survey sample feel residential property is expensive to some extent, only a marginal pick up from 54% back in August 2015.
- 10.32 In the lettings market, demand from tenants rose robustly once again, the fourteenth straight month in which demand has increased. Meanwhile, new landlord instructions picked up modestly, the first time a positive reading for this series has been posted since back in October. Unsurprisingly, rent expectations point to significant rental growth persisting in the near term and over the year ahead. Further out, respondents expect rents to rise by approximately 4.5%, per annum, over the next five years."
- 10.33 The following are relevant Surveyor commentary included within the RICS reporting.
 - "February has turned out to be a good month in terms of completions but there is still a shortage of stock and therefore, looking forward, a period of uncertainty with the referendum and the 3% additional stamp duty." East Dorset

- "The market continues to be buoyant with applicants purchasing second homes keen to complete before 1st April." Swanage
- "Greater activity in the buy-to-let market in anticipation of April 1st. Generally the market is still taking time to wake up from winter. The EU referendum may be unsettling." Dorchester

11.0 Residential Values Summary

11.1 Overall, for the purposes of this strategic overview of development viability for CIL, we decided to focus our appraisals around the following values range - represented by what we refer to as Values Levels 1 to 11+ (1 being the lowest level trialled; 11+ the highest) – see below.

Table 8: Residential values summary -

Market Value Level	VL1	VL2	VL3	VL4	VL5	VL6	VL7	VL8	VL9	VL10	VL11+
							The	Coast			
Location			Purbeck Ru	ural Centre		Ware	eham				
(Range)				Purb	eck Rural Fi	ringe					
			Up	ton				Swanage			
1 Bed Flat	£122,500	£135,000	£147,500	£160,000	£172,500	£185,000	£197,500	£210,000	£222,500	£235,000	£247,500
2 Bed Flat	£171,500	£189,000	£206,500	£224,000	£241,500	£259,000	£276,500	£294,000	£311,500	£329,000	£346,500
2 Bed House	£208,250	£229,500	£250,750	£272,000	£293,250	£314,500	£335,750	£357,000	£378,250	£399,500	£420,750
3 Bed House	£245,000	£270,000	£295,000	£320,000	£345,000	£370,000	£395,000	£420,000	£445,000	£470,000	£495,000
4 Bed House	£318,500	£351,000	£383,500	£416,000	£448,500	£481,000	£513,500	£546,000	£578,500	£611,000	£643,500
Value Level (£/m2)	£2,450	£2,700	£2,950	£3,200	£3,450	£3,700	£3,950	£4,200	£4,450	£4,700	£4,950

- 11.2 As in all areas, values are always mixed to some extent within particular localities and for particular sites. The table above assumes the following dwelling gross internal floor areas (these are purely for the purpose of the above market dwelling price illustrations):
 - 1-bed flat at 50 sq. m (543 sq. ft.)
 - 2-bed flat at 70 sq. m (753 sq. ft.)
 - 2-bed house at 85 sq. m (914 sq. ft.)
 - 3-bed house at 100 sq. m (1076 sq. ft.)
 - 4-bed house at 130 sq. m (1398 sq. ft.)

12.0 Commercial Market, Rents & Yields (information as available)

12.1 Sources used:

- EGi (Estates Gazette Interactive) based on searches for Availability, Auction data and Deals data – EGi reporting extracts follow these sections – all detail not quoted here (Source: EGi – www.egi.co.uk – subscription based Commercial Property Intelligence resource used and informed by a wide range of Agents and other property firms).
- Valuation Office Agency (VOA) Rating List
- Others RICS market information; property advertised; web-based research
- Any available local soundings indications / examples

13.0 Commercial Context

- 13.1 RICS Commercial Property Market Survey Q3 2015
- 13.2 Headline reads: "Rents and capital values expected to rise firmly for at least another year"
 - "Supply continues to fall against a robust demand backdrop;
 - Both rents and capital values remain firmly on an upward trajectory;
 - Increasing proportion of respondents view the central London market to be nearing its peak".
- 13.3 "The Q3 2015 RICS UK Commercial Property Market Survey again shows a healthy rate of demand growth across both occupiers and investors, with improvement continuing all over the UK. Available supply, however, remains firmly in decline. Current market dynamics therefore continue to place significant upward pressure on rents and capital values.
- 13.4 Focusing on the occupier market, survey feedback indicates demand from tenants continued to rise for a twelfth quarter in succession. Each of the three traditional sectors (office, industrial and retail) recorded a firm pick up in demand during Q3, albeit improvements in retail remain more modest in comparison. Alongside this, availability of leasable space contracted once more, marking the tenth consecutive quarter of declining supply.
- 13.5 Unsurprisingly, in an additional question included in this quarters' survey, respondents from the South East and London expressed differing views to those from the rest of the UK, regarding the effect of Permitted Development Rights (PDR). PDR allow the conversion of offices into residential without the need to seek planning permission. Indeed, when asked how much conversion into residential space was weighing on supply, 57% of contributors nationwide (excluding London and the South East) felt it was having no effect, while 10% reported the impact was substantial. In London and the South East, 39% and 35% respectively felt space lost to residential was substantially bringing down supply.
- 13.6 What's more, 59% of UK respondents (minus London and South East) feel PDR should be made permanent, against 23% who were against the idea (18% did not know).

Whereas, in London, 56% were against PDR becoming permanent while only 22% approved. In the South East the picture was more balanced, with 46% in favour and 48% opposed. Whatever the impact of PDR, demand growth continues to heavily outpace that of supply, ensuring headline rental expectations remain elevated. As such, rents are anticipated to post further solid gains in all sectors over the quarter ahead, with growth in the office and industrial segments projected to be particularly firm. When viewed at the regional level, rental projections remain strongest in London both in the near term and over the next twelve months. Even so, all-sector rents are expected to rise, to a greater or lesser degree, across all parts of the UK.

- 13.7 Meanwhile, investment market conditions were reported to have improved once more in the latest results as investor demand grew across each sector. Likewise, interest from foreign buyers increased steadily. That said, both the total investment and overseas enquiries series signalled a slight moderation in the rate of growth during Q3. The supply of property for sale dipped notably across the office and industrial sectors but remained more or less unchanged for retail. As a result, demand continues to outstrip supply growth comfortably across all areas of the market.
- 13.8 Accordingly, each sector is expected to see capital values rise materially in the near term and to continue to do so over the next twelve months. Given the slightly softer nature of fundamentals, retail property is projected to see more modest growth in values relative to office and industrial, albeit retail sector growth is still expected to accelerate. When disaggregated from the national level, three month capital value expectations are most buoyant in East Anglia, London and the North East (in net balance terms). Elsewhere, capital value expectations remain comfortably in positive territory right across the UK. Nationally, a weighty majority of 85% of respondents view current pricing levels to be either at or below fair value at present. That said, this figure has in fact edged down relative to Q2, when 90% of the total respondents were of this opinion.
- 13.9 In London, 62% of contributors now sense the market is becoming overpriced to some extent (the figures jump to 73% for central London). This marks a noticeable increase from the 50% who took this view in the previous survey. These results are broadly in line with members' perception of the stage their market is currently at in the property cycle. Indeed, a large share of central London respondents (37%) believe the market is approaching its peak, while 44% think their market is in the middle phase of the upturn.

This compares with a figure of just 8% nationally who feel conditions are moving towards the top of the cycle.

- 13.10 RICS Commercial Property Market Survey Q4 2015
- 13.11 Headline reads: "Real estate sector remains firm despite macro concerns"
 - "Shortage of quality stock remains a prominent theme in the market
 - Supply demand imbalance continues to drive rents and capital values higher
 - 81% of central London respondents now view the market as overpriced"
- 13.12 "The Q4 2015 RICS UK Commercial Property Market Survey shows a continued rise in occupier and investment demand, albeit the latest results signal a slight softening in the rate of increase. Nevertheless, with supply failing to keep pace with demand right across the UK, capital values and rents remain firmly underpinned.
- 13.13 In the occupier market, demand for leasable space continued to rise across all sectors, as it has done in each quarter since the early part of 2013. According to survey feedback, momentum is greatest in the industrial sector at present, although tenant demand growth remains solid in both the office and retail areas of the market. At the same time, available space continues to fall significantly with the RICS supply indicator for the occupier market signalling an eleventh consecutive quarter of contraction.
- 13.14 Against this backdrop, the value of incentive packages on offer from landlords to tenants also fell across each sector an ongoing theme for much of the past two years. Meanwhile, at the national level, development starts continue to edge up only modestly, with anecdotal evidence citing a lack of commercial construction activity across many locations. The London office sector is, however, an exception to this, where development has reportedly risen sharply over each of the past three quarters.
- 13.15 With the national picture showing a shortage of supply coming through, and demand still rising firmly, all-sector rent expectations continue to point to strong growth both in the near term and further out. That said, having eased in each of the last two reports, three month rent expectations data suggest the pace of rental growth may have reached a peak.

- 13.16 Over the next twelve months, respondents are most confident in seeing rental increases in the prime industrial market with a net balance of +87% foreseeing a rise (as a opposed to a fall). At the other end of the scale, secondary retail space exhibits the most modest reading on a sectoral comparison, but still posted a healthy balance of +51% expecting rents to grow. In terms of the regional breakdown, the strongest near term projections continue to be returned by respondents in London and the East of England. Nevertheless, all-sector rents are expected to rise, to a greater or lesser extent, across all areas of the UK during 2016.
- 13.17 Turning to the investment market, buyer enquiries continued to rise in each sector although (in net balance terms) growth moderated to the slowest pace seen since Q3 2013. Likewise, demand from overseas purchasers also slowed for a second successive report, with each of the traditional sectors seeing only a marginal rise during Q4. At the same time, the supply of property for sale decreased across the board, in keeping with the trend reported since the series was introduced in Q3 2014.
- 13.18 Consequently, capital values are anticipated to rise further in each area of the market over the near term and to continue to increase during the next twelve months. Within this, prime office and industrial sector values are projected to chalk up the most sizeable gains. At the regional level, price expectations sit comfortably in positive territory across all parts of the UK. Interestingly, although still firm, respondents in central London scaled back their expectations for capital value growth notably over the quarter. In fact, 81% of contributors now sense commercial real estate in central London is overpriced to some extent (slightly up on the 77% who took this view in Q3). Indeed, having compressed sharply over the past year, contributors feel there is limited scope for yields to fall further, meaning rental growth will have to take over as the main driver of investment activity in central areas of the capital. Across the UK as a whole meanwhile, a vast majority of 85% of respondents still perceive prices to be either at or below fair value at present (unchanged relative to Q3).
- 13.19 In terms of current views on the property cycle, at the national level, the largest share (37%) of contributors believe their local market is in the early stages of the upturn, while 35% feel the upswing has progressed slightly further and the market has reached the middle phase of the growth cycle (29% in Q3). Only 7% sense conditions are close to peaking (more or less stable when compared to Q3). In London, the highest proportion of contributors (45%) consider their market to be in the mid-upturn phase while 23% sense conditions may be approaching the top of the cycle.

- 13.20 Savills: Commercial Market in Minutes December 2015
- 13.21 Headline reads: "Prime yields continue to slip downwards, but 2016 will see a change of tone"
- 13.22 "Capital value growth continues, but the rate of growth is slowing: November saw a very marginal hardening in our all sector prime yield to 4.63%, its lowest level since June 2007. However, the mood music in the investment market has definitely changed over the last six months, and we are seeing more selective bidding than we did in the first half of 2015.
- 13.23 Is this increased selectivity a sign that investors are worried about some kind of macro or market shock in 2016? We think not. However, there is now a broad consensus that the total return on commercial property will slip into single digits next year, and that the drivers of this return will be more income than capital value growth based.
- 13.24 The short term path of the prime property yield will depend very heavily on whether the traditional final quarter rush of sales all happen at the prices that the vendors were hoping for. This will probably be the case in the prime segments of each market, but there has definitely been a cooling of investor demand for secondary and tertiary assets over the last few months, and some of those segments may well see a rise in yields in the first quarter of 2016.
- 13.25 The key differentiator between prime and secondary assets in many investor's minds at the moment seems to be whether the asset offers either a secure income stream, or the possibility for rental growth. These are particularly important questions to be asking as capital value growth is no longer a given, and also because historic analysis shows us that there is no correlation between rising base rates and property yields unless the rents are falling. This means that the best prospects for both returns and income protection over the next five years will be those markets with a demonstrable rental growth story.

Prime yields

	Nov 14	Sep 15	Nov 15
West End Offices	3.25%	3.00%	3.00%
City Offices	4.50%	4.00%	4.00%
Offices M25	5.00%	5.00%	5.00%
Provincial Offices	5.25%	4.75%	4.75%
High Street Retail	4.50%	4.25%	4.00%
Shopping Centres	4.50%	4.25%	4.25%
Retail Warehouse (open A1)	4.25%	4.50%	4.50%
Retail Warehouse (restricted)	5.25%	5.50%	5.75%
Foodstores	4.75%	5.15%	5.00%
Industrial Distribution	5.00%	4.50%	4.50%
Industrial Multi-lets	5.00%	4.75%	4.75%
Leisure Parks	5.50%	5.25%	5.25%↓
Regional Hotels	6.00%	5.50%	5.50%

Table source: Savills

- 13.26 Rental growth prospects in 2016: Generally we expect to see a similar pattern of rental growth in 2016 as we saw in 2015. London offices and retail will continue to deliver the strongest rental growth, both in terms of average and prime. However, the best regional office markets will see further rental increases on new build space, as well as the beginnings of upward rental growth on refurbished office space.
- 13.27 The central London markets are undoubtedly a few years ahead of the regional markets in the recovery cycle, and this means that we expect to see the rate of rental growth slowing in the City and West End over the next two to three years. Investors who are looking for better rates of rental growth in London would do well to look to future core locations, both for office and retail opportunities.
- 13.28 The industrial and logistics markets, which outperformed their trend rate of rental growth in 2015, will continue to do so. However, we do not expect to see such strong

rates of growth in the distribution warehouse market over the next five years as has been seen over the last year. Urban industrial estates will continue to outperform, with demand far exceeding supply for brownfield land within the M25. This story will be exacerbated by the planned allowance of conversion of light industrial space to residential under the Permitted Development Rights regime.

- 13.29 Retail will continue to be the laggard of the three sectors in rental growth terms, other than in central London. However, 2016 will see more towns and pitches starting to show some rental growth from their rebased rents, though we still expect a wide spread of rental performance between locations.
- 13.30 The best managed shopping centres will continue to be the location of choice for experience focused shoppers and retailers. However, we remain of the view that retail warehouses are the most internet-friendly segment of the retail market, with their combination of easy parking, large units and low rents. Indeed, tenant demand for that sector is currently at exceptionally strong levels, and we expect this imbalance between falling vacancy rates and strong demand to drive better rental growth than will be seen in other retail segments.
- 13.31 Economic background for 2016 looks stable: We expect that UK GDP growth will be broadly the same in 2016 as in 2015, at around 3%. Much of this growth will be driven by the consumer economy, with the combination of positive real earnings growth and falling unemployment supporting consumer spending.
- 13.32 However, the bounce in consumer spending will slow from 2017 as public spending cuts drag on some regions. This will leave the corporate sector having to do most of the heavy lifting in the UK economy. At present there is a robust level of confidence in both services and manufacturing, but this could easily be derailed by external or internal factors such as China or Brexit speculation"
- 13.33 Savills: Commercial Market in Minutes February 2016
- 13.34 Headline reads: "Short-term headwinds put yields on level trajectory"
- 13.35 "Yields levelling January prime yields remained static with the UK average at 4.6%, a level last recorded in July 2007. Leisure prime yields moved in by 25 basis points, but downward shifts in this sector have lagged the others due to lack of liquidity.

- 13.36 Most asset classes face an increasing degree of uncertainty, which has dominated the first few weeks of 2016. Core government bonds have been boosted by a flight from riskier assets, which may impact on commercial property pricing.
- 13.37 For example, despite falling consistently throughout 2015, oil prices continue to dominate headlines, steer investor sentiment and impact on global sentiment. Equity markets have responded accordingly. However, investor appetite for UK property will remain, including further interest from global investors.
- 13.38 MSCI data for December 2015 now gives us a complete picture for last year. UK capital value growth in 2015 will be around 8%. The peak, in October 2014, was 14% year-on-year. The impact on total returns has seen them settle around 14% last year. This will 'cool' to 8-9% this year and 7-8% in the next five years.
- 13.39 'All Property' rental value growth, on an annual basis, grew 4.2% during 2015. A level of annual growth that has not been seen since July 2001, which highlights the ability and willingness for occupiers to accept higher rental growth.
- 13.40 However, rental payments remain a significant cost within large corporates and, despite having higher levels of cash on the balance sheet, companies will remain cautious in how they spend this, especially in the face of rising employment costs, with rising wage growth expectations and slowing global growth.

Prime vields

Prime yields						
	Jan 15	Dec 15	Jan 16			
West End Offices	3.25%	3.00%	3.00%			
City Offices	4.25%	4.00%	4.00%			
Offices M25	5.00%	5.00%	5.00%			
Provincial Offices	5.00%	4.75%	4.75%			
High Street Retail	4.25%	4.00%	4.00%			
Shopping Centres	4.25%	4.25%	4.25%			
Retail Warehouse (open A1)	4.25%↑	4.50%	4.50%			
Retail Warehouse (restricted)	5.25%↑	5.75%	5.75%			
Foodstores	5.00%	5.00%	5.00%			
Industrial Distribution	4.75%	4.50%	4.50%			
Industrial Multi-lets	5.00%	4.75%	4.75%			
Leisure Parks	5.25%	5.25%↓	5.00%			
Regional Hotels	5.75%	5.50%	5.50%			
Table source: Savills						

- Table source: Savills
- 13.41 Deal or no deal? This time last year the UK market was commenting on the impact of the General Election and the likely impact on the UK property investment and occupational markets. The key question was regarding the slowdown due to rising uncertainty. Economists at Bank of America Merrill Lynch propose the UK referendum as the biggest risk to the UK economy in 2016. Therefore, the risk to property activity may also be significant.
- 13.42 The early-2015 UK polls showed very mixed messages about the General Election expectations, which turned out to be inaccurate. Graph 2 presents a current poll of the UK views regarding the Brexit issue. Of course, these may not be a true reflection of reality as well. However, as shown, prior to 2015, there were various surveys, which swung between 'stay' or 'go'. However, since the beginning of January 2015, when the referendum became more of a reality, the 'undecided' voters began to appear.
- 13.43 Clearly, during the past six months, there has been a convergence between the two camps and around 18% remain undecided. A recent alternative poll from YouGov shows a 14 point majority, to leave, if David Cameron fails to renegotiate the terms of

the UK's EU membership. Cameron will seek more concessions and then the endorsement of other EU members at a mid-February summit before scheduling a referendum that may be held in Britain as early as June. This would be the best outcome for the UK property market due to a shorter lead-in period.

- 13.44 For UK property investment, there is a higher degree of uncertainty, at present, which will, no doubt, drag on the investment volumes during the first half of this year. However, for January, investment volumes were only 10% lower compared to January 2015.
- 13.45 On the occupational side, in our view, the impact of a full exit from the EU membership will be more limited. Any effect will take years to feed through and unlikely to lead to a mass corporate walkout from the UK. The attraction of the UK will remain due to location/time zone, talent, access to capital and the strength of the legal system. Indeed, HSBC has recently announced to retain the global HQ in the UK. One survey of the UK's corporate leaders showed a desire for the UK to be part of the EU trading bloc but without the political links. Lower, but stable, UK return expectations
- 13.46 As we begin the year, it is worth reviewing the latest forecasts for UK total returns going forward. The low point, in the next part of the current cycle, is expected to be 2017. Many forecasters are putting a zero growth in that year, but note that this is still not a fall. The forecast for the next five years show 7-8% annual average returns per annum.
- 13.47 The main driver of total returns will be in the income return element. The driver of this, rental growth, will show strength across various sectors and regions in the next five years."

14.0 Commercial property values data sourced from the Valuation Office Agency (VOA) Rating List and Estates Gazette Interactive (EGI) – Rental indications

- 14.1 The VOA and EGI research is based on available data within the Purbeck District and covered the following types of commercial property: -
 - Shops / premises
 - Offices
 - Retail Warehousing
 - Industrial Warehousing
 - Supermarkets

Note: Land values and 'other' commercial / non-residential property types (including hotels and care homes) are considered within the report text.

14.2 The VOA data contained in the table below provides a summary of the rents for shops, retail warehouses, offices and industrial warehousing only. Note: the full data set has not been included due to the size.

Table 9a: VOA Data Summary – Shops, Retail Warehousing Offices and Industrial Warehousing.

Туре	£/m2 Minimum Average Rental Indications	£/m2 Maximum Average Rental Indications	£/m2 Total Average Rent
Shops	£58.51	£245.00	£132.00
Offices	£24.69	£300.00	£63.00
Industrial / Warehousing	£23.75	£70.56	£45.00
Retail Warehouseing*	£27.30	£231.34	£154.00

^{*}Data collected from surrounding Local Authority areas

Table 9b: VOA Data – Superstores

Address	Description	Size (m²)	£/m2 Headline Annual Rental Indications	Rateable Value	£/m2 Average Annual Rental Indications
TESCO, WEYMOUTH AVENUE, DORCHESTER, DORSET, DT1 2RY	Supermarket	5069	260	£1,470,000	£290.00
J SAINSBURY PLC 11, PITWINES CLOSE, POOLE, DORSET, BH15 1XU	Supermarket	5592	175	£975,000	£174.36
ALDI, PITWINES CLOSE, POOLE, DORSET, BH15 1XU	Supermarket	1270	145	£184,000	£144.88
LIDL FOODSTORE 446, BLANDFORD ROAD, POOLE, DORSET, BH16 5BL	Supermarket	1398	140	£195,000	£139.48
LIDL, THE GROVE, DORCHESTER, DORSET, DT1 1XU	Supermarket	1353 2936.40	145 173.00	£196,000	£144.86

Note: Search area expanded as no data returned within Purbeck District.

Table 9c: VOA Data – Convenience Stores

Name	Address	Size (m²)	£/m2 Headline Annual Rental Indications	Rateable Value	£/m2 Average Annual Rental Indications
Tesco	10-14, HIGH STREET, LYTCHETT MATRAVERS, POOLE, DORSET, BH16 6BQ	246.6	130	£20,000	£81.10
Со-ор	9, NORTH STREET, WAREHAM, DORSET, BH20 4AB	534.1	200	£34,000	£63.66

15.0 EGI Summary Commercial Rents

15.1 The EGI data set out in the table below provides the main summary details of commercial rents in the Purbeck District including industrial units, shops, retail warehousing and office units. The full EGI data set can be found at the end of this Appendix III.

Table 10: EGI Data – Commercial Rents Summary

	Deals Data				Availability Data				Deals Data Auctions						
EGI	Min	1st Quartile	Median	3rd Quartile	Max	Min	1st Quartile	Median	3rd Quartile	Max	Min	1st Quartile	Median	3rd Quartile	Max
Industr ial	£3	£22	£40	£44	£49	£50	£61	£71	£80	£98	£49	£62	£77	£86	£143
Offices	£47	£71	£85	£101	£325	£49	£67	£81	£115	£131	£46	£73	£85	£114	£151
Retail	£34	£130	£161	£240	£490	£87	£142	£176	£215	£246	£113	£145	£177	£109	£241

Date Range: January 2014 – December 2015

16.0 Stakeholder Consultation

- 16.1 As part of the information gathering process, DSP invited a number of local stakeholders to help contribute by providing local market residential / commercial values information in order to help inform our study assumptions, alongside our own research, experience and judgements by way of a survey / pro-forma (containing suggested assumptions) supplied by email by DSP for comment. The introductory email contained a short introduction about the project, it also explained the type of information we required and assured participants that any information they may provide would be kept in confidence, respecting commercial sensitivities throughout the whole process.
- 16.2 The list of stakeholders contacted is listed below: -

Table 11a: Stakeholder Consultation List

Arden Nicholson
Bloxworth Estate
Broadway Malyan
Chapman Lily Planning Limited
Charborough Estate / Pro Vision Planning & Design
Chichesters Land Agents
Country Land and Business Association
Crystal Stream
Dorset Planning Consultant
Dorset Police
DTZ
Energycount Ltd
GVA
Hall & Woodhouse / Southern Planning Practice
Hawks Meadow Properties Ltd
HBF
HLF Planning Ltd
Humberts
Intelligent Land
Lionel Gregory Limited Architects
McCarthy & Stone Plc / Planning Bureau
Morgan Carey Architects
National Trust (South West)
National Trust Purbeck Estate
Nicky Baggs
North Shore Homes

Parsons Brinckerhoff
Peacock and Smith
Pegasus Planning Group
Planware Ltd
Purbeck Design Consultants
Pure Town Planning
Redwood Partnership / Savills
Rempstone Estate / Southern Planning Practice
Richard Coleman & Partners
Savills
Scott Estate (Wareham)
Scott Estate(Swanage)
Scott Estates (Swanage)
SGB Deverlopments
Sibbett Gregory
Smith Gore
SSA Planning consultants
Symonds and Sampson
Terence O'Rourke
Tesco Stores Ltd / GL Hearn Ltd
Trigon Estate
Trustees of Drax Poole Land
Turner 2K Swanage Ltd
Weld Estate
White Young Green
Williams Lester Architects
Wyatt Homes
WYG Planning and Environment

16.3 Other stakeholders contacted as part of the information gathering process includes the following together with locally active Registered Providers (RPs):

Table 11b: Registered Provider Consultation List

Spectrum Housing Group

Stonewater Housing Association

Synergy Housing

16.4 The response rate overall was limited. However, this is not unusual for this type of process in DSP's wide experience of undertaking strategic level viability testing. There are a range of sensitivities and aspects involved, which were acknowledged by DSP throughout the process.

16.5 However, any information / comments that were provided as a result of this consultation helped to inform and check / support our assumptions and are noted within the 'Feedback Log' (below) and the report text.

17.0 Feedback Log

17.1 This comprises information and soundings such as were collected from the various local agents, developers and other operating in the area and / or nearby areas - including on general market conditions and local variations, residential values and commercial sales / lettings and, where possible, land values together with development costs indications.

Note: Some information provided to DSP through the consultation process is sensitive and is therefore not displayed below. Additional land values information or soundings are noted in the following section of this Appendix.

- In relation to residential house prices, one agent indicated that values vary a lot across the Purbeck District. Lower value areas can be seen in the main settlements such as Swanage, Wool and Upton whereas the higher value areas can be seen in the more coastal areas;
- Worgret Road, Wareham (Bloor Homes) development of 3 and 4 bed houses.
 Agent commented that the scheme is now approximately 25% sold or reserved and is proving popular. Values ranged from approximately £349,950 to £472,500.
- With regards to land values one respondent suggested a figure of £350,000 per gross acre in relation to strategic land and between £1.5m - £2m per net developable acre for those sites that already have planning consent.

18.0 Land Values Economic Context

- 18.1 Savills Market in Minutes: Residential Development Land November 2015
- 18.2 Headline reads: "Residential development land prices flatten"
- 18.3 Summary notes: -
 - "There has been little change in development land prices in the last quarter due to housebuilders having enough consented land for their needs in the short term and continued pressure on build costs. Urban development land values have increased by 0.2%, greenfield land values fell by 0.1% and London residential land values have remained flat in the last six months.
 - Recent policy announcements have also contributed to the flattening of residential land prices due to changes to affordable housing provision and uncertainty over the impact on Buy to Let demand.
 - In London, development land prices for non-residential uses have increased over the last six months, unlike those for residential. Between Q1 and Q3 2015, land values have increased by 6.4% for office use and 2.2% for hotel use.
 - Development for alternative tenures is in greater demand in some areas. For instance, Birmingham, Manchester and Leeds are seeing demand from the private rented sector (PRS) whilst in places such as Cardiff and Coventry demand is strong for student housing"
- "Little change in residential land values Development land values across the UK have changed very little in the last three months. Greenfield land values decreased by 0.1% in Q3 2015 (0.9% growth in Q2 2015) bringing annual growth to 1.9%. Growth in urban land values in Q3 2015 was 0.2%, slowing from 3.7% growth in the previous quarter. Annual growth for urban development land stands at 7.2%, exceeding that of greenfield land and residential development land in London. Residential development land values in London have not changed in the six months since March 2015.
- 18.5 Rest of the UK There are several factors contributing to the flattening of development land values and the more neutral sentiment for greenfield land. This has softened from the return to positive sentiment in Q2 2015 (the balance of opinion down from +69% in Q2 2015 to +40% in Q3 2015).

- 18.6 Firstly, many housebuilders have built up enough consented land for their needs in the short term (on average the listed housebuilders have 5.3 years' worth of land to build out at existing build rates before accounting for controlled growth in volume from these levels). However, location matters and there is still strong demand for land in markets with links to large centres of employment where there is a scarcity of sites. Secondly, labour availability continues to be a major constraint according to the HBF survey. Thirdly, build costs continue to rise (5.4% in the year to Q3 2015 according to BCIS) and lastly, recent policy announcements have led to some uncertainty in the industry.
- 18.7 Despite this, sentiment for urban land remains unchanged according to our survey of Savills agents (the balance of opinion stands at +59%). The positive sentiment and price growth for urban development land reflects an improving market recovering from a lower base which is a more positive environment for new policies designed to bring forward additional brownfield land.
- 18.8 Outlook: Sentiment remains positive We expect demand for development land in the best locations to be maintained especially as sentiment for urban land remains positive. Elsewhere, housebuilders will continue to replenish their land banks as they continue to keep up their level of output. The full effects of the Starter Homes policy on development land will be better understood when more details are known.
- 18.9 Strong demand continues for land with links to large centres of employment other tenures Demand for development land for tenures other than market sale is becoming more common in city locations. In places such as Birmingham, Manchester and Leeds demand has been strong from the private rented sector (PRS) whilst in places such as Cardiff and Coventry student housing has led demand.
- 18.10 The retirement home sector is also growing and there is an associated demand for land. McCarthy & Stone (who have recently announced their intention to float on the London Stock Exchange) have acquired 22% more sites in the last financial year compared to the previous year and are on track to increase their output to 3,000 homes per year in the medium term from 1,923 in the last year."
- 18.11 Savills Market in Minutes: Residential Development Land February 2016

- 18.12 Headline reads: "Urban land values have risen but the market remains largely stable"
- 18.13 Summary notes: -
 - "Urban development land prices continued to increase faster than greenfield land values. In the last three months of 2015, urban development land values grew by 1.5% while greenfield values rose by 0.7% delivering annual growth of 7.1% and 2.0% respectively.
 - Growth in urban development land values was supported by strong demand for homes in urban and well-connected locations near transport hubs.
 - However, uncertainty surrounding recent policy announcements affecting affordable housing provision and the land value implications of the requirement for Starter Homes continues to subdue the market overall.
 - Moreover, appetite for new land acquisitions from major housebuilders has not matched their increase in output or their higher profit margins. Rather than acquiring significant volumes of new land, some of the biggest players have been able to rely on converting their existing strategic land sites into permissioned plots.
 - Public land disposal will increase the supply of development land, but the rate at which
 this land is absorbed into the market will depend on the location, timing and type of
 land disposal."
- 18.14 "Urban development land outperforms greenfield Urban development land values across the UK have continued to increase more than those for greenfield land. Growth in urban land values in Q4 2015 was 1.5% (0.2% in Q3 2015) taking annual growth to 7.1%. Greenfield land values increased by 0.7% in Q4 2015 (-0.1% in Q3 2015) bringing annual growth to just 2.0%. The increase in urban land values reflects a rise in demand, due to an improved economy, stronger markets and increased viability. Additionally, urban values have greater scope to increase than greenfield values because they are further below their 2007 peak (an average of 42% below peak compared to 21% below peak for greenfield land).
- 18.15 In general, development land values are linked to the supply of land and the demand from developers. The largely stable values of development land are in part due to the increase in supply of new permissions the annualised number of planning permissions in Great Britain increased by 21% in between 2010 and 2015 (year to Q2). Additionally,

- a lack of new players in the market (and fewer housebuilders 46% fewer housebuilders registered with NHBC in 2015 vs 2005) reduces competition for sites.
- 18.16 Hotspots and home types Our agents report that there is increasing demand for land in urban locations close to good transport links on which, more commonly, apartments are built Birmingham and Coventry exemplify this in the Midlands. This is reflected in the shift in the type of new homes built. Between 2008 and 2014 houses accounted for an increasing proportion of new build homes, however, since March 2014 this trend has been reversed and we are seeing flats accounting for higher proportions of delivery (35% in the year to March 2015 up from 29% the previous year according to DCLG completions).
- 18.17 The change in type of home being built reflects the improving viability and ability to finance denser sites. Immediately following the economic downturn, housebuilders focused more on developing houses because they require less upfront capital, can be built one at a time and sold as they are finished. However, now that market strength is picking up, there is greater appetite to take on the risk required to build a block of apartments where (apart from off-plan sales) flats are sold only when the whole block is complete. One of the biggest factors affecting land value is the amount of affordable housing that the local planning authority will require the developer to deliver alongside open market homes. There is currently little clarity on how the Starter Homes policy will play out at a local level. As a result the appraisal of land value is increasingly challenging.
- 18.18 Housebuilders Listed housebuilders continue to perform strongly, publishing positive trading updates showing an increase in both their output and profit. Operating margins are up to or above the targets required across the cycle (18-20%) and completions (the number of homes finished and sold) have increased by an average of 6% across all nine listed housebuilders in the 2015 financial year.
- 18.19 These housebuilders have benefited from Help to Buy (which supports around one third of sales and is now extended to 2021 in england) and, in general, plan to continue to expand their output of new homes. Due to this expansion in output it would be expected that demand from major housebuilders for development land would increase pushing land values higher. However, an increasing proportion of the land they are building on is from converting strategic sites to serviced land with planning permission.

- 18.20 For example, between 2012 and 2015 Barratt increased the proportion of land sourced from such conversions from 5% to 24% and Bellway from 51% to 71% over the same period. In addition to an increase in land supply and lack of new players, this means that there is not a related significant increase in demand for permissioned development land despite the major housebuilders building more homes. Small housebuilders, however, continue to struggle to increase their contribution to the industry. According to the NHBC, private starts by smaller housebuilders have been in decline for the last six months. A recent report by Funding Options suggested that this was in part due to the lack of links between small housebuilders and the specialised funding available. Further opportunities are expected to arise following the government's announcement that it will directly commission SMe housebuilders to deliver homes on publicly owned sites.
- 18.21 Public land Government policy over the last two parliaments has been directed toward the release of public land for housebuilding in order to help alleviate the undersupply of new homes and generate capital receipts. The Ministry of Defence, as one of the UK largest landowners, has been particularly active, with sites including RAF Wyton and RAF Waterbeach. The release of the public estate will increase the supply of development land; the location and time of release will be the determining factor on how it affects the land value. Whilst in under-supplied areas the new land can be absorbed into the market with little impact, if not carefully managed a large supply of land in a well-supplied market will put downwards pressure on land values
- 18.22 The biggest uncertainty for those operating in the development land market is the cost implications of affordable provision and Starter Homes, which is yet to be detailed by the Government. Until we know this the change in value of development land is difficult to predict. However, the urban land market looks to continue to see the biggest increase in land values, especially in locations where the local economy is improving and employment is growing
- 18.23 Outlook The biggest uncertainty for those operating in the development land market is the cost implications of affordable provision and Starter Homes, which is yet to be detailed by the Government. Until we know this the change in value of development land is difficult to predict. However, the urban land market looks to continue to see the biggest increase in land values, especially in locations where the local economy is improving and employment is growing."

- 18.24 Knight Frank: Residential Development Land Index Q3 2015
- 18.25 Headline reads: "Development land prices slow again in Q3"

18.26 *Key Facts:* -

- "Greenfield development land prices in England slipped by 0.2% in Q3, taking the annual change in prices to -2.8%
- Greenfield land prices are down 3% since the start of the year
- Development land prices in prime central London were unchanged in Q3, taking the annual rate of growth to 7.4%"
- 18.27 "Average greenfield development land prices across England continued to slip back in Q3 amid a slightly less active appetite for sites among developers and increased cost of development. In prime central London, land price growth eased for the third consecutive quarter, underlining the market's return to more normal conditions.
- 18.28 Average greenfield development land prices across England dipped by 0.2% between July and September. This takes the cumulative price drop since the start of the year to 3%, enough to reverse the gains seen in land prices during 2014. The slip in land values reflects a wider slowing in house price growth across the UK from the peak seen late last year.
- 18.29 However there are also other key factors at play, not least a more moderate demand for development sites among larger housebuilders who have spent several years replenishing their pipeline supply of land. As a result, sites which do not 'tick all the boxes' are attracting less attention.
- 18.30 Developers are also facing higher build costs and a shortage of labour, but there are signs that the shortage of materials which has been pushing up prices is easing. The new RICS construction survey, published this week, shows a drop in the number of developers saying that a shortage of materials was a factor limiting building levels (figure 2). The labour shortage is still a key concern however. In addition, developers are also having to factor in reduced revenues from Registered Providers on the affordable element of schemes after the Chancellor's announcement in the last Budget that social rents would be cut in the coming years.

- 18.31 On a short-term basis, the fast-paced policy environment, especially around affordable housing, is causing a degree of 'limbo' in the market as developers look for more detail on the Government's Starter Home initiative. Although policymakers have pledged to deliver 200,000 of these homes by 2020, the detail of how the scheme will work is still vague.
- 18.32 Land Value Indications add table of available plots etc.

Table 12: Available Land / Land Deals (February 2016)

Address	Site Size per ha	Price	Price per ha	Agent	Notes
Former James Brothers Site, 19 Station Road, Poole*	n/a	£4,000,000	n/a	Meridan	Detailed planning for the construction of 60 luxury apartments with all apartments benefiting from either, balconies and sea views over Poole harbour, terraces or garden terraces. The development consists of two separate blocks with the proposed apartments over six levels and associated parking included. The site will not contain any affordable units however a section 106 payment of £512,071.20 (index linked) will be payable at various stages of occupation of the completed dwellings.
Warmwell Road*	n/a	£620,000	n/a	Domvs	Self-Build plot for Holiday Home
Swanage Town Centre	n/a	£385,000	n/a	Churchfield Estate Agents	Planning Permission has been granted for 7 x flats, 2 x shops and basement car showroom. (5 x 1 Bed, 1 x 2 bed and 1 x 3 bed massionette) Basement Car Showroom (vendor buy back or lease back option), basement could just be parking.
Warmwell Road, near Crossways*	n/a	£385,000	n/a	Humberts	Building land with outline planning permission for 5 dwellings
Harmons Cross	n/a	£325,000	n/a	Miles & Son	Single building plot for detached house
Warmwell Road*	n/a	£250,000	n/a	Domvs	Self-Build plot for Holiday Home

Address	Site Size per ha	Price	Price per ha	Agent	Notes
High Street, Swanage		£160,000		Oliver Miles	Planning permission 6/2014/0265 was granted in 17 July 2014- "Erect 3-bedroom detached dwelling, rebuild collapsed stone wall create new vehicular access." The site has an area of approximately 250 sq.m.
Wimborne Road, Lytchett Matravers	4.4	£132,000	£30,000	Symonds & Sampson	
Warmwell Road*	n/a	£130,000	n/a	Domvs	Self-Build plot for Holiday Home
Redbridge Road, Crossways	0.28	£20,000	£71,429	Greenslade, Taylor, Hunt	The property is currently suitable for recreational or horticultural uses. Potential long term investment opportunity.

^{*}within close proximity to the Purbeck District

- 18.33 The text here relates to the principles referred to in the main body text of the viability assessment report e.g. within Chapter 3.
- 18.34 Land value in any given situation should reflect specific viability influencing factors, such as:
 - the existing use scenario;
 - planning potential and status / risk (as an indication and depending on circumstances, planning risk factors may equate to a reduction from a "with planning" land value by as much as 75%);
 - development potential scale, type, etc. (usually subject to planning) and;
 - development constraints including site conditions and necessary works, costs and obligations (including known abnormal factors);
 - development plan policies
- 18.35 It follows that the planning policies and obligations will have a bearing on land value; as has been recognised by examiners and Planning Inspectors.
- 18.36 In order to consider the likely viability of local plan policies in relation to any development scheme relevant to the Local Plan, the outturn results of the development appraisals (the RLVs viewed in £/ha terms) need to be somehow

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measured against a comparative level of land value. This is a key part of the context for reviewing the strength of the results as those change across the range of assumptions on sales values (GDVs) and crucially including the effect of local plan policies (including affordable housing), and other sensitivity tests.

- 18.37 This comparison process is, as with much of strategic level viability assessment, not an exact science. It involves judgements and the well-established acknowledgements that, as with other appraisal aspects, land values will in practice vary from scheme to scheme as well as being dependent to some extent on timing in relation to market conditions and other wider influences such as Government policy. The levels of land values selected for this comparison context are often known as 'benchmark' land values, 'viability tests' (as referred to in our results tables Appendices IIa to IIb) or similar. They are not fixed in terms of creating definite cut-offs or steps in viability, but in our experience they serve well in terms of adding a layer of filtering to the results, to help enable the review of those; they help to highlight the tone of the RLV results and therefore the changing strength of relationship between the values (GDVs) and development costs as the appraisal inputs (assumptions) change.
- 18.38 As suitable (appropriate and robust) context for a high level review of this nature, DSP's practice is to compare the wide range of appraisal RLV results with a variety of potential land value comparisons in this way. This allows us to consider a wide range of potential scenarios and outcomes and the viability trends across those. This approach reflects the land supply picture that the Council expects to see.
- 18.39 The land value comparison levels are not fixed or even guides for use on scheme specifics; they are purely for this assessment purpose. In our experience, sites will come forward at alternative figures including in some cases beneath the levels assumed for this purpose. We have considered land values in a way that supports an appropriately "buffered" type view.
- 18.40 To inform these land value comparisons or benchmarks we sought to find examples of recent land transactions locally. In this case we received few indications from the various soundings we took and sources we explored. In the usual and appropriate way for such a study, we also reviewed information sourced as far as possible from the VOA, previous research / local studies / advice provided by the Council, through seeking local soundings, EGi; and from a range of property and land marketing web-

sites. Details, so far as available and publishable, are provided in this Appendix – see below.

- 18.41 In terms of the VOA, data available for comparison has reduced significantly since the July 2009 publication of its Property Market Report (PMR), with data provided only on a limited regional basis in the later reporting. The VOA now no longer produces a PMR and suggests that caution should be used when viewing or using its data. Nevertheless in areas where it is available, the data can provide useful indicators, certainly in terms of trends.
- 18.42 This consideration of land values assumes all deductions from the GDV covered by the development costs assumptions.
- 18.43 Agricultural land values reported by the VOA and a range of other sources are indicated to be circa £20,000/ha in existing use. The HCA issued a transparent assumptions document which referred to guide parameters of an uplift of 10 to 20 times agricultural land value. This sort of level of land value could also be relevant to a range of less attractive locations or land for improvement. This is not to say that land value expectations in such scenarios would not go beyond these levels they could well do in a range of circumstances.
- 18.44 Land value judgements for the assessment purpose are based on seeking to ensure a competitive return to a willing landowner, as is recognised through the RICS guidance on 'Financial Viability in Planning' (RICS GN 94/2012 as noted below), the NPPF requirements and other papers on viability assessment such as noted within Report Chapters 1 and 2.
- 18.45 The consideration of land value whether in the RICS' terms (see below) or more generally for this context, involves looking at any available examples ('comparables') to inform a view on market value and may well also involve considering land value relating to an existing or alternative use ('EUV' or 'AUV'). Existing use value may also be referred to as 'CUV' (i.e. current use value). In addition, there may be an element of premium (an over-bid or incentive) over 'EUV' or similar required to enable the release of land for development.
- 18.46 The HCA's draft document 'Transparent Viability Assumptions' that accompanies its Area Wide Viability Model suggested that 'the rationale of the development appraisal

process is to assess the residual land value that is likely to be generated by the proposed development and to compare it with a benchmark that represents the value required for the land to come forward for development'. This benchmark is referred to as threshold land value in that example: 'Threshold land value is commonly described as existing use value plus a premium, but there is not an authoritative definition of that premium, largely because land market circumstances vary widely'. Further it goes on to say that 'There is some practitioner convention on the required premium above EUV, but this is some way short of consensus and the views of Planning Inspectors at Examination of Core Strategy have varied'.

- 18.47 RICS Guidance¹ refers to site value in the following 'Site Value should equate to the market value subject to the following assumption: that the value has regard to development plan policies and all other material planning considerations and disregards that which is contrary to the development plan... The residual land value (ignoring any planning obligations and assuming planning permission is in place) and current use value represent the parameters within which to assess the level of any planning obligations'.
- 18.48 The Local Housing Delivery Group report² chaired by Sir John Harman, notes that 'Consideration of an appropriate Threshold Land Value needs to take account of the fact that future plan policy requirements will have an impact on land values and landowner expectations. Therefore, using a market value approach as the starting point carries the risk of building-in assumptions of current policy costs rather than helping to inform the potential for future policy. Reference to market values can still provide a useful 'sense check' on the threshold values that are being used in the model (making use of cost-effective sources of local information), but it is not recommended that these are used as the basis for the input to a model.
- 18.49 We recommend that the Threshold Land Value is based on a premium over current use values and credible alternative use values'.
- 18.50 Any overbid level of land value (i.e. incentive or uplifted level of land value) would be dependent on a ready market for the existing or other use that could be continued or considered as an alternative to pursuing the redevelopment option being assumed. The influences of existing / alternative uses on site value need to be carefully

¹ Financial Viability in planning – RICS Guidance note (August 2012)

² Local Housing Delivery Group – Viability Testing Local Plans (June 2012)

considered. At a time of a low demand through depressed commercial property market circumstances, for example, we would not expect to see inappropriate levels of benchmarks or land price expectations being set for opportunities created from those sites. Just as other scheme specifics and appropriate appraisal inputs vary, so will landowner expectation.

18.51 In summary, reference to the land value benchmarks range as outlined within the report and shown within the Appendices IIa, IIb and IIc results summary tables footnotes (range overall £250,000/ha to £1,500,000/ha), as informed by the information review, have been formulated with reference to the principles outlined above and are considered appropriate.

DSP Purbeck DC CIL Viability Update Assessment Appendix III ends Extracts from the Estates Gazette Interactive to follow



EGi Town Report Prepared

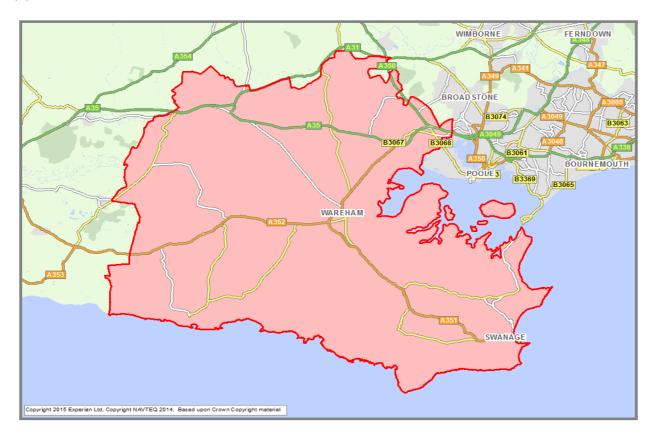
25 August 2015

Area: Purbeck (LA)

Map of Area



Area: Purbeck (LA)





2011 Census Households Profile



Area: Purbeck (LA) Base: Great Britain

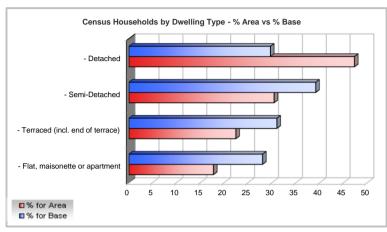
	Data for	Data as %	Data as %	Index		
	area	for area	for base	av=100 0	100	200
Total Resident Population	44,973	100.0	100.0	100		
Total Households	19,583	100.0	100.0	100		
Dwelling Type	16,358	100.0	100.0	100		
All unshared accommodation	16,348	99.9	99.6	100		
- Detached	7,723	47.2	29.6	160		
- Semi-Detached	4,966	30.4	39.1	78		
- Terraced (incl. end of terrace)	3,659	22.4	30.9	72		
- Flat, maisonette or apartment	2,891	17.7	27.9	63		
In purpose built block	2,047	12.5	22.4	56		
In converted/shared building	580	3.5	4.4	80		
In commercial building	264	1.6	1.1	142		
- In caravan or other mobile or temporary structure	334	2.0	0.4	469		
Shared accommodation	10	0.1	0.4	15		
Tenure	19,583	100.0	100.0	100		
Owner-occupied	13,778	70.4	64.2	110		
Owned outright	8,306	42.4	30.6	139		
Owned with mortgage or loan	5,307	27.1	32.9	82		
Shared Ownership	165	0.8	0.7	116		
Social rented	2,446	12.5	18.2	69		
Rented from council	444	2.3	9.8	23		
Other social rented	2,002	10.2	8.3	123		
Privately rented	3,005	15.3	16.3	94		
Private landlord or letting agency	2,391	12.2	14.8	82		
Employer of household member	287	1.5	0.2	620		
Relative or friend of household member	180	0.9	0.9	99		
Other privately rented	147	0.8	0.3	288		
Rent free (England, Wales & Scotland only)	354	1.8	1.4	131		
Cars or vans in household	19,583	100.0	100.0	100		
No cars or vans	2,832	14.5	26.0	56		
1 car or van	8,559	43.7	42.2	104		
2 cars or vans	5,977	30.5	24.5	125		
3 cars or vans	1,558	8.0	5.4	147		
4 cars or vans or more	657	3.4	1.9	176		

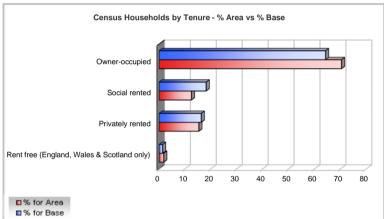


2011 Census Households Profile



Area: Purbeck (LA) Base: Great Britain



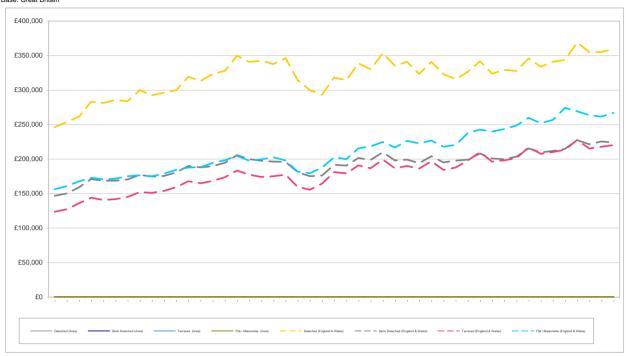




Residential Property Prices



Area: Purbeck (LA) Base: Great Britain



		Detached (Area)	Detached (England & Wales)	Semi Detached (Area)	Semi Detached (England & Wales)	Terraced (Area) Terrace (England Water	& (Area)	Flat / Maisonette (England & Wales)
-	_		£246,325 -		£146,777	£123,67	9 -	£156,283
-	_		£253,852 -		£150,291		5 -	£160,905
-	-		£261,505 -		£159,199	£135,91	9 -	£167,781
-	-		£283,343 -		£170,991	£143,93	8 -	£172,983
-	-		£281,367 -		£168,785	£140,76	1 -	£170,712
-	-		£285,712 -		£168,723	£141,91	8 -	£171,686
-	-		£283,870 -		£170,614	£145,18	3 -	£175,191
-	-		£299,894 -		£177,104	£152,13	4 -	£176,500
-	-		£292,317 -		£174,761	£151,12	4 -	£175,113
-	-		£296,313 -		£175,642	£153,94	8 -	£178,959
-	-		£299,934 -		£180,673	£159,49	8 -	£184,317
-	-		£319,282 -		£190,233	£167,96	5 -	£187,867
-	-		£313,191 -		£187,992	£164,90	0 -	£188,168
-	-		£323,369 -		£189,672	£168,34	1 -	£194,255
-	-		£327,878 -		£194,659	£173,72	5 -	£198,295
-	-		£349,771 -		£205,735	£183,53	2 -	£204,781
-	-		£340,958 -		£200,009	£177,34	5 -	£197,673
-	-		£342,569 -		£197,584	£174,19	4 -	£199,606
-	-		£337,586 -		£196,431	£175,15	1 -	£202,600
-	-		£346,356 -		£195,948	£177,39	2 -	£198,099
-	-		£314,437 -		£181,039	£159,67	6 -	£181,664
-	-		£299,921 -		£175,149	£155,60	5 -	£179,482
-	-		£293,409 -		£176,216	£164,45	0 -	£187,770
-	-		£318,312 -		£191,702	£181,10	9 -	£202,672
-	-		£314,279 -		£190,551	£179,28	6 -	£199,777
-	-		£338,681 -		£201,657			£215,573
-	-		£330,161 -		£198,853	•		£218,511
-	-		£353,408 -		£209,877			£224,750
-	-		£335,405 -		£197,974			£216,815
-	-		£340,910 -		£199,242			£226,345
-	-		£323,365 -		£194,183			£222,625
-	-		£340,888 -		£204,198			£226,894
-	-		£323,137 -		£195,187			£218,014
-	-		£316,035 -		£197,743			£220,559
-	-		£326,465 -		£199,268			£237,785
-	-		£341,876 -		£208,180			£242,690
-	-		£323,788 -		£200,843			£239,982
-	-		£329,350 -		£199,775			£243,468
-	_		£327,648 - £345,920 -		£203,522 £215,637			£248,699 £259,857
-	-							
-	-		£333,874 -		£209,680			£252,035
-	-		£341,097 -		£211,824			£256,874
	_		£343,753 - £368,861 -		£214,834 £227,405			£274,241
	_		£355,250 -		£221,403			£269,180 £263,640
	_		£355,250 -		£225,483			£261,679
	-		£359,448 -		£223,463			£267,041
-	-		£339,446 -		£224,U42	£220,30	J -	£207,041

The accuracy of the house price data source has improved. This improvement has now been applied to past quarters

*Please note that if prices are shown as '£0' no data is available for the corresponding centre. Data is not available for Scotland



Retail Profile



Area: Purbeck (LA) Base: Great Britain

A listing of the retailers in this catchment area, by type. Index figures over 100 suggest a greater than usual concentration of this type in this area.

© Experian - Goad 2015 Contact Goad Team on 0845 601 6011 http://www.experian.co.uk/goad/goad.html

	Data for area	Data as % for area	Data for base	Data as % for base	Index av=100	
Type of Store						
Accessories & Jewellery	7	2%	8,468	1%	115	
Antiques & Art	11	3%	6,798	1%	225	
Books Video & Music	1	0%	2,489	0%	56	
Cards & Stationery	9	2%	4,586	1%	273	
Cash & Carry	2	0%	4,292	1%	65	
Clothing	25	6%	39,981	7%	87	
CoffeeShops	23	6%	21,572	4%	149	
Crafts Hobbies & Toys	50	12%	37,104	6%	188	
Department Store and Variety Store	0	0%	3,846	1%	0	
Drink & CTN	24	6%	37,285	6%	90	
Electrical & Computer Goods	34	8%	41,419	7%	114	
Estate Agents	16	4%	18,510	3%	120	
Fast Food Take Away	19	5%	41,679	7%	63	
Furniture	43	10%	39,084	7%	153	
Hardware & DIY	18	4%	39,117	7%	64	
Mobile Phones / Telecommunications	0	0%	5,755	1%	0	
Pharmacy Health & Beauty	31	8%	76,546	13%	56	
Restaurants Bars & Cafes	21	5%	34,776	6%	84	
Services - Financial	18	4%	26,267	5%	95	
Services - Motor	27	7%	50,788	9%	74	
Sports	25	6%	19,118	3%	182	
Supermarket	5	1%	9,436	2%	74	
Travel agent	3	1%	4,956	1%	84	

Key Retail Profile



Area: Purbeck (LA) Base: Great Britain

Waitrose

WH Smith

Waterstone's

A listing of key UK retailers and their presence or requirements in this catchment area.

Requirements relate to the centre name in Drivetime and Radius reports, however in Local Authority reports requirements are an accumulation of centres in the contour.

0

0

Retailer Count of branches in this area Argos Boots 3 Caffe Nero 0 Carphone Warehouse . Claire's Clarks 0 Costa Coffee 0 Debenhams 0 Domino's Pizza 0 EE 0 Greggs Holland & Barrett Home Bargins 0 House of Fraser 0 John Lewis 0 KFC 0 Marks & Spencer 0 McDonald's 0 Monsoon Accessorize Morrisons Nandos 0 New Look 0 Next Oak Furnature Land 0 Pets At Home 0 Pizza Express 0 Poundland 0 Primark River Island 0 Sainsbury's Starbucks 0 Subway Superdrug 0 TK Maxx 0 Tesco Topman Topshop 0 Trespass 0 Vodafone 0 © Experian - Goad 2015 Contact Goad Team on 0845 601 6011

http://www.experian.co.uk/goad/gc

Office Deals Listing



Area: Purbeck (LA) Base: Great Britain

The 20 most recent deals for this area and sector are displayed below, click on the arrows on the date heading to show all the deals.

Date	Postcode	Address	Туре	Lessee/ Purchaser	Total Space	Price	Rental PSM	Yield (%)
01	/06/2015 BH20 4DY	Omega Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	Lessee: Metal Clay Limited	311.408 Net sq m	N/A	N/A	N/A
01	/06/2015 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	Lessee: Nuova Impressa Limited	28 Net sq m	N/A	£107.32	N/A
01	/10/2014 BH20 4DY	Ryan House, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	66.4251 Net sq m	N/A	£80.95	N/A
01	/05/2014 BH16 6JE	The Axium Centre, Dorchester Road, Poole, Dorset, BH16 6JE	Lease	N/A	88.2572 Net sq m	N/A	£135.95	N/A
30	/04/2014 BH16 5SJ	Upton Industrial Estate, Factory Road, Poole, Dorset, BH16 5SJ	Lease	Lessee: Private	472.965 Net sq m	N/A	£84.61	N/A
15	/01/2013 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	80.5463 Net sq m	N/A	£105.49	N/A
01	/06/2012 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	86.5849 Net sq m	N/A	£86.00	N/A
15	/01/2012 BH16 6JE	The Axium Centre, Dorchester Road, Poole, Dorset, BH16 6JE	Lease	N/A	88 Net sq m	N/A	N/A	N/A
01	/09/2011 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	Lessee: Nature Travels	32.5158 Net sq m	N/A	N/A	N/A
15	/11/2008 BH20 4DY	Spea House, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	Lessee: Charter Tech Limited	324.415 Net sq m	N/A	£64.58	N/A
15	/05/2008 BH16 6BH	71-73 High Street, Poole, Dorset, BH16 6BH	Lease	N/A	364.92 Net sq m	N/A	N/A	N/A
15	/01/2008 BH16 6JE	The Axium Centre, Dorchester Road, Poole, Dorset, BH16 6JE	Sale	N/A	78.5953 Net sq m	£185000	N/A	N/A
15	/12/2007 BH16 6JE	The Axium Centre, Dorchester Road, Poole, Dorset, BH16 6JE	Lease	N/A	90.1152 Net sq m	N/A	£161.46	N/A
15	/07/2007 BH20 4DY	Anglebury Business Park, Designer House, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	N/A	N/A	N/A	N/A
29	/06/2007 BH16 6BJ	93 High Street, Poole, Dorset, BH16 6BJ	Lease	Lessee: Office Angels	79.9889 Net sq m	N/A	£325.05	N/A
15	/05/2006 BH16 6LS	Glenmore Business Park, Blackhill Road, Poole, Dorset, BH16 6LS	Sale	Purchaser: H & H Properties (Southern) Limited	65.9606 Net sq m	£105000	N/A	N/A
08	/02/2006 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	Lessee: Weycare Limited	54 Net sq m	N/A	£108.33	N/A
03	/10/2005 BH16 5PG	4 The Triangle, Poole, Dorset, BH16 5PG	Lease	N/A	60.3865 Net sq m	N/A	£86.11	N/A

15/09/2005 BH20 4DY	Anglebury Business Park, Everdene House, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	28 Net sq m	N/A	£86.11	N/A
16/02/2005 BH20 4DY	Leanne Business Centre, Sandford Lane, Wareham, Dorset, BH20 4DY	Lease	N/A	67 Net sq m	N/A	£101.29	N/A

Planning Applications - Office



Area: Purbeck (LA) Base: Great Britain

Planning applications for this use type in this area. The most recent 20 are displayed, use the filter arrows to display more.

Address	Status	Application Date	Permission Date	Subsector	Proposed Size	Units	Planning Authority
Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	PPG	25/03/2014	24/06/2014	Business (B1a), Business (B1b), Industrial (B2), Industrial (B8)	182	Gross sq m	Purbeck District Council
Holton Heath Trading Park, Blackhill Road, Poole, Dorset, BH16 6LS	PPG	11/11/2013	17/12/2013	Industrial (B2), Industrial (B8), Business (B1a)	N/A	N/A	Purbeck District Council
Holton Heath Trading Park, Blackhill Road, Poole, Dorset, BH16 6LS	PPG	25/07/2012	24/10/2012	Business (B1a), Industrial (B8)	342	Gross sq m	Purbeck District Council
Winfrith Technology Centre, Walnut Road, Dorchester, Dorset, DT2 8ZB	PPG	10/08/2009	31/10/2013	Business (B1a)	4696	Gross sq m	Purbeck District Council
Land At, Sandford Lane, Wareham, Dorset, BH20 4AA	OutPPG	15/12/2008	12/02/2009	Business (B1a)	1000	Gross sq m	Purbeck District Council
Site At, Worgret Road, Wareham, Dorset, BH20 9SH	Арр	27/10/2006		Business (B1a), General	N/A	N/A	Purbeck District Council
Worgret Manor, Worgret Road, Wareham, Dorset, BH20 6AB	OutApp	11/03/2004		Residential (C3), Retail (A1), Business (B1a), Non-resi Institutional (D1)	N/A	N/A	Purbeck District Council
Lower Loop Farm, Loop Farm Road, Poole, Dorset, BH16 6BU	Арр	21/06/2002		Industrial (B8), Business (B1a)	N/A	Gross sq m	Purbeck District Council
Winfrith Technology Centre, Walnut Road, Dorchester, Dorset, DT2 8ZB	OutApp	06/08/2001		Business (B1b), Business (B1c), Business (B1a)	18580	Gross sq m	Purbeck District Council

Retail Deals Listing



Area: Purbeck (LA) Base: Great Britain

The 20 most recent deals for this area and sector are displayed below, click on the arrows on the date heading to show all the deals.

6 South Street, Lessee: Coffee 50.1672 Net sq N/A £7500	N/A
BH20 4LT Saloon m	
9 Institute Road, 28/11/2014 BH19 1BT Swanage, Dorset, Sale N/A N/A £225000 N/A BH19 1BT	N/A
37 Station Road, 01/11/2014 BH19 1AD Swanage, Dorset, Lease N/A N/A N/A £20000 BH19 1AD	N/A
27 Station Road, 30/05/2013 BH19 1AD Swanage, Dorset, Lease Lessee: Private 94.8532 Net sq N/A £20000 BH19 1AD	N/A
6 South Street, Lessee: N/A N/A £6750 BH20 4LT Heckford	N/A
The Hailey Centre, 46 10/05/2013 BH16 6LT Holton Road, Poole, Lease Lessee: Yates's 26 Seats N/A £9000 Dorset, BH16 6LT	N/A
Weld Arms Pub, East 31/08/2012 BH20 5QQ Lulworth, Wareham, Lease N/A N/A N/A N/A Dorset, BH20 5QQ	N/A
The Parade, 1 24/04/2012 BH20 6EJ The Parade, 1 Dorchester Road, Wareham, Dorset, BH20 6EJ The Parade, 1 Lease Lessee: Private for m N/A £9000 m N/A £9000	N/A
6 South Street, 10/11/2011 BH20 4LT Wareham, Dorset, Lease Lessee: Harry's 50 Net sq m N/A £6500 BH20 4LT Deli	N/A
5 Station Road, 10/06/2011 BH19 1AB Swanage, Dorset, Lease Smith PLC m N/A £40000 BH19 1AB	N/A
39 Station Road, Purchaser: 182.181 Net sq £250000 N/A BH19 1AD Swanage, Dorset, Sale Private m £250000 N/A individual(s)	N/A
Weld Arms Pub, East 15/02/2011 BH20 5QQ Lulworth, Wareham, Lease Lessee: Private N/A N/A N/A Dorset, BH20 5QQ individual(s)	N/A
19 South Street, 01/02/2011 BH20 4LR Wareham, Dorset, Lease Individual(s) m 19 South Street, Lessee: Private 43.9428 Net sq N/A £7000 individual(s) m	N/A
7 North Street, 12/11/2010 BH20 4AB Wareham, Dorset, Lease N/A 34.9313 Net sq N/A £7000 BH20 4AB m	N/A
Dylans, The Courtyard Craft Centre, Huntick Road, Poole, Dorset, BH16 6BA Dylans, The Courtyard Craft Centre, Huntick Road, Poole, Dorset, BH16 6BA Dylans, The Courtyard Craft Centre, Huntick Road, Poole, Dorset, BH16 6BA	N/A
2-4 West Street, 12/10/2010 BH20 4JU Wareham, Dorset, Lease Lessee: Private individual(s) 93 Net sq m N/A £12500	N/A
24/06/2010 BH16 5JA	N/A
7 North Street, 09/11/2009 BH20 4AB Wareham, Dorset, Lease N/A 31.9584 Net sq N/A £6500 m	N/A
88 West Street, 04/09/2009 BH20 7HH Wareham, Dorset, Sale N/A m £210000 N/A BH20 7HH m	N/A
88 West Street, 04/09/2009 BH20 5HE Wareham, Dorset, Sale N/A m £210000 N/A BH20 5HE S Wareham, Dorset, Sale N/A m	N/A

Planning Applications - Retail



Area: Purbeck (LA) Base: Great Britain

25/08/2015

Planning applications for this use type in this area. The most recent 20 are displayed, use the filter arrows to display more.

Address	Status	Application Date	Permission Date	Subsector	Proposed Size	Units	Planning Authority
Burnbake Campsite, Rempstone, Wareham, Dorset, BH20 5JJ	Арр	31/07/2015		Retail (A1)	179	Gross sq m	Purbeck District Council
6 Poole Road, Poole, Dorset, BH16 5JA	Арр	17/06/2015		Residential (C3), Retail (A1), General	349	Gross sq m	Purbeck District
8 South Street, Wareham, Dorset, BH20 4LT	PPG	26/06/2013	21/08/2013		125	Gross sq m	Purbeck District Council
The Greenridge Public House, 1 Dorchester Road, Poole, Dorset, BH16 5NJ	PPG	19/04/2013	16/07/2013	Retail (A1/2/3/4/5), Residential Institutional (C2)	321	Gross sq m	Purbeck District Council
East Bar, 1 High Street, Swanage, Dorset, BH19 2LN	PPG	22/12/2011	31/07/2012	Residential (C3), Retail (A3)	600	Gross sq m	Purbeck District Council
West Holme Farm, Holme Lane, Wareham, Dorset, BH20 6AQ	PPG	08/04/2011	08/08/2011	Retail (A1), Industrial (B8)	704	Gross sq m	Purbeck District Council
2-4 West Street, Wareham, Dorset, BH20 4JU	Арр	28/09/2009		Sui Generis	N/A	N/A	Purbeck District Council
2-4 West Street, Wareham, Dorset, BH20 4JU	Арр	24/07/2009		Sui Generis	N/A	N/A	Purbeck District Council
The Greenridge Public House, 1 Dorchester Road, Poole, Dorset, BH16 5NJ	Ref	19/06/2008		Retail (A1), Retail (A3), Residential Institutional (C2), Residential (C3)	N/A	N/A	Purbeck District Council
6 The Triangle, Poole, Dorset, BH16 5PG	Арр	27/10/2006		Retail (A1/2/3/4/5)	N/A	N/A	Purbeck District Council
Gradys Shoe Repairs, 26 South Street, Wareham, Dorset, BH20 4LT	Арр	14/10/2004		Retail (A2)	N/A	N/A	Purbeck District Council
Purbeck Fireplace And Woodburning Stoves, 55 High Street, Swanage, Dorset, BH19 2LT	Арр	16/09/2004		Retail (A2)	N/A	N/A	Purbeck District Council
Purbeck Fireplace And Woodburning Stoves, 55 High Street, Swanage, Dorset, BH19 2LT	Арр	22/07/2004		Retail (A2)	N/A	N/A	Purbeck District Council
Worgret Manor, Worgret Road, Wareham, Dorset, BH20 6AB	OutApp	11/03/2004		Residential (C3), Retail (A1), Business (B1a), Non-resi Institutional (D1)	N/A	N/A	Purbeck District Council
Main Road, Wareham, Dorset, BH20 5RQ	Арр	17/07/2002		Retail (A3), Retail (A1)	N/A	N/A	Purbeck District Council
Purbeck Parade, High Street, Poole, Dorset, BH16 6BQ	Арр	11/02/2002		Retail (A1)	0	Gross sq m	Purbeck District Council

Shopping Centre Details



Area: Purbeck (LA) Base: Great Britain

28/01/2015

Details from EGi's Shopping Centre Research. The Shopping Centre Research database contains information on purpose-built retail schemes - shopping centre, retail park, factory outlet, or shopping park. The database focuses on schemes of in excess of 50.

Address Opening Date Total Size (sq Opening Anchor Tenants Owner(s) m) Hours

Industrial Deals Listing



Area: Purbeck (LA) Base: Great Britain

The 20 most recent deals for this area and sector are displayed below, click on the arrows on the date heading to show all the deals.

Date	Postcode	Address	Туре	Lessee/ Purchaser	Total Space	Price (£)	Rental PSM	Yield (%)
30/06/20	15 BH16 6LE	Holton Heath Trading Park, D'Oriel House, Blackhill Road West, Poole, Dorset, BH16 6LE	Investment Sale	Lessee: Tower Supplies, Purchaser: Threadneedle	7088.44 Net sq m	£4412000	N/A	7.5
30/06/20	15 BH16 6LE	Holton Heath Trading Park, D'Oriel House, Blackhill Road West, Poole, Dorset, BH16 6LE	Lease	Lessee: Tower Supplies	7088.44 Net sq m	N/A	N/A	N/A
01/03/20	15 BH16 6LT	12 Holton Road, Poole, Dorset, BH16 6LT	Lease	Lessee: South Wessex Electronics Limited	1308.34 Net sq m	N/A	N/A	N/A
01/03/20	14 BH16 6LS	Glenmore Business Park, Blackhill Road, Poole, Dorset, BH16 6LS	Sale	Purchaser: Crowson Family Retirement Plan	109.346 Net sq m	£120000	N/A	N/A
15/01/20	14 BH16 6LS	Glenmore Business Park, Blackhill Road, Poole, Dorset, BH16 6LS	Lease	N/A	209.588 Net sq m	N/A	N/A	N/A
15/10/20	13 BH16 6LE	Holton Heath Trading Estate, Blackhill Road West, Poole, Dorset, BH16 6LE	Sale	N/A	185.99 Net sq m	£300000	N/A	N/A
19/07/20	13 BH16 5SJ	Upton Industrial Estate, Factory Road, Poole, Dorset, BH16 5SJ	Lease	Lessee: Southernprint Limited	1974.27 Net sq m	N/A	£42.95	N/A
16/06/20	13 BH20 4BG	5a Johns Road, Wareham, Dorset, BH20 4BG	Lease	N/A	173.356 Net sq m	N/A	£46.18	N/A
15/06/20	13 BH20 4SP	15 Westminster Road, Wareham, Dorset, BH20 4SP	Lease	Lessee: Olympia Triumph Manufacturing Limited	617.986 Net sq m	N/A	£45.32	N/A
15/04/20	13 BH20 4SN	1 Westminster Road, Wareham, Dorset, BH20 4SN	Sale	Purchaser: Purbeck Ice Cream Limited	1212.37 Net sq m	£422000	N/A	N/A
15/03/20	13 BH16 5SJ	Upton Industrial Estate, Factory Road, Poole, Dorset, BH16 5SJ	Lease	N/A	577.852 Net sq m	N/A	N/A	N/A
24/04/20	12 BH16 5ET	The Old Bakery (Rear Of 695), 695 Blandford Road, Poole, Dorset, BH16 5ET	Lease	Lessee: Private	127.648 Net sq m	N/A	£51.67	N/A
01/04/20	12 BH16 6LN	Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	Sale	N/A	124.396 Net sq m	£115000	N/A	N/A
01/01/20	12 BH16 6FH	Freeland Park, Wareham Road, Poole, Dorset, BH16 6FH	Sale	N/A	131.921 Net sq m	£168625	N/A	N/A
30/06/20	11 BH16 5SJ	Upton Industrial Estate, Rediset, Factory Road, Poole, Dorset, BH16 5SJ	Sale	N/A	2167.6 Net sq m	£750000	N/A	N/A

24/05/2011 BH16 5SJ	Upton Industrial Estate, Redispace, Factory Road, Poole, Dorset, BH16 5SJ	Sale	N/A	1610.37 Net sq m	£772500	N/A	N/A
10/12/2010 BH16 5SJ	Upton Industrial Estate, Factory Road, Poole, Dorset, BH16 5SJ	Lease	Lessee: Dixon Scaffolding Group Limited	1974.27 Net sq m	N/A	£42.95	N/A
30/11/2010 BH16 6FH	Freeland Park, Wareham Road, Poole, Dorset, BH16 6FH	Lease	N/A	58.6213 Net sq m	N/A	£89.56	N/A
14/10/2010 BH16 6LS	Holton Heath Trading Park, Blackhill Road, Poole, Dorset, BH16 6LS	Lease	N/A	199.926 Net sq m	N/A	£79.98	N/A
06/10/2010 BH20 4SN	12 Westminster Road, Wareham, Dorset, BH20 4SN	Lease	N/A	387.495 Net sq m	N/A	£61.89	N/A

Planning Applications - Industrial



Area: Purbeck (LA) Base: Great Britain

Planning applications for this use type in this area. The most recent 20 are displayed, use the filter arrows to display more.

Address	Status	Application Date	Permission Date	Subsector	Proposed Size	Units	Planning Authority
Land At Overhill Engineering, Wareham Road, Poole, Dorset, BH16 6JW	OutPPG	16/03/2015	30/06/2015	Industrial (B1/2/8)	3120	Gross sq m	Purbeck District Council
Atlas House, Dorset Green Technology Park, Dorchester, Dorset, DT2 8ZB	OutApp	10/02/2015		Industrial (B1/2/8)	8000	Gross sq m	Purbeck District Council
Dorset Green Technology Park, Monterey Avenue, Dorchester, Dorset, DT2 8ZB	Screen	02/02/2015		Industrial (B2)	1800	Gross sq m	Purbeck District Council
Prospect Business Park, Victoria Avenue, Swanage, Dorset, BH19 1AJ	Арр	19/11/2014		Industrial (B1/2/8)	N/A	N/A	Purbeck District Council
Land At Botany Bay, Bloxworth Road, Blandford Forum, Dorset, DT11 9EY	PPG	17/11/2014	08/12/2014	Industrial (B2), Industrial (B8), General	N/A	N/A	Purbeck District Council
Rogers Concrete Stone Centre, Puddletown Road, Wareham, Dorset, BH20 6AU	Арр	13/10/2014		Industrial (B2), General	N/A	N/A	Purbeck District Council
Land At Overhill Engineering, Wareham Road, Poole, Dorset, BH16 6JW	Screen	13/08/2014		Industrial (B1/2/8)	N/A	N/A	Purbeck District Council
Slepe Farm, Off Arne Road, Wareham, Dorset, BH20 5BN	Арр	12/06/2014		Industrial (B1/2/8), Residential (C3)	N/A	N/A	Purbeck District Council
Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	PPG	25/03/2014	24/06/2014	Business (B1a), Business (B1b), Industrial (B2), Industrial (B8)	1487	Gross sq m	Purbeck District Council
Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	PPG	25/03/2014	24/06/2014	Business (B1a), Business (B1b), Industrial (B2), Industrial (B8)	151	Gross sq m	Purbeck District Council
Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	PPG	25/03/2014	24/06/2014	Business (B1a), Business (B1b), Industrial (B2), Industrial (B8)	1487	Gross sq m	Purbeck District Council
Holton Heath Industrial Estate, Holton Road, Poole, Dorset, BH16 6LN	PPG	25/03/2014	24/06/2014	Business (B1a), Business (B1b), Industrial (B2), Industrial (B8)		Gross sq m	Purbeck District Council
Holton Heath Trading Park, Blackhill Road, Poole, Dorset, BH16 6LS	PPG	11/11/2013	17/12/2013	Industrial (B2), Industrial (B8), Business (B1a)	280	Gross sq m	Purbeck District Council
Holton Heath Trading Park, Blackhill Road, Poole, Dorset, BH16 6LS	PPG	11/11/2013	17/12/2013	Industrial (B2), Industrial (B8), Business (B1a)	330	Gross sq m	Purbeck District Council

Holton Heath Trading Park Blackhill Road, Poole, Dorset, BH16 6LS	PPG	11/11/2013	17/12/2013	Industrial (B2), Industrial (B8), Business (B1a)	280	Gross sq m	Purbeck District Council
Holton Heath Trading Park Blackhill Road, Poole, Dorset, BH16 6LS	PPG	11/11/2013	17/12/2013	Industrial (B2), Industrial (B8), Business (B1a)	330	Gross sq m	Purbeck District Council
Holton Heath Trading Park Holton Point, Holton Heath, Poole, Dorset, BH16 6LG		02/10/2013	25/11/2013	Business (B1c), Industrial (B2), General	N/A	N/A	Purbeck District Council
Slepe Farm, Off Arne Road, Wareham, Dorset, BH20 5BN	PPG	16/09/2013	11/11/2013	Industrial (B1/2/8), Residential (C3)	N/A	N/A	Purbeck District Council
Rogers Concrete Stone Centre, Puddletown Road, Wareham, Dorset, BH20 6AU	With	09/09/2013		Industrial (B2)	N/A	N/A	Purbeck District Council
Holton Heath Trading Park Blackhill Road, Poole, Dorset, BH16 6LS	PPG	22/01/2013	25/03/2013	Industrial (B1/2/8)	1387	Gross sq m	Purbeck District Council

D S Planning & Development Viability Consultants

Appendix IV Glossary

PURBECK DISTRICT COUNCIL

VIABILITY STUDY Appendix IV - GLOSSARY

GLOSSARY OF TERMS

This glossary attempts to define some of the more commonly used terms within viability studies carried out by DSP. It is not an exhaustive list and in most cases, the report itself explains any acronyms and provides definitions. Note — since the introduction of the National Planning Policy Framework in March 2012, all previous Planning Policy Statements have been replaced by the NPPF. References have been included within this Glossary for information purposes only.

<u>A</u>

<u>Abnormal Development Costs</u> - Costs that are not allowed for specifically within normal development costs. These can include costs associated with unusual ground conditions, contamination, etc.

<u>Affordable Housing</u> - The National Planning Policy Framework defines affordable housing as:

Social rented, affordable rented and intermediate housing, provided to eligible households whose needs are not met by the market. Eligibility is determined with regard to local incomes and local house prices. Affordable housing should include provisions to remain at an affordable price for future eligible households or for the subsidy to be recycled for alternative affordable housing provision.

Social rented housing is owned by local authorities and private registered providers (as defined in section 80 of the Housing and Regeneration Act 2008), for which guideline target rents are determined through the national rent regime. It may also be owned by other persons and provided under equivalent rental arrangements to the above, as agreed with the local authority or with the Homes and Communities Agency.

Affordable rented housing is let by local authorities or private registered providers of social housing to households who are eligible for social rented housing.

Affordable Rent is subject to rent controls that require a rent of no more than 80% of the local market rent (including service charges, where applicable).

Intermediate housing is homes for sale and rent provided at a cost above social rent, but below market levels subject to the criteria in the Affordable Housing definition above. These can include shared equity (shared ownership and equity loans), other low cost homes for sale and intermediate rent, but not affordable rented housing.

<u>Affordable Rented housing</u> – See definition above.

<u>Allocated</u> – land identified for a specific use.

В

<u>Base Build Costs</u> - for construction only (excluding fees, contingencies and extras) as explained in the study.

<u>BH/BF</u> - preceded by a number – abbreviations used to indicate how many bedrooms a dwelling has - (-bed house / -bed flat).

<u>BREEAM</u> - the Building Research Establishment Environmental Assessment Methodology which assesses the sustainability credentials of industrial, commercial and institutional buildings.

<u>Building Cost Information Services (BCIS)</u> - A subscriber service of RICS to facilitate the exchange of detailed building construction costs. The service is available from an independent body to those of any discipline who are willing and able to contribute and receive data on a reciprocal basis.

<u>Building Regulations</u> - Building regulations are statutory instruments that seek to ensure that the policies set out in the relevant legislation are carried out. Building regulations approval is required for most building work in the UK.

<u>Building Regulations - Approved Document M (Access to and use of buildings)</u> - takes effect on 1 October 2015 and contains updated guidance. In particular, it introduces three categories of dwellings:

- Category 1 Visitable dwellings
- Category 2 Accessible and adaptable dwellings
- Category 3 Wheelchair user dwellings

Categories 2 and 3 apply only where required by planning permission – the optional element implementable by the Local Authority's approach subject to local justification. The effectively optional regulations and space standards can only be applied where there is a local plan policy based on evidenced local need for them; and where the viability of development is not unduly compromised as a result of their application.

<u>Building Regulations – Approved Document G (water efficiency)</u> - gives guidance on how to comply with requirement G2 of the Building Regulations – water efficiency – 125litres(I) / person(p) /day(d) unless optional requirement of 110l/p/d is requirement of a planning condition. The optional element is implementable by the Local Authority's approach subject to local justification. The effectively optional regulations can only be applied where there is a local plan policy based on evidenced local need for it; and where the viability of development is not unduly compromised as a result of their application.

<u>Building Regulations – Approved Document Q (Security)</u> - gives guidance on how to comply with requirement Q1 of the Building Regulations.

<u>C</u>

<u>Capital value</u> - The value of a building or land as distinct from its rental value.

<u>Cash flow</u> - The movement of money by way of income, expenditure and capital receipts and payments during the course of a development.

<u>Cascade Mechanism/Principle</u> - A Cascade is a mechanism which enables the form and/or quantum of affordable housing provision to be varied according to the availability of grant funding, thus ensuring that at least a base level of need-related accommodation is provided without compromising overall scheme viability. The approach aids delivery of both the market and affordable tenures by providing

adaptability where needed, thus avoiding the need to renegotiate Section 106 agreements with the time delays and cost issues that process brings.

<u>Charqing Authority</u> – is the Local Planning Authority as defined by section 37 of the Planning and Compulsory Purchase Act 2004 for England.

<u>Charging schedule</u> – sets out the rates of CIL which will apply in the authority's area. This involves consultation and independent examination.

<u>Code for Sustainable Homes ('CfSH', 'CSH' or 'Code')</u> - CLG had previously proposed to gradually tighten building regulations to increase the energy efficiency of new homes and thus reduce their carbon impact. In parallel with these changes to the building regulations, the CfSH had been introduced as a tool to encourage house builders to create more sustainable dwellings, and to inform buyers/occupiers about the green credentials of new housing. CfSH compliance, to levels over those generally operated in the market, is also compulsory for all public (HCA) funded affordable housing development. The Code was intended to provide a route map, signalling the direction of change towards low carbon sustainable homes and become mandatory under the building regulations. The Code, again in parallel with building regulations and other initiatives, also covered a wider range of sustainability requirements – beyond lower carbon.

On 27th March 2015 in a written Ministerial Statement the Government formally announced a new approach to the setting of technical housing standards in England accompanied by a new set of streamlined standards. The government has now therefore withdrawn the code. For the specific issue of energy performance, local planning authorities will continue to be able to set and apply policies in their Local Plans which require compliance with energy performance standards that exceed the energy requirements of Building Regulations until commencement of amendments to the Planning and Energy Act 2008 in the Deregulation Bill 2015. This is expected to happen alongside the introduction of zero carbon homes policy in late 2016. The government has stated that, from then, the energy performance requirements in Building Regulations will be set at a level equivalent to the (outgoing) Code for Sustainable Homes Level 4. Until the amendment is commenced, we would expect local planning authorities to take this statement of the government's intention into

account in applying existing policies and not set conditions with requirements above a Code level 4 equivalent'1.

<u>Community Infrastructure Levy</u> - A levy allowing local authorities to raise funds from owners or developers of land undertaking new building projects in their area. Charging authorities must express CIL rates as pounds per square metre (£/sq. m.), as CIL will be levied on the gross internal floorspace of the net additional liable development. The published rate(s) within an authority's charging schedule will enable liable parties to anticipate their expected CIL liability.

<u>Commuted Sum</u> - See "Payment in lieu" below.

<u>Core Strategy</u> - The key <u>Development Plan Document</u> ('DPD') through which a local authority set out its strategic planning approach for its area. Accompanied by other DPDs, usually dealing with aspects such as site allocations or regeneration areas, and in some cases covering particular topics such as affordable housing (see below for other definitions). See also Local Plan.

<u>Current Use Value</u> - Market Value on the special assumption reflecting the current use of the property only and disregarding any prospect of development other than for continuation/expansion of the current use

D

<u>Density ('Indicative Density')</u> - Represents the intensity of use of a site by way of how many dwellings (or in some cases other measures such as habitable rooms) are provided on it. Usually described by reference to 'dwellings per hectare' (DPH).

<u>Development</u> – Planning law definition: 'the carrying out of building, engineering, mining or other operations in, on, over, or under land, or the making of a material change of use of any building or land'.

<u>Development Appraisal</u> - A financial appraisal of a development to calculate either: (i) the residual site value (deducting all development costs, including an allowance for the developer's profit/return, from the scheme's total capital value); or (ii) the residual

¹DCLG - Rt Hon Eric Pickles Written Statement to Parliament "Steps the government are taking to streamline the planning system, protect the environment, support economic growth and assist locally-led decision-making".

development profit/return (deducting all development costs, including the site value/cost, from the scheme's total capital value). The appraisal(s) would normally look to determine an approximate *Residual Land Value* (RLV). Assuming a developer has already reached the initial conclusion that, in principle, a site is likely to be suitable and viable for development, an appraisal is then carried out to fine tune scheme feasibility and discover what sum they can afford to pay for the site. This would normally be subject to a range of caveats and clauses based on circumstances unknown to the developer at the time of making an offer. As an example, an offer could be subject to the granting of planning permission or subject to no abnormal conditions existing, etc.

<u>Development Cost</u> - This is the cost associated with the development of a scheme and includes acquisition costs, site-specific related costs, build costs, fees and expenses, interest and financing costs.

<u>Development Plan ('Plan')</u> - This includes adopted Local Plans, neighbourhood plans and the London Plan, and is defined in section 38 of the Planning and Compulsory Purchase Act 2004. (Regional strategies have now been abolished by Order using powers taken in the Localism Act).

<u>Development Plan Document (DPD)</u> - Spatial planning documents subject to independent examination, and together with any relevant regional plans, inform the planning policies for a local authority. They included a Core Strategy and also often cover site-specific allocations of land, area action plans and generic development control policies. See also <u>Development Plan</u>.

<u>Developer's Profit</u> - The developer's reward for risk taken in pursuing and running the project, required to secure project funding. This is the gross profit, before tax. It will usually cover an element of overheads, but varies. The profit element used in these appraisals is profit expressed as a percentage of Gross Development Value (the most commonly expressed way) although developers will sometimes use other methods, for example profit on cost.

<u>Development Viability (or 'Viability')</u> - The viability of the development - meaning its health in financial terms. A viable development can be defined as 'the ability of a development project to meet its costs including the cost of planning obligations, while ensuring an appropriate Site Value for the landowner and a market risk adjusted return

to the developer in delivering that project $'^2$.

Ε

<u>Existing Use Value (EUV)</u> - is the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller, in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion, assuming the buyer is granted vacant possession of all parts of the property required by the business and disregarding potential alternative uses and any other characteristics of the property that would cause its Market value to differ from that needed to replace the remaining service potential at least cost (see also Current Use Value and Market Value).

<u>Edge of centre</u> - For retail purposes, a location that is well connected and up to 300 metres of the primary shopping area. For all other main town centre uses, a location within 300 metres of a town centre boundary. For office development, this includes locations outside the town centre but within 500 metres of a public transport interchange. In determining whether a site falls within the definition of edge of centre, account should be taken of local circumstances.

F

<u>Finance</u> - Costs associated with financing the development cost. Varying views are taken on the length of the relevant construction projects as to how long these costs need to be carried for on each occasion.

Financial Contribution - see "Payment in lieu".

G

<u>Gross external area (GEA)</u> - The aggregate superficial area of a building taking each floor into account. As per the RICS Code of Measuring Practice this includes: external walls and projections, columns, piers, chimney breasts, stairwells and lift wells, tank and plant rooms, fuel stores whether or not above main roof level (except for Scotland, where for rating purposes these are excluded); and open-side covered areas and enclosed car parking areas; but excludes; open balconies; open fire escapes, open covered ways or minor canopies; open vehicle parking areas, terraces, etc.; domestic outside WCs and coalhouses. In calculating GEA, party walls are measured to their

² Financial Viability in Planning – RICS Guidance Note (August 2012)

centre line, while areas with a headroom of less than 1.5m are excluded and quoted separately.

<u>Gross Internal Area (GIA)</u> - Broadly speaking GIA is the whole enclosed area of a building within the external walls taking each floor into account and excluding the thickness of the external walls. GIA will include: Areas occupied by internal walls (whether structural or not) and partitions; service accommodation such as WCs, showers, changing rooms and the like; columns, piers, whether free standing or projecting inwards from an external wall, chimney breasts, lift wells, stairwells etc; lift rooms, plant rooms, tank rooms, fuel stores, whether or not above roof level; open-sided covered areas.

<u>Gross Development Value (GDV)</u> - The amount the developer ultimately receives on completion or sale of a scheme whether through open market sales alone or a combination of those and the receipt from a Registered Provider for completed affordable housing units and / or any non-residential sales - before all costs are subtracted.

<u>H</u>

<u>Homes and Communities Agency (HCA)</u> - The Government's Agency charged with delivering the affordable housing (investment) programme ('AHP') and the vehicle through which public funds in the form of Social Housing Grant ('SHG') are allocated, where available and where the HCA's investment criteria are met, for affordable housing development.

<u>Hope value</u> - Any element of open Market Value of a property in excess of the current use value, reflecting the prospect of some more valuable future use or development. It takes account of the uncertain nature or extent of such prospects, including the time which would elapse before one could expect planning permission to be obtained or any relevant constraints overcome, so as to enable the more valuable use to be implemented.

<u>Housing Standards Review</u> - The technical housing standards review was launched in <u>October 2012</u> following the housing and construction Red Tape Challenge, which was introduced in spring 2012. It was a fundamental review of the building regulations framework and voluntary housing standards which aimed to rationalise the large number of codes, standards, rules, regulations and guidance that add unnecessary

cost and complexity to the house building process. One of the results was the introduction of dual level Building Regulations (<u>Access</u> and <u>Water</u>), which gives local authorities some choice to require developers to build to different standards than the minimum requirements. With appropriate evidence, local authorities can also use Nationally Described Space Standards which make up the new national technical standards. There is also a mandatory Building Regulation for security.

Ī

<u>Infrastructure</u> - The full range of transport networks, utilities, services and facilities that are needed to create sustainable neighbourhoods and support new development. It includes physical items such as roads and social infrastructure such as schools and healthcare centres.

<u>Intermediate Affordable Housing</u> - See 'Affordable Housing'

J

K

L

<u>Land Costs</u> - Costs associated with securing the land and bringing it forward – activities which precede the construction phase, and, therefore, costs which are usually borne for a longer period than the construction phase (a lead in period). They include financing the land acquisition and associated costs such as land surveys, planning application and sometimes infrastructure costs, land acquisition expenses and stamp duty land tax.

<u>Land Residual as a percentage (%) of GDV</u> - The amount left for land purchase expressed as a percentage of the Gross Development Value. A common guideline used in the development industry. Readers may be familiar with the rule of thumb that upwards of approximately one third of development value is comprised of land value. In practice this has always varied, but with increasing burdens on land value from a range of planning infrastructure requirements (including affordable housing) traditional views on where land values lie are having to be revised.

<u>Local Development Framework (LDF)</u> - A non-statutory term used to describe a folder of documents, which includes all the local planning authority's local development documents. An LDF is comprised of:

- Development Plan Documents (which form part of the statutory development plan).
- Supplementary Planning Documents.

The local development framework will also comprise:

- The Statement of Community Involvement ('SCI)'
- The Local Development Scheme ('LDS').
- The Annual Monitoring Report ('AMR').
- Any Local Development Orders or Simplified Planning Zones that may have been added.

<u>Local Plan</u> - The plan for the future development of a local area, drawn up by a local planning authority in consultation with the community. In law, described as the development plan documents adopted under the Planning and Compulsory Purchase Act 2004. Current core strategies or other planning policies, which under the regulations would be considered to be development plan documents, form part of the Local Plan. The term includes old policies which have been saved under the 2004 Act.

<u>Local Planning Authority</u> - The public authority whose duty it is to carry out specific planning functions for a particular area. Local planning authorities include district councils, London borough councils, county councils, Broads Authority, National Park Authorities and the Greater London Authority.

M

<u>Market Value ('MV')</u> – is the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

Ν

<u>Nationally described space standard</u> - The nationally described space standard replaces the existing different space standards used by local authorities. It is not a building regulation and remains solely within the planning system as a new form of technical planning standard. As with the optional elements of the Building

Regulations evidence of need and viability must be demonstrated through the Local Plan process.

<u>National Planning Policy Framework (NPPF)</u> - The National Planning Policy Framework sets out the Government's planning policies for England and how these are expected to be applied. It sets out the Government's requirements for the planning system only to the extent that it is relevant, proportionate and necessary to do so. It provides a framework within which local people and their accountable councils can produce their own distinctive local and neighbourhood plans, which reflect the needs and priorities of their communities.

<u>National Planning Practice Guidance (NPPG or PPG)</u> - supporting document to the NPPF that refreshes and updates the raft of previous Planning Practice Guidance. Available as an online resource.

<u>Net internal area (NIA)</u> - The usable space within a building measured to the internal finish of structural, external or party walls, but excluding toilets, lift and plant rooms, stairs and lift wells, common entrance halls, lobbies and corridors, internal structural walls and columns and car parking areas.

0

Open Market Value ('OMV') or now more frequently the term Market Value ('MV' – see 'M') – is the estimated amount for which a property should exchange on the date of valuation between a willing buyer and a willing seller in an arm's-length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The usual measure of value in this study context. Used here to build up the development scheme's GDV and also to distinguish between this level of value and the lower level of receipt usually associated with the affordable dwellings (see Developer Payment).

<u>Out of centre</u> - A location which is not in or on the edge of a centre but not necessarily outside the urban area.

<u>Out of town</u> - A location out of centre that is outside the existing urban area.

<u>P</u>

<u>Payment in lieu</u> - A financial payment made by a developer or landowners instead of providing the planning-led affordable housing requirement on the site of the market (private sale) housing scheme (see also "Commuted Sum/Financial Contribution").

<u>Payment Table</u> - This is normally referred to where a local authority prescribes or guides as to the levels of receipt the developer will get for selling completed affordable housing units of set types and sizes to a Housing Association. In this context it normally relates to an approach which assumes nil grant and is based on what the Housing Association can afford to pay through finance raised (mortgage funded) against the rental or shared ownership income flow. See also *Developer Payment*. It is sometimes used in a looser context, for example in the setting out of financial contribution levels for payments in lieu of on-site affordable housing provision.

<u>Planning obligations</u> - A legally enforceable obligation entered into under section 106 of the Town and Country Planning Act 1990 to mitigate the impacts of a development proposal.

<u>Planning-led Affordable Housing</u> - Affordable housing required on new market (private sale) housing developments of certain types (which are set locally – see "Threshold" and "Proportion" below) as set out by the National Planning Policy Framework (NPPF).

<u>Planning Policy Statement 3: Housing ('PPS3')</u> – Now obsolete national statement of the Government's planning policy on Housing – including the planning-led affordable housing we consider here.

<u>Previously developed land</u> - Land which is or was occupied by a permanent structure, including the curtilage of the developed land (although it should not be assumed that the whole of the curtilage should be developed) and any associated fixed surface infrastructure. This excludes: land that is or has been occupied by agricultural or forestry buildings; land that has been developed for minerals extraction or waste disposal by landfill purposes where provision for restoration has been made through development control procedures; land in built-up areas such as private residential gardens, parks, recreation grounds and allotments; and land that was previously-developed but where the remains of the permanent structure or fixed surface structure have blended into the landscape in the process of time.

Q

R

<u>Rateable value</u> - The figure upon which the uniform business rate is charged.

<u>Recycled Capital Grant</u> ('RCG') - An internal fund within the accounts of a Registered Provider used to recycle SHG in accordance with Homes and Communities Agency policies and procedures.

Renewable Energy/Renewal Energy Measures - Measures which are required for developments to ensure that a proportion (often expressed as a % target) of total energy needs of the scheme are supplied through renewable sources (for example solar, wind, ground heat, biomass, etc) rather than through conventional energy supply means. Usually in the context of viability studies we are referring to small scale on-site measures or equipment that will supply a proportion of the development's needs. Increasingly, there are also moves to investigate the potential for larger developments or groups of developments to benefit from similar principles but through group/combined/communal schemes usually involving significant plant installations.

<u>Rental value</u> - The income that can be derived under a lease or tenancy for use of land or a building.

<u>Residual Valuation</u> - The process by which <u>Residual Land Value</u> ('RLV') is estimated. So called because it starts with the <u>GDV</u> at the top of the calculation and deducts all <u>Development Costs</u> and <u>Developer's Profit</u> so as to indicate the amount left remaining (hence "residual") for land purchase – including land value.

<u>Residual Land Value (RLV)</u> - The amount left for land purchase once all development, finance, land costs and profit have been deducted from the *GDV*, normally expressed in monetary terms (£). This acknowledges the sum subtracted for affordable housing and other planning obligations where applicable. It is relevant to calculate land value in this way as land value is a direct result of what *scheme type* specifically can be created on a site, the issues that have to be dealt with to create it and costs associated with those.

<u>Registered Provider (RP)</u> - This legal definition has replaced the previously recognised term of Registered Social Landlord (RSL) and incorporates most Housing Associations. However the new definition explicitly allows both profit and non-profit making social housing providers to be registered (with the Tenant Services Agency).

<u>Rural Exception Sites</u> - The National Planning Policy Framework (NPPF) defines rural exception sites as:

'Small sites used for affordable housing in perpetuity where sites would not normally be used for housing. Rural exception sites seek to address the needs of the local community by accommodating households who are either current residents or have an existing family or employment connection. Small numbers of market homes may be allowed at the local authority's discretion, for example where essential to enable the delivery of affordable units without grant funding'.

<u>S</u>

<u>Saved Policies</u> - former *development plan* policies whose life has been extended pending the replacement plan being in place. A formal direction is required in order for policies to be saved.

<u>Scheme Type</u> - The scheme (development project) types modelled in the appraisals consist of either entirely flatted or housing schemes or schemes with a mix of houses and flats. They are notional, rather than actual, scheme types consistent with the strategic overview the study needs to make.

<u>Section 106</u> ('S106') - (of the Town and Country Planning Act 1990). The legally binding planning agreement which runs with the interest in the land and requires the landowner (noting that ultimately the developer usually becomes the landowner) through covenants to agree to meet the various planning obligations once they implement the planning permission to which the S106 agreement relates. It usually sets out the principal affordable housing obligations, and is the usual tool by which planning-led affordable housing is secured by the Local Planning Authority. Section 106 of this Act refers to "agreements regulating development or use of land". These agreements often cover a range of planning obligations as well as affordable housing. There is a related type of agreement borne out of the same requirements and legislation – whereby a developer unilaterally offers a similar set of obligations, often in appeal or similar set of circumstances where a quick route to confirming a

commitment to a set of obligations may be needed (a *Unilateral Undertaking* – a term not used in this study).

<u>Shared Ownership</u> - Shared ownership is an intermediate form of Affordable Housing and provides a way of buying a stake in a property where the purchaser cannot afford to buy it outright. They have sole occupancy rights. Shared ownership properties are usually offered for sale by Registered Providers. The purchaser buys a share of a property and pays rent to the RP for the remainder. The monthly outgoings will include repayments on any mortgage taken out, plus rent on the part of the property retained by the housing association. Later, as the purchaser's financial circumstances change, they may be able to increase their share until they own the whole property (see 'stair-casing' below). See also <u>Affordable Housing</u>.

<u>Sliding Scale</u> - Refers in this context to a set of affordable housing policies which require a lower *proportion* of affordable housing on the smallest sites, increasing with site size – to provide a graduated approach.

<u>Special Protection Areas</u> - Areas which have been identified as being of international importance for the breeding, feeding, wintering or the migration of rare and vulnerable species of birds found within European Union countries. They are European designated sites, classified under the Birds Directive.

<u>Social Rented Housing</u> – see 'Affordable Housing'

<u>Stair-casing Receipt</u> - Payment an RP receives when a shared ownership leaseholder (shared owner) acquires additional equity (a further share of the freehold) in a dwelling.

<u>Supplementary Planning Document (SPD)</u> - Provides supplementary information in respect of the policies in Development Plan Documents, and their more detailed application. These do not form part of the development plan and are not subject to independent examination.

T

<u>Tenure/Tenure Type</u> – the mode of occupation of a property – normally used in the context of varying *affordable housing* tenure types – in essence includes buying part or

Appendix IV - Glossary

whole, and renting; although there are now many tenure models and variations which also include elements of buying and renting.

<u>Tenure Mix</u> - The tenure types of affordable housing provided on a site – refers to the balance between, for example, affordable rented accommodation and shared ownership or other *Intermediate* tenure.

<u>Threshold</u> - Affordable housing threshold i.e. the point (development scheme and/or site size) at which the local authority determines that affordable housing provision should be sought, or in this study context the potential points at which the local authority wishes to test viability with a view to considering and selecting future policy or policy options.

U

V

<u>Valuation Office Agency (VOA)</u> - The Valuation Office Agency (VOA) is an executive agency of HM Revenue & Customs (HMRC). Their main functions are to compile and maintain the business rating and council tax valuation lists for England and Wales; value property in England, Wales and Scotland for the purposes of taxes administered by the HM Revenue & Customs; provide statutory and non-statutory property valuation services in England, Wales and Scotland; give policy advice to Ministers on property valuation matters. The VOA publishes twice-yearly Property Market Reports that include data on residential and commercial property, and land values.

<u>Value Level(s)</u> - DSP usually carry out sensitivity testing based on a range of new build property values which represent typically found prices for ordinary new developments in the area at the time of the study research.

Viability - See Development Viability.

W

X

<u>Y</u>

<u>Yield</u> – In this study context, as applied to different commercial elements of a scheme (i.e. office, retail, etc.). Essentially indicates the percentage (%) of the capital value of the property represented by one year's rental income – i.e. the rental (investment) return. In this study context a lower yield (lower %) assumption generally represents a greater envisaged strength of lease (occupier) covenant and greater certainty / lower risk over the security of the rental income (security or stability of the development / property type investment, therefore). Related to this, in turn a lower yield % produces a higher rental capitalisation (a higher multiplier, or Years Purchase – 'YP' – applied to the annual rent). The converse applies as the yield % increases (a higher yield assumption means a lower multiplier applied to the annual rent).

<u>Z</u>